



## The Salter Group, LLC Joins FTI Consulting

January 8, 2013

### **Expands Valuation and Financial Advisory Offering Enhances Industry Expertise in Entertainment, Media and Life Sciences**

WEST PALM BEACH, Fla., Jan. 8, 2013 /PRNewswire/ -- FTI Consulting, Inc. (NYSE: FCN), the global business advisory firm dedicated to helping organizations protect and enhance their enterprise value, today announced that The Salter Group, LLC, a leading independent financial and strategic advisory firm specializing in providing business and intangible asset valuations, with deep industry expertise in entertainment, media and life sciences, has joined the firm.

Founded in 2003, Salter Group has completed over 1,350 projects representing \$145 billion in asset values across a broad range of industries, companies and geographies. The addition of Salter Group's nine professionals, including three senior managing directors, brings experienced leadership to the firm's worldwide valuation and financial advisory capabilities and substantially enhances its entertainment, media and life sciences industry offerings.

Carlyn Taylor, Leader of the firm's Industry Initiatives group and Global Leader of the firm's Communications, Media and Entertainment Industry Solutions group said, "The addition of Salter Group strengthens FTI Consulting's forecasting, valuation, financial opinion and transaction support capabilities and deepens our industry expertise, especially in entertainment where Salter Group has a dominant market position as a world-recognized advisor. Salter Group has also built a significant presence in the attractive growth industries of media, technology and life sciences, amongst others. We believe that by adding the Salter Group professionals FTI Consulting will provide an enriched product offering to our global client base."

Roy Salter of Salter Group said, "We are thrilled to be joining FTI Consulting. FTI Consulting is a truly global organization that possesses an extraordinarily unique culture aimed at protecting and enhancing enterprise value for its clients worldwide. We will continue to offer the same services that established Salter Group as a premier valuation and financial advisory firm. In addition, as part of FTI Consulting, we will be able to offer our clients FTI Consulting's global presence and sweeping skill set covering business transformation and improvement, merger integration, strategic communications and other services to meet their most complex and critical needs. Today's increasingly regulated global markets require new levels of credible objectivity to assess investments and lending risks. I fully expect Salter Group's and FTI Consulting's clients and relationships to benefit from the combined breadth of our aptitudes, experience and global relationships."

Salter Group's founding Principals, Roy Salter, Eric Briggs and Patrick Russo, will lead and expand the global Valuation and Financial Advisory Service group within the firm's Corporate Finance/Restructuring segment.

#### **About FTI Consulting**

FTI Consulting, Inc. is a global business advisory firm dedicated to helping organizations protect and enhance enterprise value in an increasingly complex legal, regulatory and economic environment. With more than 3,800 employees located in 24 countries, FTI Consulting professionals work closely with clients to anticipate, illuminate and overcome complex business challenges in areas such as investigations, litigation, mergers and acquisitions, regulatory issues, reputation management, strategic communications and restructuring. The company generated \$1.57 billion in revenues during fiscal year 2011. More information can be found at [www.fticonsulting.com](http://www.fticonsulting.com).

#### **Safe Harbor Statement**

*This press release includes forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934 that involve uncertainties and risks, including statements related to our expectations regarding this acquisition. There can be no assurance that the performance of the acquired business will not differ from the company's expectations. Factors that could cause company expectations to differ include the pace and timing of the integration of the acquisition, the company's ability to realize cost savings and efficiencies, competitive and general economic conditions, the retention of staff and clients, and other risks described under the heading "Item 1A. Risk Factors" in the company's most recent Form 10-K and in the company's other filings with the Securities and Exchange Commission, including, without limitation, risks related to operating in foreign jurisdictions. We are under no duty to update any of the forward-looking statements to conform such statements to actual results or events and do not intend to do so.*

SOURCE FTI Consulting

Investor & Media Contact: Mollie Hawkes, +1-617-747-1791, [mollie.hawkes@fticonsulting.com](mailto:mollie.hawkes@fticonsulting.com)