

FTI Consulting INVESTOR DAY

November 13, 2017 | 10 on the Park, Time Warner Center, New York City



Opening Remarks



Mollie Hawkes
Managing Director of Investor Relations

Cautionary Note About Forward-Looking Statements

This presentation includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which involve uncertainties and risks. Forward-looking statements include statements concerning our plans, objectives, goals, strategies, future events, future revenues, future results and performance, expectations, plans or intentions relating to acquisitions, share repurchases and other matters, business trends and other information that is not historical, including statements regarding estimates or projections of our future financial results. When used in this presentation, words such as "anticipates," "estimates," "expects," "goals," "intends," "believes," "forecasts," "objectives," "over time" and variations of such words or similar expressions are intended to identify forward-looking statements. All forward-looking statements, including, without limitation, estimates or sustainability of our future financial results, are based upon our expectations at the time we make them and various assumptions. Our expectations, beliefs, projections or estimates are expressed in good faith, and we believe there is a reasonable basis for them. However, there can be no assurance that management's expectations, beliefs, projections or estimates will be achieved, and the Company's actual results may differ materially from our expectations, beliefs, projections and estimates. The Company has experienced fluctuating revenues, operating income and cash flow in prior periods and expects that this will occur from time to time in the future. Other factors that could cause such differences include declines in demand for, or changes in, the mix of services and products that we offer, the mix of the geographic locations where our clients are located or where services are performed, fluctuations in the price per share of our common stock, adverse financial, real estate or other market and general economic conditions, which could impact each of our segments differently, the pace and timing of the consummation and integration of past and future acquisitions, the Company's ability to realize cost savings and efficiencies, competitive and general economic conditions, retention of staff and clients and other risks described under the heading "Part II, Item 1A Risk Factors" in the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2017, filed with the Securities and Exchange Commission ("SEC") and in the Company's other filings with the SEC, including the risks set forth under "Risks Related to Our Reportable Segments" and "Risks Related to Our Operations." We are under no duty to update any of the forward-looking statements to conform such statements to actual results or events and do not intend to do so.

Accelerating Growth at FTI



Steven H. Gunby
President & Chief Executive Officer

WELCOME

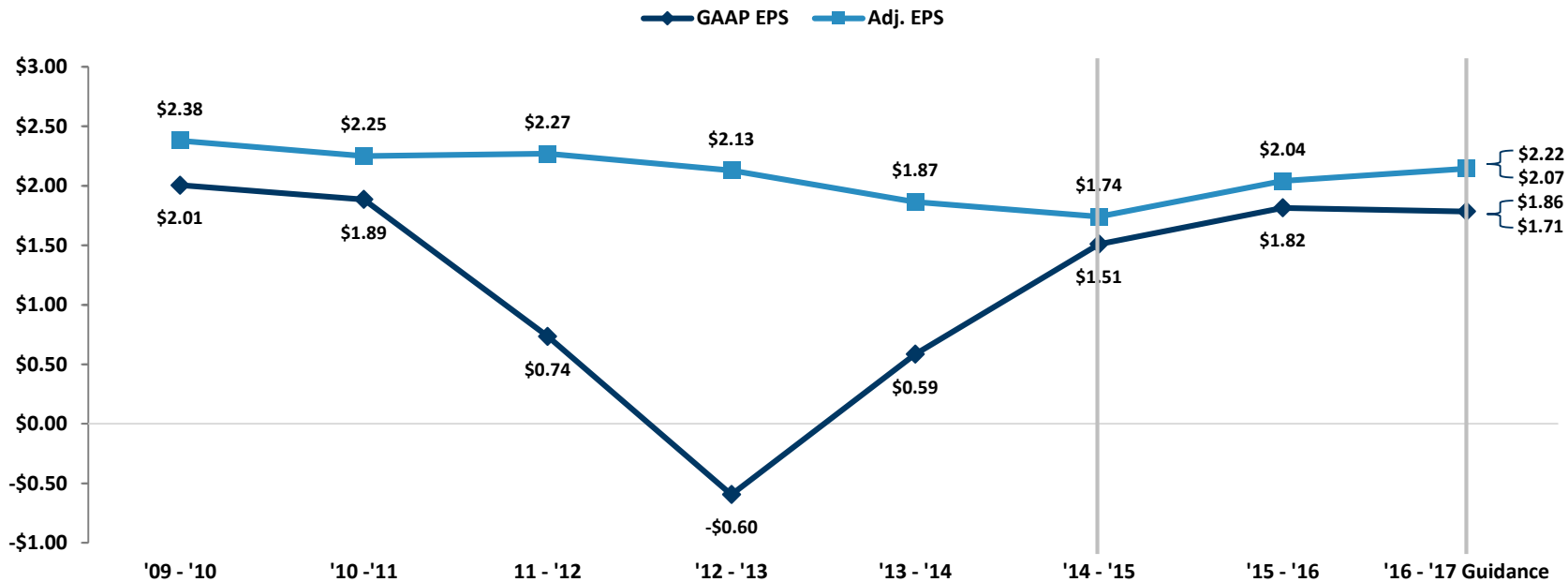
Today's Agenda

Time	Presentation	Presenter
10:05 – 10:45 a.m.	Accelerating Growth at FTI	Steven H. Gunby, President & Chief Executive Officer
10:45 – 11:00 a.m.	Accelerating Growth: Corporate Finance & Restructuring	Michael C. Eisenband & Carlyn R. Taylor, Global Segment Co-Leaders, Corporate Finance & Restructuring
11:00 – 11:15 a.m.	Accelerating Growth: Economic Consulting	Chris Osborne, Global Segment Leader, Economic Consulting
11:15 – 11:30 a.m.	Accelerating Growth: Forensic & Litigation Consulting	Paul S. Ficca, Global Segment Leader, Forensic & Litigation Consulting
11:30 – 11:45 a.m.	Accelerating Growth: Technology	Sophie Ross, Global Segment Leader, Technology
11:45 – 12:00 p.m.	Accelerating Growth: Strategic Communications	Mark McCall, Global Segment Leader, Strategic Communications
12:00 – 12:30 p.m.	Lunch Break	
12:30 – 1:00 p.m.	Making the Company More than the Sum of Its Parts: Panel Discussion	Steven H. Gunby, President & Chief Executive Officer (Moderator) Jeffrey S. Amling, Chief Marketing Officer & Head of Business Development; Charles D. Overstreet, Global Practice Leader, Health Solutions; John Klick, Senior Vice President; Holly Paul, Chief Human Resources Officer; Paul Linton, Chief Strategy & Transformation Officer
1:00 – 1:15 p.m.	Making the Company More than the Sum of Its Parts: Europe, Middle East & Africa	Kevin Hewitt, Chairman of Europe, Middle East & Africa
1:15 – 1:45 p.m.	Financial Review	Ajay Sabherwal, Chief Financial Officer
1:45 – 2:15 p.m.	Questions & Answers	FTI Consulting Executive Team
2:15 – 2:30 p.m.	Closing Remarks	Steven H. Gunby, President & Chief Executive Officer

As You Know, We Have Great Positions and Great People and We Serve the World's Leading Corporations and Law Firms

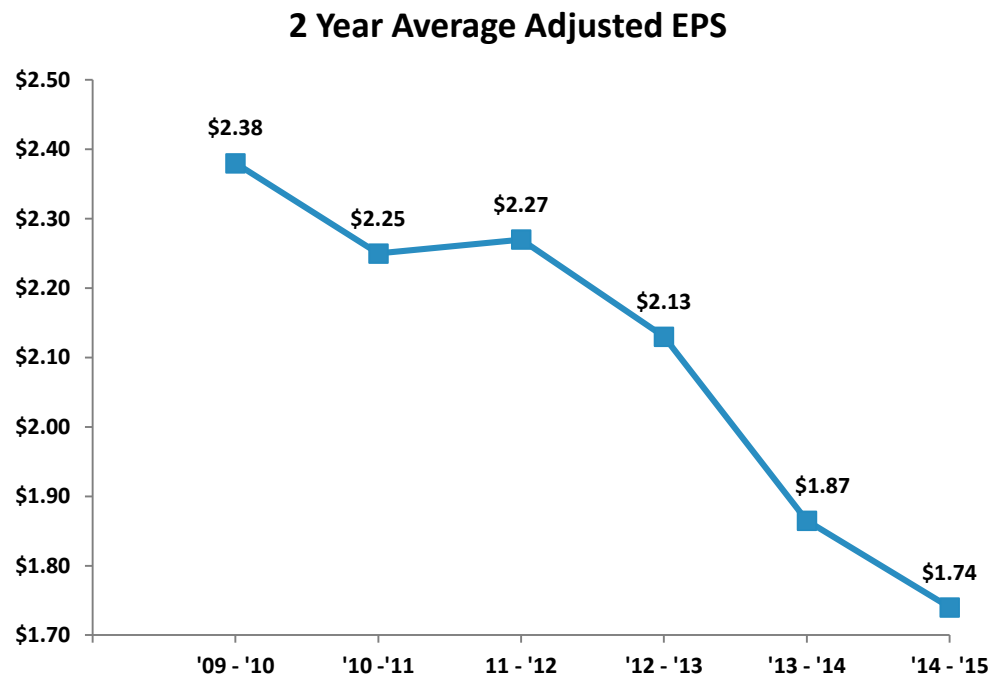


Two-Year Average EPS Performance



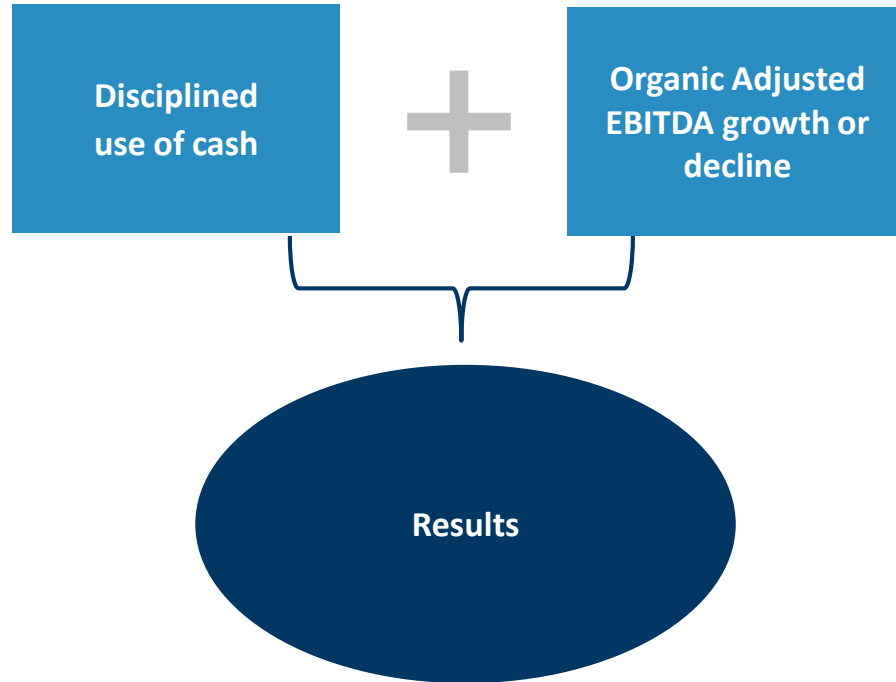
Two-year average GAAP EPS and Adjusted EPS are calculated by adding the GAAP EPS and Adjusted EPS for each annual period and dividing by two. See Appendix for definition of Adjusted EPS and reconciliations to its most comparable GAAP measure.

Two-Year Average Adjusted EPS

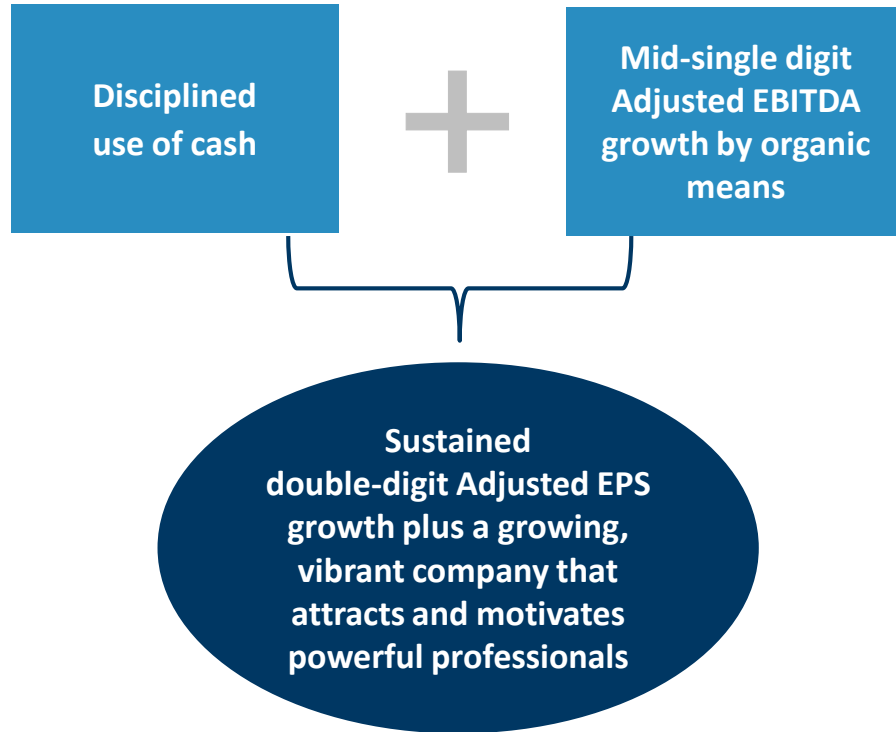


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A Simple Economic Formula for Professional Services

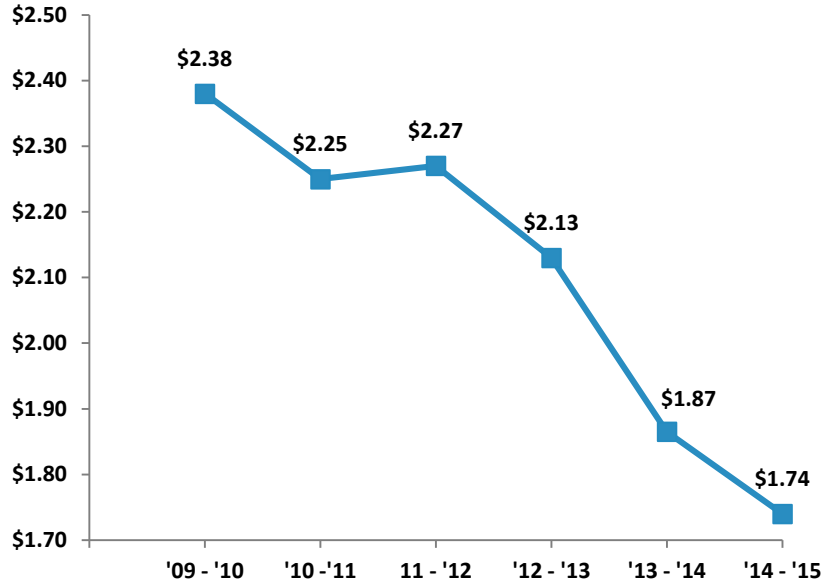


How We Drive Double-Digit Adjusted EPS Growth

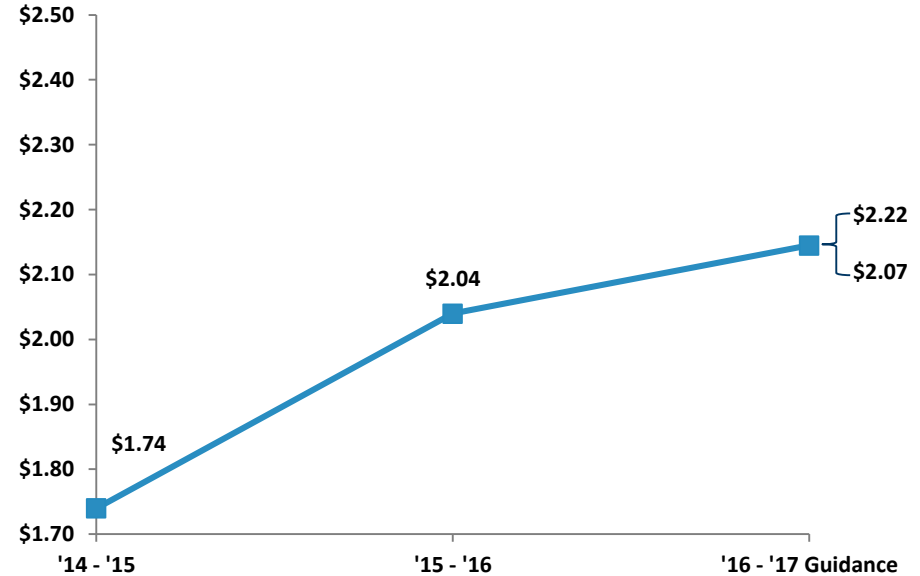


After Years of Decline, We Have Begun to Turn the Ship

2 Year Average Adjusted EPS



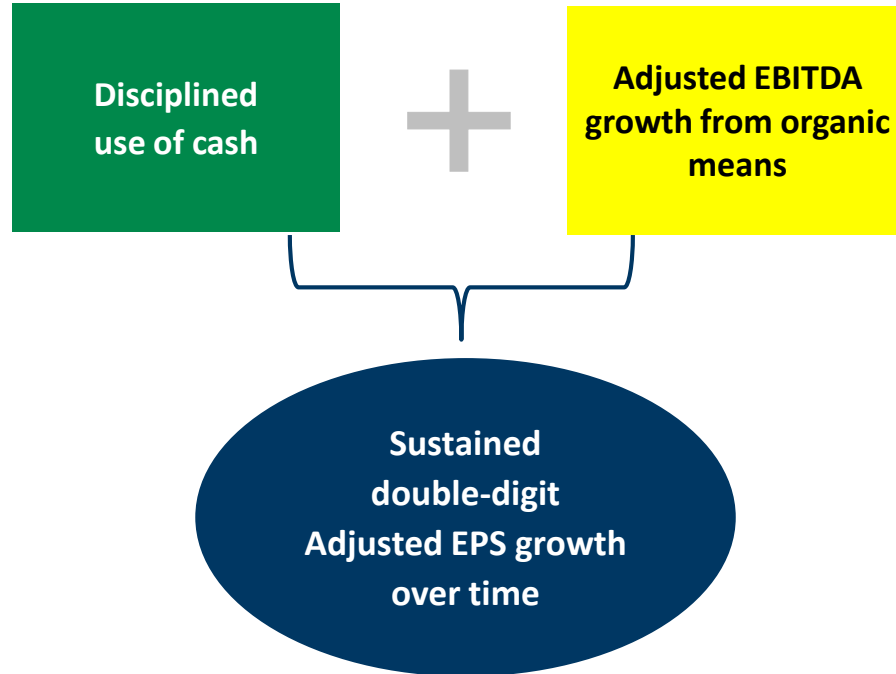
2 Year Average Adjusted EPS



We have turned the ship, but not yet moving in the right direction as forcefully as we can and need to.

Two-year average GAAP EPS and Adjusted EPS are calculated by adding the GAAP EPS and Adjusted EPS for each annual period and dividing by two. See Appendix for definition of Adjusted EPS and reconciliations to its most comparable GAAP measure.

How We Have Done



Messages from the Segments (I)

- Great U.S. restructuring business particularly on creditor side
- But more company-side than most people knew
- Some commitment to:
 - Performance Improvement
 - Overseas
 - Transaction Services



- Continue to **gain share in U.S. restructuring practice**
- **Growing share outside the U.S.**, particularly in EMEA
- **Expanding our suite of services** to stressed companies
- **Continue focus on key industries** where we have the right to win
- **Powerful Performance Improvement position** where we have continued to invest
- Strong Transaction Advisory Services

- Good people
- Good technology
- Historically, pursued a very integrated approach to our offering
- Slow to adapt to market changes



- Good people
- Good technology
- Nimble **aggressive strategy** moving forward that is **responsive to the market** in multiple ways

- Leading provider of independent advisory investigation and disputes services around the world
- Numerous awards for forensic accounting, insurance, disputes, risk and investigations and cybersecurity
- Terrific people we have
- Financial results from 2014-2016 were underwhelming



- Fundamental rethinking
 - **Cost**
 - Refocused **strategy**
- **Construction Solutions** established as a **global leader** with #1 positions in most places around the globe
- Turned **EMEA** to a **profitable business** with **real upside**
- Powerful positions in **Asia**
- Renewed focus on **growth in U.S.**

Messages from the Segments (II)

- One of first business to embrace the discipline of ongoing fundamental rethinks of the strategy
- Took a business that had been declining substantially for five years and turn it into a growth engine
- First half of 2017 was weak but now back on track



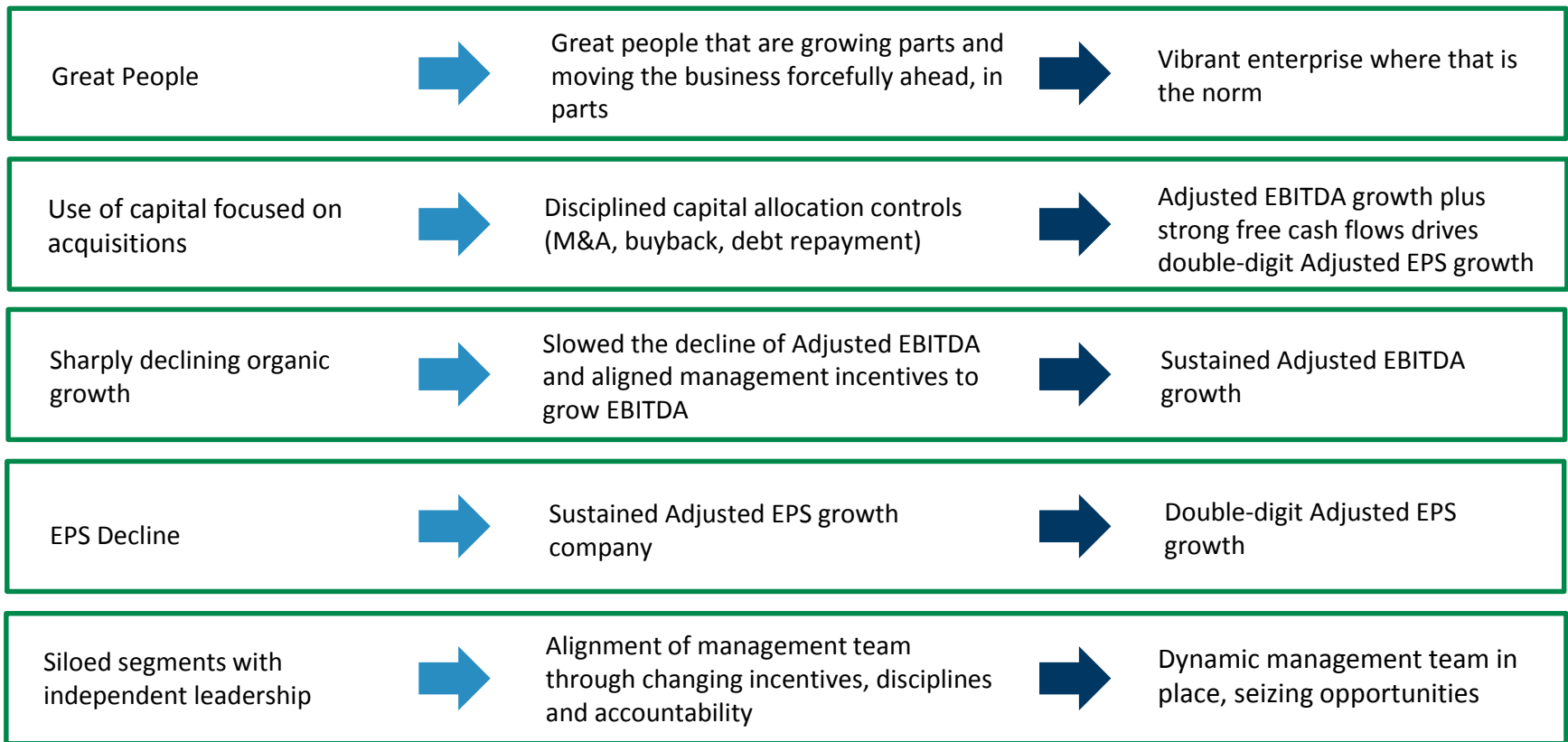
- Opportunity to grow **3 pillars** of the business
 - **Public Affairs**
 - **Corporate Communications**
 - **Financial Communications**
- **Gaining share** in the largest cross-border complicated issues and deals
- Real **deepening of client relationships**
- Deep expertise in **critical industries**

- World's leading economic consulting business
 - Mergers
 - Anti-trust litigation
 - Financial market issues
 - Intellectual property
 - Regulatory proceedings
 - International arbitrations
- Solid financial growth 2014-2016 but a dip this year and in particular in the second half of this year



- Maintaining Compass Lexecon's **leading position in the U.S.**
- Expanding **adjacent businesses** in the U.S.
- Continuing to grow in **EMEA**
- Growing behind small successful positions in **Asia Pacific**

Where Do I See Us on This Journey?



Accelerating Growth at FTI:
Corporate Finance &
Restructuring

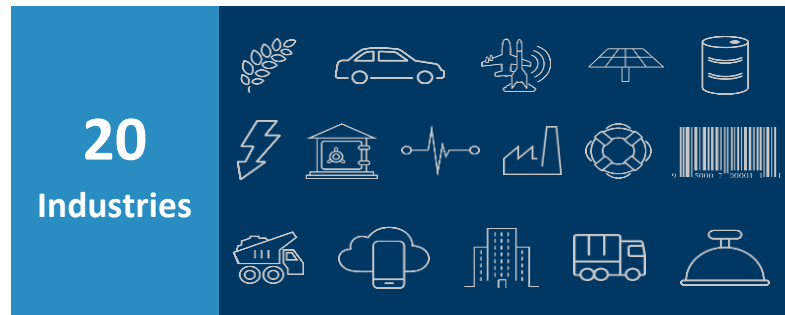
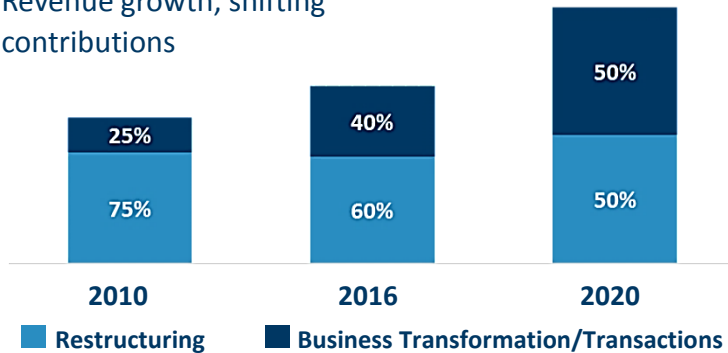


*Michael Eisenband & Carlyn Taylor
Global Segment Co-Leaders*

Leading Provider of Restructuring Services and Experts in Business Transformation and Transactions with Industry Specialists' Insights

Our Future Is Bright

Revenue growth, shifting contributions



#1 Restructuring Adviser

The Deal
(2007 – 2017)

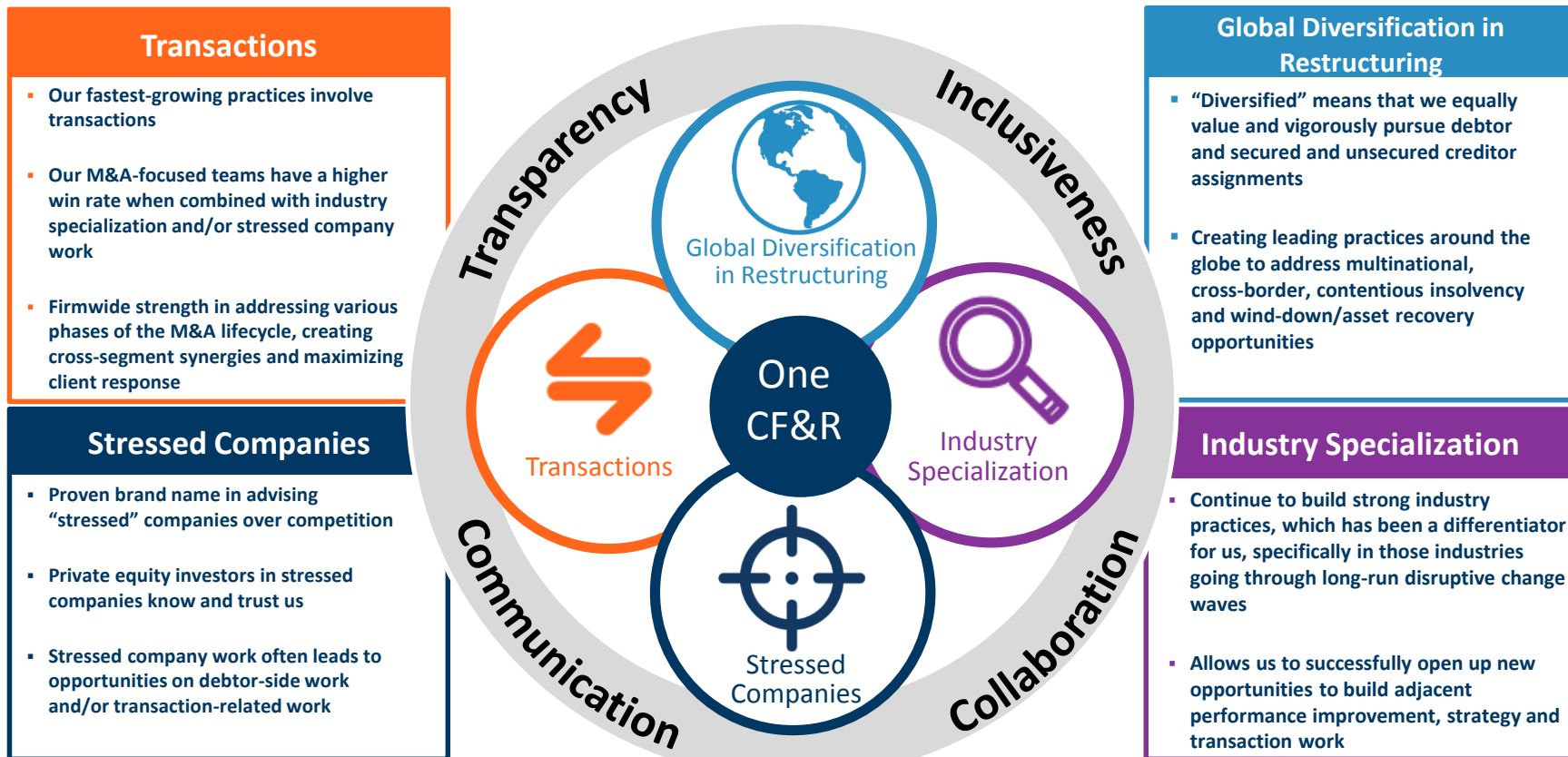
Global Turnaround Consulting Firm of the Year

Turnaround Atlas Awards
(2015 – 2017)

Strategy Firm of the Year

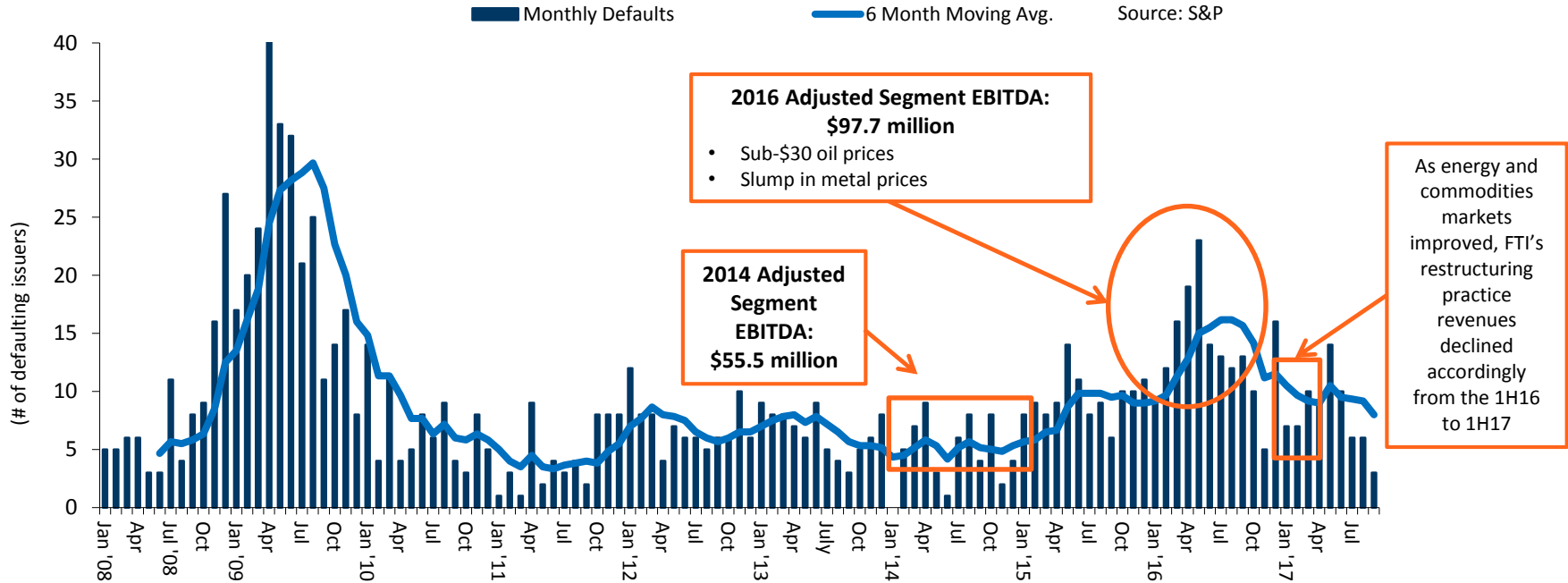
M&A Atlas Awards
(2017)

Four-Pillar Global Strategy Supported by a Steadfast Empowered Leadership Team and a Supercharged Culture of Collaboration



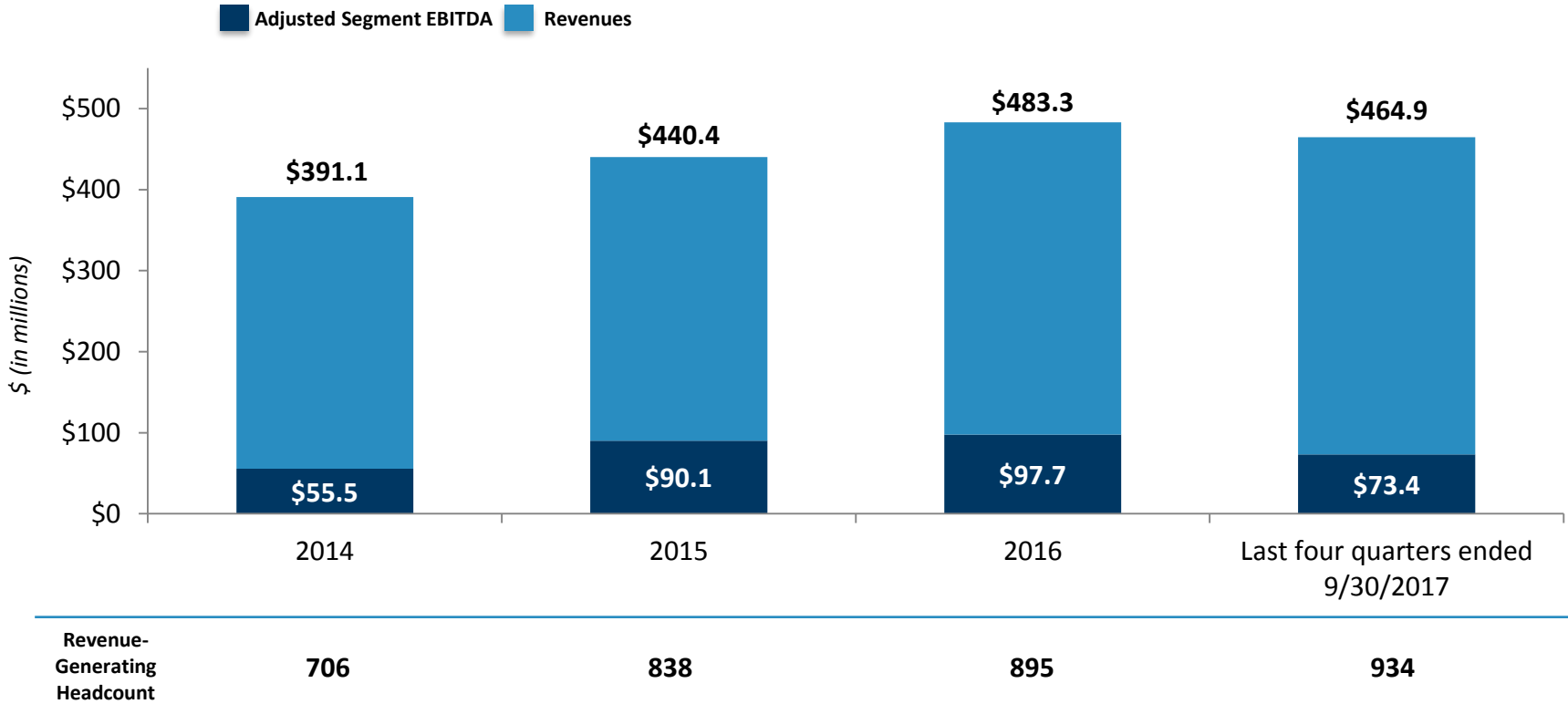
Corporate Finance & Restructuring, Perhaps More Than Any Other Segment, Gets Affected by Substantial Market Volatility, Especially in the Restructuring Space

S&P Monthly Corporate Debt Defaults (Global)



Overall, we have been succeeding despite historically low levels of bankruptcy caused by low interest rates and credit market support of weak corporate credits.

Strong Results Overall, Despite Some Softness in 1H17 Due to Market Volatility



And We Are Driving Initiatives to Add to Our Success Even Without the Tailwinds of a Strong Bankruptcy Market



Global Diversification in Restructuring

- Strengthening company-side market position, resulting in significant out-of-court wins
- Completed CDG acquisition in July 2017, adding 19 team members
- Established a Canadian investment bank focused on special situations advisory

Transparency



Industry Specialization

- Investing in more robust industry practices across the globe to support our clients
- Hired senior experts in the U.S. and Australia to support our Retail & Consumer Products practice
- Retained senior experts in real estate to deliver solutions focused on tax, consulting and valuation

Inclusiveness



Stressed Companies

- Released coordinated Private Capital coverage model to assist investors and portfolio companies across company lifecycle – many clients are distressed-focused funds
- Combining Business Transformation and Private Capital Advisory Services in Revenue Enhancement, Office of the CFO, Procurement/Sourcing and interim management

Collaboration



Transactions

- Continuing momentum in our global Transaction services business – with high focus in strong industries
- Enhancing FTI Capital Advisors' "single-team" approach by combining industry specialists
- Expanding transaction opinion business through FTICA and Valuation teams
- Build on strong traction in Merger Integration/Carve-outs

Communication

Our progress on these initiatives is taking hold and transforming a great business into a fundamentally more powerful business.

Accelerating Growth at FTI: Economic Consulting



Chris Osborne
Global Segment Leader

Leading Global Economic Consulting Firm

Services

- Antitrust & Competition Economics
- Business Valuation
- Center for Healthcare Economics and Policy
- Economic Impact Analysis
- Intellectual Property
- International Arbitration
- Labor & Employment
- Network Analysis
- Public Policy
- Regulated Industries
- Securities Litigation & Risk Management



Arbitration Consulting Firm of the Year

Who's Who Legal
(2015 – 2017)

Quantum of Damages Firm of the Year

Who's Who Legal
(2017)

Competition Economics Firm of the Year

Who's Who Legal
(2015 – 2017)

35 experts named to the Competition list

Who's Who Legal
(2017)

12 experts named to Competition – Future Leaders

Who's Who Legal
(2017)

Most experts named to Arbitration list

Global Arbitration Review
(2010 – 2017)

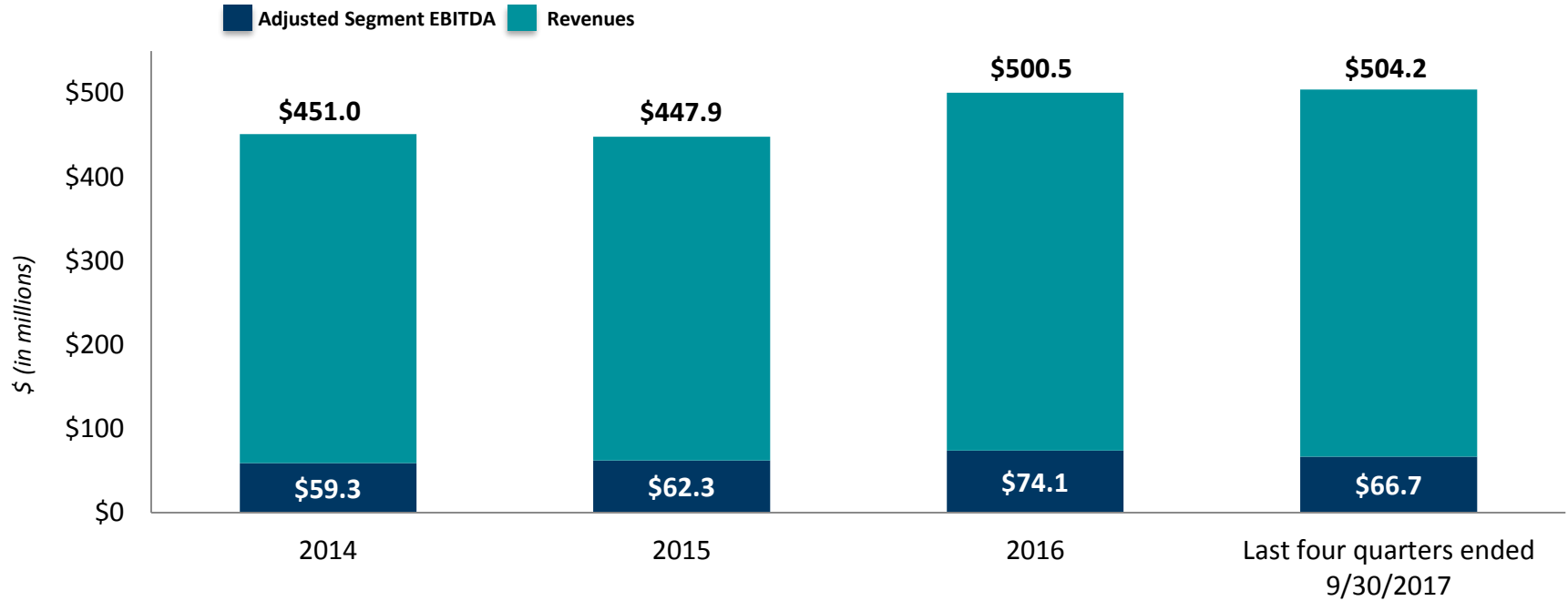
Most women named to the Women in Antitrust: Economists list

Global Competition Review
(2016)

Economist of the Year

Global Competition Review
(2016, 2014, 2012 and 2011)

Our Leading Capabilities Translated into Solid Financial Results



Revenue
Generating
Headcount

574

599

656

688

We Have Benefited Significantly from Sustained Growth in Europe and Asia

We had **1 professional** outside of the U.S. in EMEA entering 2009

Today in EMEA and Asia Pacific, we have **275 revenue-generating professionals in 13 locations**

We have attracted high-profile experts to join our leading team from both competitors and the government

Economic Consulting is currently the largest segment in EMEA, representing **34.2%** of revenues in 2016



Our Medium-Term Growth Opportunities



COMPASS LEXECON

**Maintain Leading
Compass Lexecon
Position in the U.S.**



**Expand Adjacent
Businesses in
the U.S.**



**Continue to
Grow
in EMEA**



**Expand in
Australia and
Asia Pacific**

**We believe that our leading position and these initiatives will supply
a solid platform for growth for many years to come.**

Accelerating Growth at FTI: Forensic & Litigation Consulting



Paul Ficca
Global Segment Leader

Leading Global Provider of Independent Risk Advisory, Investigations and Dispute Services

Services

Risk Advisory

- Anti-Corruption Investigations & Compliance
- Compliance, Monitoring & Receivership
- Data & Analytics

Investigations

- Cybersecurity
- Forensic Accounting & Advisory Services

- Global Risk & Investigations Practice (“GRIP”)

Disputes

- Construction Solutions
- Dispute Advisory Services
- Financial Services
- Global Insurance Services
- Health Solutions
- Trial Services



#1 Global Risk & Investigations Services Provider

National Law Journal
(2017)

Vanguard Dispute Advisory Provider

ALM Intelligence
(2017)

#1 Provider for Cybersecurity

Best of Corporate Counsel Survey
(2017)

6th Largest U.S. Healthcare Consulting Practice

Modern Healthcare
(2017)

16 experts named to Construction Expert Witness list

Who's Who Legal
(2017)

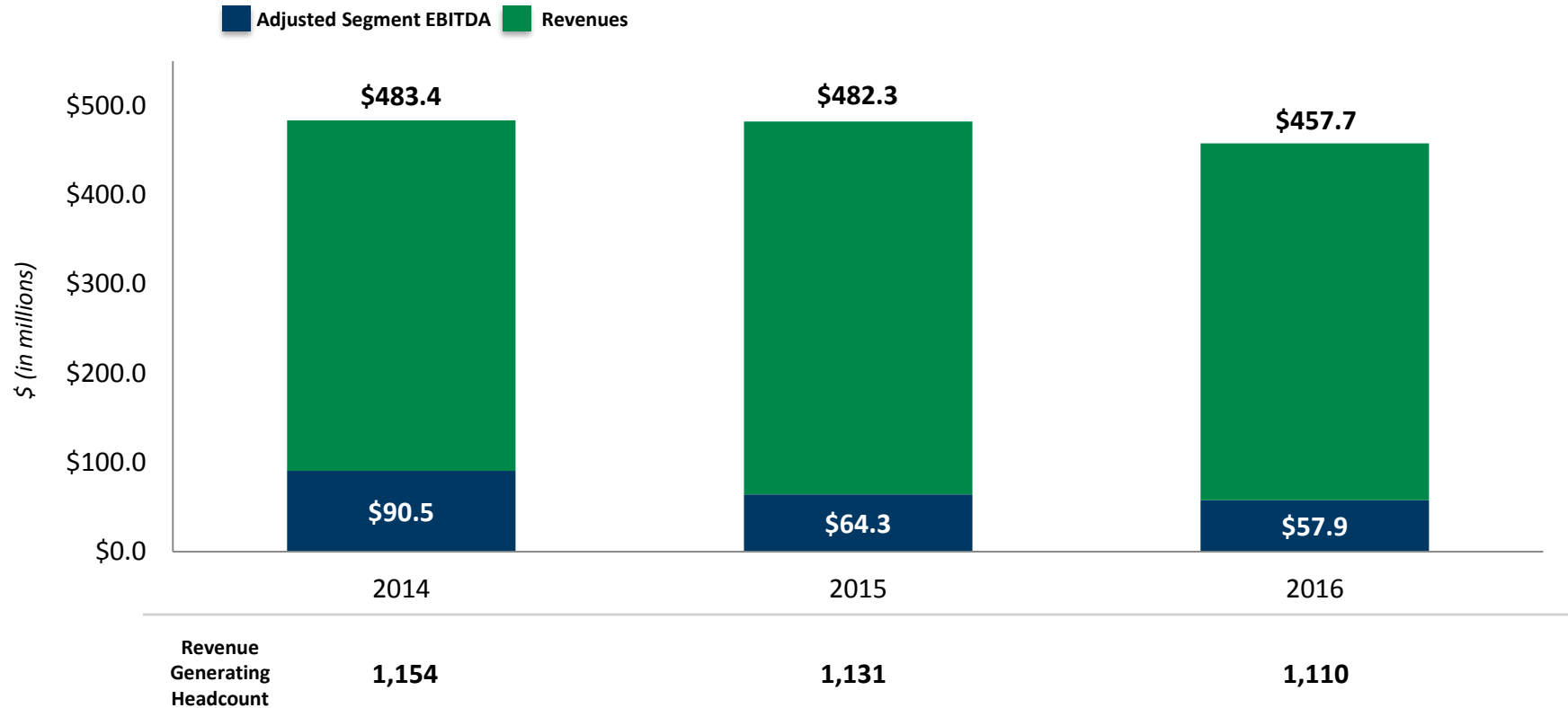
11 Experts - Most Highly Regarded Forensic Accountants

Who's Who Legal
(2017)

6 Experts - Most Highly Regarded Insurance & Reinsurance Experts

Who's Who Legal
(2017)

We Have Great People and Capabilities, but We Have Not Demonstrated Consistent Growth Across the Entire Segment



Given Our Recent Financial Performance, We Have Undertaken a Close Examination of Our Businesses to Accelerate Growth

Took actions where we were challenged

- **Taken actions to both address underutilization and our cost structure** in Health Solutions, Investigations and small non-core international offices

Invested in core businesses where we are strong

- **Data & Analytics** delivered double-digit growth for revenues and headcount from 2014 through 2016
- **Construction Solutions** established as a global leader with #1 positions in more places around the globe

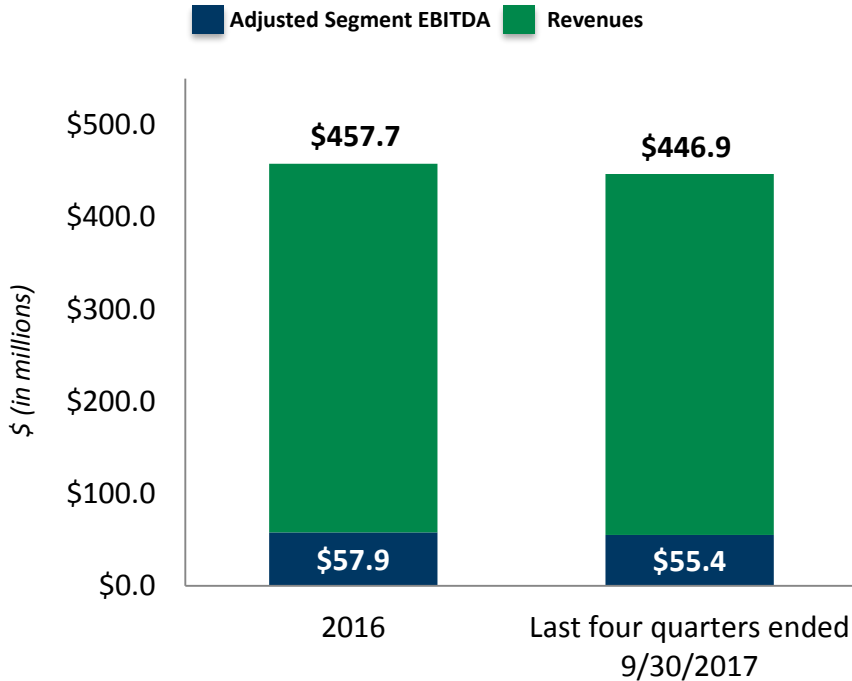
Turned EMEA business, while continuing to invest

- **Revenue CAGR of 16%** from 2013 to 2016
- As we have established scale in key geographies, EMEA is a **profitable growth engine** going forward
- **Attracting incredible talent in EMEA** who are facing conflicts and operational difficulties in large audit firms

Accelerated growth in Asia Pacific

- **Revenue CAGR of 8.6%** from 2013 to 2016
- Investments to attract professionals in market resulting in **improved traction in key Asia markets** – developing deep relationships and being engaged on high-profile cases

These Moves Are Strengthening the Business



Continued focus on growing revenues with higher utilization

Investments in core areas of strength are accelerating growth

Investments in EMEA and Asia Pacific are driving growth outside of North America

We will continue to invest with discipline where we see emerging opportunities

More important, they create the platform on which to accelerate growth.

Our Medium-Term Growth Opportunities



Enhance Core Offerings



Extend Global Footprint



Invest Ahead of Emerging Trends



Revenue Growth with Higher Utilization

Actions we have taken and investments we have made position us for growth.

Accelerating Growth at FTI: Technology



Sophie Ross
Global Segment Leader

Leading Experts and Software, Committed to Delivering Client-Centric Services

Consulting & Services

E-discovery Services & Expertise

- Managed Review
- Computer Forensics
- Authorized Provider of Ringtail®, Radiance and Relativity

Information Governance, Privacy & Security Services

- Microsoft Office 365 Migrations
- Data Remediation
- General Data Protection Regulation Readiness
- Cybersecurity

Contract Intelligence

Software

Ringtail® E-Discovery Software

- On-Premise Licensing
- SaaS Subscriptions



**Leader in Worldwide
E-Discovery Services**

*IDC MarketScope
(2017)*

**Named a Best
Managed Document
Review Services
Provider**

*The National Law Journal
(2017)*

**100 Companies That
Matter in Knowledge
Management**

*KMWorld
(2010 – 2016)*

**#1 Provider for Case
Management Software**

*Best of Corporate Counsel
Survey
(2016)*

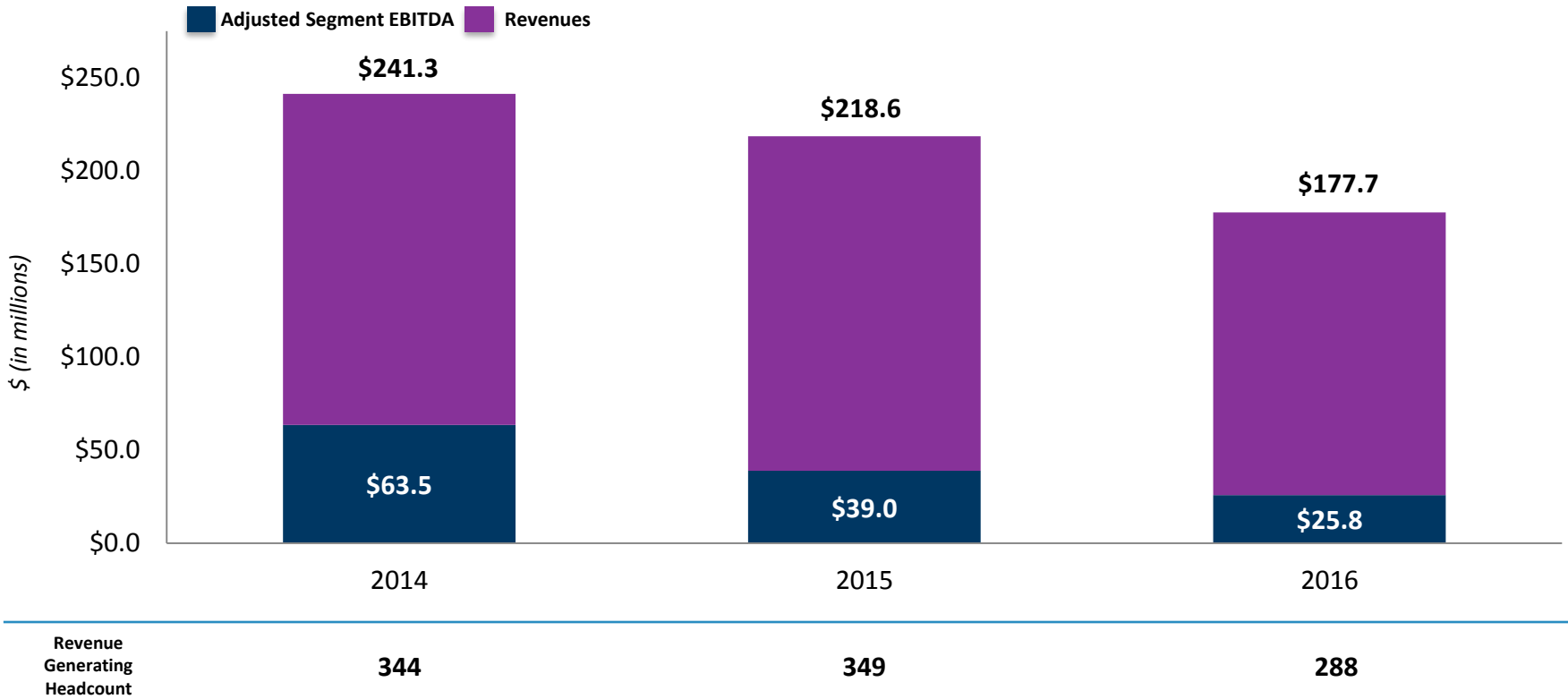
**20 Most Promising
Data Visualization
Solution Providers**

*CIOReview
(2016)*

**MVP Award for
Big Data**

*Computer Technology
Review
(2017)*

We Were Slow to Address Strategic Changes in the Market



New Strategy Maximizes and Unleashes the Potential of Each Part of Our Business

Delivered Significant Efficiency Improvements

**Project Delivery &
Workflow Efficiencies**

**R&D Cost Reductions &
Focused Product Strategy**

**Data Center Operations
Transformation**



Consulting & Services

Strong momentum by leveraging our consultative expertise across clients' data-related legal, compliance and risk challenges

 Relativity

Authorized provider
of Relativity



Information Governance
Contract Intelligence
Cybersecurity

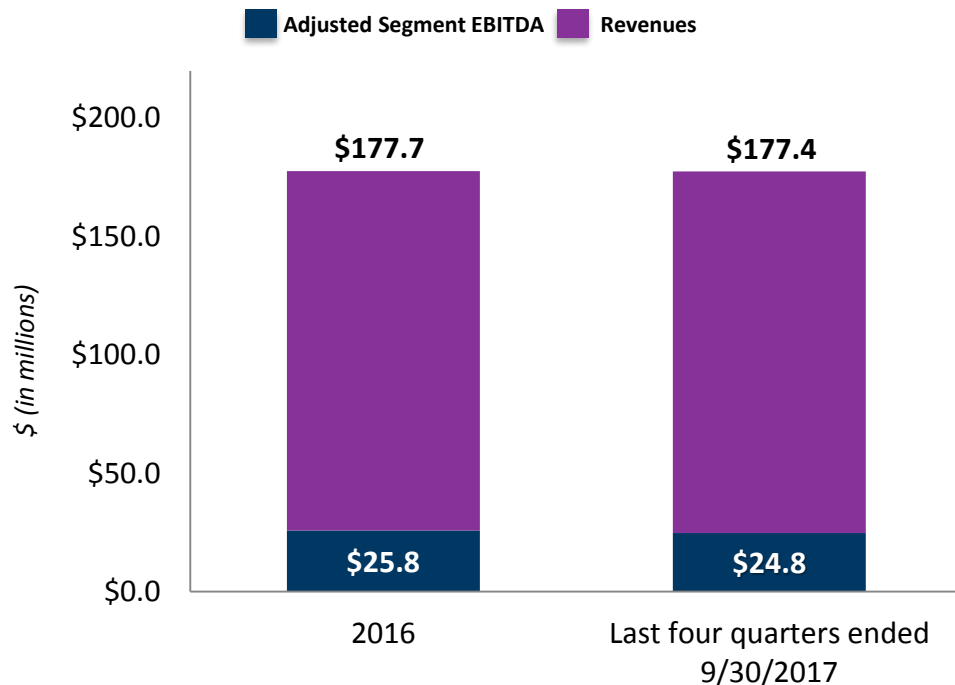


Software

Enormous effort underway in driving new revenues and accessing new markets with standalone strategy

 Ringtail
E-DISCOVERY SOFTWARE

We Are Transforming the Business and Believe Our New Set of Strategic Initiatives Will Drive Future Growth



Cost actions have **stabilized EBITDA** and **improved efficiencies** while allowing for **continued investment in growth initiatives**

Revenue increases from **new matters** and **subscription clients** have offset revenue declines in **legacy hosting matters**

Strong pipeline of Relativity engagements, **reflecting a larger addressable market**

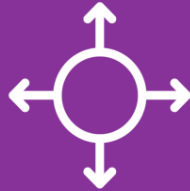
Success with licensing Ringtail® software reflected in growth of both on-premise and SaaS licensing revenues

Actions we have taken and investments we have made have stabilized the business and position us for growth.

Our Medium-Term Growth Opportunities



**Broadened
Revenue
Mix**



**Expanding
Addressable
Market**



**Improved Cost
Structure**



**Growing
Businesses with
Targeted
Investments**

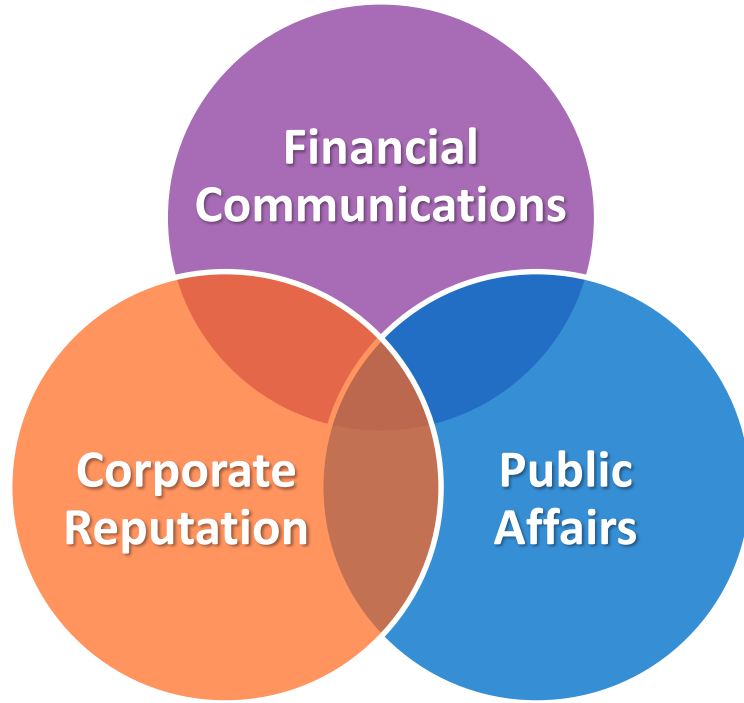
Focused strategy, committed leadership team and more efficient infrastructure.

Accelerating Growth at FTI: Strategic Communications



Mark McCall
Global Segment Leader

Integrated Communications Experts Located Where Our Clients Need Us



We Are Being Recognized in the Industry



2014-2017
**M&A PR Firm
of the Year**



2017
**PR Consultancy
of the Year**



2017
**Best Financial
Communications
Campaign**



2017
**Executive Positioning
Campaign of the Year**



2017
**Strategic
Communications
Firm of the Year**



2016
**Crisis Management
Services Firm**



2016
**Best IPO
Communications**



2016
**Best Social Media
Campaign**

A Snapshot of Our Business: A More Powerful Platform to Grow From

Average Retained Client Tenure



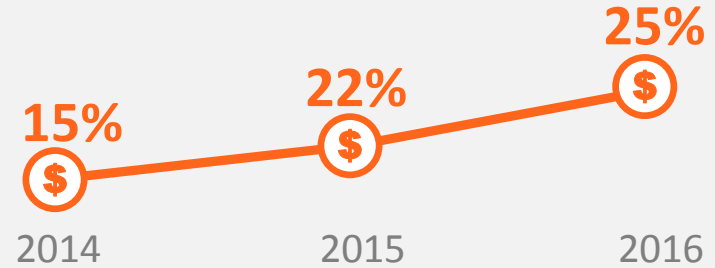
Top 10 Client Reach



8/10

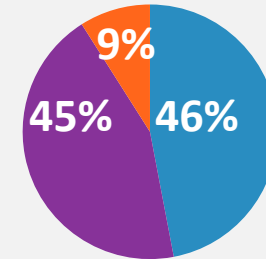
are cross-border, cross-segment or both

Top 10 Client Revenues



Our Geographic Makeup

2016 Revenues

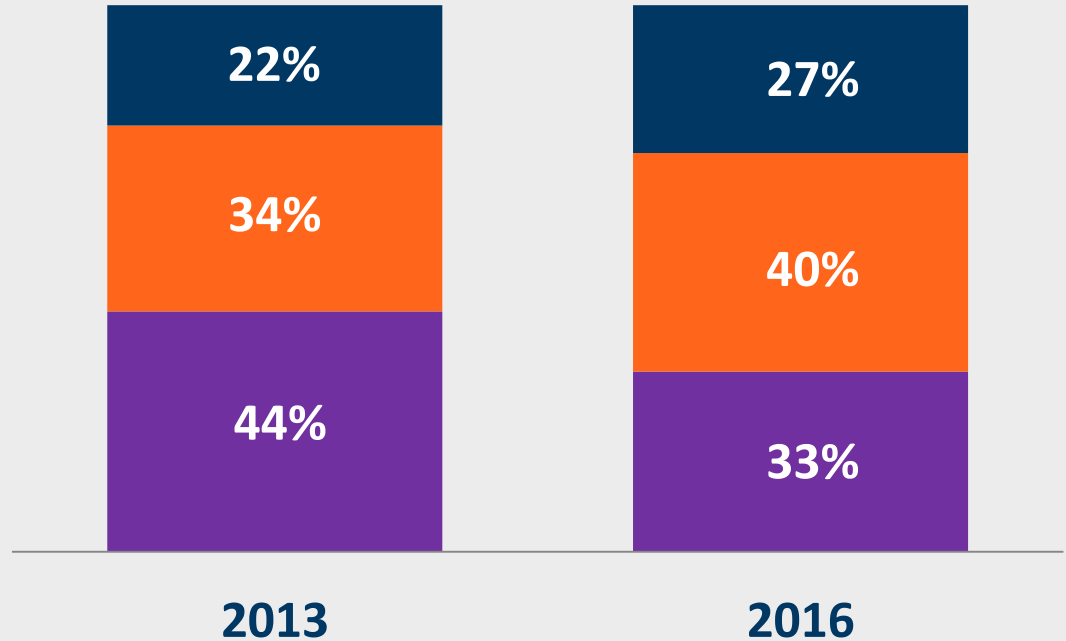


We Have Successfully Broadened Our Offering

3

Core Practice Revenues

- Public Affairs
- Corporate Reputation
- Financial Communications



We Have a Team of Experts



Public Service

- Press Secretary, U.S. Vice President
- Spokesman, German Federal President
- Press Secretary, U.S. House Minority Leader
- Director of Communications, Securities and Exchange Commission
- Chief of Staff, UK Shadow Secretaries of State for Education
- Director of Public Liaison, The White House
- Chief Spokesman, U.S. Department of Justice



Journalism

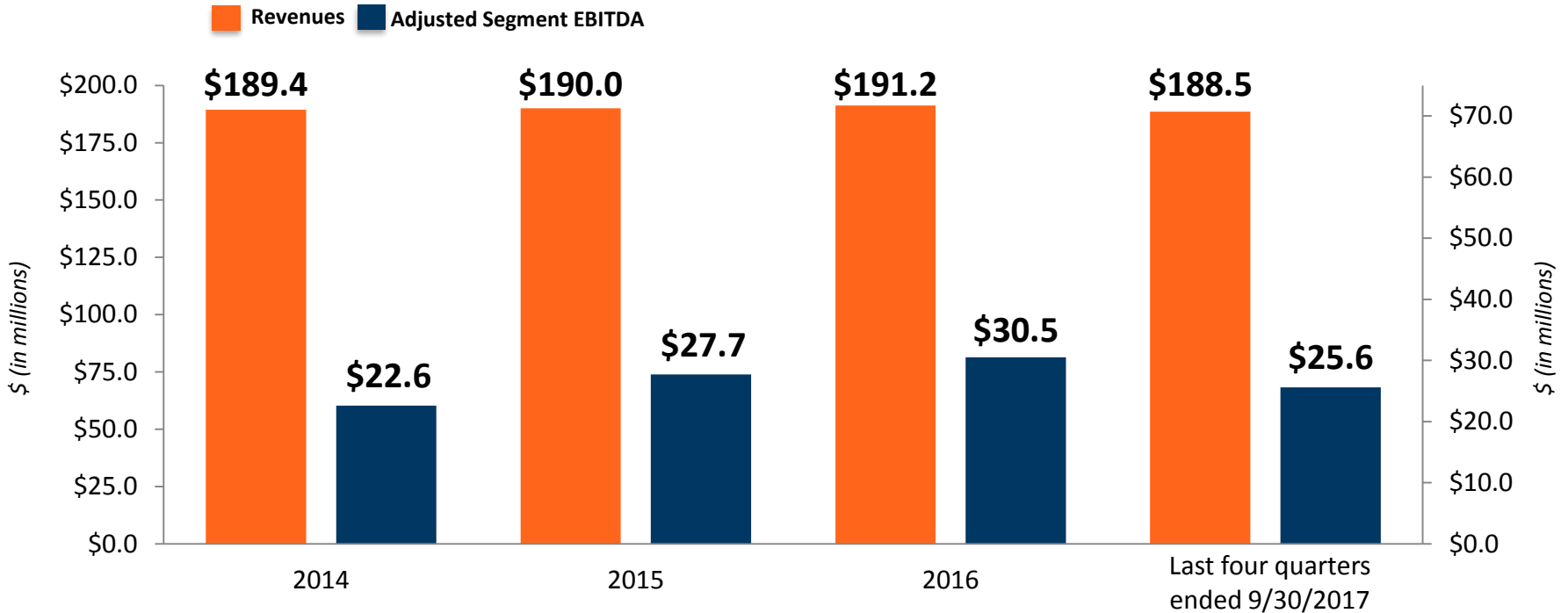
- Business Editor, *The Sunday Times*
- Two-time Pulitzer Prize-Winning Reporter, *The New York Times*
- Senior Reporter, *The Australian*



Business & Finance

- Vice President, Corporate Communications, Morgan Stanley
- Chief Financial Officer, ASG Group
- EMEA Lead, Corporate Governance, Executive Compensation & ESG, Glass Lewis

Our Journey



Revenue
Generating
Headcount

566

599

647

626

Our Medium-Term Growth Opportunities



DEVELOP

Large, Complex Client Relationships



ENHANCE

Market Share in Highly Regulated Industries



TEAM

For Integrated Client Solutions

Lunch Break



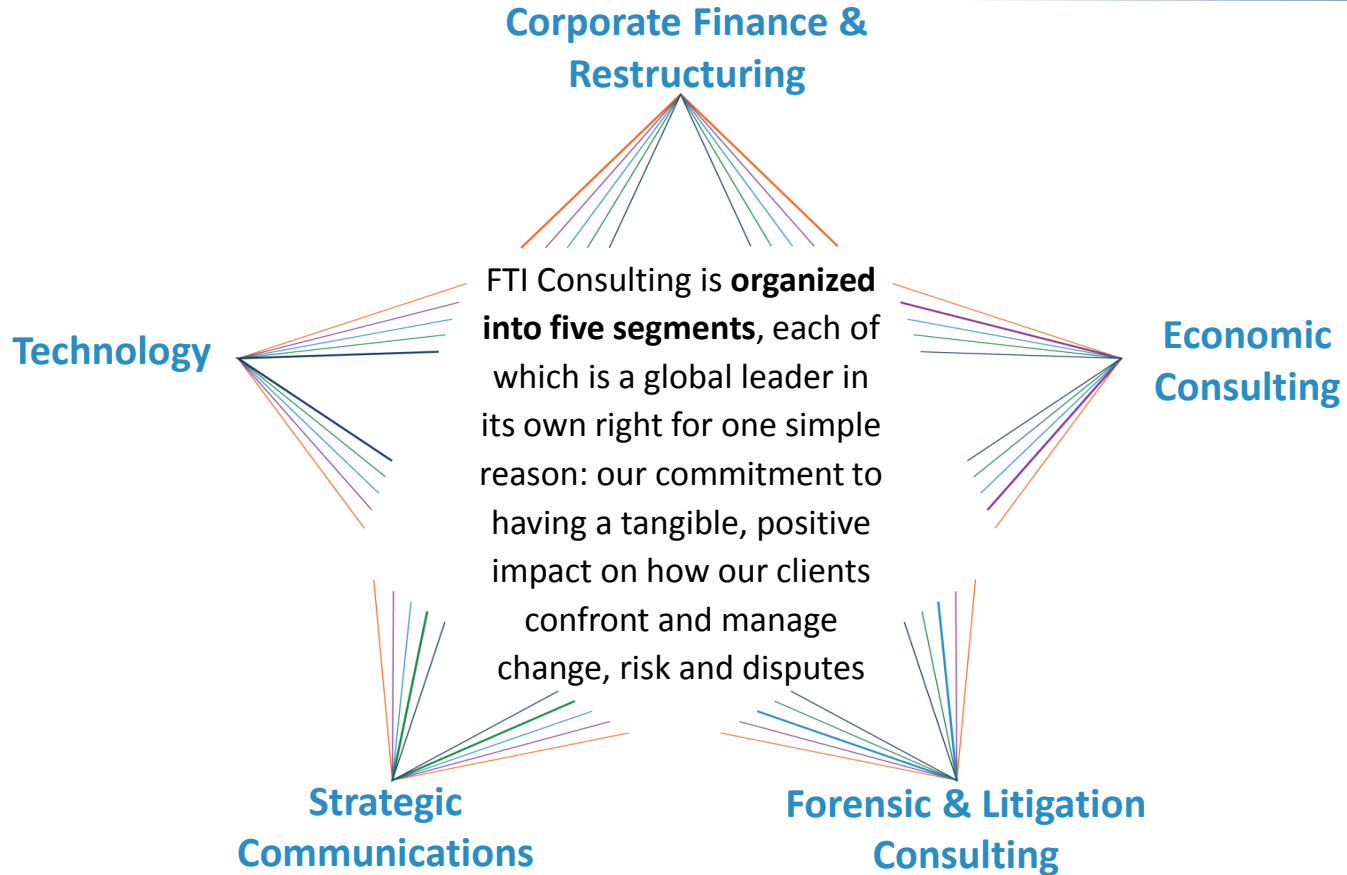
Making the Company More than the Sum of Its Parts: Panel

Steven H. Gunby (Moderator); Jeffrey S. Amling; Charles D. Overstreet; John Klick; Holly Paul; Paul Linton

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Making the Company More than the Sum of Its Parts



Making the Company More than the Sum of Its Parts: Panel



Jeffrey S. Amling
*Chief Marketing Officer &
Head of Business Development*



John Klick
Senior Vice President



Paul Linton
*Chief Strategy & Transformation
Officer*



Charles D. Overstreet
*Global Practice Leader
Health Solutions*



Holly Paul
*Chief Human Resources
Officer*

Making the Company More than the Sum of its Parts: Panel



More Disciplined M&A Process: What Constitutes a Bad/Good Acquisition?

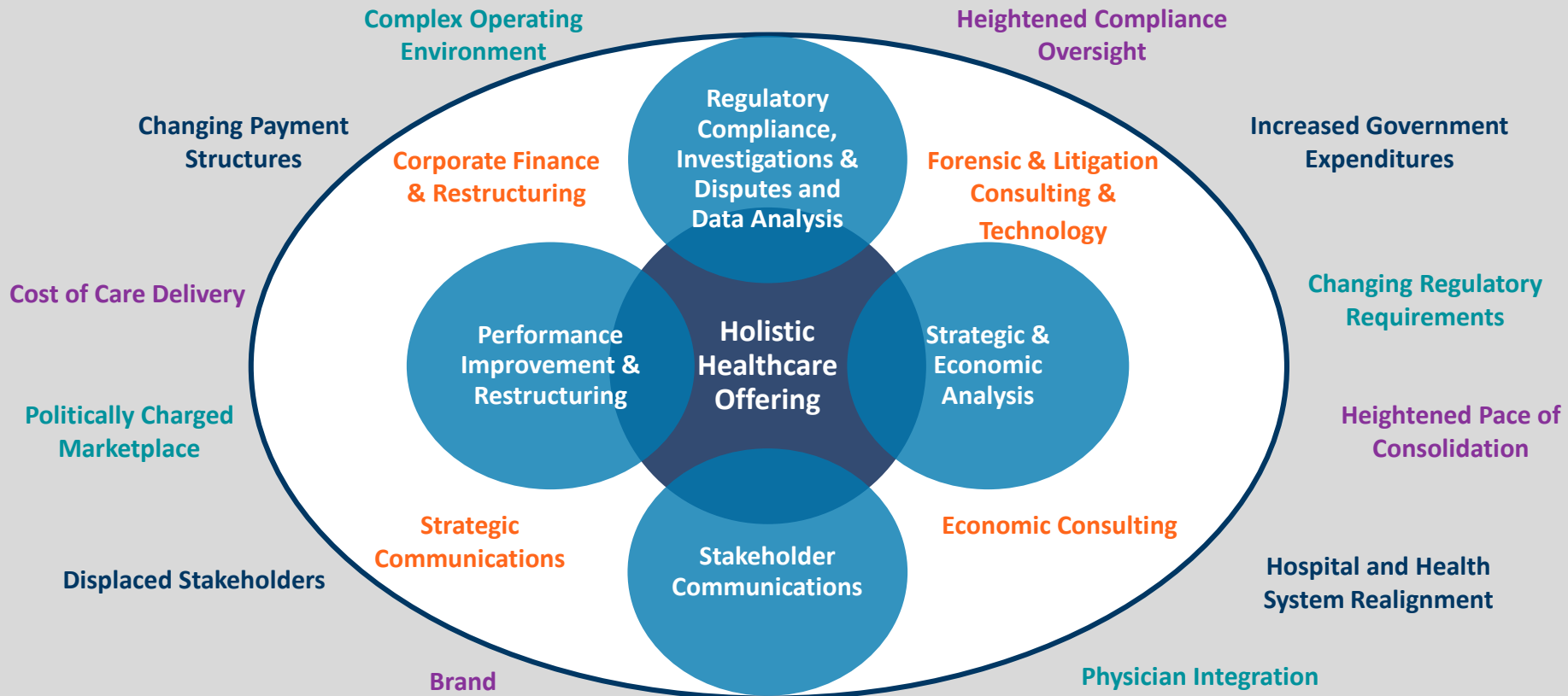


Making the Company More than the Sum of its Parts: Panel



**Cross-
Collaboration**

Health Solutions' Competitive Advantage: Holistic Client Solutions for a Complex Environment



Making the Company More than the Sum of its Parts: Panel

**Key Client
Relationships &
Key Account
Management**

Top 10 Corporate Clients by Revenues as of Third Quarter 2017

Top 10 Corporate Clients	Corporate Finance & Restructuring	Forensic & Litigation Consulting	Economic Consulting	Technology	Strategic Communications
Corporate Client #1	X	X	X	X	
Corporate Client #2		X		X	
Corporate Client #3	X				
Corporate Client #4		X	X	X	X
Corporate Client #5		X			
Corporate Client #6		X			X
Corporate Client #7	X	X		X	
Corporate Client #8	X				
Corporate Client #9	X	X			
Corporate Client #10	X		X		X

Making the Company More than the Sum of its Parts: Panel



**People Strategy &
Culture**

Approaching Headcount Growth in a Systematic, Thoughtful Way to Build on Positions Where We Have a Right to Win and to Retool Positions Where We Don't

Businesses



Betting on key positions with regular strategic re-looks



Coupled with



People



Willing to invest in the right people in the right places

Attracting, Growing and Developing the Next Generation of Leaders

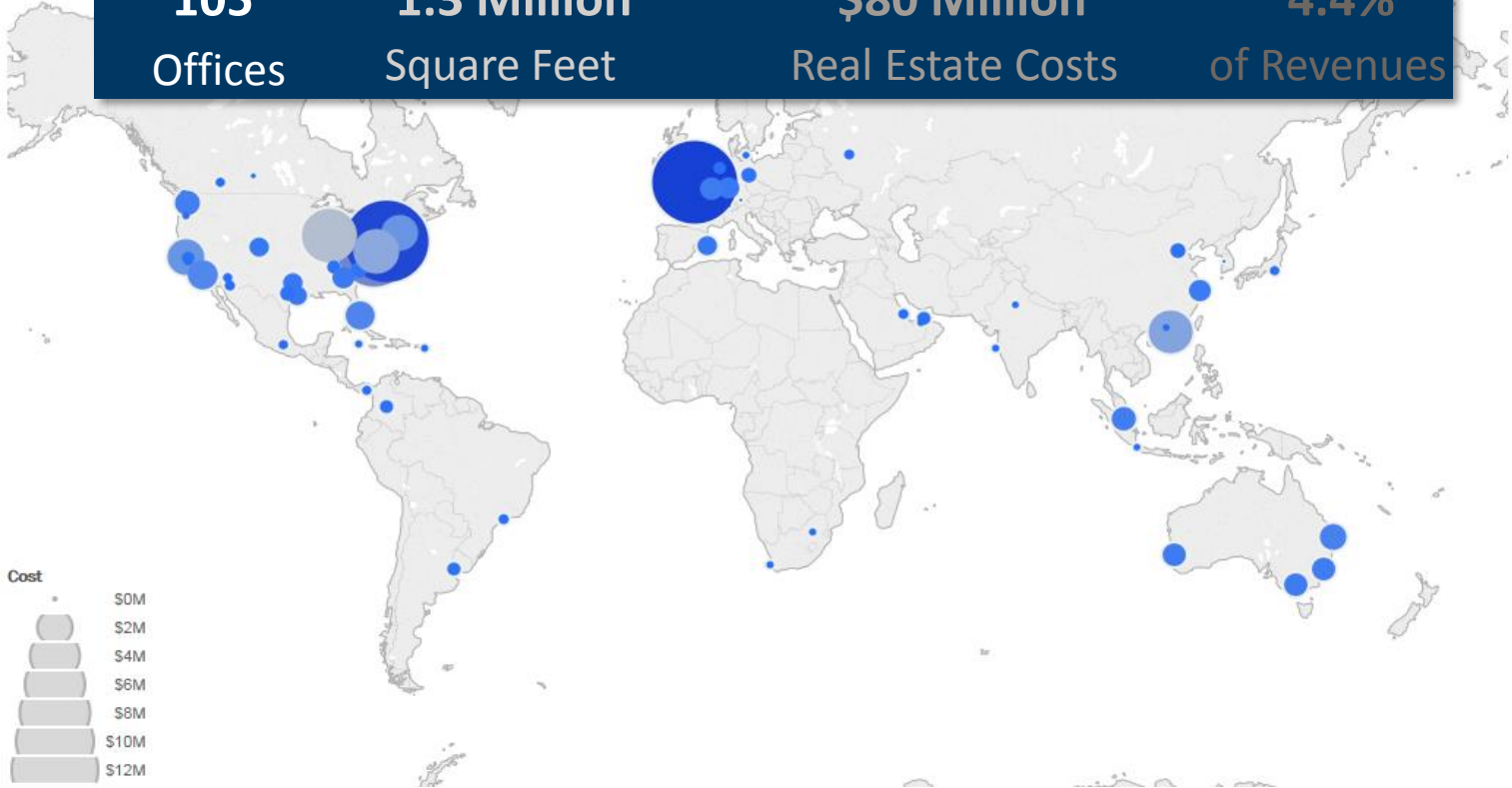
<p>Attracted 94 SMDs and 244 MDs since 2014</p>	<p>Rising Star of the Profession in Leadership category (Strategic Communications)</p> <p><i>Consulting magazine</i> (2017)</p>	<p>Future Leader on Women Leaders in Consulting list (Forensic & Litigation Consulting)</p> <p><i>Consulting magazine</i> (2017)</p>	<p>3 Emerging Leaders in Financing & Turnarounds (Corporate Finance & Restructuring, Strategic Communications)</p> <p><i>The M&A Advisor</i> (2017)</p>	<p>11 Future Leaders on Economists list (Economic Consulting)</p> <p><i>Who's Who Legal</i> (2017)</p>
<p>Record number of promotions (including at SMD & MD levels) in 2017</p>				
<p>39% of 2017 promotions globally were women</p>	<p>3 Rising Stars in Insolvency and Restructuring (Corporate Finance & Restructuring)</p> <p><i>Global Restructuring Review</i> (2017)</p>	<p>3 Winners of Distinguished Performance Award for CIRA exam (Corporate Finance & Restructuring)</p> <p><i>Association of Insolvency & Restructuring Advisors</i> (2017)</p>	<p>Youngest-Ever Economist of the Year (Economic Consulting)</p> <p><i>Global Competition Review</i> (2016)</p>	<p>People to Watch in Restructuring list (Corporate Finance & Restructuring)</p> <p><i>Turnarounds & Workouts</i> (2016)</p>
<p>28% of 2017 SMD promotions were women</p>				

Making the Company More than the Sum of its Parts: Panel

**Rigor & Discipline
Around Cost
Strategies**

Overview of Our Current Real Estate Footprint

105 Offices **~1.3 Million** Square Feet **~\$80 Million** Real Estate Costs **~4.4%** of Revenues



Note: Bubble sizes represent total cost by office.

Executing Against Established Real Estate Guidelines

Real estate planning

- **Planning starts 3 years prior** to lease expiration (or when vacancy falls below 85%)
- Take early action if economically beneficial

Cost per head

- Established **maximum cost per head and max per billable**
- With lower cost targets in lower cost markets

Square feet per head

- Established **maximum space per head and max per billable**
- Smaller space target in high-rent markets and for low revenues per professional businesses

Office size

- Established **standard office size**
- Flexibility to install one or two work settings

Workspace utilization

- Rigorously vet talent plans/headcount forecasts
- **Target minimum of 75% utilization by year 3** of lease

Washington, D.C. (K Street) Office Relocation: Before and After Comparison

Before



Annual cost:  -39%

Square feet:  -14%

Cost per head:  -38%

After



Bowie and San Francisco Office Relocations: Before and After Comparisons

Before

After

Bowie



Annual cost:  **-38%**

Square feet:  **-24%**

Cost per head:  **-42%**

San Francisco



Annual cost:  **-24%**

Square feet:  **-54%**

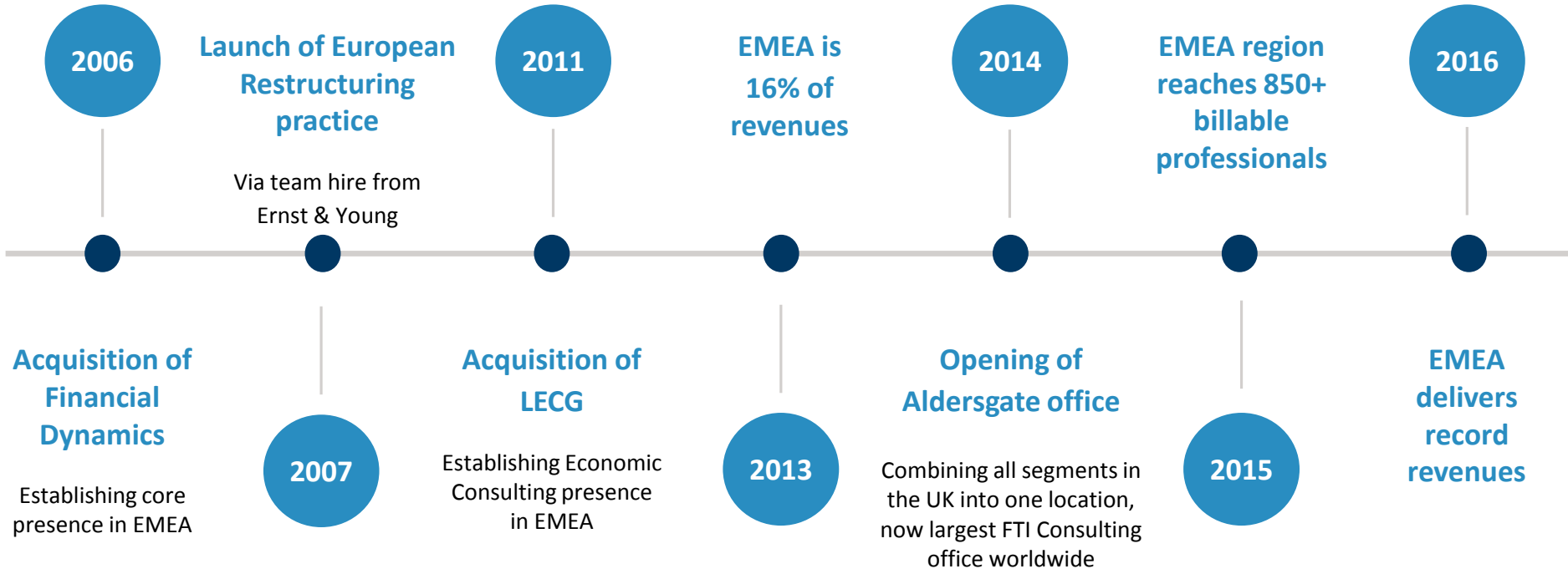
Cost per head:  **-38%**

Making the Company More than the Sum of Its Parts: EMEA

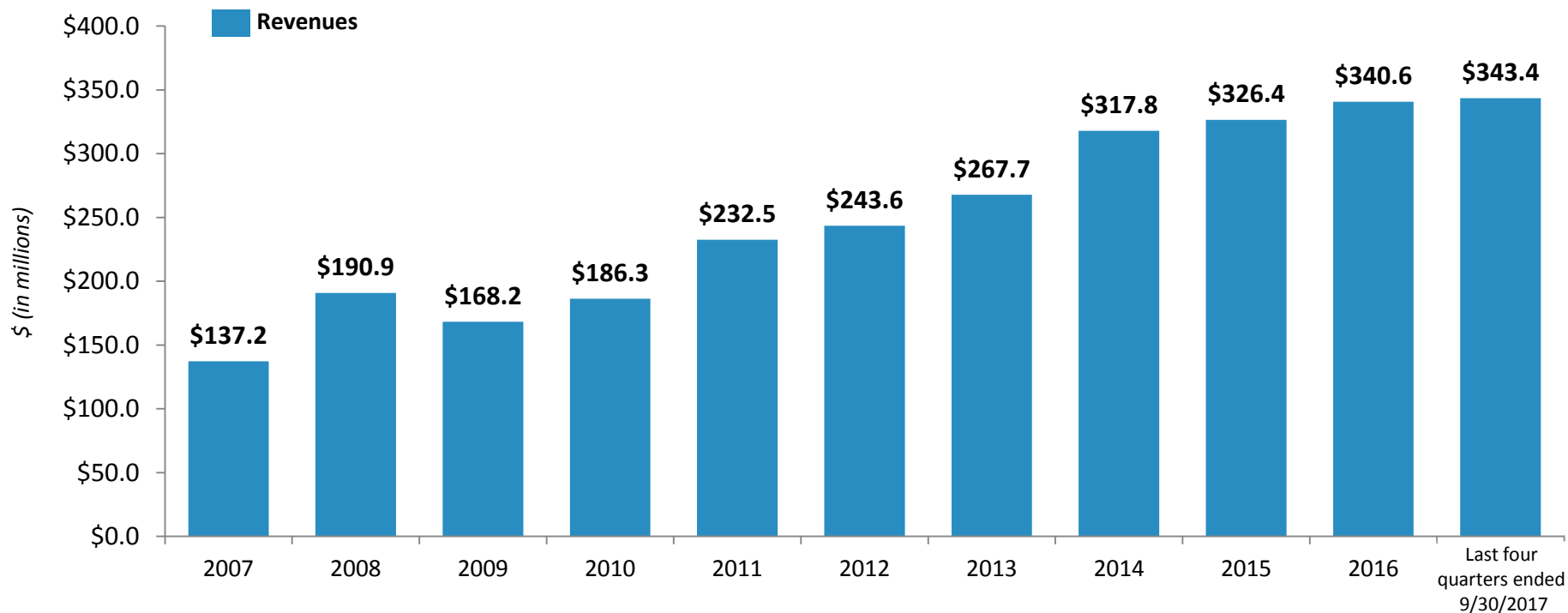


Kevin Hewitt
Chairman of Europe, Middle East & Africa

EMEA: The Journey So Far



Our Journey



Revenue
Generating
Headcount

208

418

474

489

576

620

701

738

851

948

995

Established People and Positions with Opportunity to Exploit Favorable Market, Competitor and People Dynamics

Critical mass in all five business segments

20

offices

12

countries

995

revenue generating
professionals



EMEA Public Affairs
Consultancy of the Year

The Holmes Report
(2015 and 2017)

Strategic Communications
Firm of the Year

ACQ Global Awards
(2016 – 2017)

Gold Winner for Best
Educational Programme,
EMEA

*Corporate Engagement
Awards*
(2016)

EMEA Merger Control and
Behavioral Matter of the
Year

Global Competition Review
(2015 and 2017)

International E-Discovery
Solutions Advisory winner

ACQ Global Awards
(2017)

UK Transfer Pricing Offering
& Tax Valuation
Advisory Firm of the Year

ACQ Global Awards
(2017)

European Private Equity
Tax Deal of the Year

International Tax Review
(2016)

UK Transaction Advisory
Firm of the Year

ACQ Global Awards
(2017)

Best Initial Public Offering
Communications

*UK Corporate & Financial
Awards*
(2016)

As Much Success as We Have Had, We Have Just Begun to Fulfill Our Potential

Our Medium-Term Growth Opportunities



**Facilitate
cross-segment
collaboration**



**Build brand
recognition,
awareness and
reputation**



**Replicate UK
growth across
continental
Europe**



**Integrate new
technologies
into existing
offerings**



**Continue to
win the war
for talent**

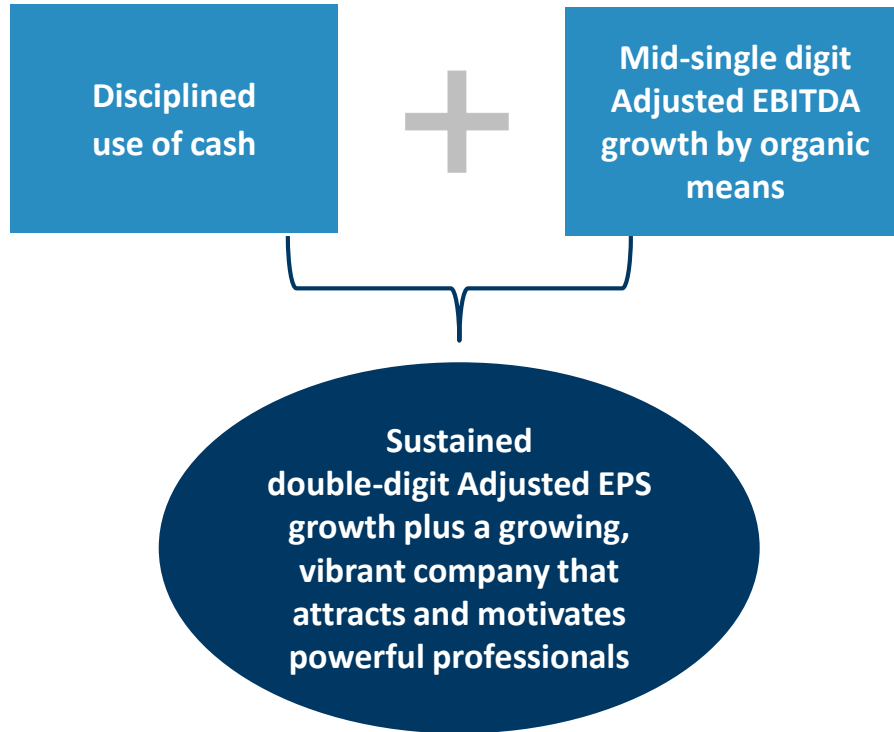
This is our time.

Accelerating Growth: Financial Review



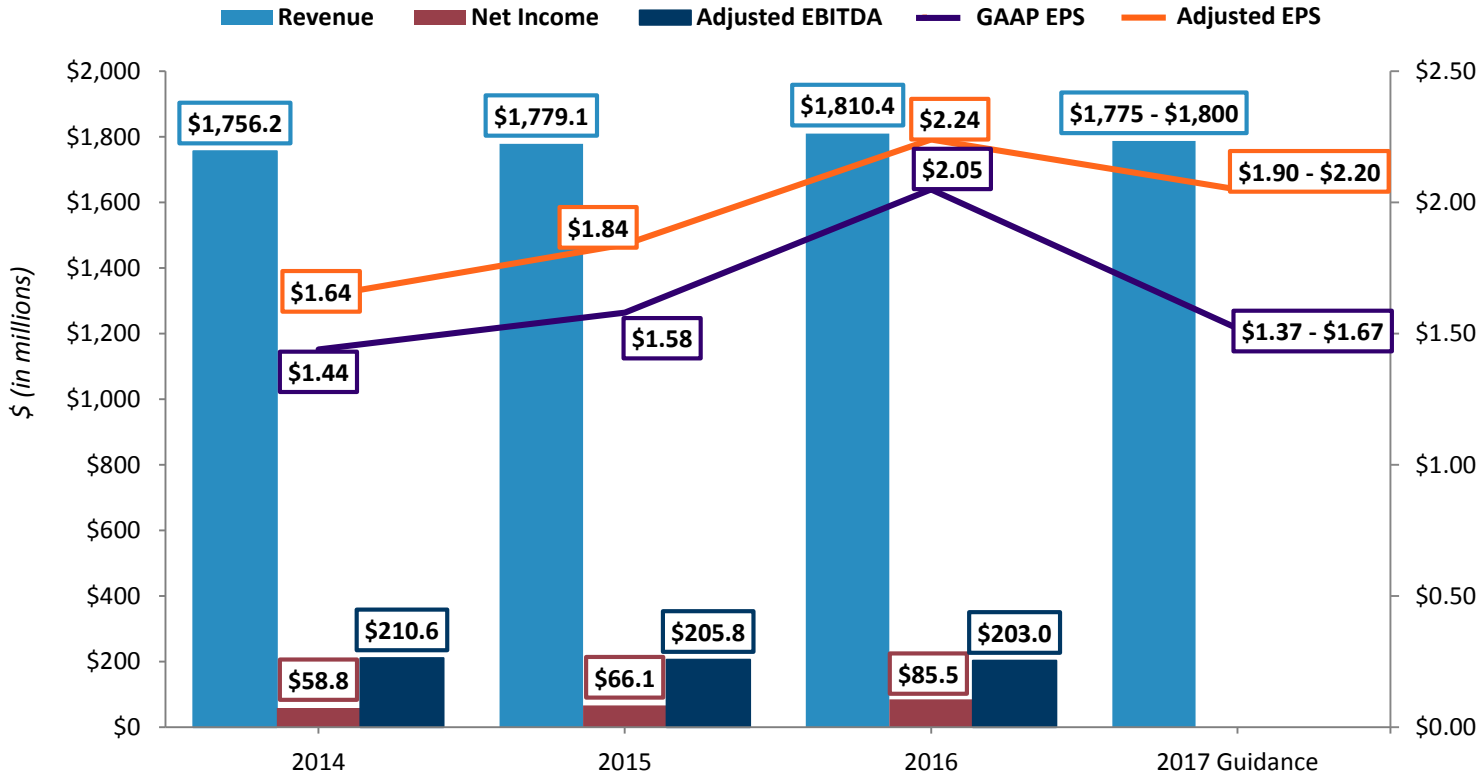
Ajay Sabherwal
Chief Financial Officer

How We Drive Double-Digit Adjusted EPS Growth



Financial Progress (I)

Focus on Organic Growth and Growing EPS

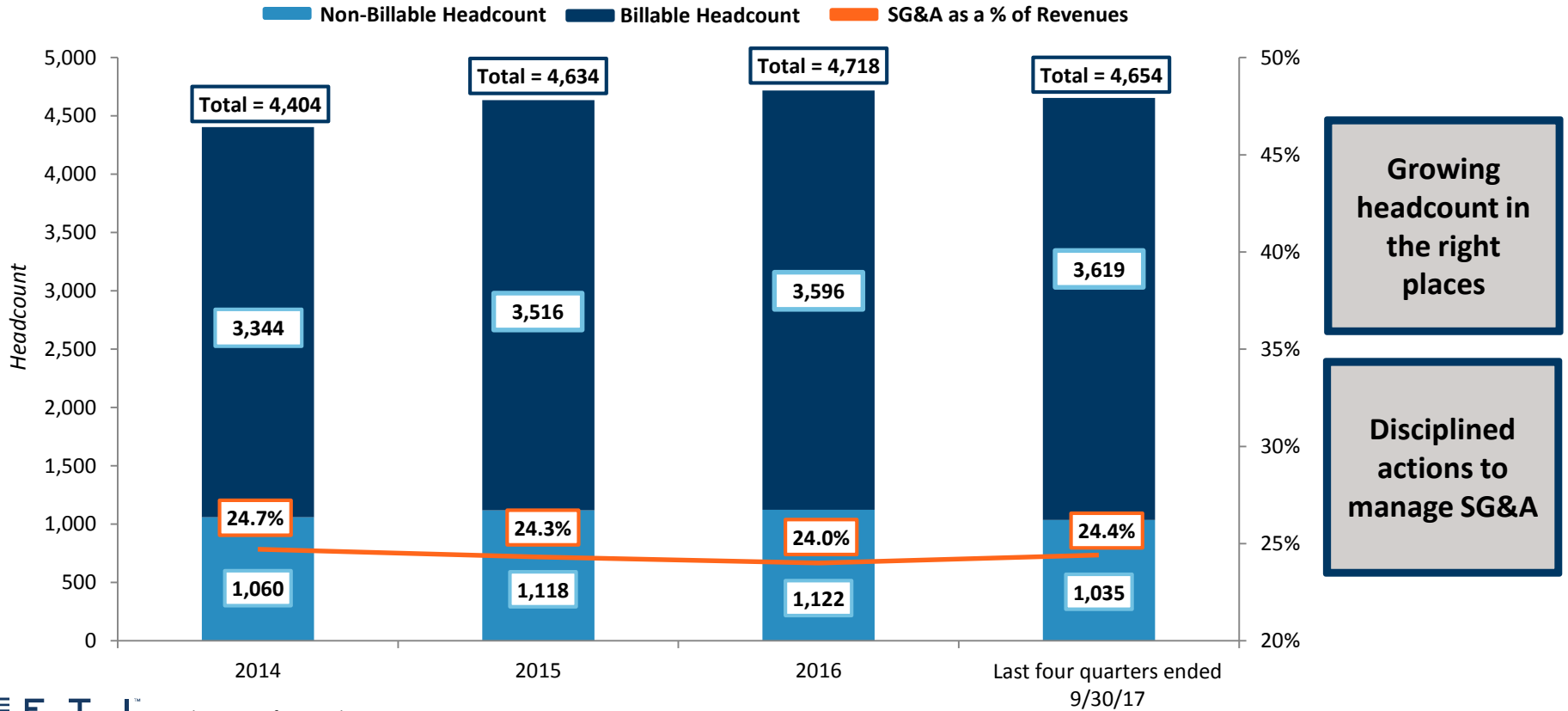


Growing revenues organically

Increasing Adjusted EPS

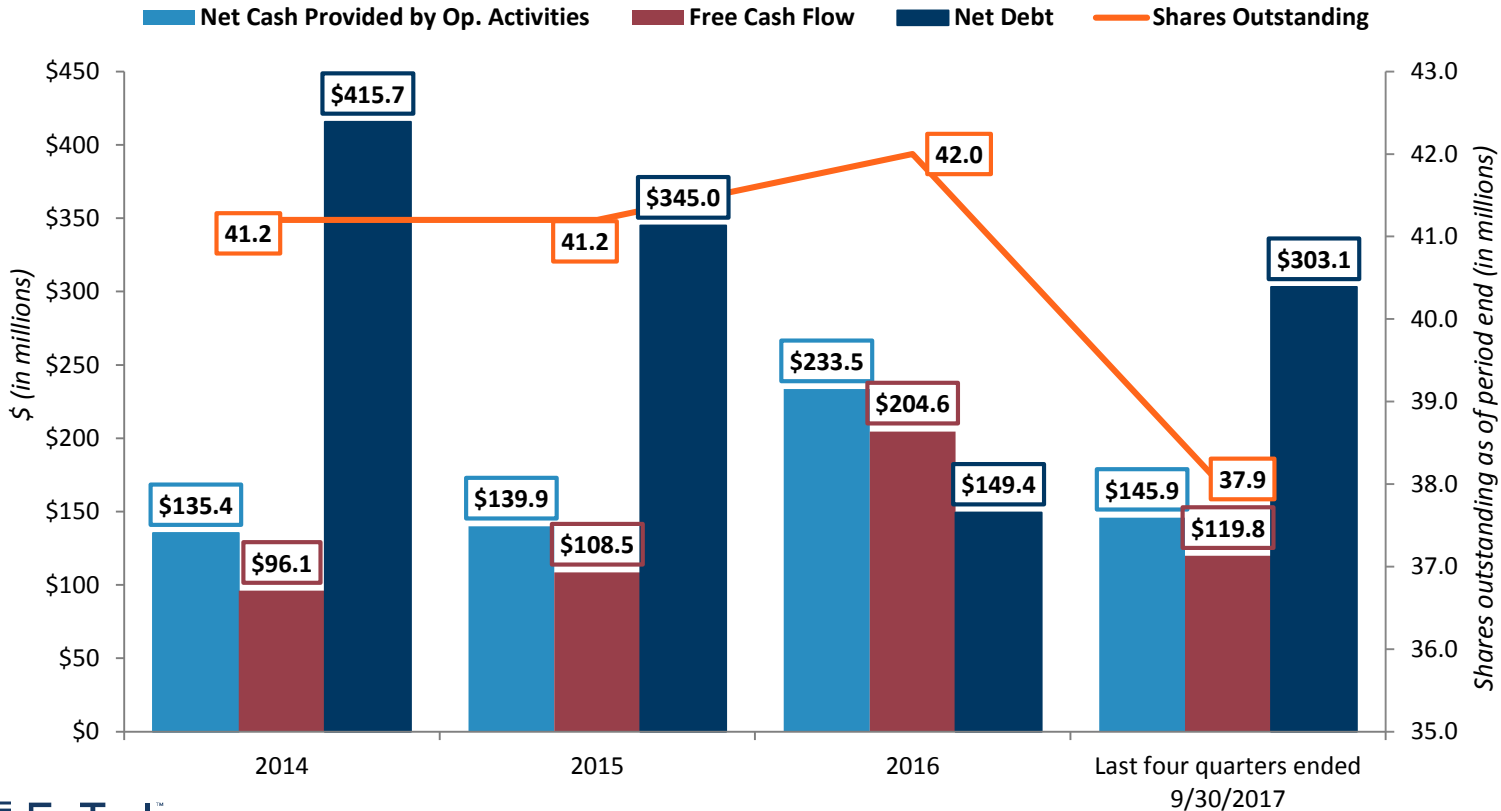
Financial Progress (II)

Growing Revenue-Generating Professionals



Financial Progress (III)

Employing Strong Free Cash Flows to Enhance Stockholder Returns



Strong free cash flow

Significant reduction in debt

Share count significantly reduced

Key Principles to Grow Organically

Objectives

- Drive organic revenue and Adjusted EBITDA growth
- Focus on utilization
- Reduce SG&A as a percent of revenues

Growth Opportunities

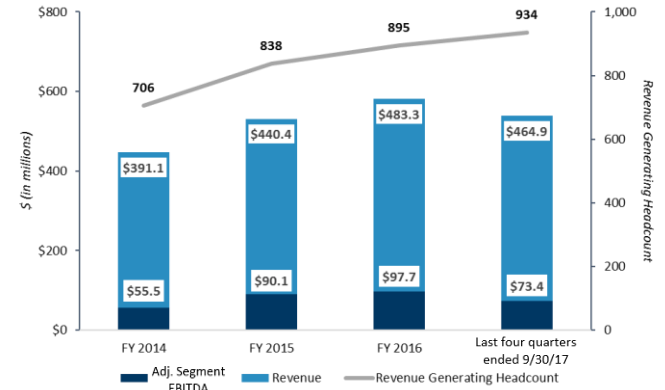
- Increase market share
- Move into adjacencies by investing where we have the right to win
- Deeper penetration in key geographies

Business Segments Are Well Positioned to Accelerate Growth (I)

Key Growth Opportunities

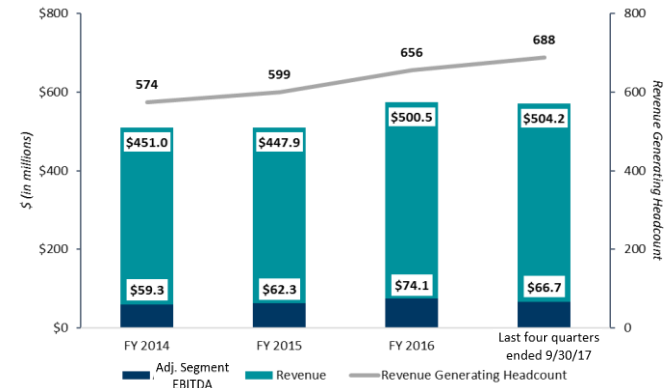
Corporate Finance & Restructuring

- Enhance Business Transformation and transaction capabilities
- Grow restructuring globally
- Deeper penetration of key industries



Economic Consulting

- Compass Lexecon's leading position in U.S.
- Grow overseas businesses
- Develop adjacent businesses in the U.S.

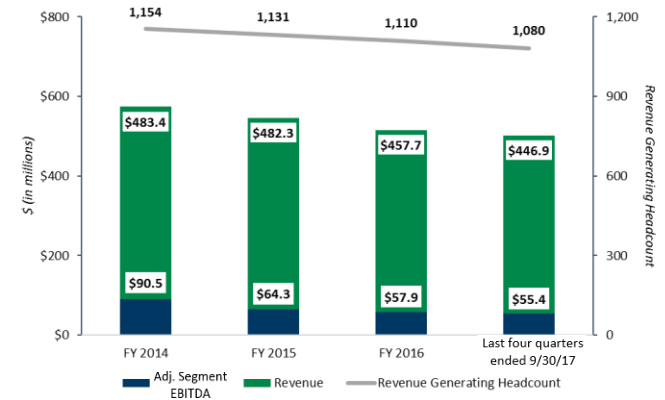


Business Segments Are Well Positioned to Accelerate Growth (II)

Key Growth Opportunities

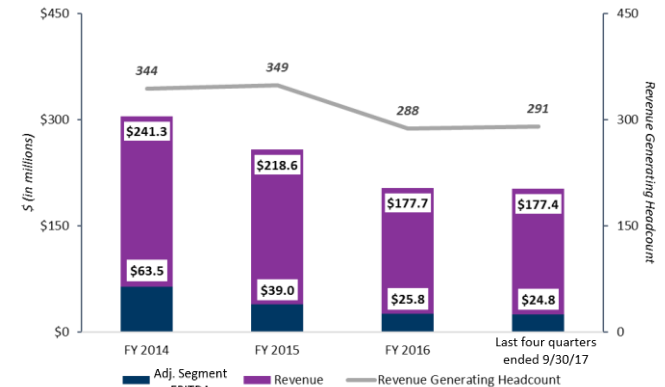
Forensic & Litigation Consulting

- Data & Analytics, Construction Solutions and Cybersecurity
- Grow overseas businesses
- Improve utilization in Disputes, Investigations and Health Solutions



Technology

- New distribution channels for consulting services and software
- Invest in new and adjacent services

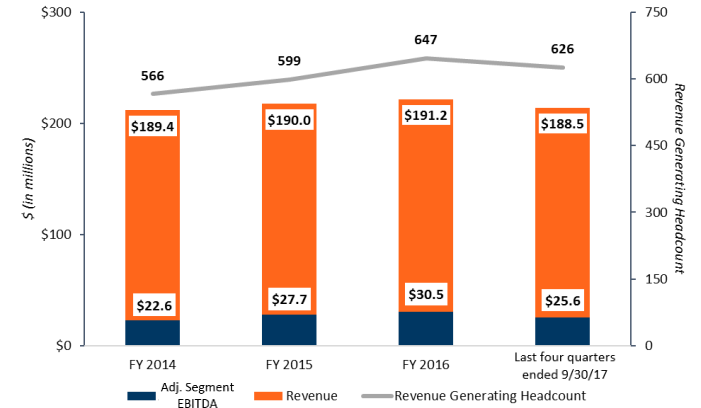


Business Segments Are Well Positioned to Accelerate Growth (III)

Key Growth Opportunities

Strategic Communications

- Further develop large, complex client relationships
- Enhance market share in key industries
- Leverage FTI Consulting's services and platform to enhance client results



Collectively, FTI Consulting Is Well Positioned to Accelerate Growth

Invested where we have a right to win

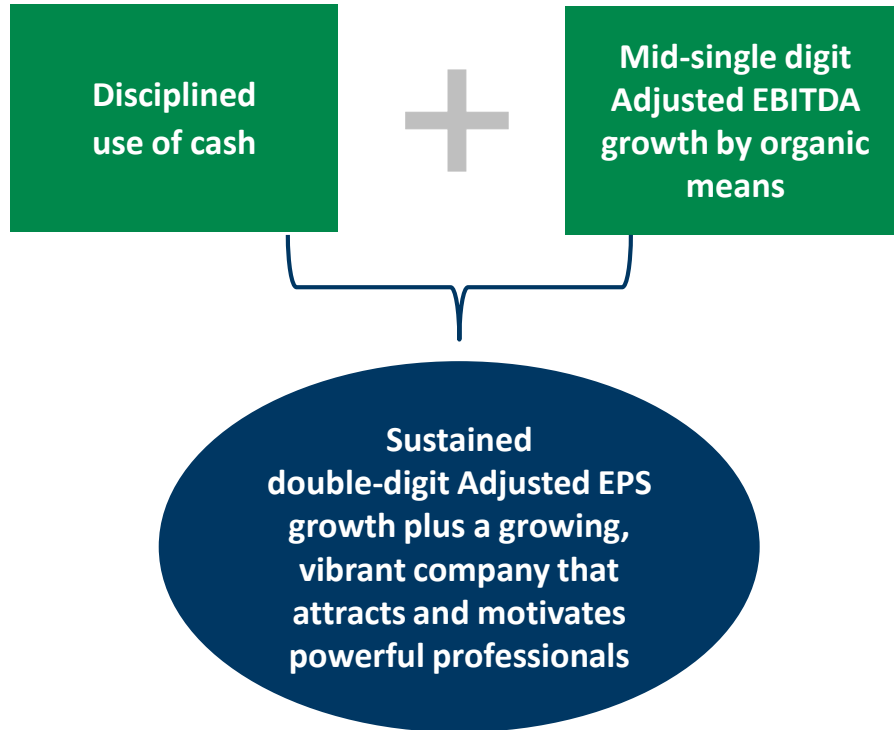
Took action where we were not well positioned

**Strategic refreshes repositioned businesses
for future growth**

Assessed infrastructure cost

Disciplined approach to capital allocation

Investment Thesis



The best is yet to come.

Questions & Answers

Closing Remarks



Steven H. Gunby
President & Chief Executive Officer

Today's Agenda

Time	Presentation	Presenter
10:05 – 10:45 a.m.	Accelerating Growth at FTI	Steven H. Gunby, President & Chief Executive Officer
10:45 – 11:00 a.m.	Accelerating Growth: Corporate Finance & Restructuring	Michael C. Eisenband & Carlyn R. Taylor, Global Segment Co-Leaders, Corporate Finance & Restructuring
11:00 – 11:15 a.m.	Accelerating Growth: Economic Consulting	Chris Osborne, Global Segment Leader, Economic Consulting
11:15 – 11:30 a.m.	Accelerating Growth: Forensic & Litigation Consulting	Paul S. Ficca, Global Segment Leader, Forensic & Litigation Consulting
11:30 – 11:45 a.m.	Accelerating Growth: Technology	Sophie Ross, Global Segment Leader, Technology
11:45 – 12:00 p.m.	Accelerating Growth: Strategic Communications	Mark McCall, Global Segment Leader, Strategic Communications
12:00 – 12:30 p.m.	Lunch Break	
12:30 – 1:00 p.m.	Making the Company More than the Sum of its Parts: Panel Discussion	Steven H. Gunby, President & Chief Executive Officer (Moderator) Jeffrey S. Amling, Chief Marketing Officer & Head of Business Development; Charles D. Overstreet, Global Practice Leader, Health Solutions; John Klick, Senior Vice President; Holly Paul, Chief Human Resources Officer; Paul Linton, Chief Strategy & Transformation Officer
1:00 – 1:15 p.m.	Making the Company More than the Sum of its Parts: Europe, Middle East & Africa	Kevin Hewitt, Chairman of Europe, Middle East & Africa
1:15 – 1:45 p.m.	Financial Review	Ajay Sabherwal, Chief Financial Officer
1:45 – 2:15 p.m.	Questions & Answers	FTI Consulting Executive Team
2:15 – 2:30 p.m.	Closing Remarks	Steven H. Gunby, President & Chief Executive Officer

Some Points I Hope You Took Away

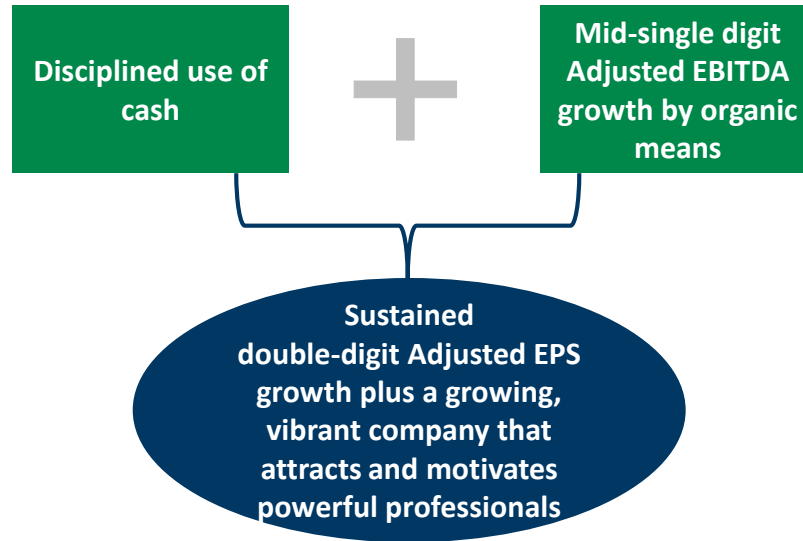
Naming issues/solving issues

Bold bets

High ambitions

Driving the business

Closing Thoughts



The best is yet to come.

EXPERTS WITH **IMPACT**[™]

Appendix: Financial Reconciliations

FTI Consulting Non-GAAP Financial Measures

In this presentation, we sometimes use information derived from consolidated financial information that may not be presented in our financial statements or prepared in accordance with GAAP. Certain of these measures are considered “non-GAAP financial measures” under the SEC rules. Specifically, we have referred to the following non-GAAP financial measures in this presentation:

- *Adjusted EBITDA*
- *Adjusted Net Income*
- *Adjusted Earnings per Diluted Share*
- *Free Cash Flow*

We define Adjusted EBITDA, which is a non-GAAP financial measure, as consolidated net income before income tax provision, other non-operating income (expense), depreciation, amortization of intangible assets, remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt. We believe that this non-GAAP financial measure, when considered together with our GAAP financial results and GAAP financial measures, provides management and investors with a more complete understanding of our operating results, including underlying trends. In addition, EBITDA is a common alternative measure of operating performance used by many of our competitors. It is used by investors, financial analysts, rating agencies and others to value and compare the financial performance of companies in our industry. Therefore, we also believe that this financial measure, considered along with corresponding GAAP financial measures, provides management and investors with additional information for comparison of our operating results with the operating results of other companies.

We define Adjusted Net Income and Adjusted Earnings per Diluted Share (“Adjusted EPS”), which are non-GAAP financial measures, as net income and earnings per diluted share, respectively, excluding the impact of remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt. We use Adjusted Net Income for the purpose of calculating Adjusted EPS. Management uses Adjusted EPS to assess total Company operating performance on a consistent basis. We believe that these non-GAAP financial measures, when considered together with our GAAP financial results, provide management and investors with an additional understanding of our business operating results, including underlying trends.

We define Free Cash Flow, which is a non-GAAP financial measure, as net cash provided by operating activities less cash payments for purchases of property and equipment. We believe this non-GAAP financial measure, when considered together with our GAAP financial results, provides management and investors with an additional understanding of the Company’s ability to generate cash for ongoing business operations and other capital deployment.

Non-GAAP financial measures are not defined in the same manner by all companies and may not be comparable with other similarly titled measures of other companies. Non-GAAP financial measures should be considered in addition to, but not as a substitute for or superior to, the information contained in our Condensed Consolidated Statements of Comprehensive Income.

Reconciliation of Net Income to Adjusted EBITDA

<i>(All numbers in thousands)</i>	FY 2016	FY 2015	FY 2014
Net Income	\$ 85,520	\$ 66,053	\$ 58,807
Add back:			
Income tax provision	42,283	39,333	42,604
Interest income and other	(10,466)	(3,232)	(4,670)
Interest expense	24,819	42,768	50,685
Depreciation and amortization	38,700	31,392	33,989
Amortization of other intangible assets	10,306	11,726	15,521
Special charges	10,445	-	16,339
Loss on early extinguishment of debt	-	19,589	-
Remeasurement of acquisition-related contingent consideration	1,403	(1,867)	(2,723)
Adjusted EBITDA¹	\$ 203,010	\$ 205,762	\$ 210,552

¹See "FTI Consulting Non-GAAP Financial Measures" for the definition of Adjusted EBITDA.

Reconciliations of Net Income (Loss) to Adjusted Net Income and Earnings (Loss) Per Diluted Share to Adjusted Earnings Per Diluted Share

<i>(All numbers in thousands)</i>	FY 2016	FY 2015	FY 2014	FY 2013	FY 2012	FY 2011	FY 2010	FY 2009
Net income	\$85,520	\$66,053	\$58,807	\$(10,594)	\$(36,986)	\$103,903	\$65,984	\$139,843
Add back:								
Special charges	10,445	-	16,339	38,414	29,557	15,213	51,131	-
Tax impact of special charges	(3,595)	-	(6,702)	(15,147)	(10,442)	(5,928)	(18,398)	-
Goodwill impairment charges	-	-	-	83,752	110,387	-	-	-
Loss on early extinguishment of debt	-	19,589	-	-	4,850	-	5,161	-
Tax impact of loss on early extinguishment of debt	-	(7,708)	-	-	(1,940)	-	(2,142)	-
Remeasurement of acquisition-related contingent consideration	1,403	(1,867)	(2,723)	(13,555)	(5,228)	(9,953)	-	-
Tax impact of remeasurement of acquisition-related contingent consideration	(546)	747	1,005	1,501	-	-	-	-
Adjusted Net Income¹	\$93,227	\$76,814	\$66,726	\$84,371	\$90,198	\$103,325	\$101,736	\$139,843
Earnings per common share – diluted	\$2.05	\$1.58	\$1.44	\$(0.27)	\$(0.92)	\$2.39	\$1.38	\$2.63
Add back:								
Special charges	0.25	-	0.40	0.98	0.73	0.35	1.08	-
Tax impact of special charges	(0.08)	-	(0.16)	(0.39)	(0.26)	(0.14)	(0.39)	-
Goodwill impairment charges	-	-	-	2.14	2.74	-	-	-
Loss on early extinguishment of debt	-	0.47	-	-	0.12	-	0.11	-
Tax impact of loss on early extinguishment of debt	-	(0.19)	-	-	(0.05)	-	(0.05)	-
Remeasurement of acquisition-related contingent consideration	0.03	(0.04)	(0.07)	(0.34)	(0.13)	(0.23)	-	-
Tax impact of remeasurement of acquisition-related contingent consideration	(0.01)	0.02	0.03	0.04	-	-	-	-
Impact of denominator for diluted adjusted earnings per common share	-	-	-	(0.07)	(0.06)	-	-	-
Adjusted earnings per common share – diluted¹	\$2.24	\$1.84	\$1.64	\$2.09	\$2.17	\$2.37	\$2.13	\$2.63
Weighted average number of common shares outstanding – diluted	41,709	41,729	40,729	40,421	41,578	43,473	47,644	53,127

¹ See “FTI Consulting Non-GAAP Financial Measures” for the definitions of Adjusted Net Income and Adjusted Earnings Per Common Share – Diluted.

Reconciliations of Net Cash Provided by Operating Activities to Free Cash Flow

	Last Four Quarters 9/30/2017	2016	2015	2014
<i>(All numbers in thousands)</i>				
Net cash provided by operating activities	\$ 145,946	\$ 233,488	\$ 139,920	\$ 135,401
Purchases of property and equipment	(26,101)	(28,935)	(31,399)	(39,256)
Free Cash Flow¹	\$ 119,845	\$ 204,553	\$ 108,521	\$ 96,145

Reconciliation of Estimated Earnings Per Common Share – Diluted to Estimated Adjusted Earnings Per Common Share

	Year Ended December 31, 2017	
	Low	High
Guidance on estimated earnings per common share - diluted (GAAP)¹	\$1.37	\$1.67
Special charges, net of tax	0.52	0.52
Remeasurement of acquisition-related contingent consideration, net of tax	0.01	0.01
Guidance on estimated adjusted earnings per common share (Non-GAAP)¹	\$1.90	\$2.20

¹The forward-looking guidance on estimated 2017 earnings per diluted share ("EPS") and adjusted earnings per common share - diluted ("Adjusted EPS") do not reflect other gains and losses (all of which would be excluded from Adjusted EPS) related to future impact of remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and/or losses on early extinguishment of debt except for the actual charges taken during the nine months ended September 30, 2017, as these items are dependent on future events that are uncertain and difficult to predict.