FTI CONSULTING, INC. SELECTED FINANCIAL DATA (Unaudited)

(All numbers in \$000s, except for per share data, DSO and percentages)

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	Q2 2023	Q1 2023	FY2022	Q4 2022	Q3 2022	Q2 2022	Q1 2022	FY2021	Q4 2021	Q3 2021	Q2 2021	Q1 2021	FY2020	Q4 2020	Q3 2020	Q2 2020	Q1 2020	FY2019	Q4 2019	Q3 2019	Q2 2019	Q1 2019
CONSOLIDATED																						
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Revenues	\$ 864,591	\$ 806,706	\$ 3,028,908	\$ 774,431	\$ 775,865	\$ 754,992	\$ 723,620	\$ 2,776,222	\$ 676,231	\$ 702,228	\$ 711,486	\$ 686,277	\$ 2,461,275	\$ 626,581	\$ 622,249	\$ 607,852	\$ 604,593	\$ 2,352,717	\$ 602,218	5 593,106	•	\$ 551,274
Y/Y Growth Rate (1)	14.5%	11.5%		14.5%	10.5%	6.1%	5.4%	12.8%	7.9%	12.9%	17.0%	13.5%		4.0%	4.9%	0.3%	9.7%	16.0%	19.3%	15.6%	18.4%	10.7%
Q/Q Growth Rate (2)	7.2%	4.2%	N/A	(0.2)%	2.8%	4.3%	7.0%	N/A	(3.7)%	(1.3)%	3.7%	9.5%	N/A	0.7%	2.4%	0.5%	0.4%	N/A	1.5%	(2.1)%	9.9%	9.2%
Direct Costs	\$ 588,094	\$ 553,509	\$ 2,065,977	\$ 526,139	\$ 526,654	\$ 520,080	\$ 493,104	\$ 1,915,507	\$ 484,126	\$ 472,235	\$ 490,722	\$ 468,424	\$ 1,672,711	\$ 440,274	\$ 417,179	\$ 413,011	\$ 402,247	\$ 1,534,896	\$ 418,672	380,892	\$ 386,266	\$ 349,066
Y/Y Growth Rate ⁽¹⁾	13.1%	12.2%	7.9%	8.7%	11.5%	6.0%	5.3%	14.5%	10.0%	13.2%	18.8%	16.5%	9.0%	5.2%	9.5%	6.9%	15.2%	15.6%	23.1%	13.2%	16.9%	8.7%
Q/Q Growth Rate ⁽²⁾	6.2%	5.2%	N/A	(0.1)%	1.3%	5.5%	1.9%	N/A	2.5%	(3.8)%	4.8%	6.4%	N/A	5.5%	1.0%	2.7%	(3.9)%	N/A	9.9%	(1.4)%	10.7%	2.6%
Selling, General & Administrative Expense ("SG&A")	\$ 186,371	\$ 184,213	\$ 641,070	\$ 164,973	\$ 159,186	\$ 167,940	\$ 148,971	\$ 537,844	\$ 138,768	\$ 138,600	\$ 133,930	\$ 126,546	\$ 488,411	\$ 112,422	\$ 122,102	\$ 126,928	\$ 126,959	\$ 504,074	\$ 133,032	127,951	\$ 129,906	\$ 113,185
SG&A (as % of revenues)	21.6%	22.8%	21.2%	21.3%	20.5%	22.2%	20.6%	19.4%	20.5%	19.7%	18.8%	18.4%	19.8%	17.9%	19.6%	20.9%	21.0%	21.4%	22.1%	21.6%	21.4%	20.5%
Y/Y Growth Rate ⁽¹⁾	11.0%	23.7%	19.2%	18.9%	14.9%	25.4%	17.7%	10.1%	23.4%	13.5%	5.5%	(0.3)%	(3.1)%	(15.5)%	(4.6)%	(2.3)%	12.2%	8.3%	12.6%	8.9%	10.2%	0.9%
Q/Q Growth Rate (2)	1.2%	11.7%	N/A	3.6%	(5.2)%	12.7%	7.4%	N/A	0.1%	3.5%	5.8%	12.6%	N/A	(7.9)%	(3.8)%	(0.0)%	(4.6)%	N/A	4.0%	(1.5)%	14.8%	(4.2)%
Operating income	\$ 88,709	\$ 66,802	\$ 303,878	\$ 72,656	\$ 87,710	\$ 64,235	\$ 79,277	\$ 312,048	\$ 51,029	\$ 88,533	\$ 83,980	\$ 88,506	\$ 282,663	\$ 70,938	\$ 73,070	\$ 65,599	\$ 73,056	\$ 305,595	\$ 48,200	82,138	\$ 88,095	\$ 87,162
Y/Y Growth Rate ⁽¹⁾	38.1%	(15.7)%	(2.6)%	42.4%	(0.9)%	(23.5)%	(10.4)%	10.4%	(28.1)%	21.2%	28.0%	21.1%	(7.5)%	47.2%	(11.0)%	(25.5)%	(16.2)%	35.2%	7.6%	43.8%	42.5%	40.0%
Q/Q Growth Rate (2)	32.8%	(8.1)%		(17.2)%	36.5%	(19.0)%	55.4%	N/A	(42.4)%	5.4%	(5.1)%	24.8%		(2.9)%	11.4%	(10.2)%	51.6%	N/A	(41.3)%	(6.8)%	1.1%	94.5%
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Net income	\$ 62,395	\$ 47,547	\$ 235,514	\$ 47,498	\$ 77,267	\$ 51,428	\$ 59,321	\$ 234,966	\$ 38,208	\$ 69,480	\$ 62,782	\$ 64,496	\$ 210,682	\$ 55,589	\$ 50,172	\$ 48,174	\$ 56,747	\$ 216,726	\$ 29,061	60,422	\$ 64,598	\$ 62,645
Y/Y Growth Rate (1)	21.3%	(19.8)%	0.2%	24.3%	11.2%	(18.1)%	(8.0)%	11.5%	(31.3)%	38.5%	30.3%	13.7%	(2.8)%	91.3%	17.0%	(25.4)%	(9.4)%	43.9%	22.5%	36.3%	48.1%	60.9%
Q/Q Growth Rate (2)	31.2%	0.1%	N/A	(38.5)%	50.2%	(13.3)%	55.3%		(45.0)%	10.7%	(2.7)%	16.0%			4.1%	(15.1)%	95.3%	N/A	(51.9)%	(6.5)%	3.1%	164.1%
ay a drown nace	31.270	0.170	11,71	(30.3)70	30.270	(13.3)/0	33.370	14,71	(43.0)/0	10.770	(2.7)70	10.070	14,71	10.070	4.170	(13.1//0	33.370	11,71	(31.3)/0	(0.5)70	3.170	104.170
Adjusted EBITDA ⁽³⁾	\$ 100.230	\$ 78.427	\$ 357.558	\$ 91.974	\$ 98.974	\$ 76.160	\$ 90.452	\$ 354.010	\$ 61.975	\$ 100.260	\$ 92.308 S	\$ 99.468	\$ 332.271	\$ 82.347	\$ 90.917	\$ 75.797	\$ 83.210	\$ 343.900	\$ 58.284 S	92.343	\$ 97.184	\$ 96.089
Adjusted EBITDA (3) Adjusted EBITDA Margin (3)	\$ 100,230	\$ 78,427	,	\$ 91,974	7 30,37	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	\$ 90,452	\$ 354,010	\$ 61,975	7 100,200	<i>y 52,300</i> ,	\$ 99,468	\$ 332,271	4 0-/011	\$ 90,917	\$ 75,797	\$ 83,210	\$ 343,900	\$ 58,284 9 7%	92,343	\$ 97,184	\$ 96,089
Adjusted EBITDA Margin (3)	11.6%	9.7%	11.8%	\$ 91,974 11.9%	12.8%	10.1%	12.5%	12.8%	9.2%	14.3%	13.0%	14.5%	13.5%	13.1%	\$ 90,917 14.6%	\$ 75,797 12.5%	13.8%	14.6%	9.7%	15.6%	16.0%	17.4%
Adjusted EBITDA Margin ⁽³⁾ Y/Y Growth Rate ⁽¹⁾	11.6% 31.6%	9.7%	11.8%	48.4%	12.8%	10.1%	12.5% (9.1)%	12.8% 6.5%	9.2% (24.7)%	14.3%	13.0% 21.8%	14.5% 19.5%	13.5%	13.1% 41.3%	(1.5)%	(22.0)%	13.8% (13.4)%	14.6% 29.4%	9.7% 8.6%	15.6% 37.0%	16.0% 34.3%	17.4% 32.9%
Adjusted EBITDA Margin (3)	11.6%	9.7%	11.8%		12.8%	10.1%	12.5%	12.8% 6.5%	9.2%	14.3%	13.0%	14.5%	13.5%	13.1%			13.8%	14.6%	9.7%	15.6%	16.0%	17.4%
Adjusted EBITDA Margin ⁽³⁾ Y/Y Growth Rate ⁽¹⁾ Q/Q Growth Rate ⁽²⁾	11.6% 31.6% 27.8%	9.7% (13.3)% (14.7)%	11.8% 1.0% N/A	48.4% (7.1)%	12.8% (1.3)% 30.0%	10.1% (17.5)% (15.8)%	12.5% (9.1)% 45.9%	12.8% 6.5% N/A	9.2% (24.7)% (38.2)%	14.3% 10.3% 8.6%	13.0% 21.8% (7.2)%	14.5% 19.5% 20.8%	13.5% (3.4)% N/A	13.1% 41.3% (9.4)%	(1.5)% 19.9%	(22.0)% (8.9)%	13.8% (13.4)% 42.8%	14.6% 29.4% N/A	9.7% 8.6% (36.9)%	15.6% 37.0% (5.0)%	16.0% 34.3% 1.1%	17.4% 32.9% 79.1%
Adjusted EBITDA Margin ⁽³⁾ Y/Y Growth Rate ⁽¹⁾ Q/Q Growth Rate ⁽²⁾ Earnings per Diluted Share ⁽⁴⁾	11.6% 31.6% 27.8% \$ 1.75	9.7% (13.3)% (14.7)% \$ 1.34	11.8% 1.0% N/A \$ 6.58	48.4% (7.1)% \$ 1.33	12.8% (1.3)% 30.0% \$ 2.15	10.1% (17.5)% (15.8)% \$ 1.43	12.5% (9.1)% 45.9% \$ 1.66	12.8% 6.5% N/A \$ 6.65	9.2% (24.7)% (38.2)% \$ 1.07	14.3% 10.3% 8.6% \$ 1.96	13.0% 21.8% (7.2)% \$ 1.77 \$	14.5% 19.5% 20.8% \$ 1.84	13.5% (3.4)% N/A \$ 5.67	13.1% 41.3% (9.4)% \$ 1.57	(1.5)% 19.9% \$ 1.35	(22.0)% (8.9)% \$ 1.27	13.8% (13.4)% 42.8% \$ 1.49	14.6% 29.4% N/A \$ 5.69	9.7% 8.6% (36.9)% \$ 0.76	15.6% 37.0% (5.0)% 1.59	16.0% 34.3% 1.1% \$ 1.69	17.4% 32.9% 79.1% \$ 1.64
Adjusted EBITDA Margin ⁽³⁾ Y/Y Growth Rate ⁽¹⁾ Q/Q Growth Rate ⁽²⁾	11.6% 31.6% 27.8%	9.7% (13.3)% (14.7)%	11.8% 1.0% N/A \$ 6.58	48.4% (7.1)%	12.8% (1.3)% 30.0%	10.1% (17.5)% (15.8)%	12.5% (9.1)% 45.9%	12.8% 6.5% N/A \$ 6.65	9.2% (24.7)% (38.2)%	14.3% 10.3% 8.6%	13.0% 21.8% (7.2)%	14.5% 19.5% 20.8%	13.5% (3.4)% N/A \$ 5.67	13.1% 41.3% (9.4)%	(1.5)% 19.9%	(22.0)% (8.9)%	13.8% (13.4)% 42.8%	14.6% 29.4% N/A	9.7% 8.6% (36.9)%	15.6% 37.0% (5.0)%	16.0% 34.3% 1.1%	17.4% 32.9% 79.1%
Adjusted EBITDA Margin ⁽³⁾ Y/Y Growth Rate ⁽¹⁾ Q/Q Growth Rate ⁽²⁾ Earnings per Diluted Share ⁽⁴⁾ Y/Y Growth Rate ⁽¹⁾	11.6% 31.6% 27.8% \$ 1.75 22.4%	9.7% (13.3)% (14.7)% \$ 1.34 (19.3)%	11.8% 1.0% N/A \$ 6.58 (1.1)%	48.4% (7.1)% \$ 1.33 24.3%	12.8% (1.3)% 30.0% \$ 2.15 9.7%	10.1% (17.5)% (15.8)% 1.43 (19.2)%	12.5% (9.1)% 45.9% \$ 1.66 (9.8)%	12.8% 6.5% N/A \$ 6.65 17.3%	9.2% (24.7)% (38.2)% \$ 1.07 (31.8)%	14.3% 10.3% 8.6% \$ 1.96 45.2%	13.0% 21.8% (7.2)% \$ 1.77 \$ 39.4%	14.5% 19.5% 20.8% \$ 1.84 23.5%	13.5% (3.4)% N/A \$ 5.67 (0.4)%	13.1% 41.3% (9.4)% \$ 1.57 106.6%	(1.5)% 19.9% \$ 1.35 (15.1)%	(22.0)% (8.9)% \$ 1.27 (24.9)%	13.8% (13.4)% 42.8% 1.49 (9.1)%	14.6% 29.4% N/A \$ 5.69 44.8%	9.7% 8.6% (36.9)% \$ 0.76 \$ 24.6%	15.6% 37.0% (5.0)% 1.59 39.5%	16.0% 34.3% 1.1% \$ 1.69 48.2%	17.4% 32.9% 79.1% \$ 1.64 57.7%
Adjusted EBITDA Margin (3) Y/Y Growth Rate (1) Q/Q Growth Rate (2) Earnings per Diluted Share (4) Y/Y Growth Rate (1) Adjusted Earnings per Diluted Share (3)(4)	\$ 1.75 \$ 1.75	9.7% (13.3)% (14.7)% \$ 1.34 (19.3)% \$ 1.34	11.8% 1.0% N/A \$ 6.58 (1.1)% \$ 6.77	48.4% (7.1)% \$ 1.33 24.3% \$ 1.52	12.8% (1.3)% 30.0% \$ 2.15 9.7%	10.1% (17.5)% (15.8)% \$ 1.43 (19.2)% \$ 1.43	12.5% (9.1)% 45.9% \$ 1.66 (9.8)%	12.8% 6.5% N/A \$ 6.65 17.3% \$ 6.76	9.2% (24.7)% (38.2)% \$ 1.07 (31.8)% \$ 1.13	14.3% 10.3% 8.6% \$ 1.96 45.2%	13.0% 21.8% (7.2)% \$ 1.77 \$ 39.4% \$ 1.74 \$	14.5% 19.5% 20.8% \$ 1.84 23.5% \$ 1.89	13.5% (3.4)% N/A \$ 5.67 (0.4)% \$ 5.99	13.1% 41.3% (9.4)% \$ 1.57 106.6% \$ 1.61	(1.5)% 19.9% \$ 1.35 (15.1)% \$ 1.54	(22.0)% (8.9)% \$ 1.27 (24.9)% \$ 1.32	13.8% (13.4)% 42.8% \$ 1.49 (9.1)% \$ 1.53	14.6% 29.4% N/A \$ 5.69 44.8%	9.7% 8.6% (36.9)% \$ 0.76 24.6%	15.6% 37.0% (5.0)% 1.59 39.5% 1.63	16.0% 34.3% 1.1% \$ 1.69 48.2% \$ 1.73	17.4% 32.9% 79.1% \$ 1.64 57.7%
Adjusted EBITDA Margin ⁽³⁾ Y/Y Growth Rate ⁽¹⁾ Q/Q Growth Rate ⁽²⁾ Earnings per Diluted Share ⁽⁴⁾ Y/Y Growth Rate ⁽¹⁾	11.6% 31.6% 27.8% \$ 1.75 22.4%	9.7% (13.3)% (14.7)% \$ 1.34 (19.3)%	11.8% 1.0% N/A \$ 6.58 (1.1)% \$ 6.77	48.4% (7.1)% \$ 1.33 24.3%	12.8% (1.3)% 30.0% \$ 2.15 9.7%	10.1% (17.5)% (15.8)% 1.43 (19.2)%	12.5% (9.1)% 45.9% \$ 1.66 (9.8)%	12.8% 6.5% N/A \$ 6.65 17.3%	9.2% (24.7)% (38.2)% \$ 1.07 (31.8)%	14.3% 10.3% 8.6% \$ 1.96 45.2%	13.0% 21.8% (7.2)% \$ 1.77 \$ 39.4%	14.5% 19.5% 20.8% \$ 1.84 23.5%	13.5% (3.4)% N/A \$ 5.67 (0.4)% \$ 5.99	13.1% 41.3% (9.4)% \$ 1.57 106.6%	(1.5)% 19.9% \$ 1.35 (15.1)%	(22.0)% (8.9)% \$ 1.27 (24.9)%	13.8% (13.4)% 42.8% 1.49 (9.1)%	14.6% 29.4% N/A \$ 5.69 44.8%	9.7% 8.6% (36.9)% \$ 0.76 \$ 24.6%	15.6% 37.0% (5.0)% 1.59 39.5%	16.0% 34.3% 1.1% \$ 1.69 48.2%	17.4% 32.9% 79.1% \$ 1.64 57.7%
Adjusted EBITDA Margin (3) Y/Y Growth Rate (1) Q/Q Growth Rate (2) Earnings per Diluted Share (4) Y/Y Growth Rate (1) Adjusted Earnings per Diluted Share (3)(4)	\$ 1.75 \$ 1.75	9.7% (13.3)% (14.7)% \$ 1.34 (19.3)% \$ 1.34	11.8% 1.0% N/A \$ 6.58 (1.1)% \$ 6.77	48.4% (7.1)% \$ 1.33 24.3% \$ 1.52	12.8% (1.3)% 30.0% \$ 2.15 9.7%	10.1% (17.5)% (15.8)% \$ 1.43 (19.2)% \$ 1.43	12.5% (9.1)% 45.9% \$ 1.66 (9.8)%	12.8% 6.5% N/A \$ 6.65 17.3% \$ 6.76	9.2% (24.7)% (38.2)% \$ 1.07 (31.8)% \$ 1.13	14.3% 10.3% 8.6% \$ 1.96 45.2%	13.0% 21.8% (7.2)% \$ 1.77 \$ 39.4% \$ 1.74 \$	14.5% 19.5% 20.8% \$ 1.84 23.5% \$ 1.89	13.5% (3.4)% N/A \$ 5.67 (0.4)% \$ 5.99	13.1% 41.3% (9.4)% \$ 1.57 106.6% \$ 1.61	(1.5)% 19.9% \$ 1.35 (15.1)% \$ 1.54	(22.0)% (8.9)% \$ 1.27 (24.9)% \$ 1.32	13.8% (13.4)% 42.8% \$ 1.49 (9.1)% \$ 1.53	14.6% 29.4% N/A \$ 5.69 44.8%	9.7% 8.6% (36.9)% \$ 0.76 24.6%	15.6% 37.0% (5.0)% 1.59 39.5% 1.63	16.0% 34.3% 1.1% \$ 1.69 48.2% \$ 1.73	17.4% 32.9% 79.1% \$ 1.64 57.7%
Adjusted EBITDA Margin (3) Y/Y Growth Rate (1) Q/Q Growth Rate (2) Earnings per Diluted Share (4) Y/Y Growth Rate (1) Adjusted Earnings per Diluted Share (3)(4) Y/Y Growth Rate (1)	\$ 1.75 22.4%	9.7% (13.3)% (14.7)% \$ 1.34 (19.3)% \$ (19.3)%	11.8% 1.0% N/A \$ 6.58 (1.1)% \$ 6.77 0.1%	48.4% (7.1)% \$ 1.33 24.3% \$ 1.52 34.4%	12.8% (1.3)% 30.0% \$ 2.15 9.7% \$ 2.15 6.4%	10.1% (17.5)% (15.8)% \$ 1.43 (19.2)% \$ 1.43 (17.8)%	12.5% (9.1)% 45.9% \$ 1.66 (9.8)% \$ 1.66 (12.2)%	12.8% 6.5% N/A \$ 6.65 17.3% \$ 6.76 12.9%	9.2% (24.7)% (38.2)% \$ 1.07 (31.8)% \$ 1.13 (29.8)%	14.3% 10.3% 8.6% \$ 1.96 45.2% \$ 2.02 31.2%	13.0% 21.8% (7.2)% \$ 1.77 \$ 39.4% \$ 1.74 \$ 31.8%	14.5% 19.5% 20.8% \$ 1.84 23.5% \$ 1.89 23.5%	13.5% (3.4)% N/A \$ 5.67 (0.4)% \$ 5.99 3.3%	13.1% 41.3% (9.4)% \$ 1.57 106.6% \$ 1.61 101.3%	(1.5)% 19.9% \$ 1.35 (15.1)% \$ 1.54 (5.5)%	(22.0)% (8.9)% \$ 1.27 (24.9)% \$ 1.32 (23.7)%	13.8% (13.4)% 42.8% \$ 1.49 (9.1)% \$ 1.53 (6.1)%	14.6% 29.4% N/A \$ 5.69 44.8% \$ 5.80 45.0%	9.7% 8.6% (36.9)% \$ 0.76 24.6% \$ (3.6)%	15.6% 37.0% (5.0)% 1.59 39.5% 1.63 63.0%	16.0% 34.3% 1.1% \$ 1.69 48.2% \$ 1.73 51.8%	17.4% 32.9% 79.1% \$ 1.64 57.7% \$ 1.63 56.7%
Adjusted EBITDA Margin (3) Y/Y Growth Rate (1) Q/Q Growth Rate (2) Earnings per Diluted Share (4) Y/Y Growth Rate (1) Adjusted Earnings per Diluted Share (3)(4) Y/Y Growth Rate (1)	\$ 1.75 22.4%	9.7% (13.3)% (14.7)% \$ 1.34 (19.3)% \$ (19.3)%	11.8% 1.0% N/A \$ 6.58 (1.1)% \$ 6.77 0.1%	48.4% (7.1)% \$ 1.33 24.3% \$ 1.52 34.4%	12.8% (1.3)% 30.0% \$ 2.15 9.7% \$ 2.15 6.4%	10.1% (17.5)% (15.8)% \$ 1.43 (19.2)% \$ 1.43 (17.8)%	12.5% (9.1)% 45.9% \$ 1.66 (9.8)% \$ 1.66 (12.2)%	12.8% 6.5% N/A \$ 6.65 17.3% \$ 6.76 12.9%	9.2% (24.7)% (38.2)% \$ 1.07 (31.8)% \$ 1.13 (29.8)%	14.3% 10.3% 8.6% \$ 1.96 45.2% \$ 2.02 31.2%	13.0% 21.8% (7.2)% \$ 1.77 \$ 39.4% \$ 1.74 \$ 31.8%	14.5% 19.5% 20.8% \$ 1.84 23.5% \$ 1.89 23.5%	13.5% (3.4)% N/A \$ 5.67 (0.4)% \$ 5.99 3.3%	13.1% 41.3% (9.4)% \$ 1.57 106.6% \$ 1.61 101.3%	(1.5)% 19.9% \$ 1.35 (15.1)% \$ 1.54 (5.5)%	(22.0)% (8.9)% \$ 1.27 (24.9)% \$ 1.32 (23.7)%	13.8% (13.4)% 42.8% \$ 1.49 (9.1)% \$ 1.53 (6.1)%	14.6% 29.4% N/A \$ 5.69 44.8% \$ 5.80 45.0%	9.7% 8.6% (36.9)% \$ 0.76 24.6% \$ (3.6)%	15.6% 37.0% (5.0)% 1.59 39.5% 1.63 63.0%	16.0% 34.3% 1.1% \$ 1.69 48.2% \$ 1.73 51.8%	17.4% 32.9% 79.1% \$ 1.64 57.7% \$ 1.63 56.7%
Adjusted EBITDA Margin (3) Y/Y Growth Rate (1) Q/Q Growth Rate (2) Earnings per Diluted Share (4) Y/Y Growth Rate (1) Adjusted Earnings per Diluted Share (3)(4) Y/Y Growth Rate (1) Weighted average number of common shares outstanding - diluted	\$ 1.75 22.4%	9.7% (13.3)% (14.7)% \$ 1.34 (19.3)% \$ (19.3)%	11.8% 1.0% N/A \$ 6.58 (1.1)% \$ 6.77 0.1%	48.4% (7.1)% \$ 1.33 24.3% \$ 1.52 34.4%	12.8% (1.3)% 30.0% \$ 2.15 9.7% \$ 2.15 6.4%	10.1% (17.5)% (15.8)% \$ 1.43 (19.2)% \$ 1.43 (17.8)% 35,909	12.5% (9.1)% 45.9% \$ 1.66 (9.8)% \$ 1.66 (12.2)%	12.8% 6.5% N/A \$ 6.65 17.3% \$ 6.76 12.9% 35,337	9.2% (24.7)% (38.2)% \$ 1.07 (31.8)% \$ 1.13 (29.8)%	14.3% 10.3% 8.6% \$ 1.96 45.2% \$ 2.02 31.2%	13.0% 21.8% (7.2)% \$ 1.77 \$ 39.4% \$ 1.74 \$ 31.8%	14.5% 19.5% 20.8% \$ 1.84 23.5% \$ 1.89 23.5% \$ 35,063	13.5% (3.4)% N/A \$ 5.67 (0.4)% \$ 5.99 3.3% 37,149	13.1% 41.3% (9.4)% \$ 1.57 106.6% \$ 1.61 101.3% 35,484	(1.5)% 19.9% \$ 1.35 (15.1)% \$ 1.54 (5.5)%	(22.0)% (8.9)% \$ 1.27 (24.9)% \$ 1.32 (23.7)% 37,852	13.8% (13.4)% 42.8% \$ 1.49 (9.1)% \$ 1.53 (6.1)%	14.6% 29.4% N/A \$ 5.69 44.8% \$ 5.80 45.0%	9.7% 8.6% (36.9)% \$ 0.76 24.6% \$ (3.6)%	15.6% 37.0% (5.0)% 1.59 39.5% 1.63 63.0%	16.0% 34.3% 1.1% \$ 1.69 48.2% \$ 1.73 51.8% 38,168	17.4% 32.9% 79.1% \$ 1.64 57.7% \$ 1.63 56.7%
Adjusted EBITDA Margin (3) Y/Y Growth Rate (1) Q/Q Growth Rate (2) Earnings per Diluted Share (4) Y/Y Growth Rate (1) Adjusted Earnings per Diluted Share (3)(4) Y/Y Growth Rate (1) Weighted average number of common shares outstanding - diluted Balance Sheet/Cash Flow Cash and cash equivalents	\$ 1.75 22.4% \$ 1.75 22.4% \$ 203,539	9.7% (13.3)% (14.7)% \$ 1.34 (19.3)% \$ 1.34 (19.3)% 35,482	11.8% 1.0% N/A \$ 6.58 (1.1)% \$ 6.77 0.1% 35,783	48.4% (7.1)% \$ 1.33 24.3% \$ 1.52 34.4% 35,658	12.8% (1.3)% 30.0% \$ 2.15 9.7% \$ 2.15 6.4% 35,918	10.1% (17.5)% (15.8)% \$ 1.43 (19.2)% \$ 1.43 (17.8)% 35,909	12.5% (9.1)% 45.9% \$ 1.66 (9.8)% \$ 1.66 (12.2)% 35,646	12.8% 6.5% N/A \$ 6.65 17.3% \$ 6.76 12.9% 35,337	9.2% (24.7)% (38.2)% \$ 1.07 (31.8)% \$ 1.13 (29.8)% 35,550	14.3% 10.3% 8.6% \$ 1.96 45.2% \$ 2.02 31.2% 35,362	13.0% 21.8% (7.2)% \$ 1.77 \$ 39.4% \$ 1.74 \$ 31.8% 35,374	14.5% 19.5% 20.8% \$ 1.84 23.5% \$ 1.89 23.5% \$ 35,063	13.5% (3.4)% N/A \$ 5.67 (0.4)% \$ 5.99 3.3% 37,149 \$ 294,953	13.1% 41.3% (9.4)% \$ 1.57 106.6% \$ 1.61 101.3% 35,484 \$ 294,953	(1.5)% 19.9% \$ 1.35 (15.1)% \$ 1.54 (5.5)% 37,086 \$ 304,658	(22.0)% (8.9)% \$ 1.27 (24.9)% \$ 1.32 (23.7)% 37,852 \$ 304,206	13.8% (13.4)% 42.8% \$ 1.49 (9.1)% \$ 1.53 (6.1)% 38,190 \$ 223,063	\$ 5.69 44.8% \$ 5.80 45.0% \$ 369,373	9.7% 8.6% (36.9)% \$ 0.76 24.6% \$ 0.80 (3.6)% 38,126	15.6% 37.0% (5.0)% 39.5% 1.63 63.0% 37,938	16.0% 34.3% 1.1% \$ 1.69 48.2% \$ 1.73 51.8% 38,168	17.4% 32.9% 79.1% \$ 1.64 57.7% \$ 1.63 56.7% 38,219
Adjusted EBITDA Margin (3) Y/Y Growth Rate (1) Q/Q Growth Rate (2) Earnings per Diluted Share (4) Y/Y Growth Rate (1) Adjusted Earnings per Diluted Share (3)(4) Y/Y Growth Rate (1) Weighted average number of common shares outstanding - diluted Balance Sheet/Cash Flow Cash and cash equivalents Accounts receivable, net	\$ 1.75 22.4% \$ 1.75 22.4% \$ 203,539 \$ 1,138,061	9.7% (13.3)% (14.7)% \$ 1.34 (19.3)% \$ 1.34 (19.3)% 35,482 \$ 238,539 \$ 988,144	11.8% 1.0% N/A \$ 6.58 (1.1)% \$ 6.77 0.1% 35,783	48.4% (7.1)% \$ 1.33 24.3% \$ 1.52 34.4% 35,658 \$ 491,688 \$ 896,153	12.8% (1.3)% 30.0% \$ 2.15 9.7% \$ 2.15 6.4% 35,918 \$ 327,047 \$ 947,993	10.1% (17.5)% (15.8)% \$ 1.43 (19.2)% \$ 1.43 (17.8)% 35,909 \$ 255,730 \$ 905,548	12.5% (9.1)% 45.9% \$ 1.66 (9.8)% \$ 1.66 (12.2)% 35,646 \$ 271,143 \$ 823,932	12.8% 6.5% N/A \$ 6.65 17.3% \$ 6.76 12.9% 35,337	9.2% (24.7)% (38.2)% \$ 1.07 (31.8)% \$ 1.13 (29.8)% 35,550 \$ 494,485 \$ 754,120	14.3% 10.3% 8.6% \$ 1.96 45.2% \$ 2.02 31.2% 35,362 \$ 342,527 \$ 809,878	13.0% 21.8% (7.2)% \$ 1.77 \$ 39.4% \$ 1.74 \$ 31.8% 35,374 \$ 256,875 \$ \$ 846,121 \$	14.5% 19.5% 20.8% \$ 1.84 23.5% \$ 1.89 23.5% \$ 35,063 \$ 233,421 \$ 798,516	13.5% (3.4)% N/A \$ 5.67 (0.4)% \$ 5.99 3.3% 37,149 \$ 294,953 \$ 711,357	13.1% 41.3% (9.4)% \$ 1.57 106.6% \$ 1.61 101.3% 35,484 \$ 294,953 \$ 711,357	(1.5)% 19.9% \$ 1.35 (15.1)% \$ 1.54 (5.5)% 37,086 \$ 304,658 \$ 762,760	(22.0)% (8.9)% \$ 1.27 (24.9)% \$ 1.32 (23.7)% 37,852 \$ 304,206 \$ 714,918	13.8% (13.4)% 42.8% \$ 1.49 (9.1)% \$ 1.53 (6.1)% 38,190 \$ 223,063 \$ 736,898	14.6% 29.4% N/A \$ 5.69 44.8% \$ 5.80 45.0%	9.7% 8.6% (36.9)% \$ 0.76 24.6% \$ 0.80 (3.6)% 38,126 \$ 369,373 \$ 693,372	15.6% 37.0% (5.0)% 39.5% 1.63 63.0% 37,938 5 258,470 739,463	16.0% 34.3% 1.1% \$ 1.69 48.2% \$ 1.73 51.8% 38,168 \$ 189,106 \$ 743,402	17.4% 32.9% 79.1% \$ 1.64 57.7% \$ 1.63 56.7% 38,219 \$ 179,241 \$ 656,127
Adjusted EBITDA Margin (3) Y/Y Growth Rate (1) Q/Q Growth Rate (2) Earnings per Diluted Share (4) Y/Y Growth Rate (1) Adjusted Earnings per Diluted Share (3)(4) Y/Y Growth Rate (1) Weighted average number of common shares outstanding - diluted Balance Sheet/Cash Flow Cash and cash equivalents Accounts receivable, net Days Sales Outstanding ("DSO") (5)	\$ 1.75 22.4% \$ 1.75 22.4% \$ 35,650 \$ 203,539 \$ 1,138,061 111	9.7% (13.3)% (14.7)% \$ 1.34 (19.3)% \$ 1.34 (19.3)% 35,482 \$ 238,539 \$ 988,144 102	11.8% 1.0% N/A \$ 6.58 (1.1)% \$ 6.77 0.1% 35,783 \$ 491,688 \$ 896,153 97	48.4% (7.1)% \$ 1.33 24.3% \$ 1.52 34.4% 35,658 \$ 491,688 \$ 896,153 97	12.8% (1.3)% 30.0% \$ 2.15 9.7% \$ 2.15 6.4% 35,918 \$ 327,047 \$ 947,993 106	10.1% (17.5)% (15.8)% \$ 1.43 (19.2)% \$ 1.43 (17.8)% 35,909 \$ 255,730 \$ 905,548 102	12.5% (9.1)% 45.9% \$ 1.66 (9.8)% \$ 1.66 (12.2)% 35,646 \$ 271,143 \$ 823,932 96	12.8% 6.5% N/A \$ 6.65 17.3% \$ 6.76 12.9% 35,337 \$ 494,485 \$ 754,120 94	9.2% (24.7)% (38.2)% \$ 1.07 (31.8)% \$ 1.13 (29.8)% 35,550 \$ 494,485 \$ 754,120 94	14.3% 10.3% 8.6% \$ 1.96 45.2% \$ 2.02 31.2% 35,362 \$ 342,527 \$ 809,878 100	13.0% 21.8% (7.2)% \$ 1.77 \$ 39.4% \$ 1.74 \$ 31.8% 35,374 \$ 256,875 \$ \$ 846,121 \$ 102	14.5% 19.5% 20.8% \$ 1.84 23.5% \$ 1.89 23.5% \$ 35,063 \$ 233,421 \$ 798,516 97	13.5% (3.4)% N/A \$ 5.67 (0.4)% \$ 5.99 3.3% 37,149 \$ 294,953 \$ 711,357 95	13.1% 41.3% (9.4)% \$ 1.57 106.6% \$ 1.61 101.3% 35,484 \$ 294,953 \$ 711,357 95	(1.5)% 19.9% \$ 1.35 (15.1)% \$ 1.54 (5.5)% 37,086 \$ 304,658 \$ 762,760 104	(22.0)% (8.9)% \$ 1.27 (24.9)% \$ 1.32 (23.7)% 37,852 \$ 304,206 \$ 714,918 98	13.8% (13.4)% 42.8% \$ 1.49 (9.1)% \$ 1.53 (6.1)% 38,190 \$ 223,063 736,898 104	\$ 5.69 44.8% \$ 5.80 45.0% \$ 369,373 \$ 693,372 97	9.7% 8.6% (36.9)% \$ 0.76 24.6% \$ 0.80 (3.6)% 38,126 \$ 369,373 \$ 693,372 97	15.6% 37.0% (5.0)% 39.5% 1.63 63.0% 37,938 5 258,470 739,463 108	16.0% 34.3% 1.1% \$ 1.69 48.2% \$ 1.73 51.8% 38,168 \$ 189,106 \$ 743,402 103	17.4% 32.9% 79.1% \$ 1.64 57.7% \$ 1.63 56.7% 38,219 \$ 179,241 \$ 656,127 97
Adjusted EBITDA Margin (3) Y/Y Growth Rate (1) Q/Q Growth Rate (2) Earnings per Diluted Share (4) Y/Y Growth Rate (1) Adjusted Earnings per Diluted Share (3)(4) Y/Y Growth Rate (1) Weighted average number of common shares outstanding - diluted Balance Sheet/Cash Flow Cash and cash equivalents Accounts receivable, net Days Sales Outstanding ("DSO") (5) Net cash provided by (used in) operating activities	\$ 1.75 22.4% \$ 1.75 22.4% \$ 203,539 \$ 1,138,061 111 \$ (10,994)	9.7% (13.3)% (14.7)% \$ 1.34 (19.3)% \$ 1.34 (19.3)% 35,482 \$ 238,539 \$ 988,144 102 \$ (254,206)	11.8% 1.0% N/A \$ 6.58 (1.1)% \$ 6.77 0.1% 35,783 \$ 491,688 \$ 896,153 97 \$ 188,794	48.4% (7.1)% \$ 1.33 24.3% \$ 1.52 34.4% 35,658 \$ 491,688 \$ 896,153 97 \$ 229,233	12.8% (1.3)% 30.0% \$ 2.15 9.7% \$ 2.15 6.4% 35,918 \$ 327,047 \$ 947,993 106 \$ 128,292	10.1% (17.5)% (15.8)% \$ 1.43 (19.2)% \$ 1.43 (17.8)% 35,909 \$ 255,730 \$ 905,548 102 \$ 35,047	12.5% (9.1)% 45.9% \$ 1.66 (9.8)% \$ 1.66 (12.2)% 35,646 \$ 271,143 \$ 823,932 96 \$ (203,778)	12.8% 6.5% N/A \$ 6.65 17.3% \$ 6.76 12.9% 35,337 \$ 494,485 \$ 754,120 94 \$ 355,483	9.2% (24.7)% (38.2)% \$ 1.07 (31.8)% \$ 1.13 (29.8)% 35,550 \$ 494,485 \$ 754,120 94 \$ 199,563	14.3% 10.3% 8.6% \$ 1.96 45.2% \$ 2.02 31.2% 35,362 \$ 342,527 \$ 809,878 100 \$ 196,946	13.0% 21.8% (7.2)% \$ 1.77 \$ 39.4% \$ 1.74 \$ 31.8% 35,374 \$ 256,875 \$ \$ 846,121 \$ 102 \$ 125,558 \$	14.5% 19.5% 20.8% 1.84 23.5% 1.89 23.5% 35,063 \$ 233,421 \$ 798,516 97 \$ (166,584)	13.5% (3.4)% N/A \$ 5.67 (0.4)% \$ 5.99 3.3% 37,149 \$ 294,953 \$ 711,357 95 \$ 327,069	13.1% 41.3% (9.4)% \$ 1.57 106.6% \$ 1.61 101.3% 35,484 \$ 294,953 \$ 711,357 95 \$ 186,092	(1.5)% 19.9% \$ 1.35 (15.1)% \$ 1.54 (5.5)% 37,086 \$ 304,658 \$ 762,760 104 \$ 111,563	(22.0)% (8.9)% \$ 1.27 (24.9)% \$ 1.32 (23.7)% 37,852 \$ 304,206 \$ 714,918 98 \$ 152,976	13.8% (13.4)% 42.8% \$ 1.49 (9.1)% \$ 1.53 (6.1)% 38,190 \$ 223,063 \$ 736,898 104 \$ (123,562)	\$ 5.69 44.8% \$ 5.80 45.0% \$ 369,373 \$ 693,372 97 \$ 217,886	9.7% 8.6% (36.9)% \$ 0.76 24.6% \$ 0.80 (3.6)% 38,126 \$ 369,373 \$ 693,372 97 \$ 141,020	15.6% 37.0% (5.0)% 39.5% 1.63 63.0% 37,938 5 258,470 739,463 108 131,304	16.0% 34.3% 1.1% \$ 1.69 48.2% \$ 1.73 51.8% 38,168 \$ 189,106 \$ 743,402 103 \$ 47,648	17.4% 32.9% 79.1% \$ 1.64 57.7% \$ 1.63 56.7% 38,219 \$ 179,241 \$ 656,127 97 \$ (102,086)
Adjusted EBITDA Margin (3) Y/Y Growth Rate (1) Q/Q Growth Rate (2) Earnings per Diluted Share (4) Y/Y Growth Rate (1) Adjusted Earnings per Diluted Share (3)(4) Y/Y Growth Rate (1) Weighted average number of common shares outstanding - diluted Balance Sheet/Cash Flow Cash and cash equivalents Accounts receivable, net Days Sales Outstanding ("DSO") (5) Net cash provided by (used in) operating activities Purchases of property and equipment	\$ 1.75 22.4% \$ 1.75 22.4% \$ 1.75 22.4% \$ 1.75 21.4%	9.7% (13.3)% (14.7)% \$ 1.34 (19.3)% \$ 1.34 (19.3)% 35,482 \$ 238,539 \$ 988,144 102 \$ (254,206) \$ (18,033)	11.8% 1.0% N/A \$ 6.58 (1.1)% \$ 6.77 0.1% 35,783 \$ 491,688 \$ 896,153 97 \$ 188,794 \$ (53,098)	48.4% (7.1)% \$ 1.33 24.3% \$ 1.52 34.4% 35,658 \$ 491,688 \$ 896,153 97 \$ 229,233 \$ (14,147)	12.8% (1.3)% 30.0% \$ 2.15 9.7% \$ 2.15 6.4% 35,918 \$ 327,047 \$ 947,993 106 \$ 128,292 \$ (13,316)	10.1% (17.5)% (15.8)% \$ 1.43 (19.2)% \$ 1.43 (17.8)% 35,909 \$ 255,730 \$ 905,548 102 \$ 35,047 \$ (13,028)	12.5% (9.1)% 45.9% \$ 1.66 (9.8)% \$ 1.66 (12.2)% 35,646 \$ 271,143 \$ 823,932 96 \$ (203,778) \$ (12,607)	12.8% 6.5% N/A \$ 6.65 17.3% \$ 6.76 12.9% 35,337 \$ 494,485 \$ 754,120 94 \$ 355,483 \$ (68,569)	9.2% (24.7)% (38.2)% \$ 1.07 (31.8)% \$ 1.13 (29.8)% 35,550 \$ 494,485 \$ 754,120 94 \$ 199,563 \$ (16,099)	14.3% 10.3% 8.6% \$ 1.96 45.2% \$ 2.02 31.2% 35,362 \$ 342,527 \$ 809,878 100 \$ 196,946 \$ (24,745)	13.0% 21.8% (7.2)% \$ 1.77 \$ 39.4% \$ 1.74 \$ 31.8% 35,374 \$ 256,875 \$ \$ 846,121 \$ 102 \$ 125,558 \$ \$ (19,724) \$	14.5% 19.5% 20.8% 1.84 23.5% 35,063 \$ 233,421 \$ 798,516 97 \$ (166,584) \$ (8,001)	13.5% (3.4)% N/A \$ 5.67 (0.4)% \$ 5.99 3.3% 37,149 \$ 294,953 \$ 711,357 95 \$ 327,069 \$ (34,866)	13.1% 41.3% (9.4)% \$ 1.57 106.6% \$ 1.61 101.3% 35,484 \$ 294,953 \$ 711,357 95 \$ 186,092 \$ (9,203)	(1.5)% 19.9% \$ 1.35 (15.1)% \$ 1.54 (5.5)% 37,086 \$ 304,658 \$ 762,760 104 \$ 111,563 \$ (11,764)	(22.0)% (8.9)% \$ 1.27 (24.9)% \$ 1.32 (23.7)% 37,852 \$ 304,206 \$ 714,918 98 \$ 152,976 \$ (5,663)	13.8% (13.4)% 42.8% \$ 1.49 (9.1)% \$ 1.53 (6.1)% 38,190 \$ 223,063 \$ 736,898 104 \$ (123,562) \$ (8,236)	\$ 5.69 44.8% \$ 5.80 45.0% \$ 369,373 \$ 693,372 97 \$ 217,886 \$ (42,072)	9.7% 8.6% (36.9)% \$ 0.76 24.6% \$ 0.80 (3.6)% 38,126 \$ 369,373 \$ 693,372 97 \$ 141,020 \$ (15,046)	15.6% 37.0% (5.0)% 39.5% 1.63 63.0% 37,938 3258,470 739,463 108 131,304 (6,365)	16.0% 34.3% 1.1% \$ 1.69 48.2% \$ 1.73 51.8% 38,168 \$ 189,106 \$ 743,402 103 \$ 47,648 \$ (10,508)	17.4% 32.9% 79.1% \$ 1.64 57.7% \$ 1.63 56.7% 38,219 \$ 179,241 \$ 656,127 97 \$ (102,086) \$ (10,153)
Adjusted EBITDA Margin (3) Y/Y Growth Rate (1) Q/Q Growth Rate (2) Earnings per Diluted Share (4) Y/Y Growth Rate (1) Adjusted Earnings per Diluted Share (3)(4) Y/Y Growth Rate (1) Weighted average number of common shares outstanding - diluted Balance Sheet/Cash Flow Cash and cash equivalents Accounts receivable, net Days Sales Outstanding ("DSO") (5) Net cash provided by (used in) operating activities Purchases of property and equipment Free Cash Flow (6)	\$ 1.75 22.4% \$ 1.75 22.4% \$ 1.75 22.4% \$ 1.75 21.4% \$ 1.75 22.4% \$ 1.75 22.4% \$ 1.75 22.4% \$ 1.75 22.4% \$ 203,539 \$ 1,138,061 111 \$ (10,994) \$ (11,052) \$ (22,046)	9.7% (13.3)% (14.7)% \$ 1.34 (19.3)% \$ 1.34 (19.3)% 35,482 \$ 238,539 \$ 988,144 102 \$ (254,206) \$ (18,033) \$ (272,239)	11.8% 1.0% N/A \$ 6.58 (1.1)% \$ 6.77 0.1% 35,783 \$ 491,688 \$ 896,153 97 \$ 188,794 \$ (53,098) \$ 135,696	\$ 1.33 24.3% \$ 1.52 34.4% \$ 35,658 \$ 491,688 \$ 896,153 97 \$ 229,233 \$ (14,147) \$ 215,086	12.8% (1.3)% 30.0% \$ 2.15 9.7% \$ 2.15 6.4% 35,918 \$ 327,047 \$ 947,993 106 \$ 128,292 \$ (13,316) \$ 114,976	10.1% (17.5)% (15.8)% \$ 1.43 (19.2)% \$ 1.43 (17.8)% 35,909 \$ 255,730 \$ 905,548 102 \$ 35,047 \$ (13,028) \$ 22,019	12.5% (9.1)% 45.9% \$ 1.66 (9.8)% \$ 1.66 (12.2)% 35,646 \$ 271,143 \$ 823,932 96 \$ (203,778) \$ (12,607) \$ (216,385)	12.8% 6.5% N/A \$ 6.65 17.3% \$ 6.76 12.9% 35,337 \$ 494,485 \$ 754,120 94 \$ 355,483 \$ (68,569) \$ 286,914	9.2% (24.7)% (38.2)% \$ 1.07 (31.8)% \$ 1.13 (29.8)% 35,550 \$ 494,485 \$ 754,120 94 \$ 199,563 \$ (16,099) \$ 183,464	14.3% 10.3% 8.6% \$ 1.96 45.2% \$ 2.02 31.2% 35,362 \$ 342,527 \$ 809,878 100 \$ 196,946 \$ (24,745) \$ 172,201	13.0% 21.8% (7.2)% \$ 1.77 \$ 39.4% \$ 1.74 \$ 31.8% 35,374 \$ 256,875 \$ \$ 846,121 \$ 102 \$ 125,558 \$ \$ (19,724) \$ \$ 105,834 \$	14.5% 19.5% 20.8% 1.84 23.5% 1.89 23.5% 35,063 \$ 233,421 798,516 97 \$ (166,584) \$ (8,001) \$ (174,585)	13.5% (3.4)% N/A \$ 5.67 (0.4)% \$ 5.99 3.3% 37,149 \$ 294,953 \$ 711,357 95 \$ 327,069 \$ (34,866) \$ 292,203	13.1% 41.3% (9.4)% \$ 1.57 106.6% \$ 1.61 101.3% 35,484 \$ 294,953 \$ 711,357 95 \$ 186,092 \$ (9,203) \$ 176,889	(1.5)% 19.9% \$ 1.35 (15.1)% \$ 1.54 (5.5)% 37,086 \$ 304,658 \$ 762,760 104 \$ 111,563 \$ (11,764) \$ 99,799	(22.0)% (8.9)% \$ 1.27 (24.9)% \$ 1.32 (23.7)% 37,852 \$ 304,206 \$ 714,918 98 \$ 152,976 \$ (5,663) \$ 147,313	13.8% (13.4)% 42.8% \$ 1.49 (9.1)% \$ 1.53 (6.1)% 38,190 \$ 223,063 736,898 104 \$ (123,562) \$ (8,236) \$ (131,798)	\$ 5.69 44.8% \$ 5.80 45.0% \$ 369,373 \$ 693,372 97 \$ 217,886 \$ (42,072) \$ 175,814	9.7% 8.6% (36.9)% \$ 0.76 24.6% \$ 0.80 (3.6)% 38,126 \$ 369,373 \$ 693,372 97 \$ 141,020 \$ (15,046) \$ 125,974	15.6% 37.0% (5.0)% 39.5% 1.63 63.0% 37,938 5 258,470 739,463 108 131,304 (6,365) 124,939	16.0% 34.3% 1.1% \$ 1.69 48.2% \$ 1.73 51.8% 38,168 \$ 189,106 \$ 743,402 103 \$ 47,648 \$ (10,508) \$ 37,140	17.4% 32.9% 79.1% \$ 1.64 57.7% \$ 1.63 56.7% 38,219 \$ 179,241 \$ 656,127 97 \$ (102,086) \$ (10,153) \$ (112,239)
Adjusted EBITDA Margin (3) Y/Y Growth Rate (1) Q/Q Growth Rate (2) Earnings per Diluted Share (4) Y/Y Growth Rate (1) Adjusted Earnings per Diluted Share (3)(4) Y/Y Growth Rate (1) Weighted average number of common shares outstanding - diluted Balance Sheet/Cash Flow Cash and cash equivalents Accounts receivable, net Days Sales Outstanding ("DSO") (5) Net cash provided by (used in) operating activities Purchases of property and equipment Free Cash Flow (6) Payments for acquisition of businesses, net of cash received	\$ 1.75 22.4% \$ 1.75 22.4% \$ 1.75 22.4% \$ 1,138,061 111 \$ (10,994) \$ (11,052) \$ (22,046) \$ —	9.7% (13.3)% (14.7)% \$ 1.34 (19.3)% \$ 1.34 (19.3)% 35,482 \$ 238,539 \$ 988,144 102 \$ (254,206) \$ (18,033) \$ (272,239) \$ —	11.8% 1.0% N/A \$ 6.58 (1.1)% \$ 6.77 0.1% 35,783 \$ 491,688 \$ 896,153 97 \$ 188,794 \$ (53,098) \$ 135,696 \$ (6,742)	\$ 1.33 24.3% \$ 1.52 34.4% \$ 35,658 \$ 491,688 \$ 896,153 97 \$ 229,233 \$ (14,147) \$ 215,086 \$ —	12.8% (1.3)% 30.0% \$ 2.15 9.7% \$ 2.15 6.4% 35,918 \$ 327,047 \$ 947,993 106 \$ 128,292 \$ (13,316) \$ 114,976 \$ (44)	10.1% (17.5)% (15.8)% \$ 1.43 (19.2)% \$ 1.43 (17.8)% 35,909 \$ 255,730 \$ 905,548 102 \$ 35,047 \$ (13,028) \$ 22,019 \$ —	12.5% (9.1)% 45.9% \$ 1.66 (9.8)% \$ 1.66 (12.2)% 35,646 \$ 271,143 \$ 823,932 96 \$ (203,778) \$ (12,607) \$ (216,385) \$ (6,698)	12.8% 6.5% N/A \$ 6.65 17.3% \$ 6.76 12.9% 35,337 \$ 494,485 \$ 754,120 94 \$ 355,483 \$ (68,569) \$ 286,914 \$ (10,428)	9.2% (24.7)% (38.2)% \$ 1.07 (31.8)% \$ 1.13 (29.8)% 35,550 \$ 494,485 \$ 754,120 94 \$ 199,563 \$ (16,099) \$ 183,464 \$ (595)	14.3% 10.3% 8.6% \$ 1.96 45.2% \$ 2.02 31.2% 35,362 \$ 342,527 \$ 809,878 100 \$ 196,946 \$ (24,745) \$ 172,201 \$ —	13.0% 21.8% (7.2)% \$ 1.77 \$ 39.4% \$ 1.74 \$ 31.8% 35,374 \$ 256,875 \$ \$ 846,121 \$ 102 \$ 125,558 \$ \$ (19,724) \$ \$ 105,834 \$ \$ (9,833) \$	14.5% 19.5% 20.8% 1.84 23.5% 1.89 23.5% 35,063 \$ 233,421 798,516 97 \$ (166,584) \$ (8,001) \$ (174,585) \$ —	13.5% (3.4)% N/A \$ 5.67 (0.4)% \$ 5.99 3.3% 37,149 \$ 294,953 \$ 711,357 95 \$ 327,069 \$ (34,866) \$ 292,203 \$ (25,271)	13.1% 41.3% (9.4)% \$ 1.57 106.6% \$ 1.61 101.3% 35,484 \$ 294,953 \$ 711,357 95 \$ 186,092 \$ (9,203) \$ 176,889 \$ —	(1.5)% 19.9% \$ 1.35 (15.1)% \$ 1.54 (5.5)% 37,086 \$ 304,658 \$ 762,760 104 \$ 111,563 \$ (11,764) \$ 99,799 \$ (25,271)	(22.0)% (8.9)% \$ 1.27 (24.9)% \$ 1.32 (23.7)% 37,852 \$ 304,206 \$ 714,918	13.8% (13.4)% 42.8% \$ 1.49 (9.1)% \$ 1.53 (6.1)% 38,190 \$ 223,063 736,898 104 \$ (123,562) \$ (8,236) \$ (131,798) \$ —	\$ 5.69 44.8% \$ 5.80 45.0% \$ 369,373 \$ 693,372 97 \$ 217,886 \$ (42,072) \$ 175,814 \$ (18,791)	9.7% 8.6% (36.9)% \$ 0.76 24.6% \$ 0.80 (3.6)% 38,126 \$ 369,373 \$ 693,372 97 \$ 141,020 \$ (15,046) \$ 125,974 \$ —	15.6% 37.0% (5.0)% 39.5% 1.63 63.0% 37,938 5 258,470 739,463 108 131,304 (6,365) 124,939 (18,791)	16.0% 34.3% 1.1% \$ 1.69 48.2% \$ 1.73 51.8% 38,168 \$ 189,106 \$ 743,402 103 \$ 47,648 \$ (10,508) \$ 37,140 \$ —	17.4% 32.9% 79.1% \$ 1.64 57.7% \$ 1.63 56.7% 38,219 \$ 179,241 \$ 656,127 97 \$ (102,086) \$ (10,153) \$ (112,239) \$ —
Adjusted EBITDA Margin (3) Y/Y Growth Rate (1) Q/Q Growth Rate (2) Earnings per Diluted Share (4) Y/Y Growth Rate (1) Adjusted Earnings per Diluted Share (3)(4) Y/Y Growth Rate (1) Weighted average number of common shares outstanding - diluted Balance Sheet/Cash Flow Cash and cash equivalents Accounts receivable, net Days Sales Outstanding ("DSO") (5) Net cash provided by (used in) operating activities Purchases of property and equipment Free Cash Flow (6)	\$ 1.75 22.4% \$ 1.75 22.4% \$ 1.75 22.4% \$ 1,75 22.4% \$ 1,138,061 111 \$ (10,994) \$ (11,052) \$ (22,046) \$ - \$ -	9.7% (13.3)% (14.7)% \$ 1.34 (19.3)% \$ 1.34 (19.3)% 35,482 \$ 238,539 \$ 988,144 102 \$ (254,206) \$ (18,033) \$ (272,239) \$ \$ (20,982)	11.8% 1.0% N/A \$ 6.58 (1.1)% \$ 6.77 0.1% 35,783 \$ 491,688 \$ 896,153 97 \$ 188,794 \$ (53,098) \$ 135,696	48.4% (7.1)% \$ 1.33 24.3% \$ 1.52 34.4% 35,658 \$ 491,688 \$ 896,153 97 \$ 229,233 \$ (14,147) \$ 215,086 \$ — \$ (61,894)	12.8% (1.3)% 30.0% \$ 2.15 9.7% \$ 2.15 6.4% 35,918 \$ 327,047 \$ 947,993 106 \$ 128,292 \$ (13,316) \$ 114,976 \$ (44) \$ (20,432)	10.1% (17.5)% (15.8)% \$ 1.43 (19.2)% \$ 1.43 (17.8)% 35,909 \$ 255,730 \$ 905,548 102 \$ 35,047 \$ (13,028) \$ 22,019 \$ — \$ —	12.5% (9.1)% 45.9% \$ 1.66 (9.8)% \$ 1.66 (12.2)% 35,646 \$ 271,143 \$ 823,932 96 \$ (203,778) \$ (12,607) \$ (216,385) \$ (6,698) \$ (3,098)	12.8% 6.5% N/A \$ 6.65 17.3% \$ 6.76 12.9% 35,337 \$ 494,485 \$ 754,120 94 \$ 355,483 \$ (68,569) \$ 286,914 \$ (10,428) \$ (46,133)	9.2% (24.7)% (38.2)% \$ 1.07 (31.8)% \$ 1.13 (29.8)% 35,550 \$ 494,485 \$ 754,120 94 \$ 199,563 \$ (16,099) \$ 183,464 \$ (595) \$ —	14.3% 10.3% 8.6% \$ 1.96 45.2% \$ 2.02 31.2% 35,362 \$ 342,527 \$ 809,878 100 \$ 196,946 \$ (24,745) \$ 172,201 \$ - \$ -	\$ 1.77 \$ 39.4% \$ 1.74 \$ 31.8% \$ 35,374 \$ \$ 256,875 \$ \$ 846,121 \$ 102 \$ 125,558 \$ (19,724) \$ \$ 105,834 \$ \$ (9,833) \$ \$ — \$	14.5% 19.5% 20.8% 1.84 23.5% 1.89 23.5% 35,063 \$ 233,421 798,516 97 \$ (166,584) \$ (8,001) \$ (174,585) \$ — \$ (46,133)	13.5% (3.4)% N/A \$ 5.67 (0.4)% \$ 5.99 3.3% 37,149 \$ 294,953 \$ 711,357 95 \$ 327,069 \$ (34,866) \$ 292,203 \$ (25,271) \$ (353,593)	13.1% 41.3% (9.4)% \$ 1.57 106.6% \$ 1.61 101.3% 35,484 \$ 294,953 \$ 711,357 95 \$ 186,092 \$ (9,203) \$ 176,889 \$ — \$ (177,761)	(1.5)% 19.9% \$ 1.35 (15.1)% \$ 1.54 (5.5)% 37,086 \$ 304,658 \$ 762,760 104 \$ 111,563 \$ (11,764) \$ 99,799 \$ (25,271) \$ (76,154)	(22.0)% (8.9)% \$ 1.27 (24.9)% \$ 1.32 (23.7)% 37,852 \$ 304,206 \$ 714,918	13.8% (13.4)% 42.8% \$ 1.49 (9.1)% \$ 1.53 (6.1)% \$ 38,190 \$ 223,063 736,898 104 \$ (123,562) \$ (8,236) \$ (131,798) \$ — \$ (49,135)	\$ 5.69 44.8% \$ 5.80 45.0% \$ 369,373 \$ 693,372 97 \$ 217,886 \$ (42,072) \$ 175,814 \$ (18,791) \$ (105,797)	9.7% 8.6% (36.9)% \$ 0.76 24.6% \$ 0.80 (3.6)% 38,126 \$ 369,373 \$ 693,372 97 \$ 141,020 \$ (15,046) \$ 125,974 \$ — \$ \$ (27,848)	15.6% 37.0% (5.0)% 39.5% 1.63 63.0% 37,938 3258,470 739,463 108 131,304 (6,365) 124,939 (18,791) (11,056)	16.0% 34.3% 1.1% \$ 1.69 48.2% \$ 1.73 51.8% 38,168 \$ 189,106 \$ 743,402 103 \$ 47,648 \$ (10,508) \$ 37,140 \$ — \$ (45,010)	17.4% 32.9% 79.1% \$ 1.64 57.7% \$ 1.63 56.7% 38,219 \$ 179,241 \$ 656,127 97 \$ (102,086) \$ (10,153) \$ (112,239) \$ - \$ (21,883)

N/A - Not applicable

⁽¹⁾ Y/Y Growth Rate is the percentage increase or decrease of Revenues, Direct Costs, SG&A, Operating income, Adjusted EBITDA, Earnings per Diluted Share or Adjusted Earnings per Diluted Share compared to the same period in the prior year.

⁽²⁾ Q/Q Growth Rate is the percentage increase or decrease of Revenues, Direct Costs, SG&A, Operating income, Net income or Adjusted EBITDA compared to the prior sequential period.

⁽³⁾ See "RECONCILIATIONS OF NET INCOME TO ADJUSTED EBITDA AND EARNINGS PER DILUTED SHARE" and "END NOTES: NON-GAAP FINANCIAL MEASURES" for the reconciliations of Adjusted EBITDA and Adjusted EBITDA and Adjusted EBITDA Margin, which is a non-GAAP financial measure.

⁽⁴⁾ The sum of the quarterly Earnings per Diluted Share and Adjusted Earnings per Diluted Share amounts may not equal the annual amounts due to changes in the weighted average number of diluted common shares outstanding during each quarterly period.

DSO is a performance measure used to assess how quickly revenues are collected by the company. We calculate DSO at the end of each reporting period by dividing net accounts receivable reduced by billings in excess of services provided, by revenues for the quarter.

⁽⁶⁾ See "END NOTES: NON-GAAP FINANCIAL MEASURES" for the definition of Free Cash Flow, which is a non-GAAP financial measure is not separately presented, as the components of the reconciliation are presented above.

⁽⁷⁾ Total debt excludes the impact of unamortized deferred issuance costs and unamortized deferred debt discount related to our 2.0% convertible Notes effective January 1, 2022.

FTI CONSULTING, INC. SEGMENT SELECTED FINANCIAL DATA (Unaudited)

(All numbers in \$000s, except for percentages)

	C	Q2 2023	Q1 2023	FY2022	Q4 2022	Q3 2022	Q2 2022	Q1 2022	FY2021	Q4 2021	Q3 2021	Q2 2021	Q1 2021	FY2020		Q4 2020	Q3 2020	Q2 2020	Q1 2020	FY2019	Q4 2019	Q3 2019	Q2 2019	Q1	2019
SEGMENT																									
CORPORATE FINANCE & RESTRUCTURING																									
Revenues	\$	300,449 \$	299,987	\$ 1,088,573	\$ 292,807	\$ 265,370	\$ 277,067	\$ 253,329	\$ 938,969	\$ 231,474	\$ 250,321	\$ 230,971	226,203	\$ 910,184	4 \$	219,809 \$	236,615 \$	246,011 \$	207,749	\$ 723,721	\$ 181,054	191,698	\$ 190,00	3 \$ 1	160,966
% of Total Revenues		34.7%	37.2%	35.9%	37.8%	34.2%	36.7%	35.0%	33.8%	34.2%	35.6%	32.5%	33.0%	37.0	%	35.0%	38.0%	40.5%	34.3%	30.7%	30.1%	32.3%	31.2	%	29.2%
Adjusted Segment EBITDA	\$	50,028 \$	55,020	\$ 212,437	\$ 52,416	\$ 51,532	\$ 54,950	\$ 53,539	\$ 155,482	\$ 22,234	\$ 55,635	\$ 40,174	37,439	\$ 216,830	\$	35,405 \$	56,215 \$	76,264 \$	48,946	\$ 160,735	\$ 24,798	48,084	\$ 50,49	2 \$	37,361
Adjusted Segment EBITDA Margin		16.7%	18.3%	19.5%	17.9%	19.4%	19.8%	21.1%	16.6%	9.6%	22.2%	17.4%	16.6%	23.89	%	16.1%	23.8%	31.0%	23.6%	22.2%	13.7%	25.1%	26.6	%	23.2%
FORENSIC AND LITIGATION CONSULTING																									
Revenues	\$	182,223 \$	173,404	\$ 638,478	\$ 160,386	\$ 159,948	\$ 164,248	\$ 153,896	\$ 584,835	\$ 138,004	\$ 145,264	\$ 150,746	150,821	\$ 500,27	5 \$	127,193 \$	119,104 \$	106,381 \$	147,597	\$ 577,780	\$ 150,262	142,651	\$ 145,87	0 \$ 1	138,997
% of Total Revenues		21.1%	21.5%	21.1%	20.7%	20.6%	21.8%	21.3%	21.1%	20.4%	20.7%	21.2%	22.0%	20.3	%	20.3%	19.2%	17.5%	24.4%	24.6%	25.0%	24.19	24.1	%	25.2%
Adjusted Segment EBITDA	\$	21,080 \$	18,611	\$ 65,945	\$ 13,819	\$ 18,162	\$ 16,707	\$ 17,257	\$ 72,545	\$ 8,491	\$ 16,620	\$ 18,002	29,432	\$ 33,374	4 \$	7,622 \$	13,591 \$	(9,047) \$	21,208	\$ 104,435	\$ 17,369	27,008	\$ 28,24	1 \$	31,817
Adjusted Segment EBITDA Margin		11.6%	10.7%	10.3%	8.6%	11.4%	10.2%	11.2%	12.4%	6.2%	11.4%	11.9%	19.5%	6.79	%	6.0%	11.4%	(8.5)%	14.4%	18.1%	11.6%	18.9%	19.4	%	22.9%
ECONOMIC CONSULTING																									
Revenues	\$	201,822 \$	169,595	\$ 695,208	\$ 172,007	\$ 193,183	\$ 164,041	\$ 165,977	\$ 697,405	\$ 172,283	\$ 172,543	\$ 183,306	169,273	\$ 599,088	3 \$	160,479 \$	154,978 \$	151,493 \$	132,138	\$ 592,542	\$ 153,054	141,715	\$ 155,50	2 \$ 1	142,271
% of Total Revenues		23.3%	21.0%	23.0%	22.2%	24.9%	21.7%	22.9%	25.1%	25.5%	24.6%	25.8%	24.7%	24.3	%	25.6%	24.9%	24.9%	21.9%	25.2%	25.4%	23.9%	25.7	%	25.8%
Adjusted Segment EBITDA	\$	35,523 \$	14,193	\$ 103,090	\$ 27,336	\$ 32,913	\$ 21,646	\$ 21,195	\$ 117,186	\$ 29,991	\$ 29,917	\$ 30,699	26,579	\$ 91,432	2 \$	31,308 \$	25,720 \$	21,694 \$	12,710	\$ 84,112	\$ 17,346	19,413	\$ 23,31	3 \$	24,040
Adjusted Segment EBITDA Margin		17.6%	8.4%	14.8%	15.9%	17.0%	13.2%	12.8%	16.8%	17.4%	17.3%	16.7%	15.7%	15.3	%	19.5%	16.6%	14.3%	9.6%	14.2%	11.3%	13.79	15.0	%	16.9%
TECHNOLOGY																									
Revenues	\$	97,444 \$	90,618	\$ 319,983	\$ 76,802	\$ 84,915	\$ 77,782	\$ 80,484	\$ 287,366	\$ 64,604	\$ 64,657	\$ 78,646	79,459	\$ 223,010	5 \$	58,624 \$	58,585 \$	47,084 \$	58,723	\$ 215,584	\$ 51,533	57,083	\$ 55,63	2 \$	51,336
% of Total Revenues		11.3%	11.2%	10.6%	9.9%	11.0%	10.3%	11.1%	10.4%	9.6%	9.2%	11.0%	11.5%	9.1	%	9.4%	9.4%	7.7%	9.7%	9.2%	8.5%	9.6%	9.2	%	9.3%
Adjusted Segment EBITDA	\$	20,087 \$	15,366	\$ 46,698	\$ 11,757	\$ 13,213	\$ 8,365	\$ 13,363	\$ 55,739	\$ 7,788	\$ 7,835	\$ 18,518	21,598	\$ 43,013	3 \$	10,155 \$	11,939 \$	6,435 \$	14,484	\$ 45,688	\$ 7,804	12,286	\$ 12,87	5 \$	12,723
Adjusted Segment EBITDA Margin		20.6%	17.0%	14.6%	15.3%	15.6%	10.8%	16.6%	19.4%	12.1%	12.1%	23.5%	27.2%	19.3	%	17.3%	20.4%	13.7%	24.7%	21.2%	15.1%	21.5%	23.1	%	24.8%
STRATEGIC COMMUNICATIONS																									
Revenues	\$	82,653 \$	73,102	\$ 286,666	\$ 72,429	\$ 72,449	\$ 71,854	\$ 69,934	\$ 267,647	\$ 69,866	\$ 69,443	\$ 67,817	60,521	\$ 228,712	2 \$	60,476 \$	52,967 \$	56,883 \$	58,386	\$ 243,090	\$ 66,315	59,959	\$ 59,11	2 \$	57,704
% of Total Revenues		9.6%	9.1%	9.4%	9.4%	9.3%	9.5%	9.7%	9.6%	10.3%	9.9%	9.5%	8.8%	9.3	%	9.7%	8.5%	9.4%	9.7%	10.3%	11.0%	10.19	9.8	%	10.5%
Adjusted Segment EBITDA	\$	12,263 \$	9,556	\$ 50,620	\$ 10,488	\$ 12,947	\$ 11,472	\$ 15,713	\$ 54,313	\$ 14,925	\$ 15,489	\$ 13,501	10,398	\$ 38,97	5 \$	11,738 \$	8,427 \$	10,034 \$	8,776	\$ 44,544	\$ 9,877	12,644	\$ 10,47	4 \$	11,549
Adjusted Segment EBITDA Margin		14.8%	13.1%	17.7%	14.5%	17.9%	16.0%	22.5%	20.3%	21.4%	22.3%	19.9%	17.2%	17.0	%	19.4%	15.9%	17.6%	15.0%	18.3%	14.9%	21.19	17.7	%	20.0%

FTI CONSULTING, INC. SELECTED OPERATING DATA (Unaudited)

CECNAENT	Q2	2023 C	Q1 2023	FY2022	Q4 2022	Q3 2022	Q2 2022	Q1 2022	FY2021	Q4 2021	Q3 2021	Q2 2021	Q1 2021	FY2020	Q4 2020	Q3 2020	Q2 2020	Q1 2020	FY2019	Q4 2019	Q3 2019	Q2 2019	Q1 2019
<u>SEGMENT</u>																							
CORPORATE FINANCE & RESTRUCTURING Revenue-Generating Headcount (as of period end)		2,043	2,002	1,946	1,946	1,900	1,769	1,757	1,702	1,702	1,704	1,632	1,684	1,655	1,655	1,608	1,362	1,248	1,194	1,194	1,177	1,011	982
Average Billable Rate (1)	Ś	488 \$	460	·	\$ 485	\$ 455	\$ 471	•	\$ 452		\$ 465	\$ 456	\$ 462	\$ 468		\$ 460 5	\$ 494	\$ 456	\$ 452	,	\$ 449	\$ 475	\$ 443
Utilization (2)	*	59%	62%	61%	58%	61%	62%	-			62%	59%	59%	63%	52%	64%	71%	69%	67%		70%	68%	70%
FORENSIC AND LITIGATION CONSULTING Revenue-Generating Headcount (as of period end)		1,568	1,577	1,584	1,584	1,614	1,509	1,513	1,496	1,496	1,476	1,399	1,367	1,343	1,343	1,371	1,326	1,393	1,351	1,351	1,326	1,212	1,194
Average Billable Rate (1)	\$	386 \$	376		\$ 369	\$ 368	•	\$ 357	\$ 350	,	,	\$ 344	\$ 357	•	,	\$ 337	•	\$ 342	\$ 337		\$ 336	\$ 340	\$ 342
Utilization ⁽²⁾		57%	55%	54%	51%	53%	56%	55%	56%	50%	54%	60%	60%	51%	51%	48%	46%	58%	63%	59%	61%	65%	67%
ECONOMIC CONSULTING																							
Revenue-Generating Headcount (as of period end)		1,039	1,031	1,007	1,007	998	935	950	921	921	925	884	890	891	891	880	810	810	790	790	764	712	715
Average Billable Rate (1)	\$	557 \$	458	\$ 508	\$ 522	\$ 579	\$ 477	\$ 484	\$ 509		\$ 539	\$ 524	\$ 494	\$ 494		\$ 502		\$ 466	\$ 500		\$ 512	\$ 524	\$ 511
Utilization ⁽²⁾		69%	68%	68%	63%	67%	70%	72%	72%	69%	68%	75%	75%	68%	65%	66%	73%	68%	75%	72%	70%	79%	77%
TECHNOLOGY (3)																							
Revenue-Generating Headcount (as of period end)		589	581	556	556	548	507	496	468	468	443	429	423	408	408	394	386	374	361	361	348	323	315
STRATEGIC COMMUNICATIONS (3)		000	00-	0=0	070	051	0==	07.0	0.1.1		0.4 =		770		770	766	764	7	700	700	740	670	656
Revenue-Generating Headcount (as of period end)		992	995	970	970	951	877	856	814	814	817	771	778	770	770	766	761	755	728	728	719	672	658

⁽¹⁾ For engagements where revenues are based on number of hours worked by our billable professionals and fixed-fee arrangements, average billable rate per hour is calculated by dividing revenues (excluding revenues from success fees, pass-through revenues and outside consultants) for a period by the number of hours worked on client assignments during the same period.

⁽²⁾ We calculate the utilization rate for our billable professionals by dividing the number of hours that all of our billable professionals worked on client assignments during a period by the total available working hours for all of our billable professionals during the same period. Available hours are determined by the standard hours worked by each employee, adjusted for part-time hours, U.S. standard work weeks and local country holidays. Available working hours include vacation and professional training days but exclude holidays. Utilization rates are presented for our segments that primarily bill clients on an hourly basis.

⁽³⁾ We have not presented an average billable rate per hour or utilization for our Technology and Strategic Communications segments as most of the revenues of these segments are not based on billable hours.

FTI CONSULTING, INC.

RECONCILIATIONS OF NET INCOME TO ADJUSTED EBITDA AND EARNINGS PER DILUTED SHARE TO ADJUSTED EARNINGS PER DILUTED SHARE (Unaudited)

(All numbers in \$000s, except for per share data)

(All Hallibers III 90003, except for per share data)																						
	Q2 2023	Q1 2023	FY2022	Q4 2022	Q3 2022	Q2 2022	Q1 2022	FY2021	Q4 2021	Q3 2021	Q2 2021	Q1 2021	FY2020	Q4 2020	Q3 2020	Q2 2020	Q1 2020	FY2019	Q4 2019	Q3 2019	Q2 2019	Q1 2019
CONSOLIDATED																						
Net income	\$ 62,395 \$	47,547	\$ 235,514	\$ 47,498	\$ 77,267	\$ 51,428	\$ 59,321	\$ 234,966	\$ 38,208 \$	69,480 \$	62,782	\$ 64,496	\$ 210,682	\$ 55,589	5 50,172 \$	48,174 \$	56,747	\$ 216,726	\$ 29,061	\$ 60,422 \$	64,598 \$	62,645
Interest income and other	584	1,342	(3,918)	6,500	(7,771)	(2,994)	347	(6,193)	(896)	(5,175)	912	(1,034)	412	4,291	3,340	(2,202)	(5,017)	(2,061)	3,680	(2,973)	(2,609)	(159)
Interest expense	3,022	2,939	10,047	2,579	2,378	2,448	2,642	20,294	5,130	5,073	5,294	4,797	19,805	4,636	5,151	5,157	4,861	19,206	4,835	4,832	4,793	4,746
Income tax provision	22,708	14,974	62,235	16,079	15,836	13,353	16,967	62,981	8,587	19,155	14,992	20,247	51,764	6,422	14,407	14,470	16,465	71,724	10,624	19,857	21,313	19,930
Depreciation and amortization	10,104	9,443	35,697	8,655	8,949	9,188	8,907	34,269	8,638	8,867	8,604	8,161	32,118	8,462	7,949	7,884	7,823	30,153	7,770	8,080	7,237	7,066
Amortization of intangible assets	1,417	2,182	9,643	2,323	2,315	2,737	2,268	10,823	2,308	2,860	2,854	2,801	10,387	2,947	2,795	2,314	2,331	8,152	2,314	2,125	1,852	1,861
Special charges	_	_	8,340	8,340	_	_	-	_	_	_	_	_	7,103	_	7,103	_	_	_	_	_	_	_
Remeasurement of acquisition-related contingent consideration	 _	_	_	_	_	_	-	(3,130)	_	_	(3,130)	_	_	_	_	_	-	_	_	_	_	
Adjusted EBITDA ⁽¹⁾	\$ 100,230 \$	78,427	\$ 357,558	\$ 91,974	\$ 98,974	\$ 76,160	\$ 90,452	\$ 354,010	\$ 61,975 \$	100,260 \$	92,308	\$ 99,468	\$ 332,271	\$ 82,347	90,917 \$	75,797 \$	83,210	\$ 343,900	\$ 58,284	\$ 92,343 \$	97,184 \$	96,089
Earnings per Diluted Share ⁽²⁾ Special charges	\$ 1.75 \$ —	1.34 —	\$ 6.58 0.23	\$ 1.33 0.23	\$ 2.15 \$	\$ 1.43 —	\$ 1.66 —	\$ 6.65 —	\$ 1.07 \$ —	1.96 \$ —	1.77 ·	\$ 1.84 —	\$ 5.67 0.19	\$ 1.57 S	1.35 \$ 0.19	1.27 \$ —	1.49 —	\$ 5.69 —	\$0.76 —	\$1.59 \$ —	1.69 \$ —	1.64 —
Tax impact of special charges	_	_	(0.04)	(0.04)	_	_	_	_	_	_	_	_	(0.05)	_	(0.05)	_	_	_	_	_	_	_
Remeasurement of acquisition-related contingent consideration	_	_	_	_	_	_	_	(0.09)	_	_	(0.09)	_	_	_	_	_	_	_	_	_	_	_
Non-cash interest expense on convertible notes (4)	_	_	_	_	_	_	-	0.27	0.08	0.08	0.07	0.07	0.24	0.06	0.06	0.06	0.06	0.23	0.06	0.06	0.05	0.05
Tax impact of non-cash interest expense on convertible notes (4)	_	_	_	_	_	_	-	(0.07)	(0.02)	(0.02)	(0.01)	(0.02)	(0.06)	(0.02)	(0.01)	(0.01)	(0.02)	(0.06)	(0.02)	(0.02)	(0.01)	(0.01)
Tax impact of gain on sale of business (3)		_	_	_			_	_	_	_	_	_	_	_	_	_		(0.06)	_	_	_	(0.05)
Adjusted Earnings per Diluted Share (1)(2)	\$ 1.75 \$	1.34	\$ 6.77	\$ 1.52	\$ 2.15	\$ 1.43	\$ 1.66	\$ 6.76	\$ 1.13 \$	2.02 \$	1.74	\$ 1.89	\$ 5.99	\$ 1.61	1.54 \$	1.32 \$	1.53	\$ 5.80	\$0.80	\$1.63 \$	1.73 \$	1.63

⁽¹⁾ See "END NOTES: NON-GAAP FINANCIAL MEASURES" for the definitions of Adjusted EBITDA and Adjusted Earnings per Diluted Share, which are non-GAAP financial measures.

⁽²⁾ The sum of the quarterly Earnings per Diluted Share and Adjusted Earnings per Diluted Share amounts may not equal the annual amounts due to changes in the weighted average number of diluted common shares outstanding during each quarterly period.

⁽³⁾ For Q1 2019, represents a discrete tax adjustment resulting from a change in estimate related to the accounting for the Ringtail e-discovery software and related business divestiture.

⁽⁴⁾ The Company adopted Accounting Standards Update 2020-06 and no longer recognizes non-cash interest expense on the 2023 Convertible Notes, effective January 1, 2022.

FTI CONSULTING, INC. RECONCILIATION OF SEGMENT OPERATING INCOME (LOSS) TO ADJUSTED SEGMENT EBITDA (Unaudited)

(All numbers in \$000s)

(All numbers in \$000s)																							
	Q2 202	23	Q1 2023	FY2022	Q4 2022	Q3 2022	Q2 2022	Q1 2022	FY2021	Q4 2021	Q3 2021	Q2 2021	Q1 2021	FY2020	Q4 2020	Q3 2020	Q2 2020	Q1 2020	FY2019	Q4 2019	Q3 2019	Q2 2019	Q1 2019
CORPORATE FINANCE & RESTRUCTURING																							
Segment Operating Income	\$ 46,	727 \$	51,216	\$ 195,295	\$ 46,359 \$	47,948 \$	50,935	50,053	\$ 145,765	\$ 19,047 \$	52,316 \$	40,103 \$	34,299 \$	205,029	\$ 32,182	\$ 52,372 \$	73,811	46,664	\$ 152,948	\$ 22,478 \$	46,007 \$	48,779 \$	35,684
Depreciation and amortization	2,	191	1,892	6,722	1,673	1,675	1,708	1,666	5,362	1,346	1,446	1,317	1,253	4,485	1,359	1,109	1,038	979	3,858	1,037	964	947	910
Amortization of intangible assets	1,	110	1,912	7,976	1,940	1,909	2,307	1,820	7,485	1,841	1,873	1,884	1,887	6,455	1,864	1,873	1,415	1,303	3,929	1,283	1,113	766	767
Special charges		_	_	2,444	2,444	_	_	-	_	_	_	_	-	861	_	861	_	-	_	_	_	_	_
Remeasurement of acquisition-related contingent consideration		_	_	_	_	_	_		(3,130)	_	_	(3,130)		_	_	_	_	_	_	_	_	_	
Adjusted Segment EBITDA	\$ 50,	028 \$	55,020	\$ 212,437	\$ 52,416 \$	51,532 \$	54,950	53,539	\$ 155,482	\$ 22,234 \$	55,635 \$	40,174 \$	37,439 \$	216,830	\$ 35,405	\$ 56,215 \$	76,264	48,946	\$ 160,735	\$ 24,798 \$	48,084 \$	50,492 \$	37,361
FORENSIC AND LITIGATION CONSULTING																							
Segment Operating Income (Loss)		274 \$	17,048	\$ 54,822	\$ 7,696 \$	16,570 \$	15,014 \$	15,542	\$ 66,643	\$ 7,044 \$	15,101 \$	16,492 \$	28,006 \$	23,899	\$ 6,046	\$ 8,729 \$	(10,382) \$	19,506	\$ 98,648	\$ 15,895 \$	25,534 \$	26,779 \$	30,440
Depreciation and amortization		583	1,379	5,532	1,267	1,350	1,448	1,467	5,008	1,200	1,270	1,286	1,252	5,191	1,403	1,207	1,165	1,416	4,635	1,187	1,188	1,174	1,086
Amortization of intangible assets		223	184	977	242	242	245	248	894	247	249	224	174	800	173	171	170	286	1,152	287	286	288	291
Special charges	<u> </u>	<u> </u>	40.644	4,614	4,614		- 46.707 6	47.257	<u> </u>	<u> </u>	16.620 6			3,484		3,484	- (0.047)		<u> </u>				
Adjusted Segment EBITDA	\$ 21,	080 \$	18,611	\$ 65,945	\$ 13,819 \$	18,162 \$	16,707	17,257	\$ 72,545	\$ 8,491 \$	16,620 \$	18,002 \$	29,432 \$	33,374	\$ 7,622	\$ 13,591 \$	(9,047) \$	21,208	\$ 104,435	\$ 17,369 \$	27,008 \$	28,241 \$	31,817
ECONOMIC CONSULTING																							
Segment Operating Income	\$ 34	024 \$	12,700	\$ 98,178	\$ 26,122 \$	31,674	20,439	19,943	\$ 111,462	\$ 28,571 \$	28,455	29,204 \$	25,232 \$	85,690	\$ 29,774	\$ 24,304 \$	20,216	11,396	\$ 78,201	\$ 16,022 \$	17,943 \$	21,747 \$	22,489
Depreciation and amortization		499	1,493	4,881	1,183	1,239	1,207	1,252	5,724	1,420	1,462	1,495	1,347	5,382	1,342	1,337	1,433	1,270	5,734	1,280	1,426	1,521	1,507
Amortization of intangible assets	Δ,	-		-,001					3,724 —	- -				325	192	44	45	44	177	44	44	45	44
Special charges		_	_	31	31	_	_	_	_	_	_	_	_	35	_	35	_	_	_	<u> </u>	_	-	<u></u>
Adjusted Segment EBITDA	\$ 35,	523 \$	14,193	\$ 103,090	\$ 27,336 \$	32,913 \$	21,646	21,195	\$ 117,186	\$ 29,991 \$	29,917 \$	30,699 \$	26,579 \$	91,432	\$ 31,308	\$ 25,720 \$	21,694 \$	12,710	\$ 84,112	\$ 17,346 \$	19,413 \$	23,313 \$	24,040
•	<u> </u>	·	•			,	,			•	•	•			•	•	•		,		•	,	<u> </u>
TECHNOLOGY																							
Segment Operating Income	\$ 16,	432 \$	11,890	\$ 33,431	\$ 8,425 \$	9,833 \$	4,930 \$	10,243	\$ 42,927	\$ 4,612 \$	4,416 \$	15,340 \$	18,559 \$	30,869	\$ 7,227	\$ 8,621 \$	3,432 \$	11,589	\$ 35,022	\$ 4,942 \$	9,094 \$	10,550 \$	10,436
Depreciation and amortization	3,	655	3,476	13,161	3,226	3,380	3,435	3,120	12,812	3,176	3,419	3,178	3,039	11,867	2,928	3,041	3,003	2,895	10,666	2,862	3,192	2,325	2,287
Amortization of intangible assets		_	_	_	_	_	_	-	_	_	_	_	-	1	_	1	_	-	_	_	_	_	_
Special charges				106	106				. –	. –				276		276				. –	<u> </u>	<u> </u>	
Adjusted Segment EBITDA	\$ 20,	087 \$	15,366	\$ 46,698	\$ 11,757 \$	13,213 \$	8,365 \$	13,363	\$ 55,739	\$ 7,788 \$	7,835 \$	18,518 \$	21,598 \$	43,013	\$ 10,155	\$ 11,939 \$	6,435 \$	14,484	\$ 45,688	\$ 7,804 \$	12,286 \$	12,875 \$	12,723
STRATEGIC COMMUNICATIONS	ć 11	270 ¢	0.00	¢ 46.003	¢ 0.260 ¢	12.155 6	10.633 6	14 024	ć 40.700	ć 14.171 ć	14.210	12.100 ¢	0.120 ¢	21 620	ć 10.244	ć 5105 ć	0 700 6	7 400	ć 20.174	ć 0.400 ć	11 242 6	0.122 6	10.216
Segment Operating Income Depreciation and amortization		278 \$ 901	8,683 787	\$ 46,982 2,580	\$ 9,360 \$ 618	12,155 \$ 629	10,633 \$ 654	14,834 679	\$ 49,708	\$ 14,171 \$ 536	14,219 \$ 533	12,198 \$ 558	9,120 \$ 539	31,639 2,456	10,244 776	5,105 \$ 542	8,798 \$ 552	7,492 586	\$ 39,174 2,476	\$ 8,483 \$ 694	11,343 \$ 619	9,132 \$ 589	10,216 574
Amortization of intangible assets		901	767 86	689	141	163	185	200	2,166 2,439	218	737	745	739	2,436	718	706	684	698	2,894	700	682	753	759
Special charges		_	-	369	369	103	185	200	2,439		737	743	739	2,074	718	2,074	-	— U	2,694	700		755	739
Adjusted Segment EBITDA	\$ 12	263 \$	9,556		\$ 10,488 \$	12,947 \$	11,472	15,713	\$ 54,313	\$ 14,925 \$	15,489 \$	13,501 \$	10,398 \$	38,975	\$ 11,738	\$ 8,427 \$	10,034 \$	8,776	\$ 44,544	\$ 9,877 \$	12,644 \$	10,474 \$	11,549
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UNALLOCATED CORPORATE EXPENSES																							
Operating Loss	\$ (39,	026) \$	(34,735)	\$ (124,830)	\$ (25,306) \$	(30,470) \$	(37,716) \$	(31,338)	\$ (104,457)	\$ (22,416) \$	(25,974) \$	(29,357) \$	(26,710) \$	(94,463)	\$ (14,535)	\$ (26,061) \$	(30,276) \$	(23,591)	\$ (98,398)	\$ (19,620) \$	(27,783) \$	(28,892) \$	(22,103)
Depreciation and amortization	• •	275	416	2,821	688	676	736	723	3,197	960	737	770	731	2,737	654	713	693	677	2,784	710	691	681	702
Amortization of intangible assets		_	_	1	_	1	_	-	5	2	1	1	1	_	_	_	_	_	_	_	_	_	_
Special charges		_		776	776				_					373	_	373	_	_	_		_	_	
Adjusted Segment EBITDA	\$ (38,	751) \$	(34,319)	\$ (121,232)	\$ (23,842) \$	(29,793) \$	(36,980) \$	(30,615)	\$ (101,255)	\$ (21,454) \$	(25,236) \$	(28,586) \$	(25,978) \$	(91,353)	\$ (13,881)	\$ (24,975) \$	(29,583) \$	(22,914)	\$ (95,614)	\$ (18,910) \$	(27,092) \$	(28,211) \$	(21,401)
Adjusted EBITDA ⁽¹⁾	\$ 100,	230 \$	78,427	\$ 357,558	\$ 91,974 \$	98,974 \$	76,160	90,452	\$ 354,010	\$ 61,975 \$	100,260 \$	92,308 \$	99,468 \$	332,271	\$ 82,347	\$ 90,917 \$	75,797	83,210	\$ 343,900	\$ 58,284 \$	92,343 \$	97,184 \$	96,089
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⁽¹⁾ See "END NOTES: NON-GAAP FINANCIAL MEASURES" for the definition of Adjusted EBITDA, which is a non-GAAP financial measure.

FTI CONSULTING, INC. END NOTES NON-GAAP FINANCIAL MEASURES

In this presentation, we sometimes use information derived from consolidated and segment financial information that may not be presented in accordance with generally accepted accounting principles in the United States ("GAAP"). Certain of these measures are considered "non-GAAP financial measures" under the Securities and Exchange Commission ("SEC") rules. Specifically, we have referred to the following non-GAAP financial measures in this presentation:

- Adjusted EBITDA
- Adjusted EBITDA Margin
- Adjusted Net Income
- Adjusted Earnings per Diluted Share
- Free Cash Flow

We have included the definitions of Segment Operating Income (Loss) and Adjusted Segment Operating Income (Loss) and Adjusted Segment Operating Income (Loss) as a segment's share of consolidated operating income. We use Segment Operating Income (Loss) for the purpose of calculating Adjusted Segment EBITDA. We define Adjusted Segment EBITDA as a segment's share of consolidated operating income before depreciation, amortization of intangible assets, remeasurement of acquisition-related contingent consideration, special charges and goodwill impairment charges. We use Adjusted Segment EBITDA as a basis to internally evaluate the financial performance of our segments because we believe it reflects current core operating performance and provides an indicator of the segment's ability to generate cash.

We define Adjusted EBITDA, which is a non-GAAP financial measure, as consolidated net income before income tax provision, other non-operating income (expense), depreciation, amortization of intangible assets, remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges, gain or loss on sale of a business and losses on early extinguishment of debt. We believe that this non-GAAP financial measures, provide management and investors with a more complete understanding of our operating results, including underlying trends. In addition, EBITDA is a common alternative measure of operating performance used by many of our competitors. It is used by investors, financial analysts, rating agencies and others to value and compare the financial performance of companies in our industry. Therefore, we also believe that this non-GAAP financial measure, considered along with corresponding GAAP financial measure, as Adjusted EBITDA as a percentage of total revenues.

We define Adjusted Net Income and Adjusted Earnings per Diluted Share ("Adjusted EPS"), which are non-GAAP financial measures, as net income and earnings per diluted share ("EPS"), respectively, excluding the impact of remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges, losses on early extinguishment of debt, non-cash interest expense on convertible notes and the gain or loss on sale of a business. We use Adjusted Net Income for the purpose of calculating Adjusted EPS. Management uses Adjusted EPS to assess total Company operating performance on a consistent basis. We believe that these non-GAAP financial measures, when considered together with our GAAP financial measures, provide management and investors with an additional understanding of our business operating results, including underlying trends.

We define Free Cash Flow, which is a non-GAAP financial measure, as net cash provided by (used in) operating activities less cash payments for purchases of property and equipment. We believe this non-GAAP financial measure, when considered together with our GAAP financial results, provides management and investors with an additional understanding of the Company's ability to generate cash for ongoing business operations and other capital deployment.

Non-GAAP financial measures are not defined in the same manner by all companies and may not be companies. Non-GAAP financial measures should be considered in addition to, but not as a substitute for or superior to, the information contained in our Condensed Consolidated Statements of Cash Flows.