



FTI Consulting, Inc.

Fourth Quarter 2014 and Full-Year 2014 Earnings Conference Call



Cautionary Note About Forward-Looking Statements

This presentation includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which involve uncertainties and risks. Forward-looking statements include statements concerning our plans, objectives, goals, strategies, future events, future revenues, future results and performance, expectations, plans or intentions relating to acquisitions and other matters, business trends and other information that is not historical, including statements regarding estimates of our medium-term growth targets or other future financial results. When used in this press release, words such as "anticipates," "aspirational," "estimates," "expects," "goals," "intends," "believes," "forecasts," "targets," "objectives" and variations of such words or similar expressions are intended to identify forward-looking statements. All forward-looking statements, including, without limitation, estimates of our future financial results, are based upon our expectations at the time we make them and various assumptions. Our expectations, beliefs, projections and growth targets are expressed in good faith, and we believe there is a reasonable basis for them. However, there can be no assurance that management's expectations, beliefs, estimates or growth targets will be achieved, and the Company's actual results may differ materially from our expectations, beliefs, estimates and growth targets. The Company has experienced fluctuating revenues, operating income and cash flow in prior periods and expects that this will occur from time to time in the future. Other factors that could cause such differences include declines in demand for, or changes in, the mix of services and products that we offer, the mix of the geographic locations where our clients are located or where services are performed, adverse financial, real estate or other market and general economic conditions, which could impact each of our segments differently, the pace and timing of the consummation and integration of past and future acquisitions, the Company's ability to realize cost savings and efficiencies, competitive and general economic conditions, retention of staff and clients and other risks described under the heading "Item 1A Risk Factors" in the Company's most recent Form 10-K filed with the SEC and in the Company's other filings with the SEC, including the risks set forth under "Risks Related to Our Reportable Segments" and "Risks Related to Our Operations." We are under no duty to update any of the forward looking statements to conform such statements to actual results or events and do not intend to do so.



Today's Speakers

Steven Gunby
President & Chief Executive Officer



David Johnson
Chief Financial Officer



Bridge From Full-Year 2014 Guidance To Actual Results

FY 2014 Guidance vs. Actual Results	
Mid-Point of 2014 Guidance Range	\$1.93
Actual 2014 Results	\$1.64
Variance	\$0.29

Item	EPS Impact
Non-cash income tax reserve (Australia)	(\$0.11)
Changes in effective income tax rate	(\$0.03)
Severance charge	(\$0.02)
Adjustment for tax equalization accrual in Economic Consulting	(\$0.03)
Segment performance driven by revenue	(\$0.07)
Other	(\$0.03)
Total	(\$0.29)

Fourth Quarter 2014 and Full-Year 2014 Financial Review

All numbers in \$000s, except for per share data and percentages

	Q4 2014	Q3 2014	% Variance	Q4 2013	% Variance
Revenues	\$425,158	\$451,178	-5.8%	\$415,998	2.2%
Fully Diluted Earnings Per Share	\$0.02	\$0.55	-96.4%	(\$0.18)	-
Adjusted Earnings Per Diluted Share⁽¹⁾	\$0.04	\$0.63	-93.7%	\$0.39	-89.7%
Adjusted EBITDA⁽¹⁾	\$36,058	\$63,395	-43.1%	\$47,663	-24.3%

	FY 2014	FY 2013	% Variance
Revenues	\$1,756,212	\$1,652,432	6.3%
Fully Diluted Earnings Per Share	\$1.44	(\$0.27)	-
Adjusted Earnings Per Diluted Share⁽¹⁾	\$1.64	\$2.09	-21.5%
Adjusted EBITDA⁽¹⁾	\$210,552	\$245,545	-14.3%

⁽¹⁾ See "Financial Tables" and "End Notes: FTI Consulting Non-GAAP Data Reconciliations" for a reconciliation of Adjusted EBITDA and Adjusted Earnings Per Diluted Share, which are non-GAAP measures, to the most directly comparable GAAP measures.

Fourth Quarter 2014 and Full-Year 2014 Segment Financial Review

All numbers in \$000s, except for percentages

	Q4 2014	Q3 2014	% Variance	Q4 2013	% Variance	FY 2014	FY 2013	% Variance
Corporate Finance/Restructuring								
Revenue	\$93,072	\$100,041	-7.0%	\$92,751	0.3%	\$391,115	\$382,526	2.2%
Adjusted Segment EBITDA ⁽¹⁾	\$9,874	\$15,534	-36.4%	\$10,848	-9.0%	\$55,492	\$67,183	-17.4%
Adjusted Segment EBITDA Margin ⁽¹⁾	10.6%	15.5%	-	11.7%	-	14.2%	17.6%	-
Forensic & Litigation Consulting								
Revenue	\$121,138	\$121,732	-0.5%	\$114,720	5.6%	\$483,380	\$433,632	11.5%
Adjusted Segment EBITDA ⁽¹⁾	\$19,443	\$22,260	-12.7%	\$17,556	10.7%	\$90,468	\$74,481	21.5%
Adjusted Segment EBITDA Margin ⁽¹⁾	16.1%	18.3%	-	15.3%	-	18.7%	17.2%	-
Economic Consulting								
Revenue	\$106,468	\$120,494	-11.6%	\$108,089	-1.5%	\$451,040	\$447,366	0.8%
Adjusted Segment EBITDA ⁽¹⁾	\$9,783	\$18,426	-46.9%	\$21,982	-55.5%	\$59,282	\$92,204	-35.7%
Adjusted Segment EBITDA Margin ⁽¹⁾	9.2%	15.3%	-	20.3%	-	13.1%	20.6%	-
Technology								
Revenue	\$58,168	\$62,359	-6.7%	\$53,562	8.6%	\$241,310	\$202,663	19.1%
Adjusted Segment EBITDA ⁽¹⁾	\$13,258	\$17,835	-25.7%	\$14,670	-9.6%	\$63,545	\$60,655	4.8%
Adjusted Segment EBITDA Margin ⁽¹⁾	22.8%	28.6%	-	27.4%	-	26.3%	29.9%	-
Strategic Communications								
Revenue	\$46,312	\$46,552	-0.5%	\$46,876	-1.2%	\$189,367	\$186,245	1.7%
Adjusted Segment EBITDA ⁽¹⁾	\$7,420	\$6,605	12.3%	\$5,928	25.2%	\$22,588	\$18,737	20.6%
Adjusted Segment EBITDA Margin ⁽¹⁾	16.0%	14.2%	-	12.6%	-	11.9%	10.1%	-

(1) See "Financial Tables" and "End Notes: FTI Consulting Non-GAAP Data Reconciliations" for the definition and reconciliation of Adjusted Segment EBITDA, which is a non-GAAP measure, to the most directly comparable GAAP measure, and the definition of Adjusted Segment EBITDA Margin.

Fourth Quarter 2014 and Full-Year 2014 Geographic Review

Region	Percentage of Q4 2014 Revenues	Percentage of FY 2014 Revenues
North America	72.0%	72.3%
EMEA	19.8%	18.1%
Asia Pacific	5.3%	6.6%
Latin America	2.9%	3.0%

Region	Q4 2014 vs. Q4 2013 Revenue Growth	FY 2014 Year-Over-Year Revenue Growth
North America	1.7%	4.3%
EMEA	16.3%	18.7%
Asia Pacific	-26.3%	-2.7%
Latin America	1.2%	9.6%

Cash Position/Capital Allocation

All numbers in \$000s except for DSOs

	FY 2014	FY 2013
Cash and cash equivalents	\$283,680	\$205,833
Accounts receivable, net	\$485,101	\$476,445
Days sales outstanding ("DSO")	97	97
Net cash provided by operating activities	\$135,401	\$193,271
Purchases of property and equipment	\$39,256	\$42,544
Payments for acquisition of businesses, net of cash received	\$23,467	\$55,498
Purchase and retirement of common stock⁽¹⁾	\$4,367	\$66,763
Total debt	\$711,000	\$717,014

(1) 2013 purchase and retirement of common stock settled in 2014.



Full-Year 2015 Guidance

FY 2015 Guidance	
Revenue	Between \$1.80 billion and \$1.90 billion
Adjusted EPS	Between \$1.95 and \$2.20



Question & Answer Session

Q&A

Financial Tables

Fourth Quarter 2014 Results: Condensed Consolidated Statements of Comprehensive Loss

All numbers in \$000s, except for per share data

	Three Months Ended December 31,	
	2014 (unaudited)	2013 (unaudited)
Revenues	\$425,158	\$415,998
Operating expenses		
Direct cost of revenues	281,689	268,901
Selling, general & administrative expense	115,965	107,196
Special charges	1,628	27,568
Acquisition-related contingent consideration	(85)	(4,778)
Amortization of other intangible assets	4,055	5,661
	403,252	404,548
Operating income	21,906	11,450
Other income (expense)		
Interest income & other	1,205	46
Interest expense	(12,488)	(12,776)
	(11,283)	(12,730)
Income (loss) before income tax provision	10,623	(1,280)
Income tax provision	9,702	5,859
Net income (loss)	\$921	(\$7,139)
Earnings (loss) per common share – basic	\$0.02	(\$0.18)
Earnings (loss) per common share – diluted	\$0.02	(\$0.18)
Weighted average common shares outstanding – basic	39,991	39,115
Weighted average common shares outstanding – diluted	41,090	39,115
Other comprehensive income (loss), net of tax:		
Foreign currency translation adjustments, net of tax \$0	(\$19,059)	\$388
Total other comprehensive income (loss), net of tax	(19,059)	388
Comprehensive loss	(\$18,138)	(\$6,751)

Third Quarter 2014 Results: Condensed Consolidated Statements of Comprehensive Loss

All numbers in \$000s, except for per share data

	Three Months Ended September 30,	
	2014 (unaudited)	2013 (unaudited)
Revenues	\$451,178	\$414,643
Operating expenses		
Direct cost of revenues	293,244	255,152
Selling, general & administrative expense	102,461	94,513
Special charges	5,347	10,419
Acquisition-related contingent consideration	257	630
Amortization of other intangible assets	3,398	5,776
Goodwill impairment charge	-	83,752
	404,707	450,242
Operating income (loss)	46,471	(35,599)
Other income (expense)		
Interest income & other	1,014	1,152
Interest expense	(12,634)	(12,814)
	(11,620)	(11,662)
Income (loss) before income tax provision	34,851	(47,261)
Income tax provision	12,329	3,360
Net income (loss)	\$22,522	(\$50,621)
Earnings (loss) per common share – basic	0.57	(1.29)
Earnings (loss) per common share – diluted	0.55	(1.29)
Weighted average common shares outstanding – basic	39,789	39,094
Weighted average common shares outstanding– diluted	40,819	39,094
Other comprehensive income (loss), net of tax:		
Foreign currency translation adjustments, net of tax \$0	(\$22,542)	\$17,115
Total other comprehensive income (loss), net of tax	(22,542)	17,115
Comprehensive loss	(\$20)	(\$33,506)

Full-Year 2014 Results: Condensed Consolidated Statements of Comprehensive Income (Loss)

All numbers in \$000s, except for per share data

	Year Ended December 31,	
	2014	2013
Revenues	\$1,756,212	\$1,652,432
Operating expenses		
Direct cost of revenues	1,144,757	1,042,061
Selling, general & administrative expense	433,845	394,681
Special charges	16,339	38,414
Acquisition-related contingent consideration	(1,676)	(10,869)
Amortization of other intangible assets	15,521	22,954
Goodwill impairment charge	-	83,752
	1,608,786	1,570,993
Operating income	147,426	81,439
Other income (expense)		
Interest income & other	4,670	1,748
Interest expense	(50,685)	(51,376)
	(46,015)	(49,628)
Income before income tax provision	101,411	31,811
Income tax provision	42,604	42,405
Net income (loss)	\$58,807	(\$10,594)
Earnings (loss) per common share – basic	\$1.48	(\$0.27)
Earnings (loss) per common share – diluted	\$1.44	(\$0.27)
Weighted average common shares outstanding – basic	39,726	39,188
Weighted average common shares outstanding – diluted	40,729	39,188
Other Comprehensive loss, net of tax:		
Foreign currency translation adjustments, net of tax \$0	(\$29,179)	(\$9,720)
Total other comprehensive loss, net of tax	(29,179)	(9,720)
Comprehensive income (loss)	\$29,628	(\$20,314)

Fourth Quarter 2014 Results: Operating Results by Business Segment

All numbers in \$000s, except for bill rate per hour and headcount data

Three Months Ended December 31, 2014	Revenues	Adjusted EBITDA ⁽¹⁾	Adjusted Segment EBITDA Margin ⁽¹⁾	Utilization	Average Billable Rate	Revenue-Generating Headcount (at period end)
Corporate Finance/Restructuring	\$93,072	\$9,874	10.6%	61%	\$368	706
Forensic and Litigation Consulting	121,138	19,443	16.1%	64%	\$313	1,154
Economic Consulting	106,468	9,783	9.2%	69%	\$503	574
Technology ⁽²⁾	58,168	13,258	22.8%	N/M	N/M	344
Strategic Communications ⁽²⁾	46,312	7,420	16.0%	N/M	N/M	566
Total	\$425,158	\$59,778	14.1%			3,344
Unallocated Corporate		(23,720)				
Adjusted EBITDA ⁽¹⁾		\$36,058	8.5%			
Three Months Ended December 31, 2013	Revenues	Adjusted EBITDA ⁽¹⁾	Adjusted Segment EBITDA Margin ⁽¹⁾	Utilization	Average Billable Rate	Revenue-Generating Headcount (at period end)
Corporate Finance/Restructuring	\$92,751	\$10,848	11.7%	62%	\$421	737
Forensic and Litigation Consulting	114,720	17,556	15.3%	71%	\$322	1,061
Economic Consulting	108,089	21,982	20.3%	74%	\$506	530
Technology ⁽²⁾	53,562	14,670	27.4%	N/M	N/M	306
Strategic Communications ⁽²⁾	46,876	5,928	12.6%	N/M	N/M	590
Total	\$415,998	\$70,984	17.1%			3,224
Unallocated Corporate		(23,321)				
Adjusted EBITDA ⁽¹⁾		\$47,663	11.5%			

⁽¹⁾ See "End Notes: FTI Consulting Non GAAP Data Reconciliations" for the definition of Adjusted EBITDA, Adjusted Segment EBITDA, and Adjusted Segment EBITDA Margin.

⁽²⁾ The majority of the Technology and Strategic Communications segments' revenues are not generated based on billable hours. Accordingly, utilization and average billable rate metrics are not presented as they are not meaningful as a segment-wide metric.

Third Quarter 2014 Results: Operating Results by Business Segment

All numbers in \$000s, except for bill rate per hour and headcount data

Three Months Ended September 30, 2014	Revenues	Adjusted EBITDA ⁽¹⁾	Adjusted Segment EBITDA Margin ⁽¹⁾	Utilization	Average Billable Rate	Revenue-Generating Headcount (at period end)
Corporate Finance/Restructuring	\$100,041	\$15,534	15.5%	70%	\$396	722
Forensic and Litigation Consulting	121,732	22,260	18.3%	68%	\$323	1,135
Economic Consulting	120,494	18,426	15.3%	77%	\$535	551
Technology ⁽²⁾	62,359	17,835	28.6%	N/M	N/M	335
Strategic Communications ⁽²⁾	46,552	6,605	14.2%	N/M	N/M	549
Total	\$451,178	\$80,660	17.9%			3,292
Unallocated Corporate		(17,265)				
Adjusted EBITDA ⁽¹⁾		\$63,395	14.1%			
Three Months Ended September 30, 2013	Revenues	Adjusted EBITDA ⁽¹⁾	Adjusted Segment EBITDA Margin ⁽¹⁾	Utilization	Average Billable Rate	Revenue-Generating Headcount (at period end)
Corporate Finance/Restructuring	\$93,981	\$19,402	20.6%	64%	\$396	732
Forensic and Litigation Consulting	113,068	25,362	22.4%	67%	\$324	999
Economic Consulting	113,069	23,225	20.5%	79%	\$512	528
Technology ⁽²⁾	51,201	15,381	30.0%	N/M	N/M	297
Strategic Communications ⁽²⁾	43,324	4,036	9.3%	N/M	N/M	617
Total	\$414,643	\$87,406	21.1%			3,173
Unallocated Corporate		(14,862)				
Adjusted EBITDA ⁽¹⁾		\$72,544	17.5%			

⁽¹⁾ See "End Notes: FTI Consulting Non GAAP Data Reconciliations" for the definition of Adjusted EBITDA, Adjusted Segment EBITDA, and Adjusted Segment EBITDA Margin.

⁽²⁾ The majority of the Technology and Strategic Communications segments' revenues are not generated based on billable hours. Accordingly, utilization and average billable rate metrics are not presented as they are not meaningful as a segment-wide metric.

Full-Year 2014 Results: Operating Results by Business Segment

All numbers in \$000s, except for bill rate per hour and headcount data

Year Ended December 31, 2014	Revenues	Adjusted EBITDA ⁽¹⁾	Adjusted Segment EBITDA Margin ⁽¹⁾	Utilization	Average Billable Rate	Revenue-Generating Headcount (at period end)
Corporate Finance/Restructuring	\$391,115	\$55,492	14.2%	67%	\$374	706
Forensic and Litigation Consulting	483,380	90,468	18.7%	69%	\$321	1,154
Economic Consulting	451,040	59,282	13.1%	75%	\$512	574
Technology ⁽²⁾	241,310	63,545	26.3%	N/M	N/M	344
Strategic Communications ⁽²⁾	189,367	22,588	11.9%	N/M	N/M	566
Total	\$1,756,212	\$291,375	16.6%			3,344
Unallocated Corporate		(80,823)				
Adjusted EBITDA ⁽¹⁾		\$210,552	12.0%			
Year Ended December 31, 2013	Revenues	Adjusted EBITDA ⁽¹⁾	Adjusted Segment EBITDA Margin ⁽¹⁾	Utilization	Average Billable Rate	Revenue-Generating Headcount (at period end)
Corporate Finance/Restructuring	\$382,526	\$67,183	17.6%	65%	\$410	737
Forensic and Litigation Consulting	433,632	74,481	17.2%	68%	\$317	1,061
Economic Consulting	447,366	92,204	20.6%	81%	\$503	530
Technology ⁽²⁾	202,663	60,655	29.9%	N/M	N/M	306
Strategic Communications ⁽²⁾	186,245	18,737	10.1%	N/M	N/M	590
Total	\$1,652,432	\$313,260	19.0%			3,224
Unallocated Corporate		(67,715)				
Adjusted EBITDA ⁽¹⁾		\$245,545	14.9%			

⁽¹⁾ See "End Notes: FTI Consulting Non GAAP Data Reconciliations" for the definition of Adjusted EBITDA, Adjusted Segment EBITDA, and Adjusted Segment EBITDA Margin.

⁽²⁾ The majority of the Technology and Strategic Communications segments' revenues are not generated based on billable hours. Accordingly, utilization and average billable rate metrics are not presented as they are not meaningful as a segment-wide metric.

Fourth Quarter 2014: Reconciliation of Non-GAAP Financial Measures

All numbers in \$000s, except for per share data

	Three Months Ended December 31,	
	2014	2013
Net income (loss)	\$921	(\$7,139)
Add back:		
Special charges, net of tax effect	960	16,167
Remeasurement of acquisition related contingent consideration, net of tax	(204)	(3,838)
Interim period impact of including goodwill impairment charges in the annual effective tax rate	-	10,805
Adjusted Net Income ⁽¹⁾	\$1,677	\$15,995
Earnings (loss) per common share – diluted	\$0.02	(\$0.18)
Add back:		
Special charges, net of tax effect	0.02	0.41
Remeasurement of acquisition related contingent consideration, net of tax	-	(0.10)
Interim period impact of including goodwill impairment charges in the annual effective tax rate	-	0.28
Impact of denominator for diluted EPS	-	(0.02)
Adjusted EPS – diluted ⁽¹⁾	\$0.04	\$0.39
Weighted average number of common shares outstanding – diluted	41,090	40,529

⁽¹⁾ See “End Notes: FTI Consulting Non GAAP Data Reconciliations” for the definition of Adjusted Net Income and Adjusted Earnings per Diluted Share.

Third Quarter 2014: Reconciliation of Non-GAAP Financial Measures

All numbers in \$000s, except for per share data

	Three Months Ended September 30,	
	2014	2013
Net income (loss)	\$22,522	(\$50,621)
Special charges, net of tax effect	3,154	6,847
Goodwill impairment charges	-	83,752
Interim period impact of including goodwill impairment charges in the annual effective tax rate	-	(10,805)
Adjusted Net Income ⁽¹⁾	\$25,676	\$29,173
Earnings (loss) per common share – diluted	\$0.55	(\$1.29)
Special charges, net of tax effect	0.08	0.18
Goodwill impairment charges	-	2.14
Interim period impact of including goodwill impairment charges in the annual effective tax rate	-	(0.27)
Impact of denominator for diluted EPS	-	(0.04)
Adjusted EPS – diluted ⁽¹⁾	\$0.63	\$0.72
Weighted average number of common shares outstanding – diluted	40,819	40,244

⁽¹⁾ See “End Notes: FTI Consulting Non GAAP Data Reconciliations” for the definition of Adjusted Net Income and Adjusted Earnings per Diluted Share.

Full-Year 2014: Reconciliation of Non-GAAP Financial Measures

All numbers in \$000s, except for per share data

	Year Ended December 31,	
	2014	2013
Net income (loss)	\$58,807	(\$10,594)
Add back:		
Special charges, net of tax effect	9,637	23,267
Goodwill impairment charges	-	83,752
Remeasurement of acquisition-related contingent consideration, net of tax effect	(1,718)	(12,054)
Adjusted Net Income ⁽¹⁾	\$66,726	\$84,371
Earnings (loss) per common share – diluted	\$1.44	(\$0.27)
Add back:		
Special charges, net of tax effect	0.24	0.59
Goodwill impairment charges	-	2.14
Remeasurement of acquisition-related contingent consideration, net of tax effect	(0.04)	(0.30)
Impact of denominator for diluted EPS	-	(0.07)
Adjusted EPS – diluted ⁽¹⁾	\$1.64	\$2.09
Weighted average number of common shares outstanding – diluted	40,729	40,421

⁽¹⁾ See “End Notes: FTI Consulting Non GAAP Data Reconciliations” for the definition of Adjusted Net Income and Adjusted Earnings per Diluted Share.

Fourth Quarter 2014: Reconciliation of Net Income (Loss) and Operating Income to Adjusted EBITDA

All numbers in \$000s

Three Months Ended December 31, 2014	Corporate Finance/ Restructuring	Forensic and Litigation Consulting	Economic Consulting	Technology	Strategic Communications	Unallocated Corporate	Total
Net income							\$921
Interest income and other							(1,205)
Interest expense							12,488
Income tax provision							9,702
Operating income⁽⁴⁾	\$7,832	\$16,663	\$8,767	\$9,194	\$5,693	(\$26,243)	\$21,906
Depreciation and amortization	1,054	1,244	1,072	3,866	678	895	8,809
Amortization of other intangible assets	988	1,536	284	198	1,049	-	4,055
Special Charges	-	-	-	-	-	1,628	1,628
Remeasurement of acquisition-related contingent consideration	-	-	(340)	-	-	-	(340)
Adjusted EBITDA⁽⁴⁾	\$9,874	\$19,443	\$9,783	\$13,258	\$7,420	(\$23,720)	\$36,058
Three Months Ended December 31, 2013	Corporate Finance/ Restructuring	Forensic and Litigation Consulting	Economic Consulting	Technology	Strategic Communications	Unallocated Corporate	Total
Net loss							(\$7,139)
Interest Income and other							(46)
Interest expense							12,776
Income tax provision							5,859
Operating income⁽⁴⁾	\$9,869	\$16,017	\$20,481	\$8,909	\$4,240	(\$48,066)	\$11,450
Depreciation and amortization	908	1,000	1,024	3,773	566	1,052	8,323
Amortization of other intangible assets	1,535	539	477	1,988	1,122	-	5,661
Special charges	3,875	-	-	-	-	23,693	27,568
Remeasurement of acquisition-related contingent consideration	(5,339)	-	-	-	-	-	(5,339)
Adjusted EBITDA⁽⁴⁾	\$10,848	\$17,556	\$21,982	\$14,670	\$5,928	(\$23,321)	\$47,663

⁽⁴⁾ See "End Notes: FTI Consulting Non GAAP Data Reconciliations" for the definition of Segment Operating Income (Loss) and Adjusted EBITDA.

Third Quarter 2014: Reconciliation of Net Income (Loss) and Operating Income (Loss) to Adjusted EBITDA

All numbers in \$000s

Three Months Ended September 30, 2014	Corporate Finance/ Restructuring	Forensic and Litigation Consulting	Economic Consulting	Technology	Strategic Communications	Unallocated Corporate	Total
Net income							\$22,522
Interest income and other							(1,014)
Interest expense							12,634
Income tax provision							12,329
Operating income⁽¹⁾	\$13,406	\$20,276	\$17,245	\$13,741	\$4,875	(\$23,072)	\$46,471
Depreciation and amortization	869	1,023	934	3,857	610	886	8,179
Amortization of other intangible assets	1,175	653	235	218	1,117	-	3,398
Special Charges	84	308	12	19	3	4,921	5,347
Adjusted EBITDA⁽¹⁾	\$15,534	\$22,260	\$18,426	\$17,835	\$6,605	(\$17,265)	\$63,395
Three Months Ended September 30, 2013	Corporate Finance/ Restructuring	Forensic and Litigation Consulting	Economic Consulting	Technology	Strategic Communications	Unallocated Corporate	Total
Net loss							(\$50,621)
Interest Income and other							(1,152)
Interest expense							12,814
Income tax provision							3,360
Operating income (loss)⁽¹⁾	\$10,590	\$21,915	\$21,708	\$9,755	(\$81,490)	(\$18,077)	(\$35,599)
Depreciation and amortization	919	997	979	3,642	575	1,084	8,196
Amortization of other intangible assets	1,562	512	523	1,982	1,197	-	5,776
Special charges	6,331	1,938	15	2	2	2,131	10,419
Goodwill	-	-	-	-	83,752	-	83,752
Adjusted EBITDA⁽¹⁾	\$19,402	\$25,362	\$23,225	\$15,381	\$4,036	(\$14,862)	\$72,544

⁽¹⁾ See "End Notes: FTI Consulting Non GAAP Data Reconciliations" for the definition of Segment Operating Income (Loss) and Adjusted EBITDA.

Full-Year 2014: Reconciliation of Net Income (Loss) and Operating Income (Loss) to Adjusted EBITDA

All numbers in \$000s

Year Ended December 31, 2014	Corporate Finance/ Restructuring	Forensic and Litigation Consulting	Economic Consulting	Technology	Strategic Communications	Unallocated Corporate	Total
Net income							\$58,807
Interest income and other							(4,670)
Interest expense							50,685
Income tax provision							42,604
Operating income ⁽¹⁾	\$46,913	\$83,180	\$55,282	\$46,906	\$15,603	(\$100,458)	\$147,426
Depreciation and amortization	3,568	4,301	4,068	15,768	2,562	3,722	33,989
Amortization of other intangible assets	5,589	3,613	1,047	852	4,420	-	15,521
Special Charges	84	308	12	19	3	15,913	16,339
Remeasurement of acquisition-related contingent consideration	(662)	(934)	(1,127)	-	-	-	(2,723)
Adjusted EBITDA ⁽¹⁾	\$55,492	\$90,468	\$59,282	\$63,545	\$22,588	(\$80,823)	\$210,552

Year Ended December 31, 2013	Corporate Finance/ Restructuring	Forensic and Litigation Consulting	Economic Consulting	Technology	Strategic Communications	Unallocated Corporate	Total
Net loss							(\$10,594)
Interest Income and other							(1,748)
Interest expense							51,376
Income tax provision							42,405
Operating income (loss) ⁽¹⁾	\$58,594	\$68,211	\$86,714	\$38,038	(\$72,129)	(\$97,989)	\$81,439
Depreciation and amortization	3,449	3,958	3,671	14,661	2,464	4,338	32,541
Amortization of other intangible assets	6,480	2,142	1,808	7,940	4,584	-	22,954
Special charges	10,274	2,111	11	16	66	25,936	38,414
Goodwill	-	-	-	-	83,752	-	83,752
Remeasurement of acquisition-related contingent consideration	(11,614)	(1,941)	-	-	-	-	(13,555)
Adjusted EBITDA ⁽¹⁾	\$67,183	\$74,481	\$92,204	\$60,655	\$18,737	(\$67,715)	\$245,545

⁽¹⁾ See "End Notes: FTI Consulting Non GAAP Data Reconciliations" for the definition of Segment Operating Income (Loss) and Adjusted EBITDA.



End Notes: FTI Consulting Non-GAAP Data Reconciliations

Beginning with the quarter ended March 31, 2014, the definitions of each of these non-GAAP measures have been updated to exclude the impact of changes in the fair value of acquisition-related contingent consideration liabilities. Prior period amounts included herein have been reclassified to conform to the current period's presentation.

We define Adjusted Net Income and Adjusted Earnings per Diluted Share ("Adjusted EPS") as Net Income and Earnings Per Diluted Share, respectively, excluding the impact of remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt. We use Adjusted Net Income for the purpose of calculating Adjusted EPS. Management uses Adjusted EPS to assess total Company operating performance on a consistent basis. We believe that this measure, when considered together with our GAAP financial results, provides management and investors with a more complete understanding of our business operating results, including underlying trends, by excluding the effects of remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt.

We define Segment Operating Income (loss) as a segment's share of consolidated operating income (loss). We define Total Segment Operating Income (loss) as the total of Segment Operating Income (loss) for all segments, which excludes unallocated corporate expenses. We use Segment Operating Income (loss) for the purpose of calculating Adjusted Segment EBITDA (loss). We define Adjusted EBITDA as consolidated net income (loss) before income tax provision, other non-operating income (expense), depreciation, amortization of intangible assets, remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt. We define Adjusted Segment EBITDA as a segment's share of consolidated operating income (loss) before depreciation, amortization of intangible assets, remeasurement of acquisition-related contingent consideration, special charges and goodwill impairment charges. We define Total Adjusted Segment EBITDA as the total of Adjusted Segment EBITDA for all segments, which excludes unallocated corporate expenses. We define Adjusted Segment EBITDA Margin as Adjusted Segment EBITDA as a percentage of a segment's share of revenue. We use Adjusted Segment EBITDA to internally evaluate the financial performance of our segments because we believe it is a useful supplemental measure which reflects current core operating performance and provides an indicator of the segment's ability to generate cash. We also believe that these measures, when considered together with our GAAP financial results, provide management and investors with a more complete understanding of our operating results, including underlying trends, by excluding the effects of remeasurement of acquisition-related contingent consideration, special charges, and goodwill impairment charges. In addition, EBITDA is a common alternative measure of operating performance used by many of our competitors. It is used by investors, financial analysts, rating agencies and others to value and compare the financial performance of companies in our industry. Therefore, we also believe that these measures, considered along with corresponding GAAP measures, provide management and investors with additional information for comparison of our operating results to the operating results of other companies.

Non-GAAP financial measures are not defined in the same manner by all companies and may not be comparable to other similarly titled measures of other companies. Non-GAAP financial measures should be considered in addition to, but not as a substitute for or superior to, the information contained in our Consolidated Statements of Comprehensive Income (loss).

Appendix



2014 Awards & Accolades

FTI Technology recognized as a “Leader” in the 2014 “Gartner Magic Quadrant for E-Discovery Software Report” for the second consecutive year

Named one the **20 Best Economics Firms in the World** by *Global Competition Review* for nine consecutive years (2006–2014)

Winner of *Global Competition Review’s* Global Matter of the Year for **US Airways/American Airlines merger**

Ranked as **#1 Crisis Management Firm** by *The Deal Pipeline* for eight consecutive years (2007–2014)

Compass Lexecon professionals named *Global Competition Review’s* **Economist of the Year** in 2014 (**Dennis Carlton**), 2012 (**Jorge Padilla**) and 2011 (**Janusz Ordover**)

Most expert witnesses by firm named to *Global Arbitration Review’s* The International Who's Who of Commercial Arbitration List for five consecutive years (2011–2015)

FTI Technology Named to 100 Companies That Matter in Knowledge Management List by *KMWorld* Magazine



Critical Thinking at the Critical Time™