

## FTI Consulting, Inc.

William Blair 35<sup>th</sup> Annual Growth Stock Conference

## Cautionary Note About Forward-Looking Statements

This presentation includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which involve uncertainties and risks. Forwardlooking statements include statements concerning our plans, objectives, goals, strategies, future events, future revenues, future results and performance, expectations, plans or intentions relating to acquisitions and other matters, business trends and other information that is not historical, including statements regarding estimates of our medium-term growth targets or other future financial results. When used in this press release, words such as "anticipates," "aspirational," "estimates," "expects," "goals," "intends," "believes," "forecasts," "targets," "objectives" and variations of such words or similar expressions are intended to identify forwardlooking statements. All forward-looking statements, including, without limitation, estimates of our future financial results, are based upon our expectations at the time we make them and various assumptions. Our expectations, beliefs, projections and growth targets are expressed in good faith, and we believe there is a reasonable basis for them. However, there can be no assurance that management's expectations, beliefs, estimates or growth targets will be achieved, and the Company's actual results may differ materially from our expectations, beliefs, estimates and growth targets. The Company has experienced fluctuating revenues, operating income and cash flow in prior periods and expects that this will occur from time to time in the future. Other factors that could cause such differences include declines in demand for, or changes in, the mix of services and products that we offer, the mix of the geographic locations where our clients are located or where services are performed, adverse financial, real estate or other market and general economic conditions, which could impact each of our segments differently, the pace and timing of the consummation and integration of past and future acquisitions, the Company's ability to realize cost savings and efficiencies, competitive and general economic conditions, retention of staff and clients and other risks described under the heading "Item 1A Risk Factors" in the Company's most recent Form 10-K filed with the SEC and in the Company's other filings with the SEC, including the risks set forth under "Risks Related to Our Reportable Segments" and "Risks Related to Our Operations." We are under no duty to update any of the forward looking statements to conform such statements to actual results or events and do not intend to do so.



## Excerpts From Our June Investor Presentation

**Strong confidence in our medium-term prospects** 

Strong businesses with strong people

Confronting the reality of the last few years

Making concrete changes that are grounded in those realities

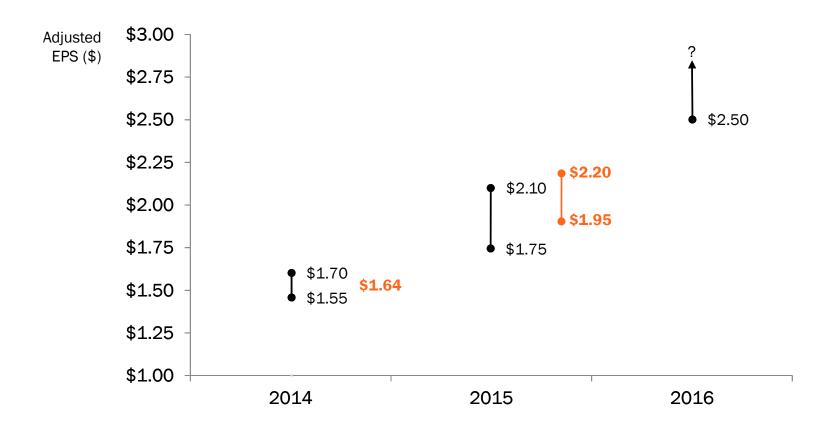
Real people owning the changes with accountability

Delivering \$2.50+ adjusted EPS by 2016

- Major organic growth where we are strong
- Aggressive action where we are challenged
- Supported by disciplined cross-company capabilities



## One View Of The Next 3 Years - Targets/Financials





## FTI Consulting: A Leader Among Leaders

FCN

Publicly traded

\$1.7 BLN

Equity market capitalization(1)

1982

Year founded

4,400+

Total employees worldwide

440+

Senior Managing Directors

80

Offices in 80 cities around the globe

16

Experts in 16 industry specialties

2 Nobel Laureates

10/10

Advisor to world's top 10 bank holding companies 94/100

Advisor to 94 of the world's top 100 law firms

47/100

47 of Global Fortune 100 corporations are clients







# We Are A Great Company With Proven Successes, Powerful Positions And Strong People





























Former Chairman of the FDIC Former
Chief
Economist
of the SEC

....

Two Nobel Laureates

communications
Director and
DOJ

**Former SEC** 

Former Federal
Prosecutor for
the Southern
District of NY

Former Chairman of the SEC

Former Chief Economist at the FCC & FTC

Spokesperson



For the biggest most complicated events in corporate life, organizations call on FTI

## Balanced & Diversified Portfolio

#### **Corporate Finance/Restructuring**

Bankruptcy Support Services
Interim Management Services

Investment Banking

**Litigation Support** 

Business Transformation Services

Performance Improvement

Private Equity Advisory

Restructuring & Turnaround Services

Transaction Advisory Services

Valuation & Financial Advisory Services

#### **Forensic and Litigation Consulting**

**Business Insurance Claims** 

Compliance, Monitoring & Receivership

Construction & Environmental Solutions

Dispute Advisory Services

Financial & Enterprise Data Analytics

**Financial Services** 

Forensic Accounting & Advisory Services

Global Risk & Investigations Practice

**Government Contracts** 

**Health Solutions** 

Insurance

**Intellectual Property** 

**Trial Services** 

#### **Economic Consulting**

**Antitrust & Competition Economics** 

**Business Valuation** 

Center for Healthcare & Economics

Intellectual Property

International Arbitration

Labor & Employment

**Public Policy** 

Regulated Industries

Securities Litigation & Risk Management

#### **Technology**

Computer Forensics & Investigations

E-discovery Software & Services

Discovery Consulting

#### **Strategic Communications**

Corporate Communications

Creative Engagement & Digital

Communications

**Crisis Communications** 

Employee Engagement & Change

Communications

**Financial Communications** 

Litigation Communications

M&A Communications

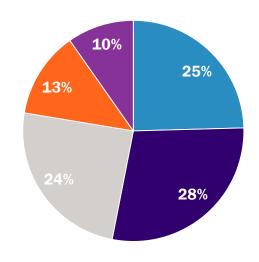
Public Affairs

Restructuring & Financial Issues

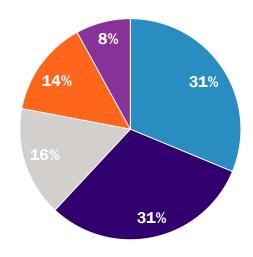
Shareholder Activism & Proxy Advisory

Strategy Consulting & Research

#### **Q1 2015 Segment Revenues**



#### **Q1 2015 Segment EBITDA**





## Awards & Accolades

FTI Technology recognized as a 'Leader' in the 2015 Gartner 'Magic Quadrant for E-Discovery Software' report for the third consecutive year

Named one the **20 Best Economics Firms in the World** by *Global Competition Review* for nine consecutive years (2006–2014)

FTI Consulting ranked number one restructuring adviser on *The Deal's* Out-of-Court Restructuring League Tables for both debtors and creditors

Honored with seven M&A Advisor Turnaround Awards, including engagements for Momentive Performance Materials, Inc., TSC Acquisition Corp, Ashley Stewart Holdings, Inc., et al., Classic Party Rentals

Compass Lexecon professionals named Global Competition Review's

Economist of the Year in 2014 (Dennis Carlton), 2012 (Jorge Padilla) and 2011 (Janusz Ordover)

**Most expert witnesses by firm** named to *Global Arbitration Review's* The International Who's Who of Commercial Arbitration List for five consecutive years (2011–2015)

FTI Technology Named to 100 Companies That Matter in Knowledge Management List by KMWorld Magazine Ranked as #1 Crisis

Management Firm by The

Deal Pipeline for eight

consecutive years (2007 –
2014)





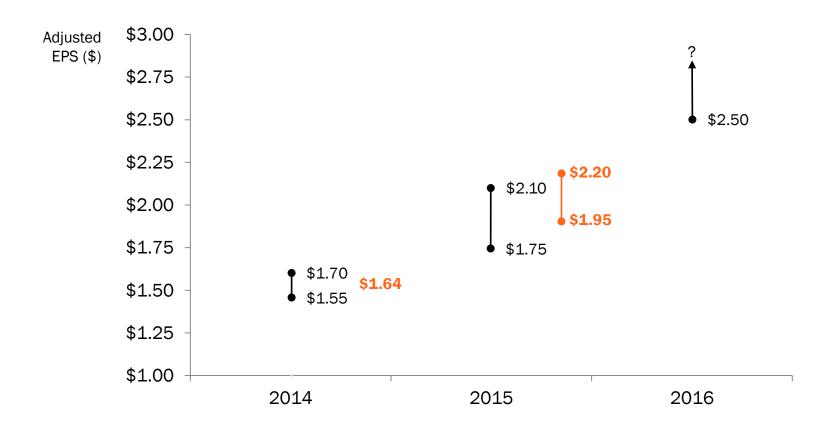
## Initiatives That Are Succeeding

- Aligned with our focus on organic growth we **reported 5.1% organic revenue growth in 2014**, the Company's highest organic growth rate since 2009
- In our Corporate Finance/Restructuring segment, our non-distressed initiatives allowed us to grow our top line in 2014 in the face of the worst market for bankruptcy services in recent memory
- Forensic and Litigation Consulting had a record year last year and are continuing to reinvest, hire and grow in key positions where we have a right to win FAAS, FEDA, insurance, cyber security, construction solutions
- Economic Consulting is continuing to make good investments, attract the right professionals and invest behind positions of strength, in Compass Lexecon, international arbitration, energy and the Center for Healthcare Economics and Policy offerings
- In **Technology**, we have **increased investment in sales and marketing, new products and services and geographic expansion** to stay leading edge with respect to the most complicated, major corporate events
- ■In our **Strategic Communications** segment, our strategic initiatives allowed us to address costs and focus on growing in areas of strength, which resulted in a **190 basis point improvement in adjusted segment EBITDA margin** in 2014

A lot of initiatives underway...not all of them are working, but more importantly, a number of critical ones are



## Strong Confidence In Our Medium-Term Targets





## FTI Roadmap – Same As It Ever Was

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Q&A



Critical Thinking at the Critical Time ™