# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 10-Q

| X    | QUARTERLY R<br>1934     | EPORT PURSUANT T  | O SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT O   | F     |
|------|-------------------------|---|--|-------|
|      | For the quarterly pe    | riod ended June 30, 2017  |  |       |
|      |                         |   | OR   |       |
|      | TRANSITION R<br>1934    | EPORT PURSUANT T  | O SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT O   | F     |
|      | For the transition pe   | eriod from to   | Commission file number 001-14875   |       |
|      |                         |   | CONSULTING, INC. Name of Registrant as Specified in its Charter)   |       |
|      |                         | Maryland<br>tate or Other Jurisdiction of<br>orporation or Organization)    | 52-1261113<br>(I.R.S. Employer<br>Identification No.)  |       |
|      | (Addre                  | 1101 K Street NW,<br>Washington, D.C.<br>ss of Principal Executive Offices) | 20005<br>(Zip Code)  |       |
|      |                         | (R  | (202) 312-9100<br>egistrant's telephone number, including area code)   |       |
|      |                         | 2 months (or for such shorter p   | as filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act eriod that the registrant was required to file such reports), and (2) has been subject to such fi                                      |       |
|      | red to be submitted and |   | abmitted electronically and posted on its corporate Web Site, if any, every Interactive Data F f Regulation S-T ( $\S232.405$ of this chapter) during the preceding 12 months (or for such shouch files). Yes $\boxtimes$ No $\square$ |       |
|      |                         | See the definitions of "large ac  | arge accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, celerated filer," "accelerated filer," "smaller reporting company," and "emerging growth com   |       |
| Larg | e accelerated filer     | $\boxtimes$   | Accelerated filer  |       |
| Non- | accelerated filer       | ☐ (Do not check if a smalle   | r reporting company) Smaller reporting company   |       |
| Eme  | ging growth company     |   |  |       |
| new  |                         |   | mark if the registrant has elected not to use the extended transition period for complying with suant to Section 13(a) of the Exchange Act. $\Box$   | n any |
|      | Indicate by check man   | rk whether the registrant is a s  | nell company (as defined in Rule 12b-2 of the Act). Yes $\square$ No $\boxtimes$   |       |
|      | Indicate the number o   | f shares outstanding of each o  | f the issuer's classes of common stock, as of the latest practicable date.   |       |
|      | Common                  | <u>Class</u><br>stock, par value \$0.01 per sha                             | Outstanding at July 20, 2017 re 39,542,651   |       |
|      |                         |   |  |       |

# ${\bf FTI\ CONSULTING,\ INC.\ AND\ SUBSIDIARIES}$

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# PART I—FINANCIAL INFORMATION

## FTI Consulting, Inc. and Subsidiaries

# **Condensed Consolidated Balance Sheets**

(in thousands, except per share data)

## Item 1. Financial Statements

| Accounts receivable:  Billed receivables 399,100 3 Unbilled receivables 345,228 2 Allowance for doubtful accounts and unbilled services (191,113) (1 Accounts receivable, net 553,215 4 Current portion of notes receivable 27,126 Prepaid expenses and other current assets 58,937   | 16,158<br>165,385<br>188,331<br>78,819)<br>174,897<br>31,864<br>60,252<br>183,171<br>61,856<br>80,001<br>52,120<br>04,524 |
|---|---|
| Current assets Cash and cash equivalents \$ 138,511 \$ 2 Accounts receivable: Billed receivables \$ 399,100 \$ 3 Unbilled receivables \$ 345,228 \$ 2 Allowance for doubtful accounts and unbilled services \$ (191,113) \$ (1 Accounts receivable, net \$ 553,215 \$ 4 Current portion of notes receivable \$ 27,126 Prepaid expenses and other current assets \$ 58,937 | 65,385<br>88,331<br>78,819)<br>74,897<br>31,864<br>60,252<br>83,171<br>61,856<br>80,001<br>52,120                         |
| Cash and cash equivalents\$ 138,511\$ 2Accounts receivable:399,1003Unbilled receivables345,2282Allowance for doubtful accounts and unbilled services(191,113)(1Accounts receivable, net553,2154Current portion of notes receivable27,126Prepaid expenses and other current assets58,937   | 65,385<br>88,331<br>78,819)<br>74,897<br>31,864<br>60,252<br>83,171<br>61,856<br>80,001<br>52,120                         |
| Accounts receivable:  Billed receivables 399,100 3 Unbilled receivables 345,228 2 Allowance for doubtful accounts and unbilled services (191,113) (1 Accounts receivable, net 553,215 4 Current portion of notes receivable 27,126 Prepaid expenses and other current assets 58,937   | 65,385<br>88,331<br>78,819)<br>74,897<br>31,864<br>60,252<br>83,171<br>61,856<br>80,001<br>52,120                         |
| Billed receivables 399,100 3 Unbilled receivables 345,228 2 Allowance for doubtful accounts and unbilled services (191,113) (1 Accounts receivable, net 553,215 4 Current portion of notes receivable 27,126 Prepaid expenses and other current assets 58,937   | 88,331<br>78,819)<br>74,897<br>31,864<br>60,252<br>83,171<br>61,856<br>80,001<br>52,120                                   |
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|   | 83,171<br>61,856<br>80,001<br>52,120  |
| m · 1   | 61,856<br>80,001<br>52,120  |
|   | 80,001<br>52,120  |
|   | 52,120  |
| Goodwill 1,187,664 1,1  |   |
| Other intangible assets, net of amortization 48,213   | 04 524  |
| Notes receivable, net of current portion 108,692 1  | 0 .,0   |
| Other assets 42,155   | 43,696  |
| <b>Total assets</b> \$ 2,224,793 \$ 2,2   | 25,368  |
| Liabilities and Stockholders' Equity  |   |
| Current liabilities   |   |
| Accounts payable, accrued expenses and other \$ 85,403 \$   | 87,320  |
| Accrued compensation 191,683 2  | 61,500  |
| Billings in excess of services provided 37,652  | 29,635  |
| Total current liabilities 314,738 3   | 78,455  |
| Long-term debt, net 480,906 3   | 65,528  |
|   | 73,799  |
|   | 00,228  |
|   | 18,010  |
| Stockholders' equity  |   |
| Preferred stock, \$0.01 par value; shares authorized — 5,000; none  |   |
| outstanding — —   | _   |
| Common stock, \$0.01 par value; shares authorized — 75,000;   |   |
| shares issued and outstanding — 39,527 (2017) and 42,037 (2016) 395   | 420   |
| Additional paid-in capital 325,446 4  | 16,816  |
| Retained earnings 946,672 9   | 41,001  |
| Accumulated other comprehensive loss (133,335) (1   | 50,879)   |
| Total stockholders' equity 1,139,178 1,2  | 07,358  |
|   | 25,368  |

# Condensed Consolidated Statements of Comprehensive Income

(in thousands, except per share data) (Unaudited)

|   | Three Months Ended June 30, |         |    |          |      | Six Months Ended June 30, |    |          |  |  |
|---|-----------------------------|---------|----|----------|------|---------------------------|----|----------|--|--|
|   |                             | 2017    |    | 2016     | 2017 |                           |    | 2016     |  |  |
| Revenues  | \$                          | 444,715 | \$ | 460,147  | \$   | 891,059                   | \$ | 930,432  |  |  |
| Operating expenses  |                             |         |    |          |      |                           |    |          |  |  |
| Direct cost of revenues   |                             | 304,071 |    | 303,194  |      | 613,143                   |    | 608,830  |  |  |
| Selling, general and administrative expenses                        |                             | 107,342 |    | 108,245  |      | 214,637                   |    | 211,854  |  |  |
| Special charges   |                             | 30,074  |    | 1,750    |      | 30,074                    |    | 6,811    |  |  |
| Acquisition-related contingent consideration                        |                             | 777     |    | 206      |      | 1,172                     |    | 1,340    |  |  |
| Amortization of other intangible assets                             |                             | 2,422   |    | 2,590    |      | 4,915                     |    | 5,196    |  |  |
|   |                             | 444,686 |    | 415,985  |      | 863,941                   |    | 834,031  |  |  |
| Operating income  |                             | 29      |    | 44,162   |      | 27,118                    |    | 96,401   |  |  |
| Other income (expense)  |                             |         |    |          |      |                           |    |          |  |  |
| Interest income and other   |                             | 1,592   |    | 4,125    |      | 2,197                     |    | 6,682    |  |  |
| Interest expense  |                             | (6,250) |    | (6,303)  |      | (12,051)                  |    | (12,532) |  |  |
|   |                             | (4,658) |    | (2,178)  |      | (9,854)                   |    | (5,850)  |  |  |
| Income (loss) before income tax provision                           |                             | (4,629) |    | 41,984   |      | 17,264                    |    | 90,551   |  |  |
| Income tax provision  |                             | 527     |    | 15,437   |      | 8,404                     |    | 33,823   |  |  |
| Net income (loss)   | \$                          | (5,156) | \$ | 26,547   | \$   | 8,860                     | \$ | 56,728   |  |  |
| Earnings (loss) per common share — basic                            | \$                          | (0.13)  | \$ | 0.65     | \$   | 0.22                      | \$ | 1.40     |  |  |
| Earnings (loss) per common share — diluted                          | \$                          | (0.13)  | \$ | 0.64     | \$   | 0.22                      | \$ | 1.37     |  |  |
| Other comprehensive income (loss), net of tax                       |                             |         |    |          |      |                           |    |          |  |  |
| Foreign currency translation adjustments, net of tax expense of \$0 | \$                          | 10,174  | \$ | (18,809) | \$   | 17,544                    | \$ | (19,167) |  |  |
| Total other comprehensive income (loss), net of tax                 |                             | 10,174  |    | (18,809) |      | 17,544                    |    | (19,167) |  |  |
| Comprehensive income  | \$                          | 5,018   | \$ | 7,738    | \$   | 26,404                    | \$ | 37,561   |  |  |

# Condensed Consolidated Statement of Stockholders' Equity

(in thousands) (Unaudited)

|   | Commo         | n Stock |         |    | dditional<br>Paid-in | 1  | Retained | ccumulated<br>Other<br>mprehensive |                 |
|---|---------------|---------|---------|----|----------------------|----|----------|------------------------------------|-----------------|
|   | Shares Amount |         | Capital |    | Earnings             |    | <br>Loss | Total                              |                 |
| Balance at December 31, 2016                        | 42,037        | \$      | 420     | \$ | 416,816              | \$ | 941,001  | \$<br>(150,879)                    | \$<br>1,207,358 |
| Net income  |               | \$      |         | \$ |                      | \$ | 8,860    | \$<br>_                            | \$<br>8,860     |
| Other comprehensive income (loss):                  |               |         |         |    |                      |    |          |                                    |                 |
| Cumulative translation adjustment                   | _             |         | _       |    | _                    |    | _        | 17,544                             | 17,544          |
| Issuance of common stock in connection with:        |               |         |         |    |                      |    |          |                                    |                 |
| Exercise of options                                 | 55            |         | 1       |    | 1,909                |    | _        | _                                  | 1,910           |
| Restricted share grants, less net settled shares    |               |         |         |    |                      |    |          |                                    |                 |
| of 56   | 202           |         | 2       |    | (2,300)              |    | _        | _                                  | (2,298)         |
| Stock units issued under incentive compensation     |               |         |         |    |                      |    |          |                                    |                 |
| plan  | _             |         | _       |    | 1,547                |    | _        | _                                  | 1,547           |
| Purchase and retirement of common stock             | (2,767)       |         | (28)    |    | (102,485)            |    | _        | _                                  | (102,513)       |
| Cumulative effect due to adoption of new accounting |               |         |         |    |                      |    |          |                                    |                 |
| standard  | _             |         | _       |    | _                    |    | (3,189)  | _                                  | (3,189)         |
| Share-based compensation                            |               |         |         |    | 9,959                |    |          | <u> </u>                           | 9,959           |
| Balance at June 30, 2017                            | 39,527        | \$      | 395     | \$ | 325,446              | \$ | 946,672  | \$<br>(133,335)                    | \$<br>1,139,178 |

# **Condensed Consolidated Statements of Cash Flows**

(in thousands) (Unaudited)

|   |             | Six Months E | nded June | 30,      |
|---|-------------|--------------|-----------|----------|
| Operating activities  |             | 2017         |           | 2016     |
| Net income  | \$          | 8,860        | \$        | 56,728   |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |             |              |           |          |
| Depreciation and amortization   |             | 16,298       |           | 16,049   |
| Amortization and impairment of other intangible assets                                      |             | 4,915        |           | 5,196    |
| Acquisition-related contingent consideration  |             | 1,172        |           | 1,340    |
| Provision for doubtful accounts   |             | 5,971        |           | 4,344    |
| Non-cash share-based compensation   |             | 9,959        |           | 9,667    |
| Non-cash interest expense   |             | 992          |           | 992      |
| Other   |             | 242          |           | (639)    |
| Changes in operating assets and liabilities, net of effects from acquisitions:              |             |              |           |          |
| Accounts receivable, billed and unbilled  |             | (78,100)     |           | (57,501) |
| Notes receivable  |             | 2,241        |           | (4,640)  |
| Prepaid expenses and other assets   |             | 947          |           | (943)    |
| Accounts payable, accrued expenses and other  |             | (1,887)      |           | 1,932    |
| Income taxes  |             | 3,087        |           | 29,329   |
| Accrued compensation  |             | (64,531)     |           | (28,518) |
| Billings in excess of services provided   |             | 7,634        |           | 7,297    |
| Net cash provided by (used in) operating activities   |             | (82,200)     |           | 40,633   |
| Investing activities  |             |              |           |          |
| Payments for acquisition of businesses, net of cash received                                |             | _            |           | (56)     |
| Purchases of property and equipment   |             | (13,127)     |           | (11,983) |
| Other   |             | 72           |           | 96       |
| Net cash used in investing activities   |             | (13,055)     |           | (11,943) |
| Financing activities  |             |              |           |          |
| Borrowings under revolving line of credit, net  |             | 115,000      |           | _        |
| Deposits  |             | 3,262        |           | 2,557    |
| Purchase and retirement of common stock   |             | (102,513)    |           | (2,903)  |
| Net issuance of common stock under equity compensation plans                                |             | (500)        |           | 9,353    |
| Other   |             | (79)         |           | (154)    |
| Net cash provided by financing activities   |             | 15,170       |           | 8,853    |
| Effect of exchange rate changes on cash and cash equivalents                                |             | 2,438        |           | (4,638)  |
| Net increase (decrease) in cash and cash equivalents  |             | (77,647)     |           | 32,905   |
| Cash and cash equivalents, beginning of period  |             | 216,158      |           | 149,760  |
| Cash and cash equivalents, end of period  | \$          | 138,511      | \$        | 182,665  |
| Supplemental cash flow disclosures  | <del></del> | <u> </u>     | -         |          |
| Cash paid for interest  | \$          | 14,903       | \$        | 11,242   |
| Cash paid for income taxes, net of refunds  | \$          | 5,336        | \$        | 4,493    |
| Non-cash investing and financing activities:  | Ψ           | -5,555       | Ψ         | 1, 155   |
| Issuance of stock units under incentive compensation plans                                  | \$          | 1,547        | \$        | 1,842    |
| issuance of stock anno under meetitive compensation plans                                   | Ψ           | 1,0 17       | Ψ         | 1,072    |

#### **Notes to Condensed Consolidated Financial Statements**

(dollar and share amounts in tables in thousands, except per share data)
(Unaudited)

## 1. Basis of Presentation and Significant Accounting Policies

The unaudited condensed consolidated financial statements of FTI Consulting, Inc., including its consolidated subsidiaries (collectively, the "Company," "we," "our," or "FTI Consulting"), presented herein, have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") and under the rules and regulations of the Securities and Exchange Commission ("SEC") for interim financial information. Some of the information and footnote disclosures normally included in annual financial statements have been condensed or omitted pursuant to those rules and regulations. Certain prior period amounts have been reclassified to conform to the current period presentation. In management's opinion, the interim financial statements reflect all adjustments that are necessary for a fair presentation of the results for the interim periods presented. All adjustments made were normal recurring accruals. Results of operations for the interim periods presented herein are not necessarily indicative of results of operations for a full year. These financial statements should be read in conjunction with the consolidated financial statements and the notes thereto contained in our Annual Report on Form 10-K for the year ended December 31, 2016 filed with the SEC.

#### 2. Earnings (Loss) Per Common Share

Basic earnings (loss) per common share is calculated by dividing net income (loss) by the weighted average number of common shares outstanding during the period. Diluted earnings (loss) per common share adjusts basic earnings (loss) per common share for the effects of potentially dilutive common shares. Potentially dilutive common shares include the dilutive effects of shares issuable under our equity compensation plans, including stock options and restricted shares, each using the treasury stock method.

Due to a net loss applicable to common stockholders for the three months ended June 30, 2017, we excluded 377,389 potentially dilutive securities from the computation as their effect would be anti-dilutive.

|  | <br>nree Months I | <br>une 30,<br>2016 | <br>Six Months E | nded June 30,<br>2016 |        |
|--|-------------------|---------------------|------------------|-----------------------|--------|
| Numerator — basic and diluted                    | <br>2017          | 2010                | <br>2017         |                       | 2010   |
| Net income (loss)                                | \$<br>(5,156)     | \$<br>26,547        | \$<br>8,860      | \$                    | 56,728 |
| Denominator                                      |                   |                     |                  |                       |        |
| Weighted average number of common shares         |                   |                     |                  |                       |        |
| outstanding — basic                              | 39,555            | 40,820              | 40,039           |                       | 40,663 |
| Effect of dilutive stock options                 | _                 | 316                 | 129              |                       | 223    |
| Effect of dilutive restricted shares             | _                 | 463                 | 334              |                       | 487    |
| Weighted average number of common shares         |                   |                     | <br>             |                       |        |
| outstanding — diluted                            | 39,555            | <br>41,599          | <br>40,502       |                       | 41,373 |
| Earnings (loss) per common share — basic         | \$<br>(0.13)      | \$<br>0.65          | \$<br>0.22       | \$                    | 1.40   |
| Earnings (loss) per common share — diluted       | \$<br>(0.13)      | \$<br>0.64          | \$<br>0.22       | \$                    | 1.37   |
| Antidilutive stock options and restricted shares | 1,947             | 1,374               | 1,469            |                       | 2,016  |

# 3. New Accounting Standards

# Adopted Accounting Standards

In March 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-09, *Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting.* This standard makes several modifications to Topic 718, including the accounting for forfeitures, employer tax withholding on share-based compensation and income tax consequences, and clarifies the statement of cash flows presentation for certain components of share-based awards, all of which are intended to simplify various aspects of the accounting for share-based compensation. We adopted this standard as of January 1, 2017, and since then recorded the excess benefits realized from stock compensation transactions in the Condensed Consolidated Statement of Comprehensive Income. Additionally, we elected to recognize forfeiture expense as forfeitures occur, rather than estimating forfeitures based on historical data.

In October 2016, the FASB issued ASU 2016-16, *Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory*, which removes the prohibition against immediate recognition of current and deferred income tax effects on intra-entity transfers of assets other than inventory. We elected to early adopt this standard as of January 1, 2017, and recorded a \$3.2 million cumulative effect adjustment to the beginning balance of retained earnings on January 1, 2017 which resulted in a net impact of increasing deferred tax assets by \$2.6 million and decreasing a deferred tax charge in other assets by \$5.8 million related to a prior period intra-entity transfer of intellectual property.

#### Accounting Standards Not Yet Adopted

In January 2017, the FASB issued ASU 2017-04: *Intangibles – Goodwill and Other (Topic 350)*: *Simplifying the Test for Goodwill Impairment*. This standard requires entities to measure goodwill impairment using the difference between the carrying amount and the fair value of the reporting unit, instead of performing a hypothetical purchase price allocation. This guidance is effective beginning January 1, 2020, although early adoption is permitted. The adoption of this guidance would only impact the measurement of a future goodwill impairment to the extent applicable.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, which supersedes existing lease guidance. Under this ASU, we will be required to record right-of-use assets and corresponding lease liabilities on the balance sheet. This guidance is effective beginning January 1, 2019. The new standard is required to be applied with a modified retrospective approach to each prior reporting period presented. We have not yet determined the impact that the adoption of this guidance will have on our consolidated financial statements.

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*. Under this ASU and subsequently issued amendments, revenues are recognized at the time when goods or services are transferred to a customer in an amount that reflects the consideration it expects to receive in exchange for those goods or services. Companies may use either a full retrospective or a modified retrospective approach to adopt this ASU. We believe that the adoption of this standard will impact engagements that contain variable fee arrangements, including those in which we earn a completion fee when and if certain predefined outcomes occur, and certain engagements with fixed-fees that have multiple performance obligations. We expect to recognize revenue under certain success fee arrangements earlier upon adoption of this standard than we do under current guidance. We will adopt this standard using the modified retrospective method effective January 1, 2018.

#### 4. Special Charges

During the three and six months ended June 30, 2017, we recorded a special charge of \$30.1 million. The charge includes the impact of certain targeted reductions in areas of each segment where we needed to re-align our workforce with current business demand. In addition, cost cutting actions were taken in certain corporate departments where we were able to streamline support activities and reduce our real estate costs. \$37.6 million of the charge will be paid in cash. The total charge is net of a \$7.5 million non-cash reduction to expense primarily for the reversal of a deferred rent liability. The special charge includes the following components:

- \$16.1 million of employee severance and other employee related costs associated with the reduction in workforce of 201 employees in our segments and certain corporate departments. All of these amounts will be paid in cash;
- \$12.4 million of exit costs associated with the curtailment of our lease on our executive office in Washington, D.C. \$20.5 million of the charge will be paid in cash. The exit costs include an \$8.1 million non-cash reduction to expense primarily for the reversal of a deferred rent liability; and
- \$1.6 million of other expenses, including costs related to disposing or closing several small international offices, of which \$0.6 million was a non-cash expense.

During the three months ended June 30, 2016, we recorded a special charge of \$1.7 million related to the termination of 19 employees in the health solutions practice of our Forensic and Litigation Consulting segment. The termination actions resulted from the elimination of certain specialized offerings which no longer support the strategic focus of this practice. The special charges consisted of salary continuance and other contractual employee-related costs, net of the reversal of accelerated expense of a forgivable loan.

During the six months ended June 30, 2016, we recorded a special charge of \$6.8 million related to the employee terminations in the health solutions practice of our Forensic and Litigation Consulting segment as described above, and special charges recorded during the three months ended March 31, 2016 related to employee terminations in our Technology segment.

The following table details the special charges by segment for the three and six months ended June 30, 2017 and 2016:

|                                    | <br>Three Months | End | led June 30, | <br>Six Months E | nded June 30, |       |  |
|------------------------------------|------------------|-----|--------------|------------------|---------------|-------|--|
| Special Charges by Segment         | 2017             |     | 2016         | 2017             |               | 2016  |  |
| Corporate Finance & Restructuring  | \$<br>3,049      | \$  | _            | \$<br>3,049      | \$            | _     |  |
| Forensic and Litigation Consulting | 10,445           |     | 1,750        | 10,445           |               | 1,750 |  |
| Economic Consulting                | 5,910            |     | _            | 5,910            |               | _     |  |
| Technology                         | 3,827            |     | _            | 3,827            |               | 5,061 |  |
| Strategic Communications           | 3,599            |     | _            | 3,599            |               | _     |  |
|                                    | 26,830           |     | 1,750        | <br>26,830       |               | 6,811 |  |
| Unallocated Corporate              | 3,244            |     | _            | 3,244            |               | _     |  |
| Total                              | \$<br>30,074     | \$  | 1,750        | \$<br>30,074     | \$            | 6,811 |  |

Activity related to the liability for the special charges for the six months ended June 30, 2017 is as follows:

|   | Employee<br>Termination<br>Costs |         | Т  | Lease<br>ermination<br>Costs | Other<br>Costs | Total        |
|---|----------------------------------|---------|----|------------------------------|----------------|--------------|
| Balance at December 31, 2016                      | \$                               | 8,225   | \$ | 3,335                        | \$<br>         | \$<br>11,560 |
| Additions   |                                  | 15,980  |    | 19,985                       | 570            | <br>36,535   |
| Payments  |                                  | (7,030) |    | (312)                        | _              | (7,342)      |
| Foreign currency translation adjustment and other |                                  | 9       |    | (19)                         | 7              | (3)          |
| <b>Balance at June 30, 2017</b> (1)               | \$                               | 17,184  | \$ | 22,989                       | \$<br>577      | \$<br>40,750 |

Of the \$40.8 million remaining liability for the special charges, \$16.9 million is expected to be paid in the remainder of 2017, \$10.5 million is expected to be paid in 2018, \$4.9 million is expected to be paid in 2020 and the remaining balance of \$4.4 million is expected to be paid from 2021 to 2025.

#### 5. Allowance for Doubtful Accounts and Unbilled Services

We record adjustments to the allowance for doubtful accounts and unbilled services as a reduction in revenues when there are changes in estimates of fee reductions that may be imposed by bankruptcy courts and other regulatory institutions for both billed and unbilled receivables. The allowance for doubtful accounts and unbilled services is also adjusted after the related work has been billed to the client and we discover that collectability is not reasonably assured. These adjustments are recorded to "Selling, general and administrative expenses" on the Condensed Consolidated Statements of Comprehensive Income and totaled \$2.4 million and \$6.0 million for the three and six months ended June 30, 2017, respectively, and \$3.9 million and \$4.3 million for the three and six months ended June 30, 2016, respectively.

#### 6. Research and Development Costs

Research and development costs related to software development totaled \$4.3 million and \$8.5 million for the three and six months ended June 30, 2017, respectively, and \$4.5 million and \$8.5 million for the three and six months ended June 30, 2016 respectively. Research and development costs are included in "Selling, general and administrative expenses" on the Condensed Consolidated Statements of Comprehensive Income.

# 7. Financial Instruments

We consider the recorded value of certain financial assets and liabilities, which consist primarily of cash equivalents, accounts receivable and accounts payable, to approximate the fair value of the respective assets and liabilities at June 30, 2017 and December 31, 2016, based on the short-term nature of the assets and liabilities. The fair value of our total debt at June 30, 2017 was \$494.8 million compared to a carrying value of \$485.0 million. At December 31, 2016, the fair value of our total debt was \$382.8 million compared to a carrying value of \$370.0 million. We determine the fair value of our long-term debt primarily based on quoted market prices for our 6% Senior Notes Due 2022 ("2022 Notes"). The fair value of our borrowings on our \$550.0 million senior secured bank revolving credit facility ("Senior Bank Credit Facility") approximates the carrying amount. The fair value of our long-term debt is classified within Level 2 of the fair value hierarchy, because it is traded in less active markets.

## 8. Goodwill and Other Intangible Assets

#### Goodwill

The table below summarizes the changes in the carrying amount of goodwill by reportable segment:

|   | F  | Corporate<br>linance &<br>structuring | 1  | orensic and<br>Litigation<br>Consulting | _  | Economic<br>Consulting | T  | Technology |    | Strategic<br>nmunications | Total        |
|---|----|---------------------------------------|----|---|----|------------------------|----|------------|----|---------------------------|--------------|
| Balance at December 31, 2016                      |    |                                       |    |   |    |                        |    |            |    |                           |              |
| Goodwill  | \$ | 440,666                               | \$ | 230,544                                 | \$ | 268,209                | \$ | 117,607    | \$ | 317,114                   | \$ 1,374,140 |
| Accumulated goodwill impairment                   |    |                                       |    | _                                       |    | _                      |    |            |    | (194,139)                 | (194,139)    |
| Goodwill, net at December 31, 2016                |    | 440,666                               |    | 230,544                                 |    | 268,209                |    | 117,607    |    | 122,975                   | 1,180,001    |
| Foreign currency translation adjustment and other |    | 1,500                                 |    | 1,817                                   |    | 454                    |    | 74         |    | 3,818                     | 7,663        |
| Balance at June 30, 2017                          |    |                                       |    |   |    |                        |    |            |    |                           |              |
| Goodwill  |    | 442,166                               |    | 232,361                                 |    | 268,663                |    | 117,681    |    | 320,932                   | 1,381,803    |
| Accumulated goodwill impairment                   |    | _                                     |    | _                                       |    | _                      |    | _          |    | (194,139)                 | (194,139)    |
| Goodwill, net at June 30, 2017                    | \$ | 442,166                               | \$ | 232,361                                 | \$ | 268,663                | \$ | 117,681    | \$ | 126,793                   | \$ 1,187,664 |

#### Other Intangible Assets

Other intangible assets with finite lives are amortized over their estimated useful lives. We recorded amortization expense of \$2.4 million and \$4.9 million for the three and six months ended June 30, 2017, respectively, and \$2.6 million and \$5.2 million for the three and six months ended June 30, 2016, respectively.

We estimate our future amortization expense for our intangible assets with finite lives to be as follows:

| Year             | As of Jun<br>2017(1 |        |  |  |  |  |
|------------------|---------------------|--------|--|--|--|--|
| 2017 (remaining) | \$                  | 4,724  |  |  |  |  |
| 2018             |                     | 8,087  |  |  |  |  |
| 2019             |                     | 7,434  |  |  |  |  |
| 2020             |                     | 7,272  |  |  |  |  |
| 2021             |                     | 6,686  |  |  |  |  |
| Thereafter       |                     | 8,409  |  |  |  |  |
|                  | \$                  | 42,612 |  |  |  |  |

(1) Actual amortization expense to be reported in future periods could differ from these estimates as a result of new intangible asset acquisitions, changes in useful lives or other relevant factors or changes.

## 9. Long-Term Debt

The components of long-term debt obligations are presented in the table below:

|                                 | June 30,<br>2017 | L  | December 31, 2016 |
|---------------------------------|------------------|----|-------------------|
| 2022 Notes                      | \$<br>300,000    | \$ | 300,000           |
| Senior Bank Credit Facility     | 185,000          |    | 70,000            |
| Total debt                      | 485,000          |    | 370,000           |
| Less: deferred debt issue costs | (4,094)          |    | (4,472)           |
| Long-term debt, net             | \$<br>480,906    | \$ | 365,528           |

The Company has classified the borrowings under the Company's Senior Bank Credit Facility as long-term debt in the accompanying Condensed Consolidated Balance Sheets as amounts due under the credit agreement entered into as of June 26, 2015, which expires on June 26, 2020, are not contractually required or expected to be liquidated for more than one year from the applicable balance sheet date. Additionally, \$0.7 million of the borrowing limit was utilized for letters of credit as of June 30, 2017.

#### 10. Commitments and Contingencies

We are subject to legal actions arising in the ordinary course of business. In management's opinion, we believe we have adequate legal defenses and/or insurance coverage with respect to the eventuality of such actions. We do not believe any settlement or judgment relating to any pending legal action would materially affect our financial position or results of operations.

#### 11. Share-Based Compensation

During the six months ended June 30, 2017, we granted 203,145 restricted stock awards, stock options exercisable for up to 130,650 shares, 53,175 restricted stock units and 100,052 performance-based restricted stock units. These awards are recorded as equity on the Condensed Consolidated Balance Sheets. During the six months ended June 30, 2017, stock options exercisable for up to 59,794 shares and 9,491 shares of restricted stock awards were forfeited prior to the completion of the vesting requirements.

Total share-based compensation expense, net of forfeitures, for the three months and six months ended June 30, 2017 and 2016 is detailed in the following table:

|  | <br>Three Months | Ended . | June 30, | Six Months E | nded Ju | ıne 30, |
|--|------------------|---------|----------|--------------|---------|---------|
| Income Statement Classification              | 2017             |         | 2016     | 2017         |         | 2016    |
| Direct cost of revenues                      | \$<br>1,183      | \$      | 2,279    | \$<br>7,021  | \$      | 6,127   |
| Selling, general and administrative expenses | 1,209            |         | 2,499    | 2,052        |         | 5,208   |
| Special charges                              | 96               |         | _        | 96           |         | 105     |
| Total share-based compensation expense       | \$<br>2,488      | \$      | 4,778    | \$<br>9,169  | \$      | 11,440  |

#### 12. Stockholders' Equity

On June 2, 2016, our Board of Directors authorized a stock repurchase program of up to \$100.0 million (the "Stock Repurchase Program"). On May 18, 2017, our Board of Directors authorized an additional \$100.0 million increasing the Stock Repurchase Program to an aggregate authorization of \$200.0 million. No time limit has been established for the completion of the program, and the program may be suspended, discontinued or replaced by the Board of Directors at any time without prior notice. As of June 30, 2017, we have \$78.9 million available under this program to repurchase additional shares.

The following table details our stock repurchases:

|  | T  | hree Months En | ided June 30, | Six Months I | Ended June 30, |
|--|----|----------------|---------------|--------------|----------------|
|  |    | 2017           | 2016          | 2017         | 2016           |
| Shares of common stock repurchased and retired |    | 1,887          | _             | 2,767        | 85             |
| Average price paid per share                   | \$ | 34.74          | N/A           | \$ 37.03     | \$ 34.12       |
| Total cost                                     | \$ | 65,556         | N/A           | \$ 102,457   | \$ 2,903       |

## 13. Segment Reporting

We manage our business in five reportable segments: Corporate Finance & Restructuring, Forensic and Litigation Consulting, Economic Consulting, Technology and Strategic Communications.

Our Corporate Finance & Restructuring segment focuses on the strategic, operational, financial and capital needs of our clients around the world and delivers a wide range of distressed and non-distressed practice offerings. Our distressed practice offerings include corporate restructuring (and bankruptcy) and interim management services. Our non-distressed practice offerings include financings, mergers and acquisitions ("M&A"), M&A integration, valuations and tax advice, as well as financial, operational and performance improvement services.

Our Forensic and Litigation Consulting segment provides law firms, companies, government clients and other interested parties with multidisciplinary, independent dispute advisory, investigations, data analytics, forensic accounting, business intelligence and risk mitigation services, as well as interim management and performance improvement services for our health solutions practice clients.

Our Economic Consulting segment provides law firms, companies, government entities and other interested parties with analysis of complex economic issues for use in legal, regulatory and international arbitration proceedings, strategic decision making and public policy debates in the U.S. and around the world.

Our Technology segment offers a comprehensive portfolio of information governance and e-discovery software, services and consulting support to companies, law firms, courts and government agencies worldwide. Our services allow our clients to control the risk and expense of e-discovery events, as well as manage their data in the context of compliance and risk.

Our Strategic Communications segment designs and executes communications strategies for management teams and boards of directors to help them seize opportunities, manage financial, regulatory and reputational challenges, navigate market disruptions, articulate their brand, stake a competitive position, and preserve and grow their operations.

We evaluate the performance of our operating segments based on Adjusted Segment EBITDA. We define Adjusted Segment EBITDA as a segment's share of consolidated operating income before depreciation, amortization of intangible assets, remeasurement of acquisition-related contingent consideration, special charges and goodwill impairment charges. We define Total Adjusted Segment EBITDA, a non-GAAP financial measure, as the total of Adjusted Segment EBITDA for all segments, which excludes unallocated corporate expenses. We use Adjusted Segment EBITDA to internally evaluate the financial performance of our segments because we believe it reflects current core operating performance and provides an indicator of the segment's ability to generate cash.

The table below presents revenues and Adjusted Segment EBITDA for our reportable segments:

|                                    | T  | hree Months | Ende | l June 30, |      | Six Months Ended June 30, |    |         |  |  |
|------------------------------------|----|-------------|------|------------|------|---------------------------|----|---------|--|--|
|                                    |    | 2017        |      | 2016       | 2017 |                           |    | 2016    |  |  |
| Revenues                           |    |             |      |            |      |                           |    |         |  |  |
| Corporate Finance & Restructuring  | \$ | 117,487     | \$   | 132,142    | \$   | 223,388                   | \$ | 259,298 |  |  |
| Forensic and Litigation Consulting |    | 111,410     |      | 118,193    |      | 222,816                   |    | 237,197 |  |  |
| Economic Consulting                |    | 124,004     |      | 118,006    |      | 263,225                   |    | 248,737 |  |  |
| Technology                         |    | 45,566      |      | 41,882     |      | 91,653                    |    | 90,163  |  |  |
| Strategic Communications           |    | 46,248      |      | 49,924     |      | 89,977                    |    | 95,037  |  |  |
| Total revenues                     | \$ | 444,715     | \$   | 460,147    | \$   | 891,059                   | \$ | 930,432 |  |  |
| Adjusted Segment EBITDA            |    |             |      |            |      |                           |    |         |  |  |
| Corporate Finance & Restructuring  | \$ | 20,048      | \$   | 32,041     | \$   | 30,373                    | \$ | 63,644  |  |  |
| Forensic and Litigation Consulting |    | 13,032      |      | 15,190     |      | 26,553                    |    | 34,998  |  |  |
| Economic Consulting                |    | 15,509      |      | 15,381     |      | 35,619                    |    | 36,700  |  |  |
| Technology                         |    | 5,421       |      | 5,035      |      | 13,225                    |    | 12,858  |  |  |
| Strategic Communications           |    | 4,876       |      | 8,440      |      | 9,133                     |    | 14,548  |  |  |
| Total Adjusted Segment EBITDA      | \$ | 58,886      | \$   | 76,087     | \$   | 114,903                   | \$ | 162,748 |  |  |

The table below reconciles Net income (loss) to Total Adjusted Segment EBITDA:

|   | Tl   | ree Months l | Ended | June 30, | Six Months Ended June 30, |         |    |         |  |
|---|------|--------------|-------|----------|---------------------------|---------|----|---------|--|
|   | 2017 |              |       | 2016     |                           | 2017    |    | 2016    |  |
| Net income (loss)                               | \$   | (5,156)      | \$    | 26,547   | \$                        | 8,860   | \$ | 56,728  |  |
| Add back:                                       |      |              |       |          |                           |         |    |         |  |
| Income tax provision                            |      | 527          |       | 15,437   |                           | 8,404   |    | 33,823  |  |
| Interest income and other                       |      | (1,592)      |       | (4,125)  |                           | (2,197) |    | (6,682) |  |
| Interest expense                                |      | 6,250        |       | 6,303    |                           | 12,051  |    | 12,532  |  |
| Unallocated corporate expenses(1)               |      | 22,286       |       | 20,406   |                           | 41,339  |    | 39,152  |  |
| Segment depreciation expense                    |      | 6,783        |       | 7,179    |                           | 13,999  |    | 14,208  |  |
| Amortization of intangible assets               |      | 2,422        |       | 2,590    |                           | 4,915   |    | 5,196   |  |
| Segment special charges                         |      | 26,830       |       | 1,750    |                           | 26,830  |    | 6,811   |  |
| Remeasurement of acquisition-related contingent |      |              |       |          |                           |         |    |         |  |
| consideration                                   |      | 536          |       | _        |                           | 702     |    | 980     |  |
| Total Adjusted Segment EBITDA                   | \$   | 58,886       | \$    | 76,087   | \$                        | 114,903 | \$ | 162,748 |  |

<sup>(1)</sup> Includes \$3.2 million special charges for corporate.

#### 14. Supplemental Condensed Consolidating Guarantor and Non-Guarantor Financial Information

Substantially all of our domestic subsidiaries are guarantors of borrowings under our Senior Bank Credit Facility and 2022 Notes. The guarantees are full and unconditional and joint and several. All of our guarantors are wholly owned, direct or indirect, subsidiaries.

The following financial information presents condensed consolidating balance sheets, statements of comprehensive income and statements of cash flows for FTI Consulting, all the guarantor subsidiaries, all the non-guarantor subsidiaries and the eliminations necessary to arrive at the consolidated information for FTI Consulting and its subsidiaries. For purposes of this presentation, we have accounted for our investments in our subsidiaries using the equity method of accounting. The principal eliminating entries eliminate investment in subsidiary and intercompany balances and transactions.

# Condensed Consolidating Balance Sheet as of June 30, 2017

|  | FTI<br>Consulting |           | Guarantor<br>Subsidiaries |           | Non-Guarantor<br>Subsidiaries |         | Eliminations   | c  | onsolidated |
|--|-------------------|-----------|---------------------------|-----------|-------------------------------|---------|----------------|----|-------------|
| Assets                                     |                   |           |                           |           |                               |         |                |    |             |
| Cash and cash equivalents                  | \$                | 15,113    | \$                        | 158       | \$                            | 123,240 | \$ —           | \$ | 138,511     |
| Accounts receivable, net                   |                   | 153,823   |                           | 193,611   |                               | 205,781 | _              |    | 553,215     |
| Intercompany receivables                   |                   |           |                           | 1,026,529 |                               | 18,610  | (1,045,139)    |    | _           |
| Other current assets                       |                   | 35,918    |                           | 21,818    |                               | 28,327  |                |    | 86,063      |
| Total current assets                       |                   | 204,854   |                           | 1,242,116 |                               | 375,958 | (1,045,139)    |    | 777,789     |
| Property and equipment, net                |                   | 24,897    |                           | 12,647    |                               | 22,736  | _              |    | 60,280      |
| Goodwill                                   |                   | 558,978   |                           | 416,053   |                               | 212,633 | _              |    | 1,187,664   |
| Other intangible assets, net               |                   | 20,174    |                           | 12,312    |                               | 32,222  | (16,495)       |    | 48,213      |
| Investments in subsidiaries                |                   | 2,119,854 |                           | 516,041   |                               | _       | (2,635,895)    |    | _           |
| Other assets                               |                   | 40,435    |                           | 66,946    |                               | 43,466  | _              |    | 150,847     |
| Total assets                               | \$                | 2,969,192 | \$                        | 2,266,115 | \$                            | 687,015 | \$ (3,697,529) | \$ | 2,224,793   |
| Liabilities                                |                   |           |                           |           |                               |         |                |    |             |
| Intercompany payables                      | \$                | 1,045,139 | \$                        | _         | \$                            | _       | \$ (1,045,139) | \$ | _           |
| Other current liabilities                  |                   | 82,260    |                           | 127,094   |                               | 105,384 | _              |    | 314,738     |
| Total current liabilities                  |                   | 1,127,399 |                           | 127,094   |                               | 105,384 | (1,045,139)    |    | 314,738     |
| Long-term debt, net                        |                   | 480,906   |                           | _         |                               | _       | _              |    | 480,906     |
| Other liabilities                          |                   | 221,709   |                           | 16,940    |                               | 51,322  | _              |    | 289,971     |
| Total liabilities                          |                   | 1,830,014 |                           | 144,034   |                               | 156,706 | (1,045,139)    |    | 1,085,615   |
| Stockholders' equity                       |                   | 1,139,178 |                           | 2,122,081 |                               | 530,309 | (2,652,390)    |    | 1,139,178   |
| Total liabilities and stockholders' equity | \$                | 2,969,192 | \$                        | 2,266,115 | \$                            | 687,015 | \$ (3,697,529) | \$ | 2,224,793   |

# Condensed Consolidating Balance Sheet as of December 31, 2016

|  |    | FTI<br>Consulting |    | Guarantor<br>Subsidiaries | on-Guarantor<br>Subsidiaries | _ ] | Eliminations | C  | onsolidated |
|--|----|-------------------|----|---------------------------|------------------------------|-----|--------------|----|-------------|
| Assets                                     |    |                   |    |                           |                              |     |              |    |             |
| Cash and cash equivalents                  | \$ | 47,420            | \$ | 156                       | \$<br>168,582                | \$  | _            | \$ | 216,158     |
| Accounts receivable, net                   |    | 137,523           |    | 163,820                   | 173,554                      |     | _            |    | 474,897     |
| Intercompany receivables                   |    | _                 |    | 1,029,800                 | _                            |     | (1,029,800)  |    | _           |
| Other current assets                       |    | 44,708            |    | 24,944                    | 22,464                       |     | _            |    | 92,116      |
| Total current assets                       |    | 229,651           |    | 1,218,720                 | <br>364,600                  |     | (1,029,800)  |    | 783,171     |
| Property and equipment, net                |    | 25,466            |    | 14,118                    | 22,272                       |     | _            |    | 61,856      |
| Goodwill                                   |    | 558,978           |    | 416,053                   | 204,970                      |     | _            |    | 1,180,001   |
| Other intangible assets, net               |    | 21,959            |    | 13,393                    | 34,725                       |     | (17,957)     |    | 52,120      |
| Investments in subsidiaries                |    | 2,065,819         |    | 490,634                   | _                            |     | (2,556,453)  |    | _           |
| Other assets                               |    | 47,308            |    | 65,398                    | 35,514                       |     | _            |    | 148,220     |
| Total assets                               | \$ | 2,949,181         | \$ | 2,218,316                 | \$<br>662,081                | \$  | (3,604,210)  | \$ | 2,225,368   |
| Liabilities                                | _  |                   | _  |                           |                              | _   |              |    |             |
| Intercompany payables                      | \$ | 1,027,050         | \$ | _                         | \$<br>2,750                  | \$  | (1,029,800)  | \$ | _           |
| Other current liabilities                  |    | 137,710           |    | 129,810                   | 110,935                      |     | _            |    | 378,455     |
| Total current liabilities                  |    | 1,164,760         |    | 129,810                   | 113,685                      |     | (1,029,800)  |    | 378,455     |
| Long-term debt, net                        |    | 365,528           |    | _                         | _                            |     | _            |    | 365,528     |
| Other liabilities                          |    | 211,535           |    | 16,411                    | 46,081                       |     | _            |    | 274,027     |
| Total liabilities                          |    | 1,741,823         |    | 146,221                   | 159,766                      |     | (1,029,800)  |    | 1,018,010   |
| Stockholders' equity                       |    | 1,207,358         |    | 2,072,095                 | 502,315                      |     | (2,574,410)  |    | 1,207,358   |
| Total liabilities and stockholders' equity | \$ | 2,949,181         | \$ | 2,218,316                 | \$<br>662,081                | \$  | (3,604,210)  | \$ | 2,225,368   |

# Condensed Consolidating Statement of Comprehensive Income (Loss) for the Three Months Ended June 30, 2017

|   | FTI Guarantor |          | Non-Guarantor |             |    |              |     |            |    |            |
|---|---------------|----------|---------------|-------------|----|--------------|-----|------------|----|------------|
|   | Consulting    |          | Su            | ıbsidiaries |    | Subsidiaries | Eli | iminations | Co | nsolidated |
| Revenues  | \$            | 163,649  | \$            | 151,716     | \$ | 131,480      | \$  | (2,130)    | \$ | 444,715    |
| Operating expenses  |               |          |               |             |    |              |     |            |    |            |
| Direct cost of revenues   |               | 108,445  |               | 108,388     |    | 89,307       |     | (2,069)    |    | 304,071    |
| Selling, general and administrative expenses                        |               | 45,908   |               | 30,953      |    | 30,542       |     | (61)       |    | 107,342    |
| Special charges   |               | 13,592   |               | 7,306       |    | 9,176        |     | _          |    | 30,074     |
| Acquisition-related contingent consideration                        |               | _        |               | 777         |    | _            |     | _          |    | 777        |
| Amortization of other intangible assets                             |               | 883      |               | 540         |    | 1,741        |     | (742)      |    | 2,422      |
|   |               | 168,828  |               | 147,964     |    | 130,766      |     | (2,872)    |    | 444,686    |
| Operating income (loss)   |               | (5,179)  |               | 3,752       |    | 714          |     | 742        |    | 29         |
| Other income (expense)  |               | (5,361)  |               | (71)        |    | 774          |     |            |    | (4,658)    |
| Income (loss) before income tax provision                           |               | (10,540) |               | 3,681       |    | 1,488        |     | 742        |    | (4,629)    |
| Income tax (benefit) provision                                      |               | (7,034)  |               | 4,219       |    | 3,342        |     | _          |    | 527        |
| Equity in net earnings of subsidiaries                              |               | (1,650)  |               | (3,862)     |    | _            |     | 5,512      |    | _          |
| Net loss  | \$            | (5,156)  | \$            | (4,400)     | \$ | (1,854)      | \$  | 6,254      | \$ | (5,156)    |
| Other comprehensive income, net of tax:                             |               |          |               | •           |    |              |     |            |    |            |
| Foreign currency translation adjustments, net of tax expense of \$0 | \$            | _        | \$            | _           | \$ | 10,174       | \$  | _          | \$ | 10,174     |
| Total other comprehensive income, net of tax                        |               | _        |               | _           |    | 10,174       |     | _          |    | 10,174     |
| Comprehensive income (loss)   | \$            | (5,156)  | \$            | (4,400)     | \$ | 8,320        | \$  | 6,254      | \$ | 5,018      |

# Condensed Consolidating Statement of Comprehensive Income (Loss) for the Three Months Ended June 30, 2016

|  | FTI Guarantor Consulting Subsidiaries |         | Non-Guarantor<br>Subsidiaries |    | Eliminations |    | Co       | nsolidated |          |
|--|---------------------------------------|---------|-------------------------------|----|--------------|----|----------|------------|----------|
| Revenues   | \$                                    | 175,278 | \$<br>146,603                 | \$ | 140,557      | \$ | (2,291)  | \$         | 460,147  |
| Operating expenses                               |                                       |         |                               |    |              |    |          |            |          |
| Direct cost of revenues                          |                                       | 115,254 | 99,622                        |    | 90,556       |    | (2,238)  |            | 303,194  |
| Selling, general and administrative expenses     |                                       | 45,983  | 31,065                        |    | 31,250       |    | (53)     |            | 108,245  |
| Special charges                                  |                                       | 1,750   | _                             |    | _            |    | _        |            | 1,750    |
| Acquisition-related contingent consideration     |                                       | _       | 206                           |    | _            |    | _        |            | 206      |
| Amortization of other intangible assets          |                                       | 986     | 540                           |    | 1,882        |    | (818)    |            | 2,590    |
|  |                                       | 163,973 | <br>131,433                   |    | 123,688      |    | (3,109)  |            | 415,985  |
| Operating income                                 |                                       | 11,305  | 15,170                        |    | 16,869       |    | 818      |            | 44,162   |
| Other income (expense)                           |                                       | (6,892) | (1,559)                       |    | 6,273        |    | _        |            | (2,178)  |
| Income before income tax provision               |                                       | 4,413   | 13,611                        |    | 23,142       |    | 818      |            | 41,984   |
| Income tax provision                             |                                       | 3,034   | 6,865                         |    | 5,538        |    | _        |            | 15,437   |
| Equity in net earnings of subsidiaries           |                                       | 25,168  | 17,107                        |    | _            |    | (42,275) |            | _        |
| Net income                                       | \$                                    | 26,547  | \$<br>23,853                  | \$ | 17,604       | \$ | (41,457) | \$         | 26,547   |
| Other comprehensive loss, net of tax:            |                                       |         |                               |    |              |    |          |            |          |
| Foreign currency translation adjustments, net of |                                       |         |                               |    |              |    |          |            |          |
| tax expense of \$0                               | \$                                    | _       | \$<br>_                       | \$ | (18,809)     | \$ | _        | \$         | (18,809) |
| Total other comprehensive loss, net of tax       |                                       | _       | _                             |    | (18,809)     |    | _        |            | (18,809) |
| Comprehensive income (loss)                      | \$                                    | 26,547  | \$<br>23,853                  | \$ | (1,205)      | \$ | (41,457) | \$         | 7,738    |

# Condensed Consolidating Statement of Comprehensive Income for the Six Months Ended June 30, 2017

|  | Con | FTI<br>sulting, Inc. | uarantor<br>ibsidiaries | <br>on-Guarantor<br>Subsidiaries | Eli | minations | Co | nsolidated |
|--|-----|----------------------|-------------------------|----------------------------------|-----|-----------|----|------------|
| Revenues   | \$  | 315,456              | \$<br>322,742           | \$<br>257,583                    | \$  | (4,722)   | \$ | 891,059    |
| Operating expenses                               |     |                      |                         |                                  |     |           |    |            |
| Direct cost of revenues                          |     | 219,703              | 226,174                 | 171,868                          |     | (4,602)   |    | 613,143    |
| Selling, general and administrative expenses     |     | 91,706               | 61,937                  | 61,114                           |     | (120)     |    | 214,637    |
| Special charges                                  |     | 13,592               | 7,306                   | 9,176                            |     | _         |    | 30,074     |
| Acquisition-related contingent consideration     |     | _                    | 1,172                   | _                                |     | _         |    | 1,172      |
| Amortization of other intangible assets          |     | 1,785                | 1,080                   | <br>3,511                        |     | (1,461)   |    | 4,915      |
|  |     | 326,786              | 297,669                 | 245,669                          |     | (6,183)   |    | 863,941    |
| Operating income (loss)                          |     | (11,330)             | <br>25,073              | <br>11,914                       |     | 1,461     |    | 27,118     |
| Other income (expense)                           |     | (10,613)             | (498)                   | 1,257                            |     | _         |    | (9,854)    |
| Income (loss) before income tax provision        |     | (21,943)             | <br>24,575              | <br>13,171                       |     | 1,461     |    | 17,264     |
| Income tax provision (benefit)                   |     | (12,617)             | 15,137                  | 5,884                            |     | _         |    | 8,404      |
| Equity in net earnings of subsidiaries           |     | 18,186               | 4,711                   | _                                |     | (22,897)  |    | _          |
| Net income                                       | \$  | 8,860                | \$<br>14,149            | \$<br>7,287                      | \$  | (21,436)  | \$ | 8,860      |
| Other comprehensive income, net of tax:          |     |                      |                         |                                  | -   |           |    |            |
| Foreign currency translation adjustments, net of |     |                      |                         |                                  |     |           |    |            |
| tax expense of \$0                               | \$  |                      | \$<br>                  | \$<br>17,544                     | \$  |           | \$ | 17,544     |
| Total other comprehensive income, net of tax:    |     | _                    | _                       | 17,544                           |     | _         |    | 17,544     |
| Comprehensive income                             | \$  | 8,860                | \$<br>14,149            | \$<br>24,831                     | \$  | (21,436)  | \$ | 26,404     |

# Condensed Consolidating Statement of Comprehensive Income for the Six Months Ended June 30, 2016

|  | Con | FTI<br>sulting, Inc. | Guarantor<br>ubsidiaries | on-Guarantor<br>Subsidiaries | El | iminations | Co | nsolidated |
|--|-----|----------------------|--------------------------|------------------------------|----|------------|----|------------|
| Revenues   | \$  | 358,272              | \$<br>309,166            | \$<br>267,623                | \$ | (4,629)    | \$ | 930,432    |
| Operating expenses                               |     |                      |                          |                              |    |            |    |            |
| Direct cost of revenues                          |     | 229,683              | 208,812                  | 174,871                      |    | (4,536)    |    | 608,830    |
| Selling, general and administrative expenses     |     | 90,650               | 61,786                   | 59,511                       |    | (93)       |    | 211,854    |
| Special charges                                  |     | 1,750                | 4,563                    | 498                          |    | _          |    | 6,811      |
| Acquisition-related contingent consideration     |     | 6                    | 1,334                    | _                            |    | _          |    | 1,340      |
| Amortization of other intangible assets          |     | 1,972                | 1,098                    | 3,761                        |    | (1,635)    |    | 5,196      |
|  |     | 324,061              | 277,593                  | <br>238,641                  |    | (6,264)    |    | 834,031    |
| Operating income                                 |     | 34,211               | 31,573                   | <br>28,982                   |    | 1,635      |    | 96,401     |
| Other income (expense)                           |     | (11,969)             | (2,269)                  | 8,388                        |    | _          |    | (5,850)    |
| Income before income tax provision               |     | 22,242               | 29,304                   | 37,370                       |    | 1,635      |    | 90,551     |
| Income tax provision                             |     | 11,183               | 13,724                   | 8,916                        |    | _          |    | 33,823     |
| Equity in net earnings of subsidiaries           |     | 45,669               | 26,989                   | _                            |    | (72,658)   |    | _          |
| Net income                                       | \$  | 56,728               | \$<br>42,569             | \$<br>28,454                 | \$ | (71,023)   | \$ | 56,728     |
| Other comprehensive loss, net of tax:            |     |                      |                          |                              |    |            |    |            |
| Foreign currency translation adjustments, net of |     |                      |                          |                              |    |            |    |            |
| tax expense of \$0                               | \$  | _                    | \$<br>_                  | \$<br>(19,167)               | \$ | _          | \$ | (19,167)   |
| Total other comprehensive loss, net of tax:      |     |                      |                          | <br>(19,167)                 |    |            |    | (19,167)   |
| Comprehensive income                             | \$  | 56,728               | \$<br>42,569             | \$<br>9,287                  | \$ | (71,023)   | \$ | 37,561     |

# Condensed Consolidating Statement of Cash Flows for the Six Months Ended June 30, 2017

|   | C     | FTI<br>onsulting | Guarantor<br>Subsidiaries |        |         |          | Co | onsolidated |
|---|-------|------------------|---------------------------|--------|---------|----------|----|-------------|
| Operating activities  |       |                  |                           |        |         |          | '  |             |
| Net cash provided by (used in) operating activities           | \$    | (56,917)         | \$                        | 1,386  | \$      | (26,669) | \$ | (82,200)    |
| Investing activities  |       |                  |                           |        |         |          |    | _           |
| Purchases of property and equipment                           |       | (5,440)          | (-                        | 4,655) |         | (3,032)  |    | (13,127)    |
| Other   |       | 72               |                           | _      |         | _        |    | 72          |
| Net cash used in investing activities                         |       | (5,368)          | (-                        | 4,655) |         | (3,032)  |    | (13,055)    |
| Financing activities  |       |                  |                           |        |         |          |    |             |
| Borrowings under revolving line of credit, net                |       | 115,000          |                           | _      |         | _        |    | 115,000     |
| Deposits  |       | _                |                           | _      |         | 3,262    |    | 3,262       |
| Purchase and retirement of common stock                       |       | (102,513)        |                           | _      |         | _        |    | (102,513)   |
| Net issuance of common stock under equity compensation        |       |                  |                           |        |         |          |    |             |
| plans   |       | (500)            |                           |        |         | _        |    | (500)       |
| Other   |       | (79)             |                           | _      |         |          |    | (79)        |
| Intercompany transfers  |       | 18,070           |                           | 3,271  |         | (21,341) |    | <u> </u>    |
| Net cash provided by (used in) financing activities           |       | 29,978           |                           | 3,271  |         | (18,079) |    | 15,170      |
| Effects of exchange rate changes on cash and cash equivalents |       | _                |                           |        |         | 2,438    |    | 2,438       |
| Net increase (decrease) in cash and cash equivalents          |       | (32,307)         |                           | 2      |         | (45,342) |    | (77,647)    |
| Cash and cash equivalents, beginning of year                  | 47,42 |                  | 156                       |        | 168,582 |          |    | 216,158     |
| Cash and cash equivalents, end of year                        | \$    | 15,113           | \$                        | 158    | \$      | 123,240  | \$ | 138,511     |

# Condensed Consolidating Statement of Cash Flows for the Six Months Ended June 30, 2016

|   |    | FTI Guarantor Consulting Subsidiaries |    |          |    | Guarantor<br>sidiaries | Co | nsolidated |
|---|----|---------------------------------------|----|----------|----|------------------------|----|------------|
| Operating activities  |    |                                       |    |          |    | <u> </u>               |    |            |
| Net cash provided by (used in) operating activities           | \$ | (3,975)                               | \$ | 42,564   | \$ | 2,044                  | \$ | 40,633     |
| Investing activities  | ·  |                                       |    |          |    |                        |    |            |
| Payments for acquisition of businesses, net of cash received  |    | _                                     |    | _        |    | (56)                   |    | (56)       |
| Purchases of property and equipment and other                 |    | (1,533)                               |    | (7,821)  |    | (2,629)                |    | (11,983)   |
| Other   |    | 96                                    |    | _        |    | _                      |    | 96         |
| Net cash used in investing activities                         |    | (1,437)                               |    | (7,821)  | '  | (2,685)                |    | (11,943)   |
| Financing activities  |    |                                       |    |          |    |                        |    |            |
| Deposits  |    | _                                     |    | _        |    | 2,557                  |    | 2,557      |
| Purchase and retirement of common stock                       |    | (2,903)                               |    | _        |    | _                      |    | (2,903)    |
| Net issuance of common stock under equity compensation        |    |                                       |    |          |    |                        |    |            |
| plans   |    | 9,353                                 |    | _        |    | _                      |    | 9,353      |
| Other   |    | 418                                   |    | (572)    |    |                        |    | (154)      |
| Intercompany transfers  |    | 36,342                                |    | (34,173) |    | (2,169)                |    | <u> </u>   |
| Net cash provided by (used in) financing activities           |    | 43,210                                |    | (34,745) |    | 388                    |    | 8,853      |
| Effects of exchange rate changes on cash and cash equivalents |    |                                       |    |          | '  | (4,638)                |    | (4,638)    |
| Net increase (decrease) in cash and cash equivalents          |    | 37,798                                |    | (2)      |    | (4,891)                |    | 32,905     |
| Cash and cash equivalents, beginning of year                  |    | 35,211                                |    | 165      |    | 114,384                |    | 149,760    |
| Cash and cash equivalents, end of year                        | \$ | 73,009                                | \$ | 163      | \$ | 109,493                | \$ | 182,665    |

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following is a discussion and analysis of our consolidated financial condition, results of operations, liquidity and capital resources for the three and six months ended June 30, 2017 and 2016 and significant factors that could affect our prospective financial condition and results of operations. This discussion should be read in conjunction with the accompanying unaudited condensed consolidated financial statements and related notes and with our Annual Report on Form 10-K for the year ended December 31, 2016 filed with the Securities and Exchange Commission ("SEC"). In addition to historical information, the following discussion includes forward-looking statements based on current expectations that involve risks, uncertainties and assumptions, such as our plans, objectives, expectations and intentions. Although we believe that the expectations reflected in the forward-looking statements contained herein are reasonable, these expectations or any of the forward-looking statements could prove to be incorrect, and actual results could differ materially from those projected or assumed in the forward-looking statements.

#### **BUSINESS OVERVIEW**

FTI Consulting is a global business advisory firm dedicated to helping organizations manage change, mitigate risk and resolve disputes: financial, legal, operational, political and regulatory, reputational and transactional. Individually, each of our practices is staffed with experts recognized for the depth of their knowledge and a track record of making an impact. Collectively, FTI Consulting offers a comprehensive suite of services designed to assist clients across the business cycle, from proactive risk management to rapid response to unexpected events and dynamic environments.

We report financial results for the following five reportable segments:

Our **Corporate Finance & Restructuring ("Corporate Finance")** segment focuses on the strategic, operational, financial and capital needs of our clients around the world and delivers a wide range of distressed and non-distressed practice offerings. Our distressed practice offerings include corporate restructuring (and bankruptcy) and interim management services. Our non-distressed practice offerings include financings, M&As, M&A integration, valuations and tax advice, as well as financial, operational and performance improvement services.

Our **Forensic and Litigation Consulting ("FLC")** segment provides law firms, companies, government clients and other interested parties with multidisciplinary, independent dispute advisory, investigations, data analytics, forensic accounting, business intelligence and risk mitigation services, as well as interim management and performance improvement services for our health solutions practice clients.

Our **Economic Consulting** segment provides law firms, companies, government entities and other interested parties with analysis of complex economic issues for use in legal, regulatory and international arbitration proceedings, strategic decision making and public policy debates in the U.S. and around the world.

Our **Technology** segment offers a comprehensive portfolio of information governance and e-discovery software, services and consulting support to companies, law firms, courts and government agencies worldwide. Our services allow our clients to control the risk and expense of e-discovery events, as well as manage their data in the context of compliance and risk.

Our **Strategic Communications** segment designs and executes communications strategies for management teams and boards of directors to help them seize opportunities, manage financial, regulatory and reputational challenges, navigate market disruptions, articulate their brand, stake a competitive position, and preserve and grow their operations.

We derive substantially all of our revenues from providing professional services to both U.S. and global clients. Most of our services are rendered under time-and-expense arrangements that obligate the client to pay us a fee for the hours that we incur at agreed-upon rates. Under this arrangement, we typically bill our clients for reimbursable expenses, which may include the cost of producing our work product and other direct expenses that we incur on behalf of the client, such as travel costs. We also render services for which certain clients may be required to pay us a fixed fee or recurring retainer. These arrangements are generally cancelable at any time. Some of our engagements contain performance-based arrangements in which we earn a success fee when and if certain predefined outcomes occur. This type of success fee may supplement a time-and-expense or fixed-fee arrangement. Success fee revenues may cause variations in our revenues and operating results due to the timing of achieving the performance-based criteria. In our Technology segment, certain clients are also billed based on the amount of data stored on our electronic systems, the volume of information processed or the number of users licensing our Ringtail® software products for use or installation within their own environments. We license certain products directly to end users, as well as indirectly through our channel partner relationships. Unit-based revenues are defined as revenues billed on a per-item, per-page or some other unit-based method and include revenues from data processing and hosting, software usage and software licensing. Unit-based revenues include revenues associated with our proprietary software that are made available to customers, either via a web browser ("on-demand") or installed at our customer or partner locations ("on-premise"). On-demand revenues are charged on a unit or monthly basis and include, but are not limited to, processing and review related functions. On-premise revenues are comprised of upfront license fees,

Our financial results are primarily driven by:

- the number, size and type of engagements we secure;
- the rate per hour or fixed charges we charge our clients for services;
- the utilization rates of the revenue-generating professionals we employ;
- the number of revenue-generating professionals;
- licensing of our software products and other technology services;
- the types of assignments we are working on at different times;
- the length of the billing and collection cycles; and
- the geographic locations of our clients or locations in which services are rendered.

We define acquisition growth as revenues of acquired companies in the first 12 months following the effective date of an acquisition. Our definition of organic growth is the change in revenues excluding the impact of all such acquisitions.

When significant, we identify the estimated impact of foreign currency translation ("FX") driven by our businesses with functional currencies other than the U.S. dollar ("USD"), on the period-to-period performance results. The estimated impact of FX is calculated as the difference between the prior period results multiplied by the average foreign currency exchange rates to USD in the current period and the prior period results multiplied by the average foreign currency rates to USD in the prior period.

#### **Non-GAAP Financial Measures**

In the accompanying analysis of financial information, we sometimes use information derived from consolidated and segment financial information that may not be presented in our financial statements or prepared in accordance with generally accepted accounting principles in the United States ("GAAP"). Certain of these financial measures are considered not in conformity with GAAP ("non-GAAP financial measures") under the SEC rules. Specifically, we have referred to the following non-GAAP financial measures:

- Total Segment Operating Income (Loss)
- Adjusted EBITDA
- Total Adjusted Segment EBITDA
- Adjusted EBITDA Margin
- Adjusted Net Income (Loss)
- Adjusted Earnings per Diluted Share
- Free Cash Flow

We have included the definitions of Segment Operating Income (Loss) and Adjusted Segment EBITDA below in order to more fully define the components of certain non-GAAP financial measures in the accompanying analysis of financial information. As described in Note 13, "Segment Reporting" in Part 1, Item 1, of this Quarterly Report on Form 10-Q, we evaluate the performance of our operating segments based on Adjusted Segment EBITDA, and Segment Operating Income (Loss) is a component of the definition of Adjusted Segment EBITDA.

We define Segment Operating Income (Loss) as a segment's share of consolidated operating income (loss). We define Total Segment Operating Income (Loss), which is a non-GAAP financial measure, as the total of Segment Operating Income (Loss) for all segments, which excludes unallocated corporate expenses. We use Segment Operating Income (Loss) for the purpose of calculating Adjusted Segment EBITDA. We define Adjusted Segment EBITDA as a segment's share of consolidated operating income (loss) before depreciation, amortization of intangible assets, remeasurement of acquisition-related contingent consideration, special charges and goodwill impairment charges. We use Adjusted Segment EBITDA as a basis to internally evaluate the financial performance of our segments because we believe it reflects current core operating performance and provides an indicator of the segment's ability to generate cash. We define Adjusted Segment EBITDA Margin as Adjusted Segment EBITDA as a percentage of a segment's revenues.

We define Total Adjusted Segment EBITDA, which is a non-GAAP financial measure, as the total of Adjusted Segment EBITDA for all segments, which excludes unallocated corporate expenses. We define Adjusted EBITDA, which is a non-GAAP financial measure, as consolidated net income (loss) before income tax provision, other non-operating income (expense), depreciation, amortization of intangible assets, remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt. We believe that the non-GAAP financial measures, which exclude the effects of remeasurement of acquisition-related contingent consideration, special charges and goodwill impairment charges, when considered together with our GAAP financial results and GAAP measures, provide management and investors with a more complete understanding of our operating results, including underlying trends. In addition, EBITDA is a common alternative measure of operating performance used by many of our competitors. It is used by investors, financial analysts, rating agencies and others to value and compare the financial performance of companies in our industry. Therefore, we also believe that these measures, considered along with corresponding GAAP measures, provide management and investors with additional information for comparison of our operating results with the operating results of other companies.

We define Adjusted Net Income and Adjusted Earnings per Diluted Share ("Adjusted EPS"), which are non-GAAP financial measures, as net income (loss) and earnings (loss) per diluted share, respectively, excluding the impact of remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt. We use Adjusted Net Income for the purpose of calculating Adjusted EPS. Management uses Adjusted EPS to assess total Company operating performance on a consistent basis. We believe that this non-GAAP financial measure, which excludes the effects of the remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt, when considered together with our GAAP financial results, provides management and investors with an additional understanding of our business operating results, including underlying trends.

We define Free Cash Flow as net cash provided by operating activities less cash payments for purchases of property and equipment. We believe this non-GAAP financial measure, when considered together with our GAAP financial results, provides management and investors with an additional understanding of the Company's ability to generate cash for ongoing business operations and other capital deployment.

Non-GAAP financial measures are not defined in the same manner by all companies and may not be comparable with other similarly titled measures of other companies. Non-GAAP financial measures should be considered in addition to, but not as a substitute for or superior to, the information contained in our Condensed Consolidated Statements of Comprehensive Income. Reconciliations of non-GAAP financial measures to the most directly comparable GAAP financial measures are included elsewhere in this report.

#### **EXECUTIVE HIGHLIGHTS**

|  |    | Three Months l                 | Ended | l June 30, | Six Months Ended June 30, |                                |      |         |  |  |
|--|----|--------------------------------|-------|------------|---------------------------|--------------------------------|------|---------|--|--|
|  | ·  | 2017                           |       | 2016       |                           | 2017                           | 2016 |         |  |  |
|  |    | (dollar amount<br>except per s |       |            |                           | (dollar amount<br>except per s |      |         |  |  |
| Revenues                                 | \$ | 444,715                        | \$    | 460,147    | \$                        | 891,059                        | \$   | 930,432 |  |  |
| Special charges(1)                       | \$ | 30,074                         | \$    | 1,750      | \$                        | 30,074                         | \$   | 6,811   |  |  |
| Net income (loss)                        | \$ | (5,156)                        | \$    | 26,547     | \$                        | 8,860                          | \$   | 56,728  |  |  |
| Adjusted EBITDA                          | \$ | 40,788                         | \$    | 56,580     | \$                        | 79,107                         | \$   | 125,437 |  |  |
| Earnings (loss) per common share —       |    |                                |       |            |                           |                                |      |         |  |  |
| diluted                                  | \$ | (0.13)                         | \$    | 0.64       | \$                        | 0.22                           | \$   | 1.37    |  |  |
| Adjusted earnings per common share —     |    |                                |       |            |                           |                                |      |         |  |  |
| diluted                                  | \$ | 0.40                           | \$    | 0.66       | \$                        | 0.75                           | \$   | 1.49    |  |  |
| Net cash provided by (used in) operating |    |                                |       |            |                           |                                |      |         |  |  |
| activities                               | \$ | 10,887                         | \$    | 73,732     | \$                        | (82,200)                       | \$   | 40,633  |  |  |
| Total number of employees                |    | 4,629                          |       | 4,603      |                           | 4,629                          |      | 4,603   |  |  |

Excluded from non-GAAP measures.

#### **Second Quarter 2017 Executive Highlights**

#### Revenues

Revenues for the three months ended June 30, 2017 decreased \$15.4 million, or 3.4%, to \$444.7 million, compared with revenues of \$460.1 million for the three months ended June 30, 2016, which included a 1.8% estimated negative impact from FX. Excluding the estimated impact of FX, revenues decreased \$7.4 million, or 1.6%. The decrease in revenues was primarily driven by lower demand for services in our Corporate Finance & Restructuring segment.

#### Special charges

We recorded a special charge of \$30.1 million, which includes the impact of certain targeted reductions in areas of each segment where we needed to re-align our workforce with current business demand. In addition, cost cutting actions were taken in certain corporate departments where we were able to streamline support activities and reduce real estate costs. \$37.6 million of the charge will be paid in cash. The total charge is net of a \$7.5 million non-cash reduction to expense primarily for the reversal of a deferred rent liability. We anticipate that as a result of these actions, we will realize approximately \$23.0 million of cost savings in the second half of 2017 as compared with the first half of this year. The special charge includes the following components:

- \$16.1 million of employee severance and other employee related costs associated with the reduction in workforce of 201 employees in our segments and certain corporate departments. All of these amounts will be paid in cash;
- \$12.4 million of exit costs associated with the curtailment of our lease on our executive office in Washington, D.C. We have entered into a new lease for our executive office with a longer term at a more cost effective rate. \$20.5 million of the charge will be paid in cash. The exit costs include an \$8.1 million non-cash reduction to expense primarily for the reversal of a deferred rent liability; and
- \$1.6 million of other expenses, including costs related to disposing or closing of several small international offices, of which \$0.6 million was non-cash.

The following table details the special charges:

|                                    | Three Months Ended June 30, |        |      |       |  |  |  |  |  |  |
|------------------------------------|-----------------------------|--------|------|-------|--|--|--|--|--|--|
|                                    |                             | 2017   | 2016 |       |  |  |  |  |  |  |
| Corporate Finance & Restructuring  | \$                          | 3,049  | \$   | _     |  |  |  |  |  |  |
| Forensic and Litigation Consulting |                             | 10,445 |      | 1,750 |  |  |  |  |  |  |
| Economic Consulting                |                             | 5,910  |      | _     |  |  |  |  |  |  |
| Technology                         |                             | 3,827  |      | _     |  |  |  |  |  |  |
| Strategic Communications           |                             | 3,599  |      | _     |  |  |  |  |  |  |
| Segment special charges            |                             | 26,830 |      | 1,750 |  |  |  |  |  |  |
| Unallocated Corporate              |                             | 3,244  |      | _     |  |  |  |  |  |  |
| Total                              | \$                          | 30,074 | \$   | 1,750 |  |  |  |  |  |  |

#### Net Income (Loss)

Net loss for the three months ended June 30, 2017 was \$5.2 million compared with net income of \$26.5 million for the three months ended June 30, 2016. This decrease from the prior year quarter was due to the impact of the \$30.1 million special charge, reduced revenues and lower FX translation gains.

#### Adjusted EBITDA

Adjusted EBITDA for the three months ended June 30, 2017 decreased \$15.8 million, or 27.9% to \$40.8 million compared with \$56.6 million for the three months ended June 30, 2016. Adjusted EBITDA was 9.2% of revenues for the three months ended June 30, 2017 compared with 12.3% of revenues for the three months ended June 30, 2016. The decrease in Adjusted EBITDA is primarily due to lower demand in our Corporate Finance & Restructuring segment.

#### Earnings (loss) per diluted share (EPS) and Adjusted EPS

Loss per diluted share for the three months ended June 30, 2017 was \$0.13 compared with EPS of \$0.64 for the three months ended June 30, 2016. Loss per diluted share for 2017 included a special charge, that reduced EPS by \$0.52. EPS for the three months ended June 30, 2016 included a special charge that reduced EPS by of \$0.02.

Adjusted EPS for the three months ended June 30, 2017 decreased \$0.26 to \$0.40 compared with \$0.66 for the three months ended June 30, 2016 due to declines in Adjusted EBITDA described above.

## Liquidity and capital allocation

Net cash provided by operating activities decreased \$62.8 million to \$10.9 million compared with \$73.7 million for the prior year quarter due to:

- Lower cash collections as a result of lower revenues and higher DSO's (DSO was 103 days at June 30, 2017 and 100 days at June 30, 2016);
- Increased salaries and benefits payments due to annual wage increases, higher year-over-year headcount and the timing of an additional payroll in the second quarter of 2017 as compared with 2016.

Financing activities in the three months ended June 30, 2017 included \$78.0 million of additional borrowings under the Company's senior secured bank revolving credit facility ("Senior Bank Credit Facility") used to fund both operations and our Stock Repurchase Program. In the quarter, we repurchased and retired 1,887,033 shares of our common stock for an average price per share of \$34.74, at a total cost of \$65.6 million.

On June 2, 2016, our Board of Directors authorized a stock repurchase program (the "Stock Repurchase Program") under which the Company may repurchase up to \$100.0 million of its outstanding common stock. On May 18, 2017, our Board of Directors authorized an additional \$100.0 million to repurchase shares of our outstanding common stock pursuant to the Stock Repurchase Program authorized for an aggregate authorization of \$200.0 million. No time limit has been established for the completion of the program, and the program may be suspended, discontinued or replaced by the Board of Directors at any time without prior notice. As of June 30, 2017, we have \$78.9 million available under the Stock Repurchase Program to repurchase additional shares.

Our total debt was \$485.0 million as of June 30, 2017, down from \$500.0 million as of June 30, 2016. Total debt, net of cash was \$346.5 million at June 30, 2017, compared with \$317.3 million at June 30, 2016.

#### Headcount

Our total headcount decreased 1.9% from 4,718 as of December 31, 2016 to 4,629 as of June 30, 2017. The following table includes the net billable headcount additions (reductions) for the six months ended June 30, 2017.

| Billable Headcount                                    | Corporate<br>Finance &<br>Restructuring | Forensic and<br>Litigation<br>Consulting | Economic<br>Consulting | Technology | Strategic<br>Communications | Total |
|---|---|--|------------------------|------------|-----------------------------|-------|
| December 31, 2016                                     | 895                                     | 1,110                                    | 656                    | 288        | 647                         | 3,596 |
| Additions, net  | 5                                       | _  | 4                      | 8          | 10                          | 27    |
| March 31, 2017  | 900                                     | 1,110                                    | 660                    | 296        | 657                         | 3,623 |
| Additions (reductions), net                           | (19)                                    | (40)                                     | (8)                    | 5          | 2                           | (60)  |
| June 30, 2017   | 881                                     | 1,070                                    | 652                    | 301        | 659                         | 3,563 |
| Percentage change in headcount from December 31, 2016 | -1.6%                                   | -3.6%                                    | -0.6%                  | 4.5%       | 1.9%                        | -0.9% |

# CONSOLIDATED RESULTS OF OPERATIONS

# **Segment and Consolidated Operating Results:**

| Three Months Ended June 30, |                      |  |                       |  | Six Months E  | nded J     | l June 30, |  |
|-----------------------------|----------------------|--|-----------------------|--|---------------|------------|------------|--|
|                             | 2017                 |  | 2016                  |  |               |            | 2016       |  |
|                             |                      | (ın  | thousands, exc        | ept pe   | r share data) |            |            |  |
| \$                          | 117 487              | \$   | 132 142               | \$   | 223 388       | \$         | 259,298    |  |
| Ψ                           |                      | Ψ  |                       | Ψ  | -,            | Ψ          | 237,197    |  |
|                             |                      |  | ,                     |  |               |            | 248,737    |  |
|                             |                      |  |                       |  |               |            | 90,163     |  |
|                             | 46,248               |  | 49,924                |  | 89,977        |            | 95,037     |  |
| \$                          | 444,715              | \$   | 460,147               | \$   | 891,059       | \$         | 930,432    |  |
|                             |                      |  |                       |  |               |            |            |  |
| \$                          | 15,447               | \$   | 30,482                | \$   | 24,196        | \$         | 60,558     |  |
|                             | 1,183                |  | 11,925                |  | 13,107        |            | 30,138     |  |
|                             | 8,008                |  | 14,291                |  | 26,510        |            | 34,502     |  |
|                             | (1,568)              |  | 880                   |  | 2,872         |            | (300)      |  |
|                             | (755)                |  | 6,990                 |  | 1,772         |            | 10,655     |  |
|                             | 22,315               |  | 64,568                |  | 68,457        |            | 135,553    |  |
|                             | (22,286)             |  | (20,406)              |  | (41,339)      |            | (39,152)   |  |
|                             | 29                   |  | 44,162                |  | 27,118        |            | 96,401     |  |
|                             |                      |  |                       |  |               |            |            |  |
|                             | 1,592                |  | 4,125                 |  | 2,197         |            | 6,682      |  |
|                             | (6,250)              |  | (6,303)               |  | (12,051)      |            | (12,532)   |  |
|                             | (4,658)              |  | (2,178)               |  | (9,854)       |            | (5,850)    |  |
|                             | (4,629)              |  | 41,984                |  | 17,264        |            | 90,551     |  |
|                             | 527                  |  | 15,437                |  | 8,404         |            | 33,823     |  |
| \$                          | (5,156)              | \$   | 26,547                | \$   | 8,860         | \$         | 56,728     |  |
| \$                          | (0.13)               | \$   | 0.65                  | \$   | 0.22          | \$         | 1.40       |  |
| \$                          | (0.13)               | \$   | 0.64                  | \$   | 0.22          | \$         | 1.37       |  |
|                             | \$<br>\$<br>\$<br>\$ | \$ 117,487<br>111,410<br>124,004<br>45,566<br>46,248<br>\$ 444,715<br>\$ 15,447<br>1,183<br>8,008<br>(1,568)<br>(755)<br>22,315<br>(22,286)<br>29<br>1,592<br>(6,250)<br>(4,629)<br>527<br>\$ (5,156)<br>\$ (0.13) | \$ 117,487 \$ 111,410 | \$ 117,487 \$ 132,142<br>111,410 118,193<br>124,004 118,006<br>45,566 41,882<br>46,248 49,924<br>\$ 444,715 \$ 460,147<br>\$ 15,447 \$ 30,482<br>1,183 11,925<br>8,008 14,291<br>(1,568) 880<br>(755) 6,990<br>22,315 64,568<br>(22,286) (20,406)<br>29 44,162<br>1,592 4,125<br>(6,250) (6,303)<br>(4,658) (2,178)<br>(4,629) 41,984<br>527 15,437<br>\$ (5,156) \$ 26,547<br>\$ (0.13) \$ 0.65 | \$ 117,487    | \$ 117,487 | \$ 117,487 |  |

# Reconciliation of Net Income (Loss) to Adjusted EBITDA:

|   | Three Months Ended June 30, |         |    |         |          | Six Months Ended June |    |         |  |
|---|-----------------------------|---------|----|---------|----------|-----------------------|----|---------|--|
|   | 2017                        |         |    | 2016    | 2017     |                       |    | 2016    |  |
|   | (in thousands)              |         |    |         | (in thou | usands)               |    |         |  |
| Net income (loss)                               | \$                          | (5,156) | \$ | 26,547  | \$       | 8,860                 | \$ | 56,728  |  |
| Add back:                                       |                             |         |    |         |          |                       |    |         |  |
| Income tax provision                            |                             | 527     |    | 15,437  |          | 8,404                 |    | 33,823  |  |
| Interest income and other                       |                             | (1,592) |    | (4,125) |          | (2,197)               |    | (6,682) |  |
| Interest expense                                |                             | 6,250   |    | 6,303   |          | 12,051                |    | 12,532  |  |
| Depreciation and amortization                   |                             | 7,727   |    | 8,078   |          | 16,298                |    | 16,049  |  |
| Amortization of other intangible assets         |                             | 2,422   |    | 2,590   |          | 4,915                 |    | 5,196   |  |
| Special charges                                 |                             | 30,074  |    | 1,750   |          | 30,074                |    | 6,811   |  |
| Remeasurement of acquisition-related contingent |                             |         |    |         |          |                       |    |         |  |
| consideration                                   |                             | 536     |    |         |          | 702                   |    | 980     |  |
| Adjusted EBITDA                                 | \$                          | 40,788  | \$ | 56,580  | \$       | 79,107                | \$ | 125,437 |  |

#### Reconciliation of Net Income (Loss) and Earnings (Loss) Per Diluted Share to Adjusted Net Income and Adjusted EPS:

|   | Tl     | Three Months Ended June 30, |        |        |       | Six Months Er           |          |         |
|---|--------|-----------------------------|--------|--------|-------|-------------------------|----------|---------|
|   | (in th | 2017<br>ousands, exce       | nt ner | 2016   | (in t | 2017<br>thousands, exce | nt ne    | 2016    |
| Net income (loss)   | \$     | (5,156)                     |        | 26,547 | \$    |                         | \$<br>\$ | 56,728  |
| Add back:   | •      | (-,,                        | •      | -,-    |       | -,                      | •        | ,       |
| Special charges   |        | 30,074                      |        | 1,750  |       | 30,074                  |          | 6,811   |
| Tax impact of special charges   |        | (9,103)                     |        | (691)  |       | (9,103)                 |          | (2,483) |
| Remeasurement of acquisition-related contingent consideration               |        | 536                         |        | _      |       | 702                     |          | 980     |
| Tax impact of remeasurement of acquisition-related contingent consideration |        | (204)                       |        | _      |       | (269)                   |          | (380)   |
| Adjusted net income   | \$     | 16,147                      | \$     | 27,606 | \$    | 30,264                  | \$       | 61,656  |
| Earnings (loss) per common share — diluted                                  | \$     | (0.13)                      | \$     | 0.64   | \$    | 0.22                    | \$       | 1.37    |
| Add back:   |        |                             |        |        |       |                         |          |         |
| Special charges   |        | 0.75                        |        | 0.04   |       | 0.74                    |          | 0.16    |
| Tax impact of special charges   |        | (0.23)                      |        | (0.02) |       | (0.22)                  |          | (0.06)  |
| Remeasurement of acquisition-related contingent consideration               |        | 0.01                        |        | _      |       | 0.02                    |          | 0.02    |
| Tax impact of remeasurement of acquisition-related contingent consideration |        | _                           |        | _      |       | (0.01)                  |          | _       |
| Adjusted earnings per common share — diluted                                | \$     | 0.40                        | \$     | 0.66   | \$    | 0.75                    | \$       | 1.49    |
| Weighted average number of common shares outstanding — diluted $^{(1)}$     |        | 39,932                      |        | 41,599 |       | 40,502                  |          | 41,373  |

For the three months ended June 30, 2017, the Company reported a net loss. For the period, the basic weighted average common shares outstanding equals the diluted weighted average common shares outstanding for purposes of calculating U.S. GAAP earnings per share because potentially dilutive securities would be antidilutive. For non-GAAP purposes, the Adjusted EPS and diluted weighted average number of common shares outstanding presented herein reflect the impact of the inclusion of share-based awards that are considered dilutive based on the impact of the add-backs included in Adjusted Net Income above.

## Reconciliation of Net Cash Provided by (Used in) Operating Activities to Free Cash Flow:

|   | T              | hree Months l | June 30, |         | ıne 30,     |          |    |          |  |
|---|----------------|---------------|----------|---------|-------------|----------|----|----------|--|
|   |                | 2017 2016     |          |         |             | 2017     |    | 2016     |  |
|   | (in thousands) |               |          |         | (in thousan |          |    | ands)    |  |
| Net cash provided by (used in) operating activities | \$             | 10,887        | \$       | 73,732  | \$          | (82,200) | \$ | 40,633   |  |
| Purchases of property and equipment                 |                | (7,296)       |          | (5,621) |             | (13,127) |    | (11,983) |  |
| Free Cash Flow                                      | \$             | 3,591         | \$       | 68,111  | \$          | (95,327) | \$ | 28,650   |  |

#### Three Months Ended June 30, 2017 Compared with Three Months Ended June 30, 2016

## Revenues and operating income

See "Segment Results" for an expanded discussion of Revenues and Adjusted Segment EBITDA.

## Unallocated corporate expenses

Unallocated corporate expenses for the three months ended June 30, 2017 increased \$1.9 million, or 9.2%, to \$22.3 million compared with \$20.4 million for the three months ended June 30, 2016. Excluding the impact of a \$3.2 million portion of the special charge recorded in 2017, unallocated corporate expenses decreased by \$1.3 million in 2017 or 6.7%. The decrease was primarily due to lower infrastructure departments spend and lower executive compensation, which was partially offset by higher legal expenses.

#### Interest income and other

Interest income and other, which includes foreign currency transaction gains and losses, decreased \$2.5 million to \$1.6 million for the three months ended June 30, 2017 compared with \$4.1 million for the three months ended June 30, 2016. The decrease was primarily due to net unrealized foreign currency transaction gains, which were \$0.7 million for the three months ended June 30, 2017 compared with \$3.0 million for the three months ended June 30, 2016. Transaction gains and losses, both realized and unrealized, relate to the remeasurement or settlement of monetary assets and liabilities that are denominated in a currency other than an entity's functional currency. These monetary assets and liabilities include cash as well as third party and intercompany receivables and payables.

#### Interest expense

Interest expense for the three months ended June 30, 2017 of \$6.3 million was consistent with the three months ended June 30, 2016.

#### Income tax provision

For the three months ended June 30, 2017, we generated a loss before income tax provision which yielded a negative effective tax rate compared with 36.8% for the same period in 2016. Our effective tax rate for the three months ended June 30, 2017 was not meaningful due to the impact of the special charge. Excluding the impact of the special charge, the effective tax rate for the three months ended June 30, 2017 was 37.8% compared with 36.9% in the same period in 2016.

#### Six Months Ended June 30, 2017 Compared with Six Months Ended June 30, 2016

#### Revenues and operating income

See special charges discussion for the three months ended June 30, 2017.

#### **Unallocated corporate expenses**

Unallocated corporate expenses for the six months ended June 30, 2017 increased \$2.2 million, or 5.6%, to \$41.3 million compared with \$39.2 million for the six months ended June 30, 2016. Excluding the impact of special charges of \$3.2 million recorded in 2017, unallocated corporate expenses decreased by \$1.0 million in 2017 or 2.7 %. The decrease was primarily due to lower infrastructure departments spend and lower executive compensation, which was partially offset by higher expenses related to 2017 global senior management meeting and higher legal expenses.

#### Interest income and other

Interest income and other, which includes foreign currency transaction gains and losses, decreased \$4.5 million to \$2.2 million for the six months ended June 30, 2017 compared with \$6.7 million for the six months ended June 30, 2016. The decrease was primarily due to net unrealized foreign currency transaction losses, which were \$0.3 million for the six months ended June 30, 2017 compared with a \$4.4 million gain for the six months ended June 30, 2016. Transaction gains and losses, both realized and unrealized, relate to the remeasurement or settlement of monetary assets and liabilities that are denominated in a currency other than an entity's functional currency. These monetary assets and liabilities include cash as well as third party and intercompany receivables and payables.

#### Interest expense

Interest expense for the six months ended June 30, 2017 decreased \$0.4 million, or 3.2%, to \$12.1 million compared with \$12.5 million for the six months ended June 30, 2016. Interest expense for the six months ended June 30, 2017 was favorably impacted by lower average debt balances reflecting the net repayments of borrowings under the Senior Bank Credit Facility in 2016.

## Income tax provision

Our effective tax rate for the six months ended June 30, 2017 was 48.7% compared with 37.4% for the same period in 2016. The increase in the effective tax rate was primarily due to the impact of higher non-deductible foreign losses on lower income before income taxes. Excluding the impact of the special charge, the effective tax rate for the six months ended June 30, 2017 was 37.0% compared with 37.3% for the same period 2016.

#### SEGMENT RESULTS

## **Total Adjusted Segment EBITDA**

We evaluate the performance of our operating segments based on Adjusted Segment EBITDA. We define Total Adjusted Segment EBITDA, which is a non-GAAP financial measure, as the total of Adjusted Segment EBITDA for all segments, which excludes unallocated corporate expenses. The following table reconciles Net Income to Total Adjusted Segment EBITDA for the three and six months ended June 30, 2017 and 2016.

|   | Three Months Ended June 30, |          |         |         |      | Six Months E | Ended June 30, |         |
|---|-----------------------------|----------|---------|---------|------|--------------|----------------|---------|
|   | 2017 2                      |          |         | 2016    | 2017 |              |                | 2016    |
|   |                             | (in thou | ısands) |         |      |              |                |         |
| Net income (loss)                               | \$                          | (5,156)  | \$      | 26,547  | \$   | 8,860        | \$             | 56,728  |
| Add back:                                       |                             |          |         |         |      |              |                |         |
| Income tax provision                            |                             | 527      |         | 15,437  |      | 8,404        |                | 33,823  |
| Interest income and other                       |                             | (1,592)  |         | (4,125) |      | (2,197)      |                | (6,682) |
| Interest expense                                |                             | 6,250    |         | 6,303   |      | 12,051       |                | 12,532  |
| Unallocated corporate expenses(1)               |                             | 22,286   |         | 20,406  |      | 41,339       |                | 39,152  |
| Total segment operating income                  |                             | 22,315   |         | 64,568  |      | 68,457       |                | 135,553 |
| Add back:                                       |                             |          |         |         |      |              |                |         |
| Segment depreciation expense                    |                             | 6,783    |         | 7,179   |      | 13,999       |                | 14,208  |
| Amortization of other intangible assets         |                             | 2,422    |         | 2,590   |      | 4,915        |                | 5,196   |
| Segment special charges                         |                             | 26,830   |         | 1,750   |      | 26,830       |                | 6,811   |
| Remeasurement of acquisition-related contingent |                             |          |         |         |      |              |                |         |
| consideration                                   |                             | 536      |         | _       |      | 702          |                | 980     |
| Total Adjusted Segment EBITDA                   | \$                          | 58,886   | \$      | 76,087  | \$   | 114,903      | \$             | 162,748 |

<sup>(1)</sup> Includes \$3.2 million special charges for corporate.

#### **Other Segment Operating Data**

|   | T  | Three Months Ended June 30, |    |       |     | Six Months Ended June 3 |    |       |
|---|----|-----------------------------|----|-------|-----|-------------------------|----|-------|
|   |    | 2017                        |    | 2016  | 201 | 7                       |    | 2016  |
| Number of revenue-generating professionals:             |    |                             |    |       |     |                         |    |       |
| (at period end)   |    |                             |    |       |     |                         |    |       |
| Corporate Finance & Restructuring                       |    | 881                         |    | 853   |     | 881                     |    | 853   |
| Forensic and Litigation Consulting                      |    | 1,070                       |    | 1,117 |     | 1,070                   |    | 1,117 |
| Economic Consulting                                     |    | 652                         |    | 604   |     | 652                     |    | 604   |
| Technology (1)  |    | 301                         |    | 301   |     | 301                     |    | 301   |
| Strategic Communications                                |    | 659                         |    | 606   |     | 659                     |    | 606   |
| Total revenue-generating professionals                  |    | 3,563                       |    | 3,481 |     | 3,563                   |    | 3,481 |
| <b>Utilization rates of billable professionals:</b> (2) |    |                             |    |       |     |                         |    |       |
| Corporate Finance & Restructuring                       |    | 60%                         |    | 68%   |     | 60%                     |    | 71%   |
| Forensic and Litigation Consulting                      |    | 60%                         |    | 61%   |     | 60%                     |    | 62%   |
| Economic Consulting                                     |    | 68%                         |    | 71%   |     | 70%                     |    | 75%   |
| Average billable rate per hour: (3)                     |    |                             |    |       |     |                         |    |       |
| Corporate Finance & Restructuring                       | \$ | 403                         | \$ | 422   | \$  | 390                     | \$ | 402   |
| Forensic and Litigation Consulting                      | \$ | 310                         | \$ | 333   | \$  | 320                     | \$ | 333   |
| Economic Consulting                                     | \$ | 542                         | \$ | 526   | \$  | 548                     | \$ | 529   |
|   |    |                             |    |       |     |                         |    |       |

The number of revenue-generating professionals for the Technology segment excludes as-needed professionals who we employ based on demand for the segment's services. We employed an average of 392 as-needed employees during the three months ended June 30, 2017, as compared with 246 asneeded employees during the three months ended June 30, 2016.

<sup>(2)</sup> We calculate the utilization rate for our billable professionals by dividing the number of hours that all of our billable professionals worked on client assignments during a period by the total available working hours for all of our billable professionals during the same period. Available hours are determined by the standard hours worked by each employee, adjusted for part-time hours, local country standard work weeks and local country holidays. Available working hours include vacation

and professional training days, but exclude holidays. Utilization rates are presented for our segments that primarily bill clients on an hourly basis. We have not presented utilization rates for our Technology and Strategic Communications segments as most of the revenues of these segments are not generated on an hourly basis.

(3) For engagements where revenues are based on number of hours worked by our billable professionals, average billable rate per hour is calculated by dividing revenues (excluding revenues from success fees, pass-through revenues and outside consultants) for a period by the number of hours worked on client assignments during the same period. We have not presented average billable rates per hour for our Technology and Strategic Communications segments as most of the revenues of these segments are not based on billable hours.

## **CORPORATE FINANCE & RESTRUCTURING**

|   | 7  | Three Months E        | nded |         | <br>Six Months Ended June 30, |    |         |  |  |
|---|----|-----------------------|------|---------|-------------------------------|----|---------|--|--|
|   |    | 2017<br>(dollars in t |      | 2016    | <br>2017                      |    | 2016    |  |  |
|   |    | except rate           |      |         | (dollars in t<br>except rate  |    |         |  |  |
| Revenues  | \$ | 117,487               | \$   | 132,142 | \$<br>223,388                 | \$ | 259,298 |  |  |
| Percentage change in revenues from prior year         |    | -11.1%                |      | 21.1%   | -13.8%                        |    | 20.4%   |  |  |
| Operating expenses                                    |    |                       |      |         |                               |    |         |  |  |
| Direct cost of revenues                               |    | 77,078                |      | 80,873  | 151,743                       |    | 156,325 |  |  |
| Selling, general and administrative expenses          |    | 21,129                |      | 19,983  | 42,821                        |    | 40,806  |  |  |
| Special charges                                       |    | 3,049                 |      | _       | 3,049                         |    | _       |  |  |
| Amortization of other intangible assets               |    | 784                   |      | 804     | 1,579                         |    | 1,609   |  |  |
|   |    | 102,040               |      | 101,660 | 199,192                       |    | 198,740 |  |  |
| Segment operating income                              |    | 15,447                |      | 30,482  | 24,196                        |    | 60,558  |  |  |
| Percentage change in segment operating income         |    |                       |      |         |                               |    |         |  |  |
| from prior year                                       |    | -49.3%                |      | 39.1%   | -60.0%                        |    | 41.9%   |  |  |
| Add back:   |    |                       |      |         |                               |    |         |  |  |
| Depreciation and amortization of intangible assets    |    | 1,552                 |      | 1,559   | 3,128                         |    | 3,086   |  |  |
| Special charges                                       |    | 3,049                 |      |         | <br>3,049                     |    | _       |  |  |
| Adjusted Segment EBITDA                               | \$ | 20,048                | \$   | 32,041  | \$<br>30,373                  | \$ | 63,644  |  |  |
| Gross profit (1)                                      | \$ | 40,409                | \$   | 51,269  | \$<br>71,645                  | \$ | 102,973 |  |  |
| Percentage change in gross profit from prior year     |    | -21.2%                |      | 24.9%   | -30.4%                        |    | 23.6%   |  |  |
| Gross profit margin (2)                               |    | 34.4%                 |      | 38.8%   | 32.1%                         |    | 39.7%   |  |  |
| Adjusted Segment EBITDA as a percent of revenues      |    | 17.1%                 |      | 24.2%   | 13.6%                         |    | 24.5%   |  |  |
| Number of revenue-generating professionals (at period |    |                       |      |         |                               |    |         |  |  |
| end)  |    | 881                   |      | 853     | 881                           |    | 853     |  |  |
| Percentage change in number of revenue-generating     |    |                       |      |         |                               |    |         |  |  |
| professionals from prior year                         |    | 3.3%                  |      | 10.1%   | 3.3%                          |    | 10.1%   |  |  |
| Utilization rates of billable professionals           |    | 60%                   |      | 68%     | 60%                           |    | 71%     |  |  |
| Average billable rate per hour                        | \$ | 403                   | \$   | 422     | \$<br>390                     | \$ | 402     |  |  |

<sup>(1)</sup> Revenues less direct cost of revenues

## Three Months Ended June 30, 2017 Compared with Three Months Ended June 30, 2016

Revenues decreased \$14.7 million, or 11.1%, to \$117.5 million for the three months ended June 30, 2017, which included a 1.7% estimated negative impact from FX. Excluding the estimated impact of FX, revenues decreased \$12.5 million, or 9.4%. This decrease was primarily driven by lower demand for restructuring services globally, partially offset by higher success fees.

Gross profit decreased \$10.9 million, or 21.2%, to \$40.4 million for the three months ended June 30, 2017. Gross profit margin decreased 4.4 percentage points for the three months ended June 30, 2017. This decrease was primarily due to lower utilization as a result of a decline in demand for restructuring services globally.

<sup>(2)</sup> Gross profit as a percent of revenues

Selling, general and administrative ("SG&A") expenses increased \$1.1 million, or 5.7%, to \$21.1 million for the three months ended June 30, 2017. SG&A expenses were 18.0% of revenues for the three months ended June 30, 2017 compared with 15.1% for the three months ended June 30, 2016. The increase in SG&A expenses was primarily a result of higher infrastructure support costs.

## Six Months Ended June 30, 2017 Compared with Six Months Ended June 30, 2016

Revenues decreased \$35.9 million, or 13.8%, to \$223.4 million for the six months ended June 30, 2017, which included a 1.2% estimated negative impact from FX. Excluding the estimated impact of FX, revenues decreased \$32.6 million, or 12.6%. This decrease was primarily driven by lower demand for restructuring services globally, partially offset by higher demand for transaction advisory services in North America and Europe, Middle East and Africa ("EMEA").

Gross profit decreased \$31.3 million, or 30.4%, to \$71.6 million for the six months ended June 30, 2017. Gross profit margin decreased 7.6 percentage points for the six months ended June 30, 2017. The decline in gross profit margin was due to lower utilization across all regions, partially offset by higher success fees in North America.

SG&A expenses increased \$2.0 million, or 4.9%, to \$42.8 million for the six months ended June 30, 2017. SG&A expenses were 19.2% of revenues for the six months ended June 30, 2017 compared with 15.7% for the six months ended June 30, 2016. The increase in SG&A expense was due to higher infrastructure charges to support additional headcount and an increase bad debt expense. Bad debt expense in 2016 included a collection of a prior period write-off.

#### FORENSIC AND LITIGATION CONSULTING

|   | <br>Three Months E               | nded  | June 30,<br>2016                  | <br>Six Months End | une 30,<br>2016 |          |
|---|----------------------------------|-------|-----------------------------------|--------------------|-----------------|----------|
|   | <br>(dollars in t<br>except rate | ınds, | <br>(dollars in the except rate p | nds,               |                 |          |
| Revenues  | \$<br>111,410                    | \$    | 118,193                           | \$<br>222,816      | \$              | 237,197  |
| Percentage change in revenues from prior year                 | -5.7%                            |       | -6.3%                             | -6.1%              |                 | -4.9%    |
| Operating expenses  |                                  |       |                                   |                    |                 |          |
| Direct cost of revenues                                       | 77,360                           |       | 81,476                            | 154,238            |                 | 161,553  |
| Selling, general and administrative expenses                  | 22,050                           |       | 22,523                            | 44,230             |                 | 42,715   |
| Special charges   | 10,445                           |       | 1,750                             | 10,445             |                 | 1,750    |
| Acquisition-related contingent consideration                  | _                                |       | _                                 | _                  |                 | 6        |
| Amortization of other intangible assets                       | 372                              |       | 519                               | 796                |                 | 1,035    |
|   | 110,227                          |       | 106,268                           | 209,709            |                 | 207,059  |
| Segment operating income                                      | 1,183                            |       | 11,925                            | 13,107             |                 | 30,138   |
| Percentage change in segment operating income from prior year | -90.1%                           |       | -35.5%                            | -56.5%             |                 | -22.6%   |
| Add back:   | -50.1 /0                         |       | -33.3 /0                          | -50.5 /0           |                 | -22.0 /0 |
| Depreciation and amortization of intangible assets            | 1,404                            |       | 1,515                             | 3.001              |                 | 3,110    |
| Special charges   | 10,445                           |       | 1,750                             | 10,445             |                 | 1,750    |
|   | \$<br>13,032                     | \$    | 15,190                            | \$<br>26,553       | \$              | 34,998   |
| Gross profit (1)  | \$<br>34,050                     | \$    | 36,717                            | \$<br>68,578       | \$              | 75,644   |
| Percentage change in gross profit from prior year             | -7.3%                            |       | -17.3%                            | -9.3%              |                 | -15.1%   |
| Gross profit margin (2)                                       | 30.6%                            |       | 31.1%                             | 30.8%              |                 | 31.9%    |
| Adjusted Segment EBITDA as a percent of revenues              | 11.7%                            |       | 12.9%                             | 11.9%              |                 | 14.8%    |
| Number of revenue-generating professionals (at period         |                                  |       |                                   |                    |                 |          |
| end)  | 1,070                            |       | 1,117                             | 1,070              |                 | 1,117    |
| Percentage change in number of revenue-generating             |                                  |       |                                   |                    |                 |          |
| professionals from prior year                                 | -4.2%                            |       | -4.4%                             | -4.2%              |                 | -4.4%    |
| Utilization rates of billable professionals                   | <br>60%                          |       | 61%                               | 60%                |                 | 62%      |
| Average billable rate per hour                                | \$<br>310                        | \$    | 333                               | \$<br>320          | \$              | 333      |

<sup>(1)</sup> Revenues less direct cost of revenues.

<sup>(2)</sup> Gross profit as a percent of revenues.

#### Three Months Ended June 30, 2017 Compared with Three Months Ended June 30, 2016

Revenues decreased \$6.8 million, or 5.7%, to \$111.4 million for the three months ended June 30, 2017. This was driven by decreased demand in our global investigations and health solutions practices, partially offset by increased demand in our global construction services practice.

Gross profit decreased \$2.7 million, or 7.3%, to \$34.1 million for the three months ended June 30, 2017. Gross profit margin decreased 0.5 percentage points for the three months ended June 30, 2017.

SG&A expenses decreased \$0.5 million, or 2.1%, to \$22.1 million for the three months ended June 30, 2017. SG&A expenses were 19.8% of revenues for the three months ended June 30, 2017 compared with 19.1% for the three months ended June 30, 2016.

#### Six Months Ended June 30, 2017 Compared with Six Months Ended June 30, 2016

Revenues decreased \$14.4 million, or 6.1%, to \$222.8 million for the six months ended June 30, 2017. This decrease was driven by lower demand in our global investigations and health solutions practices, partially offset by increased demand in our global construction solutions practice.

Gross profit decreased \$7.1 million, or 9.3% to \$68.6 million for the six months ended June 30, 2017. Gross profit margin decreased 1.1 percentage points for the six months ended June 30, 2017. This decrease was primarily due to lower utilization in our global investigations and health solutions practices. This decline was partially offset by lower personnel costs in the health solutions practice resulting from headcount reductions in 2016 and higher utilization in the construction solutions practice.

SG&A expenses increased \$1.5 million, or 3.5%, to \$44.2 million for the six months ended June 30, 2017. SG&A expenses were 19.9% of revenues for the six months ended June 30, 2016. The increase in SG&A expenses was primarily a result of higher bad debt expense.

#### **ECONOMIC CONSULTING**

|   | <br>Three Months I           | Ended | June 30, |    | Six Months En                | ded J | une 30, |
|---|------------------------------|-------|----------|----|------------------------------|-------|---------|
|   | <br>2017                     |       | 2016     | _  | 2017                         |       | 2016    |
|   | (dollars in t<br>except rate |       |          |    | (dollars in t<br>except rate |       |         |
| Revenues  | \$<br>124,004                | \$    | 118,006  | \$ | 263,225                      | \$    | 248,737 |
| Percentage change in revenues from prior year                 | <br>5.1%                     |       | 8.6%     |    | 5.8%                         |       | 15.8%   |
| Operating expenses  |                              |       |          |    |                              |       |         |
| Direct cost of revenues                                       | 91,679                       |       | 85,940   |    | 194,952                      |       | 179,835 |
| Selling, general and administrative expenses                  | 18,245                       |       | 17,604   |    | 35,530                       |       | 34,030  |
| Special charges   | 5,910                        |       | _        |    | 5,910                        |       |         |
| Acquisition-related contingent consideration                  | 7                            |       | 16       |    | 14                           |       | 32      |
| Amortization of other intangible assets                       | 155                          |       | 155      |    | 309                          |       | 338     |
|   | 115,996                      |       | 103,715  |    | 236,715                      |       | 214,235 |
| Segment operating income                                      | <br>8,008                    |       | 14,291   |    | 26,510                       |       | 34,502  |
| Percentage change in segment operating income from prior year | -44.0%                       |       | 0.1%     |    | -23.2%                       |       | 40.4%   |
| Add back:   | 111070                       |       | 0,170    |    | 23.270                       |       | 101170  |
| Depreciation and amortization of intangible assets            | 1,591                        |       | 1,090    |    | 3,199                        |       | 2,198   |
| Special charges   | 5,910                        |       | _        |    | 5,910                        |       | _       |
| Adjusted Segment EBITDA                                       | \$<br>15,509                 | \$    | 15,381   | \$ | 35,619                       | \$    | 36,700  |
| Gross profit (1)  | \$<br>32,325                 | \$    | 32,066   | \$ | 68,273                       | \$    | 68,902  |
| Percentage change in gross profit from prior year             | 0.8%                         |       | 9.6%     |    | -0.9%                        |       | 24.4%   |
| Gross profit margin (2)                                       | 26.1%                        |       | 27.2%    |    | 25.9%                        |       | 27.7%   |
| Adjusted Segment EBITDA as a percent of revenues              | 12.5%                        |       | 13.0%    |    | 13.5%                        |       | 14.8%   |
| Number of revenue-generating professionals (at period end)    | 652                          |       | 604      |    | 652                          |       | 604     |
| Percentage change in number of revenue-generating             |                              |       |          |    |                              |       |         |
| professionals from prior year                                 | 7.9%                         |       | 9.0%     |    | 7.9%                         |       | 9.0%    |
| Utilization rates of billable professionals                   | 68%                          |       | 71%      |    | 70%                          |       | 75%     |
| Average billable rate per hour                                | \$<br>542                    | \$    | 526      | \$ | 548                          | \$    | 529     |

<sup>(1)</sup> Revenues less direct cost of revenues

## Three Months Ended June 30, 2017 Compared with Three Months Ended June 30, 2016

Revenues increased \$6.0 million, or 5.1%, to \$124.0 million for the three months ended June 30, 2017, which included a 2.1% estimated negative impact from FX. Excluding the estimated impact of FX, revenues increased \$8.6 million, or 7.2%, driven by higher demand for antitrust services in North America.

Gross profit increased \$0.3 million, or 0.8%, to \$32.3 million for the three months ended June 30, 2017. Gross profit margin decreased 1.1 percentage points for the three months ended June 30, 2017. This decrease in gross profit margin was primarily due to lower utilization across most of our practices in North America.

SG&A expenses increased \$0.6 million, or 3.6%, to \$18.2 million for the three months ended June 30, 2017. SG&A expenses were 14.7% of revenues for the three months ended June 30, 2017 compared with 14.9% for the three months ended June 30, 2016. The increase in SG&A expenses was primarily due to higher depreciation and rent expense, which was partially offset by lower bad debt expense.

#### Six Months Ended June 30, 2017 Compared with Six Months Ended June 30, 2016

Revenues increased \$14.5 million, or 5.8%, to \$263.2 million for the six months ended June 30, 2017, which included a 2.4% estimated negative impact from FX. Excluding the estimated impact of FX, revenues increased by \$20.3 million, or 8.2%. This increase was primarily driven by higher demand for antitrust services in North America, which was partially offset by lower demand for our financial economics services in North America.

<sup>(2)</sup> Gross profit as a percent of revenues

Gross profit decreased \$0.6 million, or 0.9%, to \$68.3 million for the six months ended June 30, 2017. Gross profit margin decreased 1.8 percentage points for the six months ended June 30, 2017. This decrease in gross profit margin was primarily due to lower utilization in EMEA.

SG&A expenses increased \$1.5 million, or 4.4%, to \$35.5 million for the six months ended June 30, 2017. SG&A expenses were 13.5% of revenues for the six months ended June 30, 2016. The increase in SG&A expense was driven primarily by higher depreciation, rent, and infrastructure support costs, which was partially offset by lower legal fees.

#### **TECHNOLOGY**

|   | T  | Three Months Ended June 30, |    |        | Six Months Ended June 30, |        |    |         |
|---|----|-----------------------------|----|--------|---------------------------|--------|----|---------|
|   |    | 2017                        | _  | 2016   |                           | 2017   |    | 2016    |
|   | _  | (dollars in                 |    |        | (dollars in thousan       |        | •  |         |
| Revenues  | \$ | 45,566                      | \$ | 41,882 | \$                        | 91,653 | \$ | 90,163  |
| Percentage change in revenues from prior year                                   |    | 8.8%                        | )  | -32.3% |                           | 1.7%   |    | -22.6%  |
| Operating expenses  |    |                             |    |        |                           |        |    |         |
| Direct cost of revenues   |    | 27,463                      |    | 24,632 |                           | 53,070 |    | 52,860  |
| Selling, general and administrative expenses                                    |    | 15,683                      |    | 16,211 |                           | 31,565 |    | 32,225  |
| Special charges   |    | 3,827                       |    | _      |                           | 3,827  |    | 5,061   |
| Amortization of other intangible assets   |    | 161                         |    | 159    |                           | 319    |    | 317     |
|   |    | 47,134                      |    | 41,002 |                           | 88,781 |    | 90,463  |
| Segment operating income (loss)   |    | (1,568)                     |    | 880    |                           | 2,872  |    | (300)   |
| Percentage change in segment operating income from prior year                   |    | NM (4)                      |    | -89.6% |                           | NM (4) |    | -102.0% |
| Add back:   |    |                             |    |        |                           |        |    |         |
| Depreciation and amortization of intangible assets                              |    | 3,162                       |    | 4,155  |                           | 6,526  |    | 8,097   |
| Special charges   |    | 3,827                       |    | _      |                           | 3,827  |    | 5,061   |
| Adjusted Segment EBITDA   | \$ | 5,421                       | \$ | 5,035  | \$                        | 13,225 | \$ | 12,858  |
| Gross profit (1)  | \$ | 18,103                      | \$ | 17,250 | \$                        | 38,583 | \$ | 37,303  |
| Percentage change in gross profit from prior year                               |    | 4.9%                        | )  | -36.0% |                           | 3.4%   |    | -27.4%  |
| Gross profit margin (2)   |    | 39.7%                       | )  | 41.2%  |                           | 42.1%  |    | 41.4%   |
| Adjusted Segment EBITDA as a percent of revenues                                |    | 11.9%                       | )  | 12.0%  |                           | 14.4%  |    | 14.3%   |
| Number of revenue-generating professionals (at period end) (3)                  |    | 301                         |    | 301    |                           | 301    |    | 301     |
| Percentage change in number of revenue-generating professionals from prior year |    | 0.0%                        | )  | -17.3% |                           | 0.0%   |    | -17.3%  |

<sup>(1)</sup> Revenues less direct cost of revenues

## Three Months Ended June 30, 2017 Compared with Three Months Ended June 30, 2016

Revenues increased \$3.7 million, or 8.8%, to \$45.6 million for the three months ended June 30, 2017, which included a 1.3% estimated negative impact from FX. Excluding the estimated impact of FX, revenues increased \$4.2 million, or 10.1%. The revenue increase is related to higher demand for consulting driven by M&A second requests, partially offset by lower revenues for hosting due to fewer cross border investigations.

Gross profit increased \$0.9 million, or 4.9%, to \$18.1 million for the three months ended June 30, 2017. Gross profit margin decreased by 1.5 percentage points to 39.7% of segment revenue compared with the same period in the prior year. The decrease in gross profit margin is due to revenue mix including a larger percentage of lower margin services and higher cost of service and investment in future revenue generating initiatives.

<sup>(2)</sup> Gross profit as a percent of revenues

<sup>(3)</sup> Includes personnel involved in direct client assistance and revenue generating consultants

<sup>(4)</sup> Fluctuation in terms of percentage change is not meaningful.

SG&A expenses decreased \$0.5 million, or 3.3%, to \$15.7 million for the three months ended June 30, 2017. SG&A expenses were 34.4% of revenues for the three months ended June 30, 2016. The decrease in SG&A expenses was primarily due to lower bad debt expense. Research and development expense related to software development was \$4.3 million for the three months ended June 30, 2017 compared with \$4.5 million for the three months ended June 30, 2016.

## Six Months Ended June 30, 2017 Compared with Six Months Ended June 30, 2016

Revenues increased \$1.5 million, or 1.7%, to \$91.7 million for the six months ended June 30, 2017, which included 1.2% estimated negative impact from FX. Excluding the estimated impact from FX, revenues increased \$2.6 million, or 2.9%, due to higher demand in M&A second request and investigation work, which was partially offset by the wind down of certain hosting services engagements.

Gross profit increased \$1.3 million, or 3.4%, to \$38.6 million for the six months ended June 30, 2017. Gross profit margin increased to 42.1% of revenues compared with 41.4% of revenue in the prior year. The increase in gross profit margin was due to higher revenues and a reduction in depreciation costs related to lower capital expenditures in the data center, which was partially offset by a higher mix of lower margin services.

SG&A expenses decreased \$0.7 million, or 2.0%, to \$31.6 million for the six months ended June 30, 2017. SG&A expenses were 34.4% of revenues for the six months ended June 30, 2016. The reduction in SG&A expenses is related to lower bad debt expenses. Research and development expense related to software development was \$8.5 million for the six months ended June 30, 2016 and 2017.

#### STRATEGIC COMMUNICATIONS

|   | T  | Three Months Ended June 30,             |    |        | Six Months Ended June 30, |        |    |        |
|---|----|---|----|--------|---------------------------|--------|----|--------|
|   |    | 2017                                    |    | 2016   |                           | 2017   |    | 2016   |
|   |    | (dollars in thousands) (dollars in thou |    |        |                           |        |    |        |
| Revenues  | \$ | 46,248                                  | \$ | 49,924 | \$                        | 89,977 | \$ | 95,037 |
| Percentage change in revenues from prior year                 |    | -7.4%                                   |    | 15.1%  |                           | -5.3%  |    | 11.2%  |
| Operating expenses  |    |   |    |        |                           |        |    |        |
| Direct cost of revenues                                       |    | 30,488                                  |    | 30,273 |                           | 59,137 |    | 58,257 |
| Selling, general and administrative expenses                  |    | 11,196                                  |    | 11,518 |                           | 22,399 |    | 22,926 |
| Special charges   |    | 3,599                                   |    | _      |                           | 3,599  |    | _      |
| Remeasurement of acquisition-related contingent               |    |   |    |        |                           |        |    |        |
| Consideration   |    | 536                                     |    | _      |                           | 702    |    | 980    |
| Acquisition-related contingent consideration                  |    | 234                                     |    | 190    |                           | 456    |    | 322    |
| Amortization of other intangible assets                       |    | 950                                     |    | 953    |                           | 1,912  |    | 1,897  |
|   |    | 47,003                                  |    | 42,934 |                           | 88,205 |    | 84,382 |
| Segment operating income                                      |    | (755)                                   |    | 6,990  |                           | 1,772  |    | 10,655 |
| Percentage change in segment operating income from prior year |    | -110.8%                                 |    | 69.4%  |                           | -83.4% |    | 28.0%  |
| Add back:   |    |   |    |        |                           |        |    |        |
| Depreciation and amortization of intangible assets            |    | 1,496                                   |    | 1,450  |                           | 3,060  |    | 2,913  |
| Special Charges   |    | 3,599                                   |    | _      |                           | 3,599  |    | _      |
| Fair value remeasurement of contingent consideration          |    | 536                                     |    | _      |                           | 702    |    | 980    |
| Adjusted Segment EBITDA                                       | \$ | 4,876                                   | \$ | 8,440  | \$                        | 9,133  | \$ | 14,548 |
| Gross profit (1)  | \$ | 15,760                                  | \$ | 19,651 | \$                        | 30,840 | \$ | 36,780 |
| Percentage change in gross profit from prior year             |    | -19.8%                                  |    | 22.9%  |                           | -16.2% |    | 15.8%  |
| Gross profit margin (2)                                       |    | 34.1%                                   |    | 39.4%  |                           | 34.3%  |    | 38.7%  |
| Adjusted Segment EBITDA as a percent of revenues              |    | 10.5%                                   |    | 16.9%  |                           | 10.2%  |    | 15.3%  |
| Number of revenue-generating professionals (at period         |    |   |    |        |                           |        |    |        |
| end)  |    | 659                                     |    | 606    |                           | 659    |    | 606    |
| Percentage change in number of revenue-generating             |    |   |    |        |                           |        |    |        |
| professionals from prior year                                 |    | 8.7%                                    |    | 10.0%  |                           | 8.7%   |    | 10.0%  |

<sup>(1)</sup> Revenues less direct cost of revenues

# Three Months Ended June 30, 2017 Compared with Three Months Ended June 30, 2016

Revenues decreased \$3.7 million, or 7.4%, to \$46.2 million for the three months ended June 30, 2017, which included 3.4% estimated negative impact from FX. Excluding the estimated impact of FX, revenues decreased by \$2.0 million, or 4.0%, driven by lower project based revenues in financial communications and corporate reputation engagements in North America, partially offset by higher retainer based revenues.

Gross profit decreased \$3.9 million, or 19.8%, to \$15.8 million for the three months ended June 30, 2017. Gross profit margin decreased 5.3 percentage points for the three months ended June 30, 2017. The decrease in gross profit margin was primarily due to fewer large scale high margin, project engagements and a higher proportion of lower margin pass-through income.

SG&A expenses decreased \$0.3 million, or 2.8%, to \$11.2 million for the three months ended June 30, 2017. SG&A expenses were 24.2% of revenue for the three months ended June 30, 2017 compared with 23.1% for the three months ended June 30, 2016.

## Six Months Ended June 30, 2017 Compared with Six Months Ended June 30, 2016

Revenues decreased \$5.1 million, or 5.3%, to \$90.0 million for the six months ended June 30, 2017, which included 3.8% estimated negative impact from FX. Excluding the estimated impact from FX, revenues decreased by \$1.4 million, or 1.5%, driven by lower project based revenues in financial communications in North America, which was partially offset by higher retainer-based revenues in all regions and higher project based revenues in EMEA, particularly in public affairs related engagements.

<sup>(2)</sup> Gross profit as a percent of revenues

Gross profit decreased \$5.9 million, 16.2%, to \$30.8 million for the six months ended June 30, 2017. Gross profit margin decreased 4.4 percentage points for the six months ended June 30, 2017. The decrease was primarily due to fewer high margin, large project engagements in North America as well as higher compensation as a result of increased headcount.

SG&A expenses decreased \$0.5 million, or 2.3%, to \$22.4 million for the six months ended June 30, 2017. SG&A expenses were 24.9% of revenue for the six months ended June 30, 2017 compared with 24.1% for the six months ended June 30, 2016.

#### CRITICAL ACCOUNTING POLICIES

Our discussion and analysis of our financial condition and results of operations are based on our condensed consolidated financial statements, which we have prepared in accordance with GAAP. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. Note 1 to the Consolidated Financial Statements included in Part II, Item 7, of our Annual Report on Form 10-K for the year ended December 31, 2016 filed with the SEC describes the significant accounting policies and methods used in preparation of the Consolidated Financial Statements. We evaluate our estimates, including those related to allowance for doubtful accounts and unbilled services, goodwill, income taxes and contingencies on an ongoing basis. We base our estimates on current facts and circumstances, historical experience and on various other assumptions that we believe are reasonable. These results form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The accounting policies that reflect our more significant estimates, judgments and assumptions and which we believe are the most critical to aid in fully understanding and evaluating our reported financial results include the following:

- Revenue recognition
- Allowance for doubtful accounts and unbilled services
- Goodwill and other intangible assets
- Income taxes

There have been no material changes to our critical accounting policies and estimates from the information provided in "Critical Accounting Policies" in Part II, Item 7, of our Annual Report on Form 10-K for the year ended December 31, 2016 filed with the SEC.

## **Goodwill and Other Intangible Assets**

On a quarterly basis, we monitor the key drivers of fair value to detect events or other changes that would warrant an interim impairment test of our goodwill and intangible assets. Factors we consider important that could trigger an interim impairment review include, but are not limited to, the following: significant underperformance relative to historical or projected future operating results; a significant change in the manner of our use of the acquired asset or strategy for our overall business; a significant negative industry or economic trend; and our market capitalization relative to net book value. When we evaluate these factors and determine that a triggering event has occurred, we perform an interim impairment analysis.

As of October 1, 2016, the date of our last annual goodwill impairment test, the estimated fair value of each of our reporting units significantly exceeded their respective carrying values and no further testing was required. Through our quarterly assessment, we determined that there were no events or circumstances that more likely than not would reduce the fair value of any of our reporting units below their carrying value.

There can be no assurance that the estimates and assumptions used in our goodwill impairment testing will prove to be accurate predictions of the future. If our assumptions regarding forecasted cash flows are not achieved, we may be required to perform the two-step quantitative goodwill impairment analysis prior to our next annual impairment test. In addition, if the aforementioned factors have the effect of changing one of the critical assumptions or estimates we use to calculate the value of our goodwill or intangible assets, we may be required to record goodwill and/or intangible asset impairment charges in future periods, whether in connection with our next annual impairment test or if a triggering event occurs outside of the quarter during which the annual goodwill impairment test is performed. It is not possible at this time to determine if any future impairment charge would result or, if it does, whether such charge would be material.

# SIGNIFICANT NEW ACCOUNTING PRONOUNCEMENTS

See Note 3, "New Accounting Standards" in Part I, Item 1, of this Quarterly Report on Form 10-Q.

#### LIQUIDITY AND CAPITAL RESOURCES

#### Cash Flows

|  | Six | Six Months Ended June 30, |          |  |  |  |  |
|--|-----|---------------------------|----------|--|--|--|--|
| <u>Cash flows</u>                                | 201 | 7                         | 2016     |  |  |  |  |
|  |     | (dollars in thousands)    |          |  |  |  |  |
| Net cash (used) provided by operating activities | \$  | (82,200) \$               | 40,633   |  |  |  |  |
| Net cash used in investing activities            | \$  | (13,055) \$               | (11,943) |  |  |  |  |
| Net cash provided by financing activities        | \$  | 15,170 \$                 | 8,853    |  |  |  |  |
| DSO  |     | 103                       | 100      |  |  |  |  |

We have generally financed our day-to-day operations, capital expenditures and acquisitions through cash flows from operations. During the first quarter of our fiscal year, our cash needs generally exceed our cash flows from operations due to the payment of annual incentive compensation. Our operating cash flows are generally positive subsequent to the first quarter of each year.

Our operating assets and liabilities consist primarily of billed and unbilled accounts receivable, notes receivable from employees, accounts payable, accrued expenses and accrued compensation expenses. The timing of billings and collections of receivables, as well as compensation and vendor payments, affect the changes in these balances.

DSO is a performance measure used to assess how quickly revenues are collected by the Company. We calculate DSO at the end of each reporting period by dividing net accounts receivable reduced by billings in excess of services provided, by revenues for the quarter, adjusted for changes in foreign exchange rates. We multiply the result by the number of days in the quarter.

#### Six Months Ended June 30, 2017 Compared with Six Months Ended June 30, 2016

Net cash used in operating activities for the six months ended June 30, 2017 was \$82.2 million compared with net cash provided by operating activities of \$40.6 million for the six months ended June 30, 2016. The decrease in net cash provided by operating activities was primarily due to

- lower cash collections as a result of lower revenues and higher DSO's (DSO was 103 days at June 30, 2017 and 100 days at June 30, 2016);
- increased annual bonus payments; and
- increased salaries and benefits payments due to annual wage increases, higher year-over-year headcount and the timing of an additional payroll
  in the first half of 2017 as compared with 2016.

Net cash used in investing activities for the six months ended June 30, 2017 was \$13.1 million compared with net cash used in investing activities of \$11.9 million for the six months ended June 30, 2016. Capital expenditures were \$13.1 million for the six months ended June 30, 2017 compared with \$12.0 million for the six months ended June 30, 2016.

Net cash provided by financing activities for the six months ended June 30, 2017 was \$15.2 million compared with \$8.9 million for the six months ended June 30, 2016. Cash used in financing activities in the six months ended June 30, 2017 included \$115.0 million of net borrowings under our Senior Bank Credit Facility, payments of \$102.5 million used to settle repurchases of our common stock and \$3.2 million of refundable deposits related to one of our foreign entities. Our financing activities for the six months ended June 30, 2016 included \$9.4 million in cash received from the issuance of common stock under our equity compensation plan, the receipt of \$2.6 million of refundable deposits related to one of our foreign entities and payments of \$2.9 million to settle repurchases of our common stock.

## **Capital Resources**

As of June 30, 2017, our capital resources included \$138.5 million of cash and cash equivalents and available borrowing capacity of \$364.3 million under our Senior Bank Credit Facility. As of June 30, 2017, we had \$185.0 million of borrowing outstanding under our Senior Bank Credit Facility and \$0.7 million of outstanding letters of credit, which reduced the availability of borrowings. We primarily use letters of credit in lieu of security deposits for our leased office facilities.

#### **Future Capital Needs**

We anticipate that our future capital needs will principally consist of funds required for:

- operating and general corporate expenses relating to the operation of our businesses;
- capital expenditures, primarily for information technology equipment, office furniture and leasehold improvements;
- debt service requirements, including interest payments on our long-term debt;
- compensating designated executive management and senior managing directors under our various long-term incentive compensation programs;
- discretionary funding of the Stock Repurchase Program;
- contingent obligations related to our acquisitions;
- potential acquisitions of businesses that would allow us to diversify or expand our service offerings; and
- other known future contractual obligations.

During the six months ended June 30, 2017, we spent \$13.1 million in capital expenditures to support our organization, including direct support for specific client engagements. We expect to make additional capital expenditures in an aggregate amount between \$20 million and \$30 million for the remainder of 2017. Our estimate takes into consideration the needs of our existing businesses but does not include the impact of any purchases that we may be required to make as a result of future acquisitions or specific client engagements that are not currently contemplated. Our capital expenditure requirements may change if our staffing levels or technology needs change significantly from what we currently anticipate, if we are required to purchase additional equipment specifically to support new client engagements or if we pursue and complete additional acquisitions.

Our cash flows from operations have historically exceeded our cash needs for capital expenditures and debt service requirements. We believe that our cash flows from operations, supplemented by borrowings under our Senior Bank Credit Facility, as necessary, will provide adequate cash to fund our long-term cash needs from normal operations for the next 12 months or longer.

Our conclusion that we will be able to fund our cash requirements by using existing capital resources and cash generated from operations does not take into account the impact of any unanticipated capital expenditures, future acquisitions, unexpected significant changes in numbers of employees or other unanticipated uses of cash. The anticipated cash needs of our business could change significantly if we pursue and complete additional business acquisitions, if our business plans change, if economic conditions change from those currently prevailing or from those now anticipated, or if other unexpected circumstances arise that may have a material effect on the cash flow or profitability of our business, including material negative changes in the operating performance or financial results of our business. Any of these events or circumstances, including any new business opportunities, could involve significant additional funding needs in excess of the identified currently available sources and could require us to raise additional debt or equity funding to meet those needs. Our ability to raise additional capital, if necessary, is subject to a variety of factors that we cannot predict with certainty, including:

- our future profitability;
- the quality of our accounts receivable;
- our relative levels of debt and equity;
- · the volatility and overall condition of the capital markets; and
- the market prices of our securities.

Any new debt funding, if available, may be on terms less favorable to us than our Senior Bank Credit Facility or the Indenture that governs our senior notes due 2022. See "Forward-Looking Statements" and "Risk Factors" in Part II, Item 1A, of this Quarterly Report on Form 10-Q.

## **Off-Balance Sheet Arrangements**

We have no off-balance sheet arrangements, other than operating leases, and we have not entered into any transactions involving unconsolidated subsidiaries or special purpose entities.

#### **Future Contractual Obligations**

There have been no significant changes in our future contractual obligations information as disclosed in our Annual Report on Form 10-K for the year ended December 31, 2016 filed with the SEC.

#### **Forward-Looking Statements**

This Quarterly Report on Form 10-Q includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), that involve uncertainties and risks. Forward-looking statements include statements concerning our plans, objectives, goals, strategies, future events, future revenues, future results and performance, future capital allocations and expenditures, expectations, plans or intentions relating to acquisitions, share repurchases and other matters, business trends and other information that is not historical. Forward-looking statements often contain words such as "estimates," "expects," "anticipates," "projects," "plans," "intends," "believes," "forecasts" and variations of such words or similar expressions. All forward-looking statements, including, without limitation, management's financial guidance and examination of operating trends, are based upon our historical performance and our current plans, estimates and expectations at the time we make them and various assumptions. There can be no assurance that management's expectations, beliefs and projections will result or be achieved. Our actual financial results, performance or achievements could differ materially from those expressed in, or implied by, any forward-looking statements. The inclusion of any forward-looking information should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved. Given these risks, uncertainties and other factors, you should not place undue reliance on any forward-looking statements.

There are a number of risks and uncertainties that could cause our actual results to differ materially from the forward-looking statements contained in, or implied by, this Quarterly Report on Form 10-Q. Important factors that could cause our actual results to differ materially from the forward-looking statements we make in this Quarterly Report on Form 10-Q include those set forth under the heading "Risk Factors" in Part II, Item 1A, of this Quarterly Report on Form 10-Q for the quarter ended June 30, 2017 filed with the SEC. Important factors that could cause our actual results to differ materially from the forward-looking statements we make in this Quarterly Report on Form 10-Q include, but are not limited to, the following:

- changes in demand for our services;
- our ability to attract and retain qualified professionals and senior management;
- conflicts resulting in our inability to represent certain clients;
- our former employees joining or forming competing businesses;
- our ability to manage our professionals' utilization and billing rates and maintain or increase the pricing of our services and products;
- our ability to identify suitable acquisition candidates, negotiate favorable terms, take advantage of opportunistic acquisition situations and integrate the operations of acquisitions as well as the costs of integration;
- our ability to adapt to and manage the risks associated with operating in non-U.S. markets;
- our ability to replace key personnel, including former executives, officers, senior managers and practice and regional leaders who have highly specialized skills and experience;
- · our ability to protect the confidentiality of internal and client data and proprietary and confidential information;
- legislation or judicial rulings, including rulings regarding data privacy and the discovery process;
- · periodic fluctuations in revenues, operating income and cash flows;
- damage to our reputation as a result of claims involving the quality of our services;
- fee discounting or renegotiation, lower pricing, less advantageous contract terms and unexpected terminations of client engagements;
- competition for clients and key personnel;
- general economic factors, industry trends, restructuring and bankruptcy rates, legal or regulatory requirements, capital market conditions, merger and acquisition activity, major litigation activity and other events outside of our control;
- our ability to manage growth;

- risk of non-payment of receivables;
- the amount and terms of our outstanding indebtedness;
- headcount and cost reductions during periods of reduced demand;
- risks relating to the obsolescence of, changes to, or the protection of, our proprietary software products and intellectual property rights;
- foreign currency disruptions and currency fluctuations between the U.S. dollar and foreign currencies; and
- fluctuations in the mix of our services and the geographic locations in which our clients are located or our services are rendered.

There may be other factors that may cause our actual results to differ materially from our forward-looking statements. All forward-looking statements attributable to us or persons acting on our behalf apply only as of the date of this Quarterly Report on Form 10-Q and are expressly qualified in their entirety by the cautionary statements included herein. We undertake no obligation to publicly update or revise any forward-looking statements to reflect subsequent events or circumstances and do not intend to do so.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

For information regarding our exposure to certain market risks see "Quantitative and Qualitative Disclosures about Market Risk" in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2016 filed with the SEC. There have been no significant changes in our market risk exposure during the period covered by this Quarterly Report on Form 10-Q.

#### Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures. An evaluation of the effectiveness of the design and operation of our "disclosure controls and procedures" (as defined in Rule 13a-15(e) under the Exchange Act), as of the end of the period covered by this Quarterly Report on Form 10-Q was made under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer. Based upon this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures (a) were effective to ensure that information required to be disclosed by us in reports filed or submitted under the Exchange Act is timely recorded, processed, summarized and reported and (b) included, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in reports filed or submitted under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

*Changes in Internal Control over Financial Reporting.* There have not been any changes in our internal control over financial reporting that occurred during the quarter ended June 30, 2017 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II—OTHER INFORMATION

#### Item 1. Legal Proceedings

From time to time in the ordinary course of business, we are subject to claims, asserted or unasserted, or named as a party to lawsuits or investigations. Litigation, in general, and intellectual property and securities litigation in particular, can be expensive and disruptive to normal business operations. Moreover, the results of legal proceedings cannot be predicted with any certainty and in the case of more complex legal proceedings such as intellectual property and securities litigation, the results are difficult to predict at all. We are not aware of any asserted or unasserted legal proceedings or claims that we believe would have a material adverse effect on our financial condition or results of our operations.

#### Item 1A. Risk Factors

A restated description of the risk factors associated with our business is set forth below. This description includes any material changes to and supersedes the description of the risk factors associated with our business previously disclosed in Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2016 filed with the Securities and Exchange Commission on February 18, 2017. If any of the following risks occur, our business, financial condition, operating results, and cash flows could be materially adversely affected. We may disclose changes to risk factors or disclose additional factors from time to time in our future filings with the Securities and Exchange Commission. Additional risks and uncertainties not presently known to us or that we currently deem immaterial also may impair our business operations.

#### **Risks Related to Our Reportable Segments**

Changes in capital markets, M&A activity, legal or regulatory requirements, general economic conditions and monetary or geo-political disruptions, as well as other factors beyond our control, could reduce demand for our practice offerings or services, in which case our revenues and profitability could decline.

Different factors outside of our control could affect demand for a segment's practices and our services. These include:

- fluctuations in U.S. and/or global economies, including economic recessions and the strength and rate of any general economic recoveries;
- the U.S. or global financial markets and the availability, costs and terms of credit and credit modifications;
- the level of leverage incurred by countries or businesses;
- M&A activity;
- frequency and complexity of significant commercial litigation;
- overexpansion by businesses causing financial difficulties;
- business and management crises, including the occurrence of alleged fraudulent or illegal activities and practices;
- new and complex laws and regulations, repeals of existing laws and regulations or changes of enforcement of laws, rules and regulations, including antitrust/competition reviews of proposed M&A transactions;
- other economic, geographic or political factors; and
- general business conditions.

We are not able to predict the positive or negative effects that future events or changes to the U.S. or global economies will have on our business or the business of any particular segment. Fluctuations, changes and disruptions in financial, credit, M&A and other markets, political instability and general business factors could impact various segments' operations and could affect such operations differently. Changes to factors described above, as well as other events, including by way of example, contractions of regional economies, or the economy of a particular country, monetary systems, banking, real estate and retail or other industries; debt or credit difficulties or defaults by businesses or countries; new, repeals of or changes to laws and regulations, including changes to the bankruptcy and competition laws of the U.S. or other countries; tort reform; banking reform; a decline in the implementation or adoption of new laws of regulation, or in government enforcement, litigation or monetary damages or remedies that are sought; or political instability may have adverse effects on one or more of our segments or service, practice or industry offerings.

#### Our revenues, operating income and cash flows are likely to fluctuate.

We experience fluctuations in our revenues and cost structure and the resulting operating income and cash flows and expect that this will continue to occur in the future. We experience fluctuations in our annual and quarterly financial results, including revenues, operating income and earnings per share, for reasons that include (i) the types and complexity, number, size, timing and duration of client engagements; (ii) the timing of revenue recognition under GAAP; (iii) the utilization of revenue-generating professionals, including the ability to adjust staffing levels (including new hires or reductions) to accommodate the business and prospects of the applicable segment and practice;; (iv) the time it takes before a new hire becomes profitable; (v) the geographic locations of our clients or the locations where services are rendered; (vi) billing rates and fee arrangements, including the opportunity and ability to successfully reach milestones and complete, and collect success fees and other outcome-contingent or performance-based fees; (vii) the length of billing and collection cycles and changes in bad debt rates; (viii) changes in the frequency and complexity of government regulatory and enforcement activities; (ix) business and asset acquisitions; (x) fluctuations in the exchange rates of various currencies against the U.S. dollar; and (xi) economic factors beyond our control.

The results of different segments and practices may be affected differently by the above factors. Certain of our practices, particularly our substantial restructuring practice, tend to experience their highest demand during periods when market and/or industry conditions are less favorable for many businesses. For example, in periods of limited credit availability, reduced M&A activity and/or declining business and/or consumer spending, while not always the case, there may be increased restructuring opportunities that will cause our restructuring practice to experience high demand. On the other hand, those same factors may cause a number of our other segments and practices, such as our antitrust and competition practice in Economic Consulting and our transaction advisory services practice in Corporate Finance & Restructuring to experience reduced demand. The positive effects of certain events or factors on certain segments and practices may not be sufficient to overcome the negative effects of those same events or factors on other parts of our business. In addition, our mix of practice offerings adds complexity to the task of predicting revenues and results of operations and managing our staffing levels and expenditures across changing business cycles and economic environments.

Our results are subject to seasonal and similar factors, such as during the fourth quarter when our professionals and our clients typically take vacations. We may also experience fluctuations in our operating income and related cash flows because of increases in employee compensation, including changes to our incentive compensation structure and the timing of incentive payments, which we generally pay during the first quarter of each year, or hiring or retention payments which are paid throughout the year. Also, the timing of investments or future acquisitions and the cost of integrating them may cause fluctuations in our financial results, including operating income and cash flows. This volatility makes it difficult to forecast our future results with precision and to assess accurately whether increases or decreases in any one or more quarters are likely to cause annual results to exceed or fall short of previously issued guidance. While we assess our annual guidance at the end of each quarter and update such guidance when we think it is appropriate, unanticipated future volatility can cause actual results to vary significantly from our guidance, even where that guidance reflects a range of possible results and has been updated to take account of partial-year results.

#### If we do not effectively manage the utilization of our professionals or billable rates, our financial results could decline.

Our failure to manage the utilization of our professionals who bill on an hourly basis, or maintain or increase the hourly rates we charge our clients for our services, could result in adverse consequences, such as non- or lower-revenue-generating professionals, increased employee turnover, fixed compensation expenses in periods of declining revenues, the inability to appropriately staff engagements (including adding or reducing staff during periods of increased or decreased demand for our services), or special charges associated with reductions in staff or operations. Reductions in workforce or increases of billable rates will not necessarily lead to savings. In such events, our financial results may decline or be adversely impacted. A number of factors affect the utilization of our professionals. Some of these factors we cannot predict with certainty, including general economic and financial market conditions; the complexity, number, type, size and timing of client engagements; the level of demand for our services; appropriate professional staffing levels, in light of changing client demands and market conditions; utilization of professionals across segments and geographic regions; competition and acquisitions.

Segments may enter into engagements which involve more complicated non-time and material arrangements, such as fixed fees and time and materials with caps. Failure to effectively manage professional hours and other aspects of alternative fee engagements may result in the costs of providing such services exceeding the fees collected by the Company. Failure to successfully complete or reach milestones with respect to contingent fee or success fee assignments may also lead to lower revenues or the costs of providing services under those types of arrangements exceeding the fees collected by the Company.

Factors that could negatively affect utilization in our Corporate Finance & Restructuring segment include the completion of bankruptcy proceedings; the timing of the completion of other engagements; fewer and smaller restructuring (including bankruptcy) cases; a recovering or strong economy; easy credit availability; low interest rates; and fewer, smaller and less complex M&A and restructuring activity, or less capital markets activity. Factors that could negatively affect utilization in our Forensic and Litigation

Consulting segment include the settlement of litigation; less frequent instances of significant mismanagement, fraud, wrongdoing or other business problems that could result in fewer or less complex business engagements; fewer and less complex legal disputes; fewer class action suits; the timing of the completion of engagements; less government regulation or fewer regulatory investigations; and the timing of government investigations and litigation. Factors that could adversely affect utilization in our Economic Consulting segment include fewer, smaller and less complex M&A activity; less capital markets activity or fewer complex transactions, a reduced number of regulatory filings and less litigation, reduced or less aggressive antitrust and competition regulation or enforcement; fewer government investigations and proceedings; and the timing of client utilization of our services. Our global expansion into or within locations where we are not well-known or where demand for our services is not well-developed could also contribute to low or lower utilization rates in certain locations. Factors that could adversely affect our Technology segment's utilization include the settlement of litigation and a decline in and less complex litigation proceedings and governmental investigations. Factors that could adversely affect our Strategic Communications segment's utilization include a decline in M&A or capital markets activity; fewer event-driven crises affecting businesses; fewer public securities offerings, and general economic decline that may reduce certain discretionary spending by clients.

Our segments may face risks of fee non-payment, clients may seek to renegotiate existing fees and contract arrangements, and clients may not accept billable rate or price increases, which could result in loss of clients, fee write-offs, reduced revenues and less profitable business.

Our segments are engaged by certain clients who are experiencing or anticipate experiencing financial distress or are facing complex challenges that could result in financial liabilities. This may be true in light of general economic conditions; lingering effects of past economic slowdowns or recession; or business- or operations-specific reasons. Such clients may not have sufficient funds to continue operations or to pay for our services. We typically do not receive retainers before we begin performing services on a client's behalf in connection with a significant number of engagements in our segments. In the cases where we have received retainers, we cannot assure the retainers will adequately cover our fees for the services we perform on behalf of these clients. With respect to bankruptcy cases, bankruptcy courts have the discretion to require us to return all, or a portion of, our fees.

We may receive requests to discount our fees or to negotiate lower rates for our services and to agree to contract terms relative to the scope of services and other terms that may limit the size of an engagement or our ability to pass through costs. We consider these requests on a case-by-case basis. We have been receiving these types of requests and negotiations more frequently and expect this to continue in the future. In addition, our clients and prospective clients may not accept rate increases that we put into effect or plan to implement in the future. Fee discounts, pressure not to increase or even decrease our rates, and less advantageous contract terms could result in the loss of clients, lower revenues and operating income, higher costs and less profitable engagements. More discounts or write-offs than we expect in any period would have a negative impact on our results of operations. There is no assurance that significant client engagements will be renewed or replaced in a timely manner or at all, or that they will generate the same volume of work or revenues, or be as profitable as past engagements.

Certain of our clients prefer fixed and other alternative fee arrangements that place cost ceilings or other limitations on our fee structure or may shift more of our revenue-generating potential to back-end contingent and success fee arrangements. With respect to such alternative fee arrangements, we may discount our rates initially, which could mean that the cost of providing services exceeds the fees collected by the Company during all or a portion of the term of the engagement. In such cases, the Company's failure to manage the engagement efficiently or collect the success or performance fees could expose the Company to a greater risk of loss on such engagement than other fee arrangements or may cause variations in the Company's revenues and operating results due to the timing of achieving the performance-based criteria, if achieved at all. A segment's ability to service clients with these fee arrangements at a cost that does not directly correlate to time and materials may negatively impact or result in a loss of the profitability of such engagements, adversely affecting the financial results of the segment.

Our Technology segment faces certain risks, including (i) industry consolidation and a heightened competitive environment, (ii) client concentration, (iii) downward pricing pressure, (iv) technology changes and obsolescence, (v) failure to protect client information against cyber-attacks and (vi) failure to protect IP used by the segment, which individually or together could cause the financial results and prospects of this segment and the Company to decline.

Our Technology segment is facing significant competition from other consulting and/or software providers specializing in e-discovery, ESI and the management of electronic content. There continues to be significant consolidation of companies providing products and services similar to those offered by our Technology segment, which may provide competitors access to greater financial and other resources than those of the Company. This industry is subject to significant and rapid innovation. Larger competitors may be able to invest more in research and development, react more quickly to new regulatory or legal requirements and other changes, or innovate more quickly and efficiently. Our Ringtail ® software has been facing significant competition from competing software products, which are offered on a commodity basis through licensing as opposed to our historical integrated product and consulting service offering.

Our Technology segment relies on a few clients for a greater proportion of its revenues than our other segments. For the year ended December 31, 2016, two clients of our Technology segment accounted for approximately 12% and 11%, respectively, of the segment's annual revenues.

Our Technology segment has been experiencing increasing competition from companies providing similar services at lower prices, particularly with respect to hosting and e-discovery services.

The success of our Technology segment and its ability to compete depends significantly on our technology and other IP, including our proprietary Ringtail ® software, Acuity ® e-discovery offering, and other proprietary information and IP rights. The software and products of our Technology segment are subject to rapid technological innovation. There is no assurance that we will successfully develop new versions of our Ringtail ® software or other products. Our software may not keep pace with necessary changes and innovation. There is no assurance that new, innovative or improved software or products will be developed, compete effectively with the software and technology developed and offered by competitors, be price competitive with other companies providing similar software or products, or be accepted by our clients or the marketplace. If our Technology segment is unable to develop and offer competitive software and products or is otherwise unable to capitalize on market opportunities, the impact could adversely affect our operating margins and financial results.

Our reputation for providing secure information storage and maintaining the confidentiality of proprietary, confidential and trade secret information is critical to the success of our Technology segment, which hosts client information as a service. We routinely face cyber-based attacks and attempts by hackers and similar unauthorized users to gain access to or corrupt our information technology systems, which so far have been unsuccessful. Such attacks could disrupt our business operations, cause us to incur unanticipated losses or expenses, and result in unauthorized disclosures of confidential or proprietary information. We expect to continue to face such attempts. Although we seek to prevent, detect and investigate these network security incidents, and have taken steps to mitigate the likelihood of network security breaches, there can be no assurance that attacks by unauthorized users will not be attempted in the future or that our security measures will be effective.

We rely on a combination of copyrights, trademarks, patents, trade secrets, confidentiality and other contractual provisions to protect our assets. Our Ringtail ® software and related documentation are protected principally under trade secret and copyright laws, which afford only limited protection, and the laws of some foreign jurisdictions provide less protection for our proprietary rights than the laws of the U.S. Certain aspects of our Technology segment software are protected by patents granted in the U.S. and foreign jurisdictions. Unauthorized use and misuse of our IP by employees or third parties could have a material adverse effect on our business, financial condition and results of operations. The available legal remedies for unauthorized or misuse of our IP may not adequately compensate us for the damages caused by unauthorized use.

If we (i) fail to compete effectively, including by offering our software and services at a competitive price, (ii) are unable to keep pace with industry innovation and user requirements, (iii) are unable to replace clients or revenues as engagements end or are canceled or the scope of engagements are curtailed, or (iv) are unable to protect our clients' or our own IP and proprietary information, the financial results and profitability of this segment and the Company would be adversely affected. There is no assurance that we can replace clients or the revenues from engagements, eliminate the costs associated with those engagements, find other engagements to utilize our professionals, develop competitive products or services that will be accepted or preferred by users, offer our products and services at competitive prices, or continue to maintain the confidentiality of our IP and the information of our clients.

#### We may not manage our growth effectively, and our profitability may suffer.

We experience fluctuations in growth of our different segments, practices or services, including periods of rapid or declining growth. Periods of rapid expansion may strain our management team, or human resources and information systems. To manage growth successfully, we may need to add qualified managers and employees and periodically update our operating, financial and other systems, as well as our internal procedures and controls. We also must effectively motivate, train and manage a larger professional staff. If we fail to add or retain qualified managers, employees and contractors when needed, estimate costs, or manage our growth effectively, our business, financial results and financial condition may suffer.

We cannot assure that we can successfully manage growth through acquisitions and the integration of the companies and assets we acquire or that they will result in the financial, operational and other benefits that we anticipate. Some acquisitions may not be immediately accretive to earnings, and some expansion may result in significant expenditures.

In periods of declining growth, underutilized employees and contractors may result in expenses and costs being a greater percentage of revenues. In such situations, we will have to weigh the benefits of decreasing our workforce or limiting our service offerings and saving costs against the detriment that the Company could experience from losing valued professionals and their industry expertise and clients.

#### **Risks Related to Our Operations**

#### Our international operations involve special risks.

Our international operations involve financial and business risks that differ from or are in addition to those faced by our U.S. operations, including:

- cultural and language differences;
- limited "brand" recognition;
- different employment laws and rules, employment or service contracts, compensation methods, and social and cultural factors that could result
  in employee turnover, lower utilization rates, higher costs and cyclical fluctuations in utilization that could adversely affect financial and
  operating results;
- foreign currency disruptions and currency fluctuations between the U.S. dollar and foreign currencies that could adversely affect financial and operating results;
- different legal and regulatory requirements and other barriers to conducting business;
- greater difficulties in resolving the collection of receivables when legal proceedings are necessary;
- greater difficulties in managing our non-U.S. operations, including client relationships, in certain locations;
- disparate systems, policies, procedures and processes;
- failure to comply with the FCPA and anti-bribery laws of other jurisdictions;
- higher operating costs;
- longer sales and/or collections cycles;
- restrictions or adverse tax consequences for the repatriation of earnings;
- potentially adverse tax consequences, such as trapped foreign losses and importation or withholding taxes;
- different or less stable political and/or economic environments; and
- civil disturbances or other catastrophic events that reduce business activity.

If we are not able to quickly adapt to or effectively manage our operations in geographic markets outside the U.S., our business prospects and results of operations could be negatively impacted.

Failure to comply with governmental, regulatory and legal requirements or with our company-wide Code of Ethics and Business Conduct, Anti-Corruption Policy, Policy on Inside Information and Insider Trading, and other policies could lead to governmental or legal proceedings that could expose us to significant liabilities and damage our reputation.

We have a robust Code of Ethics and Business Conduct, Anti-Corruption Policy, Policy on Inside Information and Insider Trading, and other policies and procedures that are designed to educate and establish the standards of conduct that we expect from our executive officers, outside directors, employees, and independent consultants and contractors. These policies require strict compliance with U.S. and local laws and regulations applicable to our business operations, including those laws and regulations prohibiting improper payments to government officials. In addition, as a corporation whose securities are registered under the Securities Act and publicly traded on the NYSE, our executive officers, outside directors, employees and independent contractors are required to comply with the prohibitions against insider trading of our securities. In addition, we impose certain restrictions on the trading of securities of our clients. Nonetheless, we cannot assure you that our policies, procedures and related training programs will ensure full compliance with all applicable legal requirements. Illegal or improper conduct by our executive officers, directors, employees, independent consultants or contractors, or others who are subject to our policies and procedures could damage our reputation in the U.S. and internationally or lead to litigation or governmental or regulatory proceedings in the U.S. or foreign jurisdictions, which could result in civil or criminal penalties, including substantial monetary awards, fines and penalties, as well as disgorgement of profits.

### We may be required to recognize goodwill impairment charges, which could materially affect our financial results.

We assess our goodwill, trade names and other intangible assets, as well as our other long-lived assets as and when required by GAAP to determine whether they are impaired and, if they are, to record appropriate impairment charges. Factors we consider include significant underperformance relative to expected historical or projected future operating results and significant negative industry or

economic trends. It is possible that we may be required to record significant impairment charges in the future relating to that or other segments. Such charges have had and could have an adverse impact on our results of operations.

#### **Risks Related to Our People**

Our failure to recruit and retain qualified professionals could negatively affect our financial results and our ability to staff client engagements, maintain relationships with clients and drive future growth.

We deliver sophisticated professional services to our clients. Our success is dependent, in large part, on our ability to keep our supply of skills and resources in balance with client demand around the world. To attract and retain clients, we need to demonstrate professional acumen and build trust and strong relationships. Our professionals have highly specialized skills. They also develop strong bonds with the clients they serve. Our continued success depends upon our ability to attract and retain professionals who have expertise, reputations and client relationships critical to maintaining and developing our business. We face intense competition in recruiting and retaining highly qualified professionals to drive our organic growth and support expansion of our services and geographic footprint. We cannot assure that we will be able to attract or retain qualified professionals to maintain or expand our business. If we are unable to successfully integrate, motivate and retain qualified professionals, our ability to continue to secure work in may suffer. Moreover, competition has caused our costs of retaining and hiring qualified professionals to increase, a trend which could continue and could adversely affect our operating margins and financial results.

Despite fixed terms or renewal provisions, we could face retention issues during and at the end of the terms of those agreements and large compensation expenses to secure extensions. There is no assurance we will enter into new or extend employment agreements with SMDs. We monitor contract expirations carefully to commence dialogues with professionals regarding their employment in advance of the actual contract expiration dates. Our goal is to renew employment agreements when advisable and to stagger the expirations of the agreements if possible. Because of the concentration of contract expirations in certain years, we may experience high turnover or other adverse consequences, such as higher costs, loss of clients and engagements or difficulty in staffing engagements, if we are unable to renegotiate employment arrangements or the costs of retaining qualified professionals becomes too high. The implementation of new compensation arrangements may result in the concentration of potential turnover in future years.

# Headcount reductions to manage costs during periods of reduced demand for our services could have negative impacts on our business over the longer term.

Our people are our primary assets and account for the majority of our expenses. During periods of reduced demand for our services, or in response to unfavorable changes in market or industry conditions, we may seek to align our cost structure more closely with our revenues and increase our utilization rates by reducing headcount and eliminating or consolidating underused locations in affected business segments or practices. Following such actions, in response to subsequent increases in demand for our services, including as a result of favorable changes in market or industry conditions, we may need to hire, train and integrate additional qualified and skilled personnel and may be unable to do so to meet our needs or our clients' demands on a timely basis. If we are unable to manage staffing levels on a timely basis in light of changing opportunities or conditions, our ability to accept or service business opportunities and client engagements, take advantage of positive market and industry developments and realize future growth could be negatively affected, which could negatively impact our revenues and profitability. In addition, while increased utilization resulting from headcount reductions may enhance our profitability in the near term, it could negatively affect our business over the longer term by limiting the time our professionals have to seek out and cultivate new client relationships and win new projects.

#### We incur substantial costs to hire and retain our professionals, and we expect these costs to continue and to grow.

We may pay hiring or retention bonuses to secure the services of professionals. Those payments have taken the forms of unsecured general recourse forgivable loans, stock option, restricted stock, cash-based stock appreciation rights and other equity- and cash-based awards, and cash payments to attract and retain our professional employees. We make forgivable loans to KSIP participants and may provide forgivable or other types of loans to new hires and professionals who join us in connection with acquisitions, as well as to select current employees and other professionals on a case-by-case basis. The aggregate amount of loans to professionals is significant. We expect to continue issuing unsecured general recourse forgivable loans.

We also provide significant additional payments under the KSIP and annual recurring equity or cash awards under the Senior Managing Director Incentive Compensation Programs, Key Senior Managing Director Incentive Plans and other compensation programs, including awards in the form of restricted stock and other stock- or cash-based awards or, alternatively, cash if we do not have adequate equity securities available under stockholder-approved equity plans.

In addition, our Economic Consulting segment has contracts with select economists or professionals who provide for compensation equal to such individual's annual collected client fees plus a percentage of the annual fees generated by junior

professionals working on engagements managed by such professionals, which results in compensation expense for that segment being a higher percentage of revenues and EBITDA than the compensation paid by other segments. We expect that these arrangements will continue and that the Company may enter into similar arrangements with other economists and professionals hired by the Company.

#### We rely heavily on our executive officers and the heads of our operating segments and industry leaders for the success of our business.

We rely heavily on our executive officers and the heads of our operating segments, regions and industries to manage our operations. Given the highly specialized nature of our services and the scale of our operations, our executive officers and the heads of our operating segments and industry and regional leaders must have a thorough understanding of our service offerings, as well as the skills and experience necessary to manage a large organization in diverse geographic locations. We are unable to predict with certainty the impact that leadership transitions may have on our business operations, prospects, financial results, client relationships, or employee retention or morale.

# Professionals may leave our Company to form or join competitors, and we may not have, or may choose not to pursue, legal recourse against such professionals.

Our professionals typically have close relationships with the clients they serve, based on their expertise and bonds of personal trust and confidence. Therefore, the barriers to our professionals pursuing independent business opportunities or joining our competitors should be considered low. Although our clients generally contract for services with us as a Company, and not with an individual professional, in the event that a professional leaves, such clients may decide that they prefer to continue working with a specific professional rather than with our Company. Substantially all of our written employment arrangements with our senior managing directors and equivalent employees include non-competition and non-solicitation covenants. These restrictions have generally been drafted to comply with state "reasonableness" standards. However, states generally interpret restrictions on competition narrowly and in favor of employees. Therefore, a state may hold certain restrictions on competition to be unenforceable. In the case of employees outside the U.S., we draft non-competition provisions in an effort to comply with applicable foreign law. In the event an employee departs and acts in a way that we believe violates his or her non-competition or non-solicitation agreement, we will consider any legal remedies we may have against such person on a case-by-case basis. We may decide that preserving cooperation and a professional relationship with a former employee or client, or other concerns, outweighs the benefits of any possible legal recourse. We may also decide that the likelihood of success does not justify the costs of pursuing a legal remedy. Therefore, there may be times we may decide not to pursue legal action, even if it is available to us.

#### Risks Related to Our Client Relationships

## If we are unable to accept client engagements due to real or perceived relationship issues, our revenues, growth, client engagements and prospects may be negatively affected.

Our inability to accept engagements from existing or prospective clients, represent multiple clients in connection with the same or competitive engagements, or any requirement that we resign from a client engagement may negatively impact our revenues, growth and financial results. While we follow internal practices to assess real and potential issues in the relationships between and among our clients, engagements, segments, practices and professionals, such concerns cannot always be avoided. For example, we generally will not represent parties adverse to each other in the same matter. Under U.S. federal bankruptcy rules, we generally may not represent both a debtor and its creditors in the same proceeding, and we are required to notify the U.S. Trustee of real or potential conflicts. Even if we begin a bankruptcy-related engagement, the U.S. Trustee could find that we no longer meet the disinterestedness standard because of real or potential changes in our status as a disinterested party and order us to resign, which could result in disgorgement of fees. Acquisitions may require us to resign from a client engagement because of relationship issues that are not currently identifiable. In addition, businesses that we acquire or employees who join us may not be free to accept engagements they could have accepted prior to our acquisition or hire because of relationship issues.

# Claims involving our services could harm our overall professional reputation and our ability to compete and attract business or hire or retain qualified professionals.

Our engagements involve matters that may result in a severe impact on a client's business, cause the client a substantial monetary loss or prevent the client from pursuing business opportunities. Our ability to attract new clients and generate new and repeat engagements or hire professionals depends upon our ability to maintain a high degree of client satisfaction, as well as our reputation among industry professionals. As a result, any claims against us involving the quality of our services may be more damaging than similar claims against businesses in other industries.

#### We may incur significant costs and may lose engagements as a result of claims by our clients regarding our services.

Many of our engagements involve complex analysis and the exercise of professional judgment, including litigation and governmental investigatory matters where we act as experts. Therefore, we are subject to the risk of professional and other liabilities. Although we believe we maintain an appropriate amount of insurance, it is limited. Damages and/or expenses resulting from any successful claim against us, for indemnity or otherwise, in excess of the amount of insurance coverage will be borne directly by us and could harm our profitability and financial resources. Any claim by a client or third party against us could expose us to reputational issues that adversely affect our ability to attract new or maintain existing engagements or clients or qualified professionals or other employees, consultants, or contractors.

## Our clients may terminate our engagements with little or no notice and without penalty, which may result in unexpected declines in our utilization and revenues.

Our engagements center on transactions, disputes, litigation and other event-driven occurrences that require independent analysis or expert services. Transactions may be postponed or canceled, litigation may be settled or dismissed and disputes may be resolved, in each case with little or no prior notice to us. If we cannot manage our work in process, our professionals may be underutilized until we can reassign them or obtain new engagements, which can adversely affect financial results.

The engagement letters that we typically enter into with clients do not obligate them to continue to use our services. Typically, our engagement letters permit clients to terminate our services at any time without penalties. In addition, our business involves large client engagements that we staff with a substantial number of professionals. At any time, one or more client engagements may represent a significant portion of a segment's revenues. If we are unable to replace clients or revenues as engagements end, clients unexpectedly cancel engagements with us or curtail the scope of our engagements and we are unable to replace the revenues from those engagements, eliminate the costs associated with those engagements or find other engagements to utilize our professionals, the financial results and profitability of the Company could be adversely affected.

### We may not have, or may choose not to pursue, legal remedies against clients that terminate their engagements.

The engagement letters that we typically have with clients do not obligate them to continue to use our services and permit them to terminate the engagement without penalty at any time. Even if the termination of an ongoing engagement by a client could constitute a breach of the client's engagement agreement, we may decide that preserving the overall client relationship is more important than seeking damages for the breach and, for that or other reasons, decide not to pursue any legal remedies against a client, even though such remedies may be available to us. We make the determination whether to pursue any legal actions against a client on a case-by-case basis.

# Failures of our internal information technology systems controls or compromise of confidential or proprietary client or company information could damage our reputation, harm our businesses and adversely impact our results of operations.

Our reputation for providing secure information storage and maintaining the confidentiality of proprietary, confidential and trade secret information is critical to the success of our businesses, especially our Technology segment, which hosts client information as a service. We routinely face cyber-based attacks and attempts by hackers and similar unauthorized users to gain access to or corrupt our information technology systems, which so far have been unsuccessful. Such attacks could disrupt our business operations, cause us to incur unanticipated losses or expenses, and result in unauthorized disclosures of confidential or proprietary information. We expect to continue to face such attempts. Although we seek to prevent, detect and investigate these network security incidents, and have taken steps to mitigate the likelihood of network security breaches, there can be no assurance that attacks by unauthorized users will not be attempted in the future or that our security measures will be effective.

## Compromise of confidential or proprietary information could damage our reputation, harm our businesses and adversely impact our results of operations.

The Company's own confidential and proprietary information and that of our clients could be compromised, whether intentionally or unintentionally, by our employees, consultants or vendors. A compromise of the security of our information technology systems leading to theft or misuse of our own or our clients' proprietary or confidential information, or the public disclosure or use of such information by others, could result in losses, third-party claims against us and reputational harm, including the loss of clients. The theft or compromise of our or our clients' information could negatively impact our reputation, financial results and prospects. In addition, if our reputation is damaged due to a data security breach, our ability to attract new engagements and clients may be impaired or we may be subjected to damages or penalties, which could negatively impact our businesses, financial condition or results of operations.

#### Governmental focus on data privacy and security could increase our costs of operations.

In reaction to publicized incidents in which electronically stored personal and other information has been lost, accessed or stolen, or transmitted by or to third parties without permission, U.S. and non-U.S. governmental authorities have proposed, adopted or are considering proposing or adopting data security and/or data privacy statutes or regulations. Continued governmental focus on data security and privacy may lead to additional legislative and regulatory action, which could increase the complexity of doing business in the U.S. or the applicable jurisdiction. The increased emphasis on information security and the requirements to comply with applicable U.S. and foreign data security and privacy laws and regulations may increase our costs of doing business and negatively impact our results of operations.

#### **Risks Related to Competition**

#### If we fail to compete effectively, we may miss new business opportunities or lose existing clients, and our revenues and profitability may decline.

The market for some of our consulting services is highly competitive. We do not compete against the same companies across all of our segments, practices, services, industries or geographic regions. Instead we compete with different companies or businesses of companies depending on the particular nature of a proposed engagement and the types of requested service(s) and the location of the client or delivery of the service(s). Our operations are highly competitive.

Our competitors include large organizations, such as the global accounting firms and the large management and financial consulting companies that offer a broad range of consulting services; investment banking firms; IT consulting and software companies, which offer niche services that are the same or similar to services or products offered by one or more of our segments; and small firms and independent contractors that focus on specialized services. Some of our competitors have significantly more financial resources, a larger national or international presence, larger professional staffs and greater brand recognition than we do. Some have lower overhead and other costs and can compete through lower cost-service offerings.

Since our business depends in large part on professional relationships, our business has low barriers of entry for professionals electing to start their own firms or work independently. In addition, it is relatively easy for professionals to change employers.

If we cannot compete effectively or if the costs of competing, including the costs of hiring and retaining professionals, become too expensive, our revenue growth and financial results could be negatively affected and may differ materially from our expectations.

#### We may face competition from parties who sell us their businesses and from professionals who cease working for us.

In connection with our acquisitions, we generally obtain non-solicitation agreements from the professionals we hire, as well as non-competition agreements from senior managers and professionals. The agreements prohibit such individuals from competing with us during the term of their employment and for a fixed period afterwards and from seeking to solicit our employees or clients. In some cases, but not all, we may obtain non-competition or non-solicitation agreements from parties who sell us their businesses or assets. The duration of post-employment non-competition and non-solicitation agreements typically ranges from six to 12 months. Non-competition agreements with the sellers of businesses or assets that we acquire typically continue longer than 12 months. Certain activities may be carved out of, or otherwise may not be prohibited by, these arrangements. We cannot assure that one or more of the parties from whom we acquire a business or assets, or who do not join us or leave our employment, will not compete with us or solicit our employees or clients in the future. States and foreign jurisdictions may interpret restrictions on competition narrowly and in favor of employees or sellers. Therefore, certain restrictions on competition or solicitation may be unenforceable. In addition, we may not pursue legal remedies if we determine that preserving cooperation and a professional relationship with a former employee or his clients, or other concerns, outweighs the benefits of any possible legal recourse or the likelihood of success does not justify the costs of pursuing a legal remedy. Such persons, because they have worked for our Company or a businesses that we acquire, may be able to compete more effectively with us, or be more successful in soliciting our employees and clients, than unaffiliated third parties.

#### **Risks Related to Acquisitions**

We will consider future strategic or opportunistic acquisitions. In those cases, some or all of the following risks could be applicable.

We may have difficulty integrating acquisitions or convincing clients to allow assignment of their engagements to us, which can reduce the benefits we receive from acquisitions.

The process of managing and integrating acquisitions into our existing operations may result in unforeseen operating difficulties and may require significant financial, operational and managerial resources that would otherwise be available for the operation,

development and organic expansion of our existing operations. To the extent that we misjudge our ability to properly manage and integrate acquisitions, we may have difficulty achieving our operating, strategic and financial objectives.

Acquisitions also may involve a number of special financial, business and operational risks, such as:

- difficulties in integrating diverse corporate cultures and management styles;
- disparate policies and practices;
- client relationship issues;
- decreased utilization during the integration process;
- loss of key existing or acquired personnel;
- increased costs to improve or coordinate managerial, operational, financial and administrative systems;
- dilutive issuances of equity securities, including convertible debt securities, to finance acquisitions;
- the assumption of legal liabilities;
- future earn-out payments or other price adjustments; and
- potential future write-offs relating to the impairment of goodwill or other acquired intangible assets or the revaluation of assets.

In addition to the integration challenges mentioned above, our acquisitions of non-U.S. companies offer distinct integration challenges relating to foreign laws and governmental regulations, including tax and employee benefit laws, and other factors relating to operating in countries other than the U.S., which we have addressed above in the discussion regarding the difficulties we may face operating globally.

Asset transactions may require us to seek client consents to the assignment of their engagements to us or a subsidiary. All clients may not consent to assignments. In certain cases, such as government contracts and bankruptcy engagements, the consent of clients cannot be solicited until after the acquisition has closed. Further, such engagements may be subject to security clearance requirements or bidding provisions with which we might not be able to comply. There is no assurance that clients of the acquired entity or local, state, federal or foreign governments will agree to novate or assign their contracts to us.

The Company may also hire groups of selected professionals from another company. In such event, there may be restrictions on the ability of the professionals who join the Company to compete and work on client engagements. In addition, the Company may enter into arrangements with the former employers of those professionals regarding limitations on their work until any time restrictions pass. In such circumstances, there is no assurance that the Company will enter into mutually agreeable arrangements with any former employer, and the utilization of such professionals may be limited and our financial results could be negatively affected until their restrictions end. The Company could also face litigation risks from group hires.

#### We may be unable to take advantage of opportunistic acquisition situations, which may adversely affect our ability to expand or diversify our business.

At the time an acquisition opportunity presents itself, internal and external pressures (including, but not limited to, competition for such acquisition, the cost of such acquisition, borrowing capacity under our senior secured bank revolving credit facility (our "Senior Bank Credit Facility") or the availability and cost of alternative financing) may cause us to be unable to pursue or complete an acquisition.

#### An acquisition may not be accretive in the near term or at all.

Competitive market conditions may require us to pay a price that represents a higher multiple of revenues or profits for an acquisition. As a result of these competitive dynamics, cost of the acquisition or other factors, certain acquisitions may not be accretive to our overall financial results at the time of the acquisition or at all.

We may have a different system of governance and management from a company we acquire or its parent, which could cause professionals who join us from an acquired company to leave us.

Our governance and management policies and practices will not mirror the policies and practices of an acquired company or its parent. In some cases, different management practices and policies may lead to workplace dissatisfaction on the part of professionals

who join our Company. Some professionals may choose not to join our Company or leave after joining us. Existing professionals may leave us as well. The loss of key professionals may harm our business and results of operations and cause us not to realize the anticipated benefits of the acquisition.

Due to fluctuations in our stock price, acquisition candidates may be reluctant to accept shares of our common stock as purchase price consideration, use of our shares as purchase price consideration may be dilutive or the owners of certain companies we seek to acquire may insist on stock price quarantees.

We may structure an acquisition to pay a portion of the purchase price in shares of our common stock. The number of shares issued as consideration is typically based on an average closing price per share of our common stock for a number of days prior to the closing of such acquisition. We believe that payment in the form of shares of common stock of FTI Consulting provides the acquired entity and its principals with a vested interest in the future success of the acquisition and the Company. Stock market volatility, generally, or FTI Consulting's stock price volatility, specifically, may result in acquisition candidates being reluctant to accept our shares as consideration. In such cases, we may have to issue more shares if stock constitutes part of the consideration, pay the entire purchase price in cash or negotiate an alternative price structure. The result may be an increase in the cost of an acquisition.

Certain past acquisition-related agreements have contained stock price guarantees that resulted in cash payments in the future if the price per share of FTI Consulting common stock fell below a specified per share market value on the date restrictions lapse. There is no assurance that an acquisition candidate will not negotiate stock price guarantees, with respect to a future acquisition, which may increase the cost of such acquisition.

#### **Risks Related to Our Indebtedness**

#### Our leverage could adversely affect our financial condition or operating flexibility.

Our level of indebtedness could have important consequences on our future operations. Our Senior Bank Credit Facility and the indenture governing the 6% Senior Notes Due 2022 ("2022 Notes") include negative covenants that may, subject to exceptions, limit our ability and the ability of our subsidiaries to, among other things:

- create, incur or assume certain liens;
- make certain restricted payments, investments and loans;
- create, incur or assume additional indebtedness or guarantees;
- create restrictions on the payment of dividends or other distributions to us from our restricted subsidiaries;
- engage in M&As, consolidations, sale-leasebacks, and other asset sales and dispositions;
- pay dividends or redeem or repurchase our capital stock;
- alter the business that we and our subsidiaries conduct;
- engage in certain transactions with affiliates;
- modify the terms of certain indebtedness;
- prepay, redeem or purchase certain indebtedness; and
- make material changes to accounting and reporting practices.

In addition, the Senior Bank Credit Facility includes financial covenants that require us (i) not to exceed a maximum consolidated total leverage ratio (the ratio of total funded debt to adjusted EBITDA) and (ii) to exceed a minimum consolidated interest coverage ratio (the ratio of adjusted EBITDA less capital expenditures and cash taxes to cash interest expense).

Operating results below a certain level or other adverse factors, including a significant increase in interest rates, could result in us being unable to comply with certain covenants. If we violate these covenants and are unable to obtain waivers, our indebtedness under the indenture, the Senior Bank Credit Facility or other applicable agreement could be declared in default and could be accelerated, which could permit, in the case of secured debt, the lenders to foreclose on our assets securing the debt thereunder. If the indebtedness is accelerated, we may not be able to repay our debt or borrow sufficient funds to refinance it. Even if we are able to obtain new financing, it may not be on commercially reasonable terms or on terms that are acceptable to us. If our debt is in default for any reason, our cash flows, results of operations or financial condition could be materially and adversely affected. In addition, complying with these covenants may cause us to take actions that are not favorable to holders of the 2022 Notes and may make it

more difficult for us to successfully execute our business strategy and compete against companies that are not subject to such restrictions.

# Despite our current level of indebtedness, we and our subsidiaries may still incur significant additional indebtedness, which could further exacerbate the risks associated with our substantial indebtedness.

We and our subsidiaries may be able to incur substantial additional indebtedness, including additional secured indebtedness, in the future. The terms of the indenture governing the 2022 Notes and our Senior Bank Credit Facility limit, but do not prohibit, us from incurring additional indebtedness and do not prevent us from incurring other liabilities that do not constitute indebtedness. In addition, the indenture that governs the 2022 Notes allows our domestic subsidiaries that guarantee the 2022 Notes and the Senior Bank Credit Facility to guarantee additional indebtedness from time to time. The indenture for the 2022 Notes also permits us to incur certain other additional secured debt, which would be effectively senior to the 2022 Notes. Our ability to incur additional indebtedness may have the effect of reducing the amounts available to pay amounts due with respect to our indebtedness. If we incur new indebtedness or other liabilities, the related risks that we and our subsidiaries now face could intensify.

# We may not be able to generate sufficient cash to service our indebtedness, and we may be forced to take other actions to satisfy our payment obligations under our indebtedness, which may not be successful.

Our ability to make scheduled payments on or to refinance our indebtedness depends on our future performance, including the performance of our subsidiaries, which will be affected by financial, business and economic conditions, and other factors. We will not be able to control many of these factors, such as the general economy, economic conditions in the industries in which we operate and competitive pressures. Our cash flow may not be sufficient to allow us to pay principal and interest on our indebtedness and to meet our other obligations. If our cash flows and capital resources are insufficient to fund our debt service obligations, we may be forced to reduce or delay investments and capital expenditures or to sell assets, seek additional capital, or restructure or refinance our indebtedness. These alternative measures may not be successful and may not permit us to meet our scheduled debt service obligations. In addition, the terms of existing or future debt agreements, including our Senior Bank Credit Facility and the indenture that governs the 2022 Notes, may restrict us from pursuing any of these alternatives.

In the event that we need to refinance all or a portion of our outstanding indebtedness before maturity or as it matures, we may not be able to obtain terms as favorable as the terms of our existing indebtedness or refinance our existing indebtedness at all. If interest rates or other factors existing at the time of refinancing result in higher interest rates upon refinancing, we will incur higher interest expense. Furthermore, if any rating agency changes our credit rating or outlook, our debt and equity securities could be negatively affected, which could adversely affect our financial condition and results of operations.

## Our indebtedness is guaranteed by substantially all of our domestic subsidiaries and will be required to be guaranteed by future domestic subsidiaries, including those that join us in connection with acquisitions.

Substantially all of our U.S. subsidiaries guarantee our obligations under our 2022 Notes and Senior Bank Credit Facility and substantially all of their assets are pledged as collateral for the Senior Bank Credit Facility. Future U.S. subsidiaries will be required to provide similar guarantees and, in the case of the Senior Bank Credit Facility, similar security. If we default on any guaranteed indebtedness, our U.S. subsidiaries could be required to make payments under their guarantees, and our senior secured creditors could foreclose on our U.S. subsidiaries' assets to satisfy unpaid obligations, which would materially adversely affect our business and financial results.

#### Our variable rate indebtedness will subject us to interest rate risk, which could cause our annual debt service obligations to increase significantly.

Borrowings under our Senior Bank Credit Facility will be at variable rates of interest, which expose us to interest rate risk. If interest rates increase, our debt service obligations on the variable rate indebtedness would increase even though the amount borrowed remained the same, and our cash flow could be adversely affected. An increase in debt service obligations under our variable rate indebtedness could affect our ability to make payments required under the terms of the Senior Bank Credit Facility, 2022 Notes or our other indebtedness outstanding from time to time.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Unregistered sales of equity securities.

None.

Repurchases of our common stock.

The following table provides information with respect to purchases we made of our common stock during the three months ended June 30, 2017:

|                                | Total<br>Number of<br>Shares<br>Purchased | (i) | Average<br>Price<br>Paid per<br>Share | Total Number of Shares Purchased as Part of Publicly Announced Program (5) pt per share data) | Approximate Dollar Value that May Yet Be Purchased Under the Program |
|--------------------------------|---|-----|---------------------------------------|---|--|
|                                |   | (11 | ii tiiousaiius, exce                  | pi per snare data)  |  |
| April 1 through April 30, 2017 | 118                                       | \$  | 35.72                                 | 118 (2)   | \$ 40,263  |
| May 1 through May 31, 2017     | 1,199                                     | \$  | 34.68                                 | 1,199 (3)   | \$ 98,655  |
| June 1 through June 30, 2017   | 574 <sub>(1)</sub>                        | \$  | 34.43                                 | 570 <sub>(4)</sub>  | \$ 78,901  |
| Total                          | 1,891                                     |     |                                       | 1,887   |  |

- (1) Includes 3,930 shares of common stock withheld to cover payroll tax withholdings related to the lapse of restrictions on restricted stock.
- (2) During the month ended April 30, 2017, we repurchased and retired 118,432 shares of common stock, at an average per share price of \$35.72, for an aggregate cost of \$4.2 million.
- (3) During the month ended May 31, 2017, we repurchased and retired 1,199,046 shares of common stock, at an average per share price of \$34.68, for an aggregate cost of \$41.6 million.
- (4) During the month ended June 30, 2017, we repurchased and retired 569,555 shares of common stock, at an average per share price of \$34.66, for an aggregate cost of \$19.8 million.
- On June 2, 2016, our Board of Directors authorized a stock repurchase program for up to \$100.0 million. On May 18, 2017, the Board of Directors authorized an additional \$100.0 million to repurchase shares of our common stock for an aggregate stock repurchase authorization of \$200.0 million (the "Repurchase Program"). During the three months ended June 30, 2017, we repurchased an aggregate of 1,887,033 shares of our outstanding common stock under the Repurchase Program at an average repurchase price of \$34.74 per share for a total cost of approximately \$65.6 million.

### Item 3. Defaults Upon Senior Securities

None.

#### Item 4. Mine Safety Disclosures

Not applicable.

### Item 5. Other Information

None.

| Item 6.           | Exhibits   |
|-------------------|--|
| Exhibit<br>Number | Description  |
| 3.1               | Articles of Incorporation of FTI Consulting, Inc., as amended and restated. (Filed with the Securities and Exchange Commission on May 23, 2003 as an exhibit to FTI Consulting, Inc.'s Current Report on Form 8-K dated May 21, 2003 and incorporated herein by reference.)        |
| 3.2               | Articles of Amendment of FTI Consulting, Inc. (Filed with the Securities and Exchange Commission on June 2, 2011 as an exhibit to FTI Consulting, Inc.'s Current Report on Form 8-K dated June 1, 2011 and incorporated herein by reference.)                                      |
| 3.3               | Bylaws of FTI Consulting, Inc., as amended and restated on June 1, 2011. (Filed with the Securities and Exchange Commission on June 2, 2011 as an exhibit to FTI Consulting, Inc.'s Current Report on Form 8-K dated June 1, 2011 and incorporated herein by reference.)           |
| 3.4               | Amendment No. 1 to Bylaws of FTI Consulting, Inc. (Filed with the Securities and Exchange Commission on December 16, 2013 as an exhibit to FTI Consulting, Inc.'s Current Report on Form 8-K dated December 13, 2013 and incorporated herein by reference.)                        |
| 3.5               | Amendment No. 2 to Amended and Restated Bylaws of FTI Consulting, Inc. (Filed with the Securities and Exchange Commission on September 22, 2014 as an exhibit to FTI Consulting, Inc.'s Current Report on Form 8-K dated September 17, 2014 and incorporated herein by reference.) |
| 10.1*             | FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan (Effective as of June 7, 2017). (Included as Appendix A to FTI Consulting, Inc.'s Definitive Proxy Statement on Schedule 14A filed with the Commission on April 25, 2017 and incorporated herein by reference.)      |
| 10.2 *†           | Form of Executive Long-Term Incentive Pay Restricted Stock Award Agreement under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan   |
| 10.3 *†           | Form of Executive Long-Term Incentive Pay Incentive Stock Option Award Agreement under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan   |
| 10.4 *†           | Form of Executive Long-Term Incentive Pay Performance-Based Restricted Stock Unit Award Agreement under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan  |
| 10.5 *†           | Form of General Restricted Stock Award Agreement under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan   |
| 10.6 *†           | Form of General Restricted Stock Unit Award Agreement under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan  |
| 10.7 *†           | Form of General Incentive Stock Option Agreement under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan   |
| 10.8 *†           | Form of General Nonstatutory Stock Option Agreement under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan  |
| 10.9 *†           | Form of General Performance-Based Restricted Stock Unit Award Agreement under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan  |
| 10.10 *†          | Form of General Cash Unit Award Agreement under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan  |
| 10.11 *†          | Form of General Cash –Based Stock Appreciation Right Award Agreement under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan   |
| 10.12 *†          | Form of General Cash-Based Performance Unit Award Agreement under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan  |
| 10.13 *†          | Form of Restricted Stock Award Agreement for Non-Employee Directors under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan  |

| Exhibit<br>Number | Description  |
|-------------------|--|
| 10.14 *†          | Form of Restricted Stock Unit Award Agreement for Non-Employee Directors under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan   |
| 10.15 *†          | Form of Deferred Stock Unit Award Agreement for Non-Employee Directors under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan   |
| 10.16 *†          | Form of Deferred Restricted Stock Unit Award Agreement for Non-Employee Directors under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan  |
| 31.1†             | Certification of Principal Executive Officer pursuant to Rule 13a-14(a) and 15D-14(a) under the Securities Exchange Act of 1934, as amended (Section 302 of the Sarbanes-Oxley Act of 2002).   |
| 31.2†             | Certification of Principal Financial Officer pursuant to Rule 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as amended (Section 302 of the Sarbanes-Oxley Act of 2002).   |
| 32.1†**           | Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350 (Section 906 of the Sarbanes-Oxley Act of 2002).   |
| 32.2†**           | Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350 (Section 906 of the Sarbanes-Oxley Act of 2002).   |
| 101               | The following financial information from the Quarterly Report on Form 10-Q of FTI Consulting, Inc., included herewith, and formatted in XBRL (Extensible Business Reporting Language): (i) Condensed Consolidated Balance Sheets as of June 30, 2017 and December 31, 2016; (ii) Condensed Consolidated Statements of Comprehensive Income for the three and six months ended June 30, 2017 and 2016; (iii) Condensed Consolidated Statement of Stockholders' Equity for the three and six months ended June 30, 2017; (iv) Condensed Consolidated Statements of Cash Flows for the three and six months ended June 30, 2017 and 2016; and (v) Notes to the Condensed Consolidated Financial Statements, tagged as blocks of text. |

- † Filed herewith.
- \* Management contract or compensatory plan or arrangement.
- \*\* This certification is deemed not filed for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: July 27, 2017

FTI CONSULTING, INC.

By: /s/ Catherine M. Freeman

Catherine M. Freeman
Senior Vice President, Controller and
Chief Accounting Officer
(principal accounting officer)

### FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan Restricted Stock Award Agreement

| To:   |
|---|
| FTI Consulting, Inc., a Maryland corporation (the " <i>Company</i> "), has granted you an award (the " <i>Award</i> ") of restricted shares (the " <i>Award Shares</i> ") of the Company's common stock, par value \$0.01 per share (the "Common Stock") under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan, effective as of June 7, 2017, as further amended or restated from time to time (the " <i>Plan</i> "), conditioned upon your agreement to the terms and conditions described below. The effective " <i>Grant Date</i> " will be,, subject to your promptly [electronically acknowledging and accepting] [executing and returning a copy of] this Agreement (as defined below) with respect to the Award.   |
| This Restricted Stock Agreement (the "Agreement") evidenced the Award and the Award Shares. This Agreement and the Award of the Award Shares are made in consideration of your employment with the Company or your Employer (as hereafter defined) and are subject to any applicable terms of your written employment arrangements or successor agreement, as amended from time to time, to which you are subject ("Employment Agreement"), if applicable, between you (the "Executive") and the Company or an Affiliate of the Company (the "Employer"). The Award is subject in all respects to and incorporates by reference the terms and conditions of the Plan. You agree to accept as binding, conclusive, and final all decisions or interpretations of the Compensation Committee (the "Committee") of the Board of Directors of the Company concerning any questions arising under this Agreement or the Plan with respect to the Award and the Award Shares. |
| Copies of the Plan and the Prospectus for the Plan are attached or have otherwise been electronically provided to you. By executing this Agreement, you acknowledge that you have received copies of those documents and have read, understand and agree to all terms. You may request additional copies of the those documents by contacting the Secretary of the Company at FTI Consulting, Inc., 2 Hamill Road, North Building, Baltimore, Maryland 21210 (Phone: (410) 951-4800). You also may request from the Secretary of the Company copies of the other documents that make up a part of the Prospectus (described more fully at the end of the Prospectus), as well as all reports, proxy statements and other communications distributed to the Company's security holders generally.  |
| 1. <u>Terminology; Conflicts</u> . The Glossary at the end of this Agreement includes definitions of capitalized words used in this Agreement. Unless otherwise noted, all terms not defined in this Agreement (including the Glossary) have the meanings given in the Plan or, if applicable, the Employment Agreement.  |

2. <u>Employment Agreement</u>. All of the Award and Award Shares are unvested and forfeitable as of the Grant Date. The Award and Award Shares are granted subject to the forfeiture, vesting and other provisions specifically set forth in this

Agreement or the Employment Agreement (if applicable). Notwithstanding anything to the contrary, the Award

| and the Award Shares will be subject to and bound by all terms and conditions in this Agreement and the Plan not specifically covered by or if contrary to the effective Employment Agreement (if applicable).  |
|---|
| 3. <u>Vesting Terms and Conditions</u> . Notwithstanding any provision of the Plan, or the Employment Agreement to the contrary, the following terms and conditions will apply:   |
| (a) <i>Vesting</i> . So long as your Service with the Company or an Affiliate of the Company continues through the applicable date upon which vesting is scheduled to occur, <b>[To Be Completed at Time of Award]</b> —% of the Award Shares on or after,, <b>[To Be Completed at Time of Award]</b> —% of the Award Shares on or after,, and <b>[To Be Completed at Time of Award]</b> —% of the Award Shares on or after,, such that the Award will be vested and non-forfeitable for 100% of the Award Shares on,, except none of the Award Shares will become vested and nonforfeitable after your Service with the Company and its Affiliates ceases unless otherwise provided in this Agreement or the Employment Agreement (if applicable).   |
| (b) Acceleration of Vesting on Death, Total and Permanent Disability and Change in Control.  Notwithstanding the foregoing or any provision of the Plan or Employment Agreement (if applicable) to the contrary, subject to you or your estate, personal representative or guardian executing and delivering a Release in accordance with your Employment Agreement and this Agreement, the Award Shares will become fully vested (i) upon termination of the Executive's Service as a result of Executive's death, (ii) upon the termination of the Restricted Period (which for the avoidance of doubt, shall be complete on the date that is 12 months following your "separation from service" as such phrase is defined for purposes of Section 409A of the Internal Revenue Code of 1986, as amended ("Code Section 409A")), pursuant to the Executive's Employment Agreement, in the case of termination of Executive's Service as a result of Total and Permanent Disability, or (iii) in the event that within one-year following a Change in Control, the Executive's service with the Company and its Affiliates is involuntarily terminated by the Company (or successor thereto) or any of its Affiliates for any reason other than for Cause, death, Total and Permanent Disability, or by the Executive without Good Reason. |
| (c) Continued Vesting Upon Termination by the Company or the Employer Without Cause or by the Executive For Good Reason. Subject to Executive's continued compliance with Executive's restricted covenant obligations (including, without limitation, Executive's non-compete obligations) under the Employment Agreement and provided, that Executive (or Executive's legally appointed administrator, personal representative, executor, conservator or guardian) timely executes and delivers a "Release" (as hereafter defined) in accordance with the Employment Agreement, upon termination of Executive's employment by the Company or the Employer without "Cause" (as hereafter defined) or upon termination of Executive's employment by Executive for "Good Reason" (as hereafter defined), the unvested portion of the Award Shares (if any) scheduled to vest on the vesting date immediately  |

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2017 Omnibus Incentive Compensation Plan Executive LTIP Restricted Stock Award Agreement

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following the effective date of such termination shall remain outstanding and shall become fully vested and nonforfeitable on such originally scheduled vesting date (without regard to the otherwise applicable continued employment requirement); and the balance of unvested Award Shares shall be immediately forfeited for no consideration.

### (d) Forfeitures; Termination of Service. [To Be Completed at Time of Award]

[Subject to Sections 1(a), 1(b) and 1(c) hereof, you will forfeit all unvested Award Shares upon either your resignation, including your resignation without Good Reason, or the termination of your employment or Service relationship with the Company or Employer for Cause as determined by the Committee, which determination will be conclusive. If you cease to be a "common law employee" of the Company or any of its Affiliates but you continue to provide bona fide Services (which shall not include any period of salary continuation commencing after termination due to your Employment Agreement (if applicable) or any Company severance plan) to the Company or any of its Affiliates following such cessation in a different capacity, including without limitation as a director, consultant or independent contractor, then a termination of your employment or Service relationship will not be deemed to have occurred for purposes of this Agreement upon such change in capacity. In the event that your employment or Service relationship is with a business, trade or entity that, after the Grant Date, ceases for any reason to be part of the Company or an Affiliate, your employment or Service relationship will be deemed to have terminated for purposes of this Agreement upon such cessation if your employment or Service relationship does not continue uninterrupted immediately thereafter with the Company, an Affiliate of the Company or the acquirer of the Company upon a Change in Control.]

- (e) *Releases*. The failure to timely execute and deliver a Release in accordance with the Employment Agreement as required under Section 1(b) above by you (or if applicable, your executor, administrator, or legally authorized guardian or personal representative), which for the avoidance of doubt, must be executed and no longer subject to revocation within sixty (60) days following the applicable termination event provided in this Agreement, shall result in the immediate forfeiture of all unvested Award Shares.
- 4. Restrictions on Transfer. The Executive may not sell, assign, transfer, pledge, hypothecate, encumber or dispose of in any way (whether by operation of law or otherwise) the Award and the Award Shares, and neither the Award nor the Award Shares may be subject to execution, attachment or similar process. Any sale or transfer, pledge, hedge, hypothecation, encumbrance or other disposition, or purported sale or transfer, pledge, hedge, hypothecation, encumbrance or other disposition, shall be null and void. The Company will not be required to recognize on its books any action taken in contravention of these restrictions.
- 5. <u>Stock Certificates</u>. As soon as practicable after the Award Shares vest, the Company will deliver a Common Stock certificate on account of vested Award Shares in your name, or, if applicable, in the names of your heirs or your estate, or deliver shares of Common

Stock electronically or in certificate from to your designated broker on your behalf. The certificate or book entry account (by electronic notation) shall bear such restrictive legends or restrictions as the Company, in its sole discretion, shall require. If you are deceased (or if Disabled and if necessary) at the time that a delivery of Award Shares is to be made, the shares of Common Stock upon vesting of Award Shares will be delivered to your executor, administrator, legally authorized guardian or personal representative, in accordance with instructions received from your executor, administrator, legally authorized guardian or personal representative (as applicable).

- 6. <u>Postponement of Delivery.</u> The Company may postpone the delivery of shares of Common Stock upon vesting of Award Shares for so long as the Company determines to be necessary or advisable to satisfy the following, subject to the requirements and limitations of Code Section 409A:
  - i. the completion or amendment of any registration of such shares or satisfaction of any exemption from registration under any securities law, rule, or regulation;
  - ii. compliance with any requests for representations; and
  - iii. receipt of proof satisfactory to the Company that a person seeking such shares on your behalf upon your Disability (if necessary), or upon your estate's behalf after your death, is appropriately authorized.

### 7. <u>Taxation</u>.

(a) Tax Withholding. By signing this Agreement, you authorize your Employer and the Company, except as provided below, to deduct from any compensation or any other payment of any kind due you the amount of any federal, state, local or foreign taxes required by law to be withheld as a result of the grant or vesting of the Award Shares in whole or in part. The Company may, in its discretion, agree that it will, upon your request, permit you to satisfy, in whole or in part, the Company's minimum statutory withholding tax obligation (based on minimum rates for federal and state law purposes, including payroll taxes) which may arise in connection with the Award, either by electing to have the Company withhold the issuance of, or redeem, shares of Common Stock or by electing to deliver to the Company already-owned shares of Common Stock of the Company, in either case having a Fair Market Value equal to the amount necessary to satisfy the statutory minimum withholding amount due. In lieu of the foregoing, the Company may require you to make a cash payment to such Employer or the Company equal to the amount required to be withheld. If you do not make provision for the payment of such taxes when requested, the Company may refuse to issue any Common Stock certificate under this Agreement until arrangements satisfactory to the Committee for such payment have been made.

- (b) Tax Election. You are advised to seek independent tax advice from your own advisors regarding the availability and advisability of making an election under Section 83(b) of the Internal Revenue Code of 1986, as amended. Any such election, if made, must be made within 30 days of the Grant Date. You expressly acknowledge that you are solely responsible for filing any such Section 83(b) election with the appropriate governmental authorities, irrespective of the fact that such election is also delivered to your Employer or the Company. You may not rely on your Employer, the Company or any of their respective officers, directors or employees for tax or legal advice regarding this Award. You acknowledge that you have sought tax and legal advice from your own advisors regarding this Award or have voluntarily and knowingly foregone such consultation.
- 8. <u>Adjustments for Corporate Transactions and Other Events</u>. The Award Shares shall be subject to the provisions of the Plan relating to adjustments for changes in corporate capitalization and other extraordinary or unusual or non-recurring events.
- 9. <u>Non-Guarantee of Employment or Service Relationship</u>. Nothing in the Plan or this Agreement alters your atwill or other employment status pursuant to your Employment Agreement (if applicable) or other Service relationship with your Employer and the Company. This Agreement is not to be construed as a contract of employment or Service relationship between the Company (or your Employer) or any of its Affiliates and you, nor as a contractual right of you to continue in the employ of, or in a service relationship with, the Company (or your Employer) or any of its Affiliates for any period of time. This Agreement does not limit in any manner the right of your Employer or the Company to discharge you at any time with or without Cause or notice and whether or not such discharge results in the forfeiture of any Award Shares or any other adverse effect on your interests under the Plan.
- 10. <u>Rights as Stockholder</u>. As the owner of record of Award Shares, you are entitled to all rights of a stockholder of the Company, including the right to vote the Award Shares, except that you will not have any right to cash dividends or other distributions declared or paid with respect to unvested and forfeitable Award Shares. All cash dividends and any other distributions paid with respect to unvested Award Shares will be held by the Company in trust for your benefit and paid to you upon vesting of the Award Shares. Upon forfeiture of any Award Shares, any cash dividends and distributions then held in trust with respect to such shares will be forfeited and will be returned to the Company.
- 11. The Company's Rights. The existence of the Award and the Award Shares does not affect in any way the right or power of the Company or its stockholders to make or authorize any or all adjustments, recapitalizations, reorganizations or other changes in the Company's capital structure or its business, including that of its Affiliates, or any merger or consolidation of the Company or any Affiliate, or any issue of bonds, debentures, preferred or other stocks with preference ahead of or convertible into, or otherwise affecting the Common Stock or the rights thereof, or the dissolution or liquidation of the Company or any Affiliate, or

any sale or transfer of all or any part of the Company's or any Affiliate's assets or business, or any other corporate act or proceeding, whether of a similar character or otherwise.

- 12. Entire Agreement. This Agreement, inclusive of the Plan and the applicable terms of the Employment Agreement, which hereby are incorporated by reference into this Agreement, contains the entire agreement between you, your Employer and the Company with respect to the Award and the Award Shares. Any and all existing oral or written agreements, representations, warranties, written inducements, or other communications made prior to the execution of this Agreement by any person with respect to the Award or the Award Shares are superseded by this Agreement and are void and ineffective for all purposes.
- 13. <u>Conformity and Conflicts</u>. Unless otherwise specifically provided in this Agreement, in the event of any conflict, ambiguity or inconsistency between or among any term in this Agreement, the Plan or your Employment Agreement (if applicable), the provisions of, first, the Plan, second, this Agreement and lastly, your Employment Agreement (if applicable), will control in that order of priority, except in the case of Section 16 of this Agreement, which will control in all cases, except in the case of Section 15 of this Agreement which will control in all cases.
- 14. <u>Amendment</u>. This Agreement may be amended from time to time by the Committee in its discretion; <u>provided</u>, <u>however</u>, that this Agreement may not be modified in a manner that would have a materially adverse effect on the Award and Award Shares as determined in the discretion of the Committee, except as provided in the Plan or the Employment Agreement (if applicable) or in any other written document signed by you and the Company.
- 15. <u>Governing Law.</u> The validity, construction and effect of this Agreement, and of any determinations or decisions made by the Committee relating to this Agreement, and the rights of any and all persons having or claiming to have any interest under this Agreement, will be determined exclusively in accordance with the laws of the State of Maryland, without regard to its provisions concerning the applicability of laws of other jurisdictions. Any suit or action with respect to the Award or the Award Shares will be brought in the federal or state courts in the districts which include Baltimore, Maryland, and you agree and submit to the personal jurisdiction and venue thereof.
- 16. <u>Severability</u>. If a court of competent jurisdiction (or arbitrator(s), as applicable) determines that any portion of this Agreement is in violation of any statute or public policy, then only the portions of this Agreement which violate such statute or public policy shall be stricken, and all portions of this Agreement which do not violate any statute or public policy shall continue in full force and effect. Further, it is the parties' intent that any court order (or decision of arbitrator(s), as applicable) striking any portion of this Agreement should modify the terms as narrowly as possible to give as much effect as possible to the intentions of the parties' under this Agreement.

- 17. <u>Further Assurances</u>. You agree to use your reasonable and diligent best efforts to proceed promptly with the transactions contemplated herein, to fulfill the conditions precedent for your benefit or to cause the same to be fulfilled and to execute such further documents and other papers and perform such further acts as may be reasonably required or desirable to carry out the provisions hereof and the transactions contemplated herein.
- 18. <u>Headings</u>. Section headings are used in this Agreement for convenience of reference only and shall not affect the meaning of any provision of this Agreement.
- 19. <u>Counterparts</u>. This Agreement may be executed in counterparts (including electronic signatures or facsimile copies), each of which will be deemed an original, but all of which together will constitute the same instrument.

{The Glossary follows on the next page}

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#### **GLOSSARY**

- (a) "Cause" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (b) "*Change in Control*" shall have the meaning ascribed to such term under the Plan, provided that, such event is also a "change in control event" as described in Code Section 409A.
- (c) "*Good Reason*" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (d) "Service" means your employment or other service relationship with the Company or your Employer so long as your Employer is an Affiliate of the Company, except that if you cease to be a "common law employee" of the Company or any of its Affiliates but you continue to provide bona fide services (which shall not include any period of salary continuation commencing after termination due to your Employment Agreement (if applicable) or any Company severance plan) to the Company or any of its Affiliates following such cessation in a different capacity, including without limitation as a director, consultant or independent contractor, then a termination of your employment or service relationship will not be deemed to have occurred for purposes of this Agreement upon such change in capacity. In the event that your employment or service relationship is with a business, trade or entity that, after the Grant Date, ceases for any reason to be part of the Company or an Affiliate, your employment or service relationship will be deemed to have terminated for purposes of this Agreement upon such cessation if your employment or service relationship does not continue uninterrupted immediately thereafter with the Company or an Affiliate of the Company.
- (e) "Total and Permanent Disability" has the meaning ascribed to such term or words of similar import in your Employment Agreement (if applicable) and, in the absence of an effective Employment Agreement (if applicable), means the inability to engage in any substantial gainful activity by reason of any medically determinable physical or mental impairment which can be expected to result in your death or which has lasted or can be expected to last for a continuous period of not less than twelve months. The Committee may require such proof of Total and Permanent Disability as the Committee in its sole discretion deems appropriate and the Committee's good faith determination as to whether and when you are totally and permanently disabled will be final and binding on all parties concerned.
- (f) "You," "Your" means the recipient of the Award as reflected in the first paragraph of this Agreement. Whenever the word "you" or "your" is used in any provision of this Agreement under circumstances where the provision should logically be construed, as determined by the Committee, to apply to the estate, personal representative, or beneficiary to whom the Award may be transferred by will or by the laws of descent and distribution, the words "you" and "your" will be deemed to include such person.

| [IN WITNESS WHEREOF, this Agreement is dated and has be accepted by the award recipient.]   | een executed as of the date electronically acknowledged and |
|---|---|
| [IN WITNESS WHEREOF, the Company and the award recipiday of,                                | ient have caused this Agreement to be executed as of the    |
|   | FTI CONSULTING, INC.  |
|   | By:   |
|   | Name  |
|   | Title:  |
| The undersigned hereby acknowledges that he/she has carefully provisions set forth herein.] | y read this Agreement and agrees to be bound by all of the  |
|   | AWARD RECIPIENT   |
|   |   |
|   |   |

### FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan Incentive Stock Option Award Agreement

| FTI Consulting, Inc. (the "Company") has granted you an award (the "Award") of a stock option (the "Option"), under the                         |
|---|
| FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan, effective as of June 7, 2017, as further amended from time to                    |
| time (the " <i>Plan</i> "), exercisable for up to shares (" <i>Option Shares</i> ") of common stock, \$0.01 par value (" <i>Common Stock</i> ") |
| of the Company (the "Shares"), at the exercise price of \$ per share (the "Exercise Price"). The effective "Date of Grant" will                 |
| be, subject to your promptly [electronically acknowledging and accepting] [executing and returning a copy                                       |
| of] this Agreement (as defined below) with respect to the Award.  |

This Incentive Stock Option Award Agreement (the "Agreement") and the Award of the Option are made in consideration of your employment with the Company (as hereafter defined) and are subject to any applicable terms of the written employment arrangements, or successor agreement, as amended from time to time, to which you are subject ("Employment Agreement"), if applicable, between you (the "Executive") and the Company or an Affiliate of the Company (the "Employer"). This Agreement incorporates the Plan and any terms and conditions relating to the Option or the Award contained in the Employment Agreement (if applicable) by reference, and specifies other applicable terms and conditions of your Award. You agree to accept as binding, conclusive, and final all decisions or interpretations of the Compensation Committee (the "Committee") of the Board of Directors of the Company concerning any questions arising under this Agreement or the Plan with respect to the Award.

Copies of the Plan and the Prospectus for the Plan are attached or have otherwise been electronically provided to you. By executing this Agreement, you acknowledge that you have received copies of those documents and have read, understand and agree to all terms. You may request additional copies of those documents by contacting the Secretary of the Company at FTI Consulting, Inc., 2 Hamill Road, North Building, Baltimore, Maryland 21210 (Phone: (410) 591-4867). You also may request from the Secretary of the Company copies of the other documents that make up a part of the Prospectus (described more fully at the end of the Prospectus), as well as all reports, proxy statements and other communications distributed to the Company's security holders generally.

The Glossary at the end of this Agreement includes definitions of capitalized words used in this Agreement. Unless otherwise noted, all terms not defined in this Agreement (including the Glossary) have the meanings given in the Plan or, if applicable, the Employment Agreement.

The Option is intended to be an "incentive stock option" within the meaning of Section 422 of the Internal Revenue Code of 1986, as amended (the "*Code*"), to the fullest extent permitted by that Section. The Company, however, does not warrant any particular tax consequences of the Option. Any portion of the Option that does not meet the applicable requirements under Code Section 422 will be treated as a nonstatutory stock option.

In addition to the terms, conditions, and restrictions set forth in the Plan or your Employment Agreement (if applicable), the following terms, conditions, and restrictions apply to the Option and the Option Shares:

| (1)   | Exercise.  | You may not exercise the Option before  | ,, except as otherwise provided below.   |
|---|--|---|--|
| for up to [To Be Com<br>Completed at Time of<br>at Time of Award]<br>of the Option Shares           | continues to the continues to the continues to the continues the continues to the continues | hrough the applicable date upon which vesting  Time of Award]% of the Option Shares of % of the Option Shares on or after  the Option Shares on or after, | or your Employment Agreement (if applicable), so is scheduled to occur, you may exercise the Option on or after, an additional [To Be, and an additional [To Be Completed, such that the Option will be exercisable for 100% ll become vested after your Service ceases unless cable). |
|   | b. 7   | Γhe Option will expire at 5:00 p.m. Eastern Tir   | ne on the tenth anniversary of the Grant Date.   |
| contrary, the Option s<br>Executive's death or<br>Executive's service w<br>its Affiliates for any r | hall be ful<br>Fotal and Frith the Cores   | ly vested and exercisable (i) upon termination or<br>Permanent Disability or (ii) in the event that wi  | thin one-year following a Change in Control, the lated by the Company (or successor thereto) or any of   |
| 2017 Omnibus Incentive Compe<br>Executive LTIP ISO Award Agr  |  |   |  |

- Except as provided in Sections 1(e) or (f) below, and subject to Executive's continued compliance with Executive's restrictive covenant obligations (including, without limitation, Executive's non-compete obligations) under the Employment Agreement, if the Executive terminates Service for Good Reason or if the Company terminates Executive's employment without Cause under circumstances other than as provided in Section 1(c)(ii) above, (A) the unvested portion of the Option (if any) scheduled to become vested on the vesting date immediately following the effective date of such termination shall become vested on such scheduled vesting date (without regard to the otherwise applicable continued employment requirement and shall remain exercisable until the last day of the ninety-day period following such scheduled vesting date and (B) the vested portion of the Option on the effective date of such termination (without regard to the portion of the Option that will vest under clause (A) above) shall remain exercisable until the last day of the ninety-day period following the effective date of such termination; provided that if the post-termination exercise period stipulated in Executive's Employment Agreement (if applicable) is longer than ninety-days, the applicable vested portion of the Option covered by this Clause (B) shall remain exercisable for such longer period. Notwithstanding the foregoing, in no event shall the Option remain exercisable beyond the expiration date of the Option set forth in Section 1(b) hereof and any remaining unvested or unexercised portion of the Option will be immediately forfeited for no consideration. For the avoidance of doubt, the Option will not be treated as an "incentive stock option" within the meaning of Section 422 of the Internal Revenue Code of 1986, as amended ("Code Section 422"), with respect to any exercise that occurs more than three months after the effective date of such termination (except as otherwise permitted by Section 421 of the Internal Revenue Code of 1986, as amended ("Code Section 421").
- e. If you terminate Service due to your death or Total and Permanent Disability (as hereafter defined), the vested portion of the Option will remain exercisable for a 12-month period following Executive's termination (but in no event beyond the expiration date of the Option set forth in Section 1(b) hereof) and any unexercised portion of the Option will be immediately forfeited for no consideration.
- f. If the Executive's Service is terminated by the Company with Cause or as a result of the Executive's voluntary resignation or retirement without Good Reason, the unexercised Option (vested and not vested) will be immediately forfeited for no consideration.
- g. You may exercise the vested portion of the Option only in multiples of whole Option Shares and may not exercise the Option as to fewer than one hundred Option Shares (unless the Option is then exercisable for fewer than one hundred Option Shares) at any one time. Fractional shares will be eliminated and the Company will not make any cash or other payments in settlement of fractional shares.

- (2) <u>Method of Exercise</u>. Subject to this Agreement or the Plan, you may exercise the Option only by notice to the Company, in such form and manner as the Committee may require, on or before the Option's expiration date or earlier forfeiture. Each such notice must:
- a. state the election to exercise the Option and the number of Option Shares with respect to which it is being exercised; and
  - b. contain such representations as the Company may require.
- c. e accompanied by full payment of the Exercise Price in cash or through net settlement, whereby the Company shall withhold a number of Option Shares with an equivalent value to the required full payment of the exercise price of the number of Option Shares for which the Option has been exercised, rounded up to the nearest whole share, or, if the Company so determines, through broker assisted cashless exercise. The Exercise Price may be paid to the Company via cash, check, money order or wire transfer or the withholding of Option Shares, as applicable, or subject to such limits as the Committee may impose, from time to time, tender (via actual delivery or attestation) of other shares of the Company's Common Stock previously owned by you. The Company shall not make any cash or other payment in settlement of fractional Option Shares withheld to net settle the exercise price of all or a portion of the Option.

For all purposes of this Agreement and the Plan, the date of exercise will be the date on which you have delivered the notice and any required payment (or, in the case of a broker-assisted cashless exercise, irrevocable broker instructions) acceptable to the Committee to the Company.

(3) <u>Notice of Certain Disposition</u>. You agree to give prompt notice to the Company if you dispose of any Option Shares acquired upon exercise of the Option within one (1) year after you acquire them or within two (2) years after the Date of Grant.

### (4) <u>Forfeiture</u>. [To be Completed at Time of Award]

[Subject to Section 1 hereof, you will forfeit any unvested portion of the Option, and any vested portion of the Option (as provided in Section 1(f), upon the termination of your Service relationship with the Company. If you cease to be a "common law employee" of the Company or any of its Affiliates but you continue to provide bona fide Services (which shall not include any period of salary continuation commencing after termination due to your Employment Agreement (if applicable) or any Company severance plan) to the Company or any of its Affiliates following such cessation in a

different capacity, including without limitation as a director, consultant or independent contractor, then a termination of your employment or Service relationship will not be deemed to have occurred for purposes of this Agreement upon such change in capacity. However, the Option will not be treated as an "incentive stock option" within the meaning of Code Section 422 with respect to any exercise that occurs more than three months after such cessation of the common law employee relationship (except as otherwise permitted by Code Section 421. In the event that your employment or Service relationship is with a business, trade or entity that, after the Date of Grant, ceases for any reason to be part of the Company or an Affiliate, your employment or Service relationship will be deemed to have terminated for purposes of this Agreement upon such cessation if your employment or Service relationship does not continue uninterrupted immediately thereafter with the Company, an Affiliate of the Company or the acquirer of the Company upon a Change in Control.]

- (5) Stock Certificates. As soon as practicable after exercise of the Option, the Company will deliver a Common Stock certificate to you, or deliver Option Shares electronically or in certificate form to your designated broker on your behalf, for the Option Shares issued upon exercise. Any Common Stock certificates delivered or Option Shares delivered electronically will, unless the Option Shares are registered and such registration is in effect, or an exemption from registration is available, under applicable federal and state law, bear a legend (or electronic notation) restricting transferability of such Option Shares. If you are deceased (or in case of your Total and Permanent Disability and if necessary) at the time that a delivery of Option Shares is to be made, the Option Shares will be delivered in accordance with the instructions received from your executor, administrator, legally authorized guardian or personal representative.
- (6) <u>Postponement of Exercise</u>. The Company may postpone the exercise of any portion of the Option Shares for so long as the Company determines to be necessary or advisable to satisfy the following, subject to the limitations of Section 409A of the Internal Revenue Code of 1986, as amended ("*Code Section 409A*"):
- a. the completion or amendment of any registration of the Option Shares or satisfaction of any exemption from registration under any securities law, rule or regulation;
  - b. compliance with any requests for representations; and
- c. receipt of proof satisfactory to the Company that a person seeking to exercise the Option on your behalf upon your Total and Permanent Disability (if necessary), or upon your estate's behalf after your death, is authorized and entitled to exercise the Option.

- (7) Non-Guarantee of Employment or Service Relationship. Nothing in the Plan or this Agreement alters your atwill or other employment status pursuant to your Employment Agreement (if applicable) or other Service relationship with your Employer and the Company. This Agreement is not to be construed as a contract of employment or Service relationship between the Company (or your Employer) or any of its Affiliates and you, nor as a contractual right of you to continue in the employ of, or in a Service relationship with, the Company (or your Employer) or any of its Affiliates for any period of time. This Agreement does not limit in any manner the right of the Company or Employer to discharge you at any time with or without Cause or notice and whether or not such discharge results in the forfeiture of the Award, Option and Option Shares or any other adverse effect on your interests under the Plan.
- (8) <u>Entire Agreement</u>. This Agreement, inclusive of the Plan and the terms of the Employment Agreement (if applicable) incorporated into this Agreement, contain the entire agreement between you and the Company with respect to the Award, Option and Option Shares. Any and all existing oral or written agreements, representations, warranties, written inducements, or other communications made prior to the execution of this Agreement by any person with respect to the Award, Option and Option Shares are superseded by this Agreement and are void and ineffective for all purposes.
- (9) <u>Rights as Stockholder</u>. You understand and agree that you will not be deemed for any purpose to be a stockholder of the Company with respect to any of the Option Shares underlying the Option unless and until they have been issued to you after exercise of this Option and payment for the Option Shares.
- (10) Restrictions on Transfer. This Option cannot be assigned, transferred, pledged, hypothecated, hedged or disposed of in any way and cannot be subject to execution, attachment or similar process; however, the Option is transferable by way of will or the laws of descent and distribution. Any sale or transfer, pledge, hedge, hypothecation, encumbrance or other disposition, or purported sale or transfer, pledge, hedge, hypothecation, encumbrance or other disposition, shall be null and void. The Company will not be required to recognize on its books any action taken in contravention of these restrictions. During your lifetime, only you (or, upon death your estate or personal representative, or your Total and Permanent Disability and if necessary, a guardian or legal representative) may exercise the Option.
- (11) <u>Company's Rights</u>. You understand and agree that the existence of this Option will not affect in any way the right or power of the Company or its stockholders to make or authorize any or all adjustments, recapitalizations, reorganizations, or other changes in the Company's capital structure or its business, including that of its Affiliates, or any merger or consolidation of the Company or any Affiliate, or any issue of bonds, debentures, preferred or other stocks with preference ahead of or convertible into, or

otherwise affecting the Common Stock or the rights thereof, or the dissolution or liquidation of the Company or any Affiliate, or any sale or transfer of all or any part of the Company's or any Affiliate's assets or business, or any other corporate act or proceeding, whether of a similar character or otherwise.

- (12) Tax Withholding. At the time of exercise, the Company or its Affiliates may withhold from your payroll or any other payment due to you, and you agree to make adequate provision for, all taxes required by law to be withheld in connection with the Option. The Company or its Affiliates may require you to make a cash payment to cover any withholding tax obligation as a condition of exercise of the Option and delivery of the Option Shares. The Company may, in its sole discretion, permit you to satisfy, in whole or in part, any withholding tax obligation which may arise in connection with the Option either by electing to have the Company withhold from the Option Shares to be issued upon exercise that number of Option Shares, or by electing to deliver to the Company already-owned shares of Common Stock of the Company, in either case having a Fair Market Value equal to the amount necessary to satisfy the statutory minimum withholding amount due.
- (13) <u>Governing Law.</u> The validity, construction and effect of this Agreement, and of any determinations or decisions made by the Committee relating to this Agreement, and the rights of any and all persons having or claiming to have any interest under this Agreement, will be determined exclusively in accordance with the laws of the State of Maryland, without regard to its provisions concerning the applicability of laws of other jurisdictions. Any suit with respect to the Award, the Option or the Option Shares will be brought in the federal or state courts in the districts, which include Baltimore, Maryland, and you agree and submit to the personal jurisdiction and venue thereof.
- Adjustments. The Committee shall make various adjustments to your Option, including adjustments to the number and type of securities subject to the Option and the Exercise Price, in accordance with the terms of the Plan. In the event of any transaction resulting in a Change in Control of the Company, the Option will terminate upon the effective time of such Change in Control unless provision is made in connection with the transaction for the continuation or assumption of the Option by, or for the substitution of the equivalent awards of, the surviving or successor entity or a parent thereof. In the event of such termination, you will be permitted, immediately before the Change in Control, to exercise the Option.
- (15) <u>Amendment</u>. This Agreement may be amended from time to time by the Committee in its discretion; however, this Agreement may not be modified in a manner that would have a materially adverse effect on the Award, Option or Option Shares, as

determined by the Committee, except as provided in the Plan, the Employment Agreement (if applicable) or in a written document signed by you and the Company.

- (16) <u>Notice</u>. Any notice that you are required to give the Company under this Agreement must be delivered to the Secretary of the Company or his or her designee at the principal executive office of the Company. Notice will be deemed to have been duly delivered when received by the Secretary or his or her designee in such form and manner as the Company finds to be acceptable.
- (17) <u>Conformity and Conflict</u>. Unless otherwise specifically provided in this Agreement, in the event of any conflict, ambiguity or inconsistency between or among any term in this Agreement, the Plan or your Employment Agreement (if applicable), the provisions of, first, the Plan, second, this Agreement, and lastly, your Employment Agreement (if applicable), will control in that order of priority, except in the case of Section 13 of this Agreement, which will control in all cases.
- (18) <u>Severability</u>. If a court of competent jurisdiction (or arbitrator(s), as applicable) determines that any portion of this Agreement is in violation of any statute or public policy, then only the portions of this Agreement which violate such statute or public policy shall be stricken, and all portions of this Agreement which do not violate any statute or public policy shall continue in full force and effect. Further, it is the parties' intent that any court order (or decision of arbitrator(s) as applicable) striking any portion of this Agreement should modify the terms as narrowly as possible to give as much effect as possible to the intentions of the parties' under this Agreement.
- (19) <u>Further Assurances</u>. You agree to use your reasonable and diligent best efforts to proceed promptly with the transactions contemplated herein, to fulfill the conditions precedent for your benefit or to cause the same to be fulfilled and to execute such further documents and other papers and perform such further acts as may be reasonably required or desirable to carry out the provisions hereof and the transactions contemplated herein.
- (20) <u>Headings</u>. Section headings are used in this Agreement for convenience of reference only and shall not affect the meaning of any provision of this Agreement.
- (21) <u>Counterparts</u>. This Agreement may be executed in counterparts (including electronic signatures or facsimile copies), each of which will be deemed an original, but all of which together will constitute the same instrument.
- (22) <u>Code Section 409A Compliance</u>. Although the Company does not guarantee the tax treatment of the Option or any Option Shares hereunder, the intent of the parties is that the Option and the Option Shares under this Agreement be exempt

from, or comply with, Code Section 409A and the treasury regulations and other official guidance promulgated thereunder and, accordingly, to the maximum extent permitted, this Agreement shall be interpreted in a manner consistent therewith.

## {The Glossary follows on the next page}

### **GLOSSARY**

- (a) "*Cause*" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (b) "*Change in Control*" shall have the meaning ascribed to such term under the Plan, provided that, such event is also a "change in control event" as described in Code Section 409A.
- (c) "*Good Reason*" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (d) "Service" means your employment or other Service relationship with the Company or your Employer so long as your Employer is an Affiliate of the Company, except that if you cease to be a "common law employee" of the Company or any of its Affiliates but you continue to provide bona fide Services (which shall not include any period of salary continuation commencing after termination due to your Employment Agreement (if applicable) or any Company severance plan) to the Company or any of its Affiliates following such cessation in a different capacity, including without limitation as a director, consultant or independent contractor, then a termination of your employment or Service relationship will not be deemed to have occurred for purposes of this Agreement upon such change in capacity. In the event that your employment or Service relationship is with a business, trade or entity that, after the Grant Date, ceases for any reason to be part of the Company or an Affiliate, your employment or Service relationship will be deemed to have terminated for purposes of this Agreement upon such cessation if your employment or Service relationship does not continue uninterrupted immediately thereafter with the Company or an Affiliate of the Company.
- (e) "Total and Permanent Disability" has the meaning ascribed to such term or words of similar import in your Employment Agreement (if applicable) and, in the absence of an effective Employment Agreement (if applicable), means the inability to engage in any substantial gainful activity by reason of any medically determinable physical or mental impairment which can be expected to result in your death or which has lasted or can be expected to last for a continuous period of not less than twelve months. The Committee may require such proof of Total and Permanent Disability as the Committee in its sole discretion deems appropriate and the Committee's good faith determination as to whether and when you are totally and permanently disabled will be final and binding on all parties concerned.
- (f) "You," "Your" means the recipient of the Award as reflected in the first paragraph of this Agreement. Whenever the word "you" or "your" is used in any provision of this Agreement under circumstances where the provision should logically

2017 Omnibus Incentive Compensation Plan Executive LTIP ISO Award Agreement be construed, as determined by the Committee, to apply to the estate, personal representative, or beneficiary to whom the Award may be transferred by will or by the laws of descent and distribution, the words "you" and "your" will be deemed to include such person.

# {Signature page follows}

2017 Omnibus Incentive Compensation Plan Executive LTIP ISO Award Agreement

| [IN WITNESS WHEREOF, this Agreement is dated and has been executed as of the date electronically accepted and acknowledged by the Award recipient.] |  |
|---|--|
| [IN WITNESS WHEREOF, the Company and the award recipient have caused this Agreement to be executed as of the day of,                                |  |
|   | FTI CONSULTING, INC.   |
|   | By:  |
|   | Name   |
|   | Title:   |
| The undersigned hereby acknowledges that he/she has caref provisions set forth herein.]   | fully read this Agreement and agrees to be bound by all of the |
|   | AWARD RECIPIENT  |
|   |  |

2017 Omnibus Incentive Compensation Plan Executive LTIP ISO Award Agreement

# FTI CONSULTING, INC. 2017 OMNIBUS INCENTIVE COMPENSATION PLAN

# PERFORMANCE RESTRICTED STOCK UNIT AWARD AGREEMENT

| FTI Consulting, Inc., a Maryland corporation (the " <i>Company</i> "), has granted you an award (the " <i>Award</i> ") of up to performance units (the " <i>Performance Units</i> ") under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan, effective as of June 7, 2017, as further amended from time to time (the " <i>Plan</i> "), conditioned upon your agreement to the terms and conditions described below. [Each Performance Unit represents, on the books of the Company, a unit which is equivalent in value to one share of the Company's common stock, \$0.01 par value (the " <i>Common Stock</i> ").] The effective date of grant shall be, (the " <i>Grant Date</i> "), subject to your promptly [electronically acknowledging and accepting] [signing and returning] a copy of this Agreement.  |
|---|
| This Performance Restricted Stock Unit Award Agreement (this "Agreement") and the Award and the Performance Units are made in consideration of your employment with the Company (as hereafter defined) and are subject to any applicable terms of the written employment arrangements, or successor agreement, as amended from time to time, to which you are subject ("Employment Agreement"), if applicable, between you (the "Employee") and the Company or an Affiliate of the Company (the "Employer"). This Agreement incorporates the Plan by reference, and specifies other applicable terms and conditions of your Award and Performance Units. You agree to accept as binding, conclusive, and final all decisions or interpretations of the Compensation Committee (the "Committee") of the Board of Directors of the Company concerning any questions arising under this Agreement or the Plan with respect to the Award or the Performance Units. Unless otherwise noted, all terms not defined by this Agreement (or the Glossary hereto) have the meanings given in the Plan (or if applicable, the Employment Agreement). |
| Copies of the Plan and the Prospectus for the Plan are attached or haves otherwise been electronically provided to you. By executing this Agreement, you acknowledge that you have received copies of those documents and have read, understand and agree to all terms. You may request additional copies of those documents by contacting the Secretary of the Company at FTI Consulting, Inc., 2 Hamill Road, North Building, Baltimore, Maryland 21210 (Phone: (410) 591-4867). You also may request from the Secretary of the Company copies of the other documents that make up a part of the Prospectus (described more fully at the end of the Prospectus), as well as all reports, proxy statements and other communications distributed to the Company's security holders generally.   |
| 1. Terms and Conditions of the Award. The following terms and conditions shall apply:   |
| (a) <i>Performance-Based Vesting</i> . Prior to any vesting and payment of the Performance Units, the Committee, in its sole discretion, shall determine and certify the extent to which the performance conditions set forth in this Section 1 have been met for the performance measurement period ending, (the " <i>Final Determination Date</i> "), and the Committee's determination and certification shall be final, conclusive and binding. The determination of the performance condition that has been achieved, and the number of Performance Units that have vested, if any, based on performance, shall be calculated by   |

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the Company's Accounting group and reviewed by the Company's independent public accounting firm. This Award shall be subject to the following performance conditions:

|                              | [Insert Number of  |
|------------------------------|--------------------|
| [Insert Performance Goal(s)] | Performance Units] |

- (b) *Negative TSR Growth*. In the event that the Company's TSR performance is negative and any of the performance conditions set forth in Section 1(a) has been achieved, the number of Performance Units that may vest shall not exceed the target number of Performance Units set forth in the foregoing table and no more.
- (c) *Treatment upon a Change in Control.* Notwithstanding the foregoing or any provision of the Plan or Employment Agreement (if applicable) to the contrary:
  - (i) Acceleration of Measurement Period upon a Change in Control. Upon the occurrence of a "Change in Control" (as defined in this Agreement), the termination of the three-year performance measurement period shall accelerate and end on the last day of the month ending prior to the date of the consummation of such "Change in Control" (the "Accelerated Determination Date") in lieu of the Final Determination Date. The Committee, in its sole discretion, shall determine and certify the extent to which the performance conditions set forth in Section 1(a) (subject to the limitations of Section 1(b)) have been met for the period ending on the Accelerated Determination Date and the number of Performance Units that have been earned, if any, as of such date <u>provided</u> that if the Change in Control occurs prior to the first anniversary of the Grant Date, the performance conditions shall be deemed to be achieved at the Target level of achievement for all purposes of this Agreement.
  - Conversion of Performance Units to Cash Units and Payment Terms upon a Change in Control. (ii) Upon a Change in Control, each Performance Unit that has been earned as of the Accelerated Determination Date (as determined in accordance with the foregoing clause (i)) shall convert to the right to receive cash, upon satisfaction of the time-based vesting condition set forth below, with a value equivalent to one share of common stock of the Company (each a "Cash Unit") at the price per share paid by the acquirer of the Company to stockholders generally on account of the consummation of such Change in Control (or if shares of common stock of the Company remain outstanding as of the consummation of such Change in Control, the closing value of one share of common stock on the date of the consummation of such Change in Control (the "CIC *Price*"). The cash value payable to the Executive upon vesting at the Final Determination Date in accordance with Section 3(b) below shall be determined by multiplying (i) the aggregate number of Cash Units that have become earned and vested, by (ii) the CIC Price (the "CIC Cash *Value*"). The payment of the CIC Cash Value to Executive shall be subject to time-based, cliff vesting at the Final Determination Date, subject to Executive's continued Service through such date,

- except as otherwise provided in Section 1(e) below. The CIC Cash Value shall be credited to a separate bookkeeping reserve account of the Company.
- (iii) *Binding Determination of Committee*. The determination of the performance condition that has been achieved, the number of Performance Units that have been earned, if any, based on performance and the CIC Cash Value, shall be calculated by the Company's Accounting group and reviewed by the Company's independent public accounting firm, and the Committee's final determination and certification shall be final, conclusive and binding on Executive.
- (d) *Performance-Based Vesting*. All of the Performance Units are nonvested and forfeitable as of the Grant Date. Subject to the achievement of the performance conditions pursuant to Section 1(a) (taking into account the application of the provisions of Section 1(b) and Section 1(c) hereof), 100% of the Performance Units earned pursuant to Section 1(a) (taking into account the application of the provisions of Section 1(b) and Section 1(c) hereof) as of the Final Determination Date shall vest as of the Final Determination Date, unless forfeited pursuant to Section 1(f) below. Performance Units that vest as of the Final Determination Date pursuant to Section 1(a) (taking into account the application of the provisions of Section 1(b)) of this Agreement shall be payable through the issuance of shares of common stock in accordance with Section 2 and Section 3(a) hereof. CIC Cash Value that vests and is payable as of the Final Determination Date pursuant to Section 1(c) of this Agreement shall be payable through a lump sum cash payment in accordance with Section 2 and Section 3(b) of this Agreement. Performance Units or Cash Units, as applicable, that do not vest under this Section 1 shall be immediately forfeited, effective as of the earlier of the Final Determination Date or the date of termination of Service (subject to the provisions of Section 1(e)), as applicable, in accordance with the terms of this Agreement, without any further action of the Employer or the Company (or its successor) whatsoever and without any consideration being paid therefor.
- (e) *Treatment upon Death, Disability and Termination of Executive Without "Cause" or for "Good Reason"*. Notwithstanding the foregoing or any provision of the Plan or Employment Agreement (if applicable) to the contrary:
  - (i) Death and Disability Prior to a Change in Control. In the event of the Executive's termination due to death or "Disability" (as defined in the Employment Agreement) prior to the occurrence of a Change in Control and prior to the Final Determination Date, the unearned and unvested Performance Units shall remain outstanding and become vested or forfeited based on the achievement of the performance conditions set forth in Section 1(a) (taking into account the application of the provisions of Sections 1(b) and 1(c)) upon the earlier to occur of the Final Determination Date and the occurrence of a Change in Control. If a Change in Control occurs following the Executive's termination due to death or "Disability" and prior to the Final Determination Date, the Award shall be treated in accordance with Section 1(c), without regard to any service-based vesting condition that would otherwise be applicable thereunder. Provided that you, or your administrator or executor on behalf of your estate, timely executes and delivers a Release as contemplated by the Employment Agreement, 100% of the earned Performance Units or CIC Cash Value, as applicable, shall be payable in

the manner provided in Section 2 and Section 3(a) or Section 3(b), as applicable, of this Agreement.

- (ii) Death and Disability On or Following a Change in Control. In the event of the Executive's termination due to death or Disability on or following a Change in Control and prior to the Final Determination Date, the unvested Cash Units shall become fully vested upon the date of such termination. Provided that you, or your administrator or executor on behalf of your estate, timely executes and delivers a Release as contemplated by the Employment Agreement, 100% of the earned CIC Cash Value as of the Accelerated Determination Date, as determined in accordance with the provisions of Section 1(c), shall be payable in the manner provided in Section 2 and Section 3(b) of this Agreement.
- (iii) Termination Without "Cause" or for "Good Reason" Prior to a Change in Control. In the event that Executive's Service by the Employer or the Company (or its successor) is terminated without "Cause" or for "Good Reason" (each, as defined in the Employment Agreement) prior to the occurrence of a Change in Control and within twelve (12) months prior to the Final Determination Date, the unearned and unvested Performance Units shall remain outstanding and become vested or forfeited based on the achievement of the performance conditions set forth in Section 1(a) (taking into account the application of the provisions of Sections 1(b) and 1(c)) upon the earlier to occur of the Final Determination Date and the occurrence of a Change in Control. If a Change in Control occurs following the Executive's termination without "Cause" or for "Good Reason" and prior to the Final Determination Date (so long as such termination has occurred within twelve (12) months prior to the Final Determination Date), the Award shall be treated in accordance with Section 1(c), without regard to any service-based vesting condition that would otherwise be applicable thereunder. Provided that you, or your administrator or executor on behalf of your estate, timely executes and delivers a Release as contemplated by the Employment Agreement, 100% of the earned Performance Units or CIC Cash Value, as applicable, shall be payable in the manner provided in Section 2 and Section 3(a) or Section 3(b), as applicable, of this Agreement. Notwithstanding the foregoing, the vesting protection contemplated by this Section 1(e)(iii) shall only apply to one performance restricted stock unit award outstanding at the time of the qualifying termination without "Cause" or for "Good Reason", and to the extent that the vesting protection contemplated by this Section 1(e) (iii) is contained in, and could apply to, multiple performance restricted stock unit awards outstanding at the time of such qualifying termination, such vesting protection shall be applied only to the award with the Final Determination Date occurring earliest in time following such qualifying termination.
- (iv) *Termination Without "Cause" or for "Good Reason" Within One-Year Following a Change in Control.* In the event that Executive's Service by the Employer or the Company (or its successor) is terminated without "Cause" or for "Good Reason"

(each, as defined in the Employment Agreement) prior to the Final Determination Date and within one year following the Change in Control, and provided that you timely execute and deliver a Release as contemplated by the Employment Agreement, the earned CIC Cash Value as of the Accelerated Determination Date, as determined in accordance with the provisions of Section 1(c), shall become immediately vested as of the date of such termination in lieu of the Final Determination Date and shall be payable in accordance with Section 2 and Section 3(b) of this Agreement.

- (f) Forfeiture of Performance Units and CIC Cash Value. Except as otherwise provided in Section 1(e), in the event of termination of Executive's Service for any reason or no reason prior to the Final Determination Date, 100% of the Performance Units or CIC Cash Value, as the case may be, shall be immediately forfeited, without any further action of the Employer or the Company (or its successor) whatsoever and without any consideration being paid therefore.
- 2. <u>Time of Payment</u>. Performance Units or CIC Cash Value that become vested and payable pursuant to Section 1(a) (taking into account the application of the provisions of Section 1(b) and Section 1(c) hereof) of this Agreement shall be paid out within thirty (30) days following the Final Determination Date. Performance Units or CIC Cash Value that become vested and payable pursuant to Section 1(e)(i) or Section 1(e)(ii) of this Agreement shall be paid out within thirty (30) days following the earlier to occur of the Final Determination Date and the occurrence of a Change in Control. CIC Cash Value that becomes vested and payable pursuant to Section 1(e)(ii) of this Agreement shall be paid out within thirty (30) days following the date of termination due to death or Disability. CIC Cash Value that becomes vested and payable pursuant to Section 1(e)(iv) shall be paid out within thirty (30) days following the date of the qualifying termination.

## 3. <u>Form of Payment</u>.

- (a) Except as provided in Section 3(b) hereof, the Performance Units under this Award will be settled in shares of Common Stock at the time provided in Section 2 above, equal to the number of Performance Units earned at the Final Determination Date, rounded down to the nearest whole share, provided that sufficient shares are then available for award under the Plan and subject to the determinations and adjustments provided in Article IX of the Plan.
- (b) Notwithstanding the provisions of Section 3(a) hereof, following the occurrence of a Change in Control, the Executive shall receive the CIC Cash Value as determined in accordance with the provisions of Section 1(c) hereof at the time provided in Section 2 above.
- 4. <u>Stock Certificates</u>. Any shares of Common Stock issued in settlement of the Performance Units shall be issued in your name, or, if applicable, in the names of your heirs or your estate. In the Company's discretion, such shares may be issued either in certificated form or in uncertificated, book entry form. The certificate or book entry account (by electronic notation) shall bear such restrictive legends or restrictions as the Company, in its sole discretion, shall require. If delivered in certificate form, the Company may deliver a share certificate to you, or deliver shares electronically or in certificate form to your designated broker on your behalf. If you are deceased (or if Disabled and if necessary) at the time that a delivery of shares of Common Stock is to be made, the shares will be delivered to your executor, administrator, legally authorized

guardian or personal representative, in accordance with instructions received from your executor, administrator, legally authorized guardian or personal representative (as applicable).

- 5. <u>Dividends or Dividend Equivalents</u>. As of the date the Company pays any dividend or other distribution (whether in cash or in kind) on shares of Common Stock, you shall be credited with that number of Performance Units equal to the quotient, rounded down to the nearest whole share, determined by dividing (i) the aggregate value of the dividend that would have been payable on the Performance Units immediately prior to such payment date had the shares of Common Stock represented by such Performance Units been outstanding as of such payment date, by (ii) the Fair Market Value of a share of Common Stock on the payment date of the dividend; <u>provided</u>, <u>however</u>, that if the Committee determines, in its sole discretion, that there are then shares of Common Stock unavailable for awards under the Plan or a stockholder approved equity compensation plan, as of the dividend or distribution payment date to credit such dividend or distribution in the form of shares of Common Stock, then the Committee, in its sole discretion, may credit a bookkeeping account established by the Company for the Executive on the books and records of the Company with dividend equivalents in the form of cash credits in lieu of shares of Common Stock. You will not have any right to dividends or other distributions declared or paid with respect to unvested and forfeitable Performance Units. All dividends and any other distributions paid with respect to unvested Performance Units will be held by the Company in trust for your benefit and paid to you upon vesting of the Performance Units. Upon forfeiture of any Performance Units, any dividends and distributions then held in trust with respect to such Performance Units will be forfeited and will be returned to the Company. All fractional units shall be rounded down to the nearest whole unit.
- 6. <u>Postponement of Delivery or Payment</u>. The Company may postpone the delivery of shares of Common Stock for the Performance Units for so long as the Company determines to be necessary or advisable to satisfy the following, subject to the requirements and limitations of Code Section 409A:
  - i. the completion or amendment of any registration of such shares of Common Stock or satisfaction of any exemption from registration under any securities law, rule, or regulation; and
  - ii.compliance with any requests for representations.
- 7. <u>Tax Withholding</u>. By signing this Agreement, you authorize your Employer and the Company to withhold any federal, state and local taxes required by law to be withheld in connection with the vesting of Performance Units and issuance of shares of Common Stock with respect thereto or CIC Cash Value, as applicable, from any payment due you on account of the vesting of the Performance Units or CIC Cash Value, as applicable, in accordance with the provisions of Section 12.1 of the Plan.
- 8. Restrictions on Transfer. The Executive may not sell, assign, transfer, pledge, hypothecate, encumber or dispose of in any way (whether by operation of law or otherwise) the Award and the Performance Units or the CIC Cash Value, as applicable, and none of the Award, Performance Units or CIC Cash Value may be subject to execution, attachment or similar process. Any sale or transfer, pledge, hypothecation, encumbrance or other disposition, or purported sale or transfer, pledge, hedge, hypothecation, encumbrance or other disposition, shall be null and void. The Company will not be required to recognize on its books any action taken in contravention of these restrictions.

- 9. <u>Adjustments for Corporate Transactions and Other Events</u>. The Award shall be subject to the provisions of the Plan relating to adjustments for changes in corporate capitalization and other extraordinary or unusual or non-recurring events.
- 10. <u>Non-Guarantee of Service Relationship</u>. Nothing in the Plan or this Agreement alters your service relationship with the Company or shall constitute or be evidence of any agreement or understanding, express or implied, that the Company will retain you as an employee or other service provider for any period of time. This Agreement is not to be construed as a contract of service relationship between the Company and you. This Agreement does not limit in any way the possibility of your termination of service with the Company or its subsidiaries at any time or for any reason (or no reason), whether or not such termination results in the forfeiture of any portion of the Award or any other adverse effect on your interests under the Plan.
- The Company's Rights. The existence of the Award and the Performance Units or CIC Cash Value does not affect in any way the right or power of the Company or its stockholders to make or authorize any or all adjustments, recapitalizations, reorganizations or other changes in the Company's capital structure or its business, including that of its Affiliates, or any merger or consolidation of the Company or any Affiliate, or any issue of bonds, debentures, preferred or other stocks with preference ahead of or convertible into, or otherwise affecting the Common Stock or the rights thereof, or the dissolution or liquidation of the Company or any Affiliate, or any sale or transfer of all or any part of the Company's or any Affiliate's assets or business, or any other corporate act or proceeding, whether of a similar character or otherwise.
- 12. <u>Entire Agreement</u>. This Agreement, inclusive of the Plan (which are incorporated by reference into this Agreement), contains the entire agreement between you and the Company with respect to the Award and the Performance Units or CIC Cash Value, as applicable. Any and all existing oral or written agreements, representations, warranties, written inducements, or other communications made prior to the execution of this Agreement by any person with respect to the Award, Performance Units or CIC Cash Value are superseded by this Agreement and are void and ineffective for all purposes.
- 13. <u>Conformity and Conflict</u>. Unless otherwise specifically provided in this Agreement, in the event of a conflict, inconsistency or ambiguity between or among any provision, term or condition of this Agreement, the Plan or your Employment Agreement (if applicable), the provisions of first, the Plan, second, this Agreement and, lastly, your Employment Agreement (if applicable), will control, except in the case of Section 15 of this Agreement, which shall control in all cases.
- 14. <u>Amendment</u>. This Agreement may be amended from time to time by the Committee in its discretion; <u>provided</u>, <u>however</u>, that this Agreement may not be modified in a manner that would have a materially adverse effect on the Award and the Performance Units or CIC Cash Value, as the case may be, as determined in the discretion of the Committee, except as provided in the Plan or the Employment Agreement (if applicable), or in any other written document signed by you and the Company.
- 15. <u>Governing Law</u>. The validity, construction and effect of this Agreement, and of any determinations or decisions made by the Committee relating to this Agreement, and the rights of any and all persons having or claiming to have any interest under this Agreement, shall be determined exclusively in accordance with the laws of the State of Maryland, without regard to its provisions concerning the

applicability of laws of other jurisdictions. Any suit with respect to the Award shall be brought in the federal or state courts in the districts which include Baltimore, Maryland, and you agree and submit to the personal jurisdiction and venue thereof.

- 16. <u>Unfunded Status</u>. The Performance Units or CIC Cash Value, as the case may be, and the bookkeeping account to which they or it are credited shall not be deemed to create a trust or other funded arrangement. Your rights with respect to the Award shall be those of a general unsecured creditor of the Company, and under no circumstances shall you have any other interest in any asset of the Company by virtue of the Award.
- 17. <u>Severability</u>. If a court of competent jurisdiction (or arbitrator(s), as applicable) determines that any portion of this Agreement is in violation of any statute or public policy, then only the portions of this Agreement that violate such statute or public policy shall be stricken, and all portions of this Agreement that do not violate any statute or public policy shall continue in full force and effect. Further, it is the intention of the parties that any court order (or decision of arbitrator(s), as applicable) striking any portion of this Agreement should modify the terms as narrowly as possible to give as much effect as possible to the intentions of the parties under this Agreement.
- 18. <u>Further Assurances</u>. You agree to use your reasonable and diligent best efforts to proceed promptly with the transactions contemplated herein, to fulfill the conditions precedent for your benefit or to cause the same to be fulfilled and to execute such further documents and other papers and perform such further acts as may be reasonably required or desirable to carry out the provisions hereof and the transactions contemplated herein.
- 19. <u>Headings</u>. Section headings are used in this Agreement for convenience of reference only and shall not affect the meaning of any provision of this Agreement.
- 20. <u>Counterparts</u>. This Agreement may be executed in counterparts (including electronic signatures or facsimile copies), each of which shall be deemed an original, but all of which together shall constitute the same instrument.
- 21. <u>Transfer of Personal Data</u>. You authorize, agree and unambiguously consent to the transmission by the Company (or any subsidiary) of any personal data information related to the Award, Performance Units or CIC Cash Value under this Agreement, for legitimate business purposes (including, without limitation, the administration of the Plan) out of your home country and including to countries with less data protection than the data protection provided by your home country. This authorization and consent is freely given by you.
- 22. <u>Section 409A Compliance</u>. Although the Company does not guarantee the tax treatment of any payment hereunder, the intent of the parties is that payments under this Agreement be exempt from, or comply with, Code Section 409A and the treasury regulations and other official guidance promulgated thereunder and, accordingly, to the maximum extent permitted, this Agreement shall be interpreted in a manner consistent therewith.

{The Glossary follows on the next page}

### **GLOSSARY**

- (a) "Cause" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (b) "*Change in Control*" shall have the meaning ascribed to such term under the Plan, provided that, such event is also a "change in control event" as described in Code Section 409A.
- (c) "*Disability*" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (d) "Service" means your employment or other Service relationship with the Company or your Employer so long as your Employer is an Affiliate of the Company, except that if you cease to be a "common law employee" of the Company or any of its Affiliates but you continue to provide bona fide Services (which shall not include any period of salary continuation commencing after termination due to your Employment Agreement (if applicable) or any Company severance plan) to the Company or any of its Affiliates following such cessation in a different capacity, including without limitation as a director, consultant or independent contractor, then a termination of your employment or Service relationship will not be deemed to have occurred for purposes of this Agreement upon such change in capacity. In the event that your employment or Service relationship is with a business, trade or entity that, after the Grant Date, ceases for any reason to be part of the Company or an Affiliate, your employment or Service relationship will be deemed to have terminated for purposes of this Agreement upon such cessation if your employment or Service relationship does not continue uninterrupted immediately thereafter with the Company or an Affiliate of the Company.
- (e) "You," "Your" means the recipient of the Award as reflected in the first paragraph of this Agreement. Whenever the word "you" or "your" is used in any provision of this Agreement under circumstances where the provision should logically be construed, as determined by the Committee, to apply to the estate, personal representative, or beneficiary to whom the Award may be transferred by will or by the laws of descent and distribution, the words "you" and "your" will be deemed to include such person.

{Signature page follows}

| [IN WITNESS WHEREOF, this Agreement is dated and has been executed as of the date electronically acknowledged and accepted by the award recipient.]  |                      |
|--|----------------------|
| [IN WITNESS WHEREOF, the Company and the award recipient have caused this Agreement to be executed as of the day of,                                 |                      |
|  | FTI CONSULTING, INC. |
|  | By:                  |
|  | Name                 |
|  | Title:               |
| The undersigned hereby acknowledges that he/she has carefully read this Agreement and agrees to be bound by all of the provisions set forth herein.] |                      |
|  | AWARD RECIPIENT      |
|  |                      |

# FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan

# RESTRICTED STOCK AWARD AGREEMENT

To \_\_\_\_\_:

| FTI Consulting, Inc., a Maryland corporation (the " <i>Company</i> "), has granted you an award (this " <i>Award</i> ") of restricted shares (the " <i>Award Shares</i> ") of the Company's common stock, \$0.01 par value (the " <i>Common Stock</i> "), under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan, effective as of June 7, 2017, as further amended or restated from time to time (the " <i>Plan</i> "), conditioned upon your agreement to the terms and conditions described below. The effective " <i>Grant Date</i> " will be, subject to your promptly electronically acknowledging and accepting] [signing and returning] a copy of this Agreement (as defined below).  |
|---|
| This Restricted Stock Award Agreement (the "Agreement") evidences the Award of the Award Shares. This Agreement and the Award of the Award Shares are made in consideration of your Service with the Company or your Employer (as hereafter defined) and are subject to any applicable terms of your written employment or Service arrangements, as amended from time to time, to which you are subject ("Employment Agreement"), as applicable, between or among, you, the Company and/or an Affiliate of the Company (the "Employer"). The Award is subject in all respects to and incorporates by reference the terms and conditions of the Plan. You agree to accept as binding, conclusive, and final all decisions or interpretations of the Committee arising under this Agreement, or the Plan with respect to the Award.   |
| Copies of the Plan and the Prospectus for the Plan, as amended or restated from time to time (the " <i>Prospectus</i> "), are attached or have otherwise been electronically provided to you. By executing this Agreement, you acknowledge that you have received copies of the Plan and the Prospectus and have read, understand and agree to all terms. You may request additional copies of the Plan and the Prospectus by contacting the Secretary of the Company at FTI Consulting, Inc., 2 Hamill Road, North Building, Baltimore, Maryland 21210 (Phone: (410) 951-4867). You also may request from the Secretary of the Company copies of the other documents that make up a part of the Prospectus (described more fully at the end of the Prospectus), as well as all reports, proxy statements and other communications distributed to the Company's security holders generally. |
| 1. <u>Vesting</u> . [Vesting and Forfeiture Terms are Subject to Change at the Discretion of the Plan Administrator]  |
| (a) As of Grant Date. All of the Award Shares are nonvested and forfeitable as of the Grant Date. No nonvested Award Shares shall become vested and nonforfeitable after  |
| 2017 Omnibus Incentive Compensation Plan<br>RS Award Agreement  |
| 1   |

your Service with the Company and its Affiliate ceases unless this Agreement provides to the contrary.

- (b) *Normal Vesting*. Except as provided otherwise in this Agreement, provided that your Service (as hereafter defined) with the Company or an Affiliate of the Company continues through the applicable date upon which vesting is scheduled to occur, the Award Shares shall be vested and nonforfeitable [To be Completed at Time of Award] (the "Vesting Date"); except that none of the Award will become vested after your Service ceases unless otherwise provided in this Agreement or the Employment Agreement (if applicable)..
- (c) *Termination due to Death.* Provided that your administrator or executor, on behalf of your estate, timely executes and delivers a Release (as hereafter defined) in accordance with the Employment Agreement, all Award Shares that are not then vested or are forfeitable on the date of death shall vest 100% upon your death.
- (d) *Termination due to Disability*. Provided that you (or your legally authorized guardian or personal representative, on your behalf) timely execute and deliver a Release in accordance with the Employment Agreement, all Award Shares that are not then vested or are forfeitable on the date of "Disability," shall vest 100% upon completion of the "Restricted Period" (or if you die during the "Restricted Period" within thirty (30) days of your date of death).
- (e) Termination by the Company or the Employer without Cause, Termination by Employee for Good Reason, and Termination Within One Year Following a Change in Control. In the event of termination of your Service by the Company or your Employer without Cause (as hereafter defined) or termination of your Service by you for Good Reason (as hereafter defined) as provided under the Employment Agreement (the "Termination Date"), prior to the Vesting Date, 100% of the Award Shares that are not then vested or are forfeitable on the Termination Date shall be fully vested and nonforfeitable upon completion of the Restricted Period.

In the event of a termination of Service under this Section 1(e) upon or within one year following the occurrence of a Change in Control, provided that you timely execute and deliver a Release in accordance with the Employment Agreement, the unvested and forfeitable Award Shares outstanding as of such Termination Date shall be fully vested and nonforfeitable upon completion of the Restricted Period.

If you fail to continue to comply with the non-disclosure, non-solicitation and/or non-competition provisions set forth in the Employment Agreement until the expiration of the Restricted Period, all Award Shares that are not then vested or are forfeitable shall be immediately forfeited for no consideration upon such non-compliance.

(f) *Termination for Cause*. In the event of termination of your Service by the Company or your Employer (or successor thereto) for Cause, all Award Shares that are not then

| vested or are forfeitable at the date of termination shall be immediately forfeited for no consideration upon such | termination. |
|--|--------------|
|--|--------------|

- (g) *Termination by Employee Without Good Reason*. In the event of you terminating your Service for any reason (excepting Good Reason, if applicable), all Award Shares that are not then vested or are forfeitable at the date of termination shall be immediately forfeited for no consideration upon such termination without Good Reason.
- (h) *Releases*. The failure to timely execute and deliver a Release in accordance with the Employment Agreement as required under Section 1 above by you (or if applicable, your executor, administrator, or legally authorized guardian or personal representative) shall result in the immediate forfeiture of all unvested Award Shares.
- 2. <u>Restrictions on Transfer</u>. You may not sell, assign, transfer, pledge, hedge, hypothecate, encumber or dispose of in any way (whether by operation of law or otherwise) any nonvested Award Shares, and nonvested Award Shares may not be subject to execution, attachment or similar process. Any sale or transfer, or purported sale or transfer, shall be null and void. The Company will not be required to recognize on its books any action taken in contravention of these restrictions.

## 3. Stock Certificates.

- (a) *Nonvested Shares*. You are reflected as the owner of record of the Award Shares on the Company's books. The Company will hold the share certificates for safekeeping, or otherwise retain the Award Shares in uncertificated book entry form, until the Award Shares become vested and nonforfeitable, and any share certificates (or book entry) representing such nonvested shares will include a legend or notation to the effect that you may not sell, assign, transfer, pledge, hedge, or hypothecate the Award Shares. If you forfeit any Award Shares, the share certificate or book entry, as the case may be, will be cancelled by the Company's transfer agent upon instructions from the Company.
- (b) *Vested Shares*. As soon as practicable after the Award Shares vest, the Company will deliver a share certificate to you, or deliver shares electronically or in certificate form to your designated broker on your behalf. If you are deceased (or in case of your Disability and if necessary) at the time that a delivery of shares is to be made, the shares will be delivered in accordance with the instructions received from your executor, administrator, legally authorized guardian or personal representative.
- (c) *Legends*. Any share certificates delivered or Award Shares delivered electronically will, unless the Award Shares are registered and such registration is in effect, or an exemption from registration is available, under applicable federal and state law, bear a legend (or electronic notation) restricting transferability of such Award Shares.

- (d) *Postponement of Delivery*. The Company may postpone the issuance and delivery of any Award Shares for so long as the Company determines to be necessary or advisable to satisfy the following:
  - i. the completion or amendment of any registration of the Award Shares or satisfaction of any exemption from registration under any securities law, rule, or regulation;
  - ii. compliance with any requests for representations; and
  - iii. receipt of proof satisfactory to the Company that a person seeking such Award Shares on your behalf upon your Disability (if necessary), or upon your estate's behalf after your death, is appropriately authorized.

## 4. <u>Taxation</u>.

- (a) *Tax Withholding*. By signing this Agreement, you authorize your Employer and the Company, except as provided below, to deduct from any compensation or any other payment of any kind due you the amount of any federal, state, local or foreign taxes required by law to be withheld as a result of the grant or vesting of the Award Shares in whole or in part. The Company may, in its discretion, agree that it will, upon your request, permit you to satisfy, in whole or in part, the Company's minimum statutory withholding tax obligation (based on minimum rates for federal and state law purposes, including payroll taxes) which may arise in connection with the Award, either by electing to have the Company withhold the issuance of, or redeem, shares of Common Stock or by electing to deliver to the Company already-owned shares of Common Stock of the Company, in either case having a Fair Market Value equal to the amount necessary to satisfy the statutory minimum withholding amount due. In lieu of the foregoing, the Company may require you to make a cash payment to such Employer or the Company equal to the amount required to be withheld. If you do not make provision for the payment of such taxes when requested, the Company may refuse to issue any Common Stock certificate under this Agreement until arrangements satisfactory to the Committee for such payment have been made.
- (b) Tax Election. You are advised to seek independent tax advice from your own advisors regarding the availability and advisability of making an election under Section 83(b) of the Internal Revenue Code of 1986, as amended. Any such election, if made, must be made within 30 days of the Grant Date. You expressly acknowledge that you are solely responsible for filing any such Section 83(b) election with the appropriate governmental authorities, irrespective of the fact that such election is also delivered to your Employer or the Company. You may not rely on your Employer, the Company or any of their respective officers, directors or employees for tax or legal advice regarding this Award. You acknowledge that you

have sought tax and legal advice from your own advisors regarding this Award or have voluntarily and knowingly foregone such consultation.

- 5. Adjustments for Corporate Transactions and Other Events.
- (a) Stock Dividend, Stock Split and Reverse Stock Split. Upon a stock dividend of, or stock split or reverse stock split affecting, the Common Stock, the number of Award Shares and the number of such Award Shares that are nonvested and forfeitable will, without further action of the Committee, be adjusted to reflect such event. The Committee may make adjustments, in its discretion, to address the treatment of fractional shares with respect to the Award Shares as a result of the stock dividend, stock split or reverse stock split. Adjustments under this Section 5 will be made by the Committee, whose determination as to what adjustments, if any, will be made and the extent thereof will be final, binding and conclusive. Fractional Award Shares will be rounded down to the nearest whole share.
- (b) *Binding Nature of Agreement.* The terms and conditions of this Agreement will apply with equal force to any additional and/or substitute securities received by you in exchange for, or by virtue of your ownership of, the Award Shares, whether as a result of any spin-off, stock split-up, stock dividend, stock distribution, other reclassification of the Common Stock of the Company, or other similar event. If the Award Shares are converted into or exchanged for, or stockholders of the Company receive by reason of any distribution in total or partial liquidation or pursuant to any merger of the Company or acquisition of its assets, securities of another entity, or other property (including cash), then the rights of the Company under this Agreement will inure to the benefit of the Company's successor, and this Agreement will apply to the securities or other property received upon such conversion, exchange or distribution in the same manner and to the same extent as the Award Shares.
- 6. <u>Non-Guarantee of Employment or Service Relationship.</u> Nothing in the Plan or this Agreement alters your atwill or other employment status pursuant to your Employment Agreement, or other Service relationship with the Company (or your Employer). This Agreement is not to be construed as a contract of employment or Service relationship between the Company (or your Employer) or any of its Affiliates and you, nor as a contractual right of you to continue in the employ of, or in a Service relationship with, the Company (or your Employer) or any of its Affiliates for any period of time. This Agreement does not limit in any manner the right of the Company (or your Employer) to discharge you at any time with or without cause or notice and whether or not such discharge results in the forfeiture of any Award Shares or any other adverse effect on your interests under the Plan.
- 7. <u>Rights as Stockholder</u>. As the owner of record of Award Shares, you are entitled to all rights of a stockholder of the Company, including the right to vote the Award Shares, except that you will not have any right to cash dividends or other distributions declared or paid with respect to nonvested and forfeitable Award Shares. All cash dividends and any other distributions paid with respect to nonvested Award Shares will be held by the Company in trust

for your benefit and paid to you upon vesting of the Award Shares. Upon forfeiture of any Award Shares, any cash dividends and distributions then held in trust with respect to such shares will be forfeited and will be returned to the Company.

- 8. The Company's Rights. The existence of the Award Shares does not affect in any way the right or power of the Company or its stockholders to make or authorize any or all adjustments, recapitalizations, reorganizations or other changes in the Company's capital structure or its business, including that of its Affiliates, or any merger or consolidation of the Company or any Affiliate, or any issue of bonds, debentures, preferred or other stocks with preference ahead of or convertible into, or otherwise affecting the Common Stock or the rights thereof, or the dissolution or liquidation of the Company or any Affiliate, or any sale or transfer of all or any part of the Company's or any Affiliate's assets or business, or any other corporate act or proceeding, whether of a similar character or otherwise.
- 9. <u>Entire Agreement</u>. This Agreement, inclusive of the Plan, and the Employment Agreement, contains the entire agreement between you, your Employer and the Company with respect to the Award Shares. Any and all existing oral or written agreements, representations, warranties, written inducements, or other communications made prior to the execution of this Agreement by any person with respect to the Award or the Award Shares are superseded by this Agreement and are void and ineffective for all purposes.
- 10. <u>Conformity and Conflict</u>. This Agreement includes a Glossary that provides definitions of certain terms used in this Agreement. All terms not defined in this Agreement (including the Glossary) have the meanings given in the Plan (or, if applicable, the Employment Agreement). Unless otherwise specifically provided in this Agreement, in the event of a conflict, inconsistency or ambiguity between or among any provision, term or condition of this Agreement, the Plan, or your Employment Agreement, the provisions of, first, the Plan, second, this Agreement, third, the Employment Agreement, will control in that order of priority, except in the case of Section 12 of this Agreement which will control in all cases.
- 11. <u>Amendment</u>. This Agreement may be amended from time to time by the Committee in its discretion; <u>provided</u>, <u>however</u>, that this Agreement may not be modified in a manner that would have a materially adverse effect on the Award Shares as determined in the discretion of the Committee, except as provided in the Plan, this Agreement, the Employment Agreement or in any other written document signed by you and the Company.
- 12. <u>Governing Law.</u> The validity, construction and effect of this Agreement, and of any determinations or decisions made by the Committee relating to this Agreement, and the rights of any and all persons having or claiming to have any interest under this Agreement, will be determined exclusively in accordance with the laws of the State of Maryland, without regard to its provisions concerning the applicability of laws of other jurisdictions. Any suit or action with respect to the Award or the Award Shares will be brought in the federal or state courts in

the districts which include Baltimore, Maryland, and you agree and submit to the personal jurisdiction and venue thereof.

- Severability. If a court of competent jurisdiction (or arbitrator(s), as applicable) determines that any portion of this Agreement is in violation of any statute or public policy, then only the portions of this Agreement which violate such statute or public policy shall be stricken, and all portions of this Agreement which do not violate any statute or public policy shall continue in full force and effect. Further, it is the parties' intent that any court order (or decision of the arbitrator(s), as applicable) striking any portion of this Agreement should modify the terms as narrowly as possible to give as much effect as possible to the intentions of the parties' under this Agreement.
- 14. <u>Further Assurances</u>. You agree to use your reasonable and diligent best efforts to proceed promptly with the transactions contemplated herein, to fulfill the conditions precedent for your benefit or to cause the same to be fulfilled and to execute such further documents and other papers and perform such further acts as may be reasonably required or desirable to carry out the provisions hereof and the transactions contemplated herein.
- 15. <u>Headings</u>. Section headings are used in this Agreement for convenience of reference only and shall not affect the meaning of any provision of this Agreement.
- 16. <u>Counterparts</u>. This Agreement may be executed in counterparts (including electronic signatures or facsimile copies), each of which will be deemed an original, but all of which together will constitute the same instrument.

{Glossary follows on the next page.}

### **GLOSSARY**

- (A) "Cause" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (B) "*Change in Control*" shall have the meaning ascribed to such term under the Plan, provided that such event is also a "change in control event" as described in Code Section 409A.
- (C) "*Disability*" shall have the meaning ascribed to such term or words of similar import in your Employment Agreement or if not defined therein, "Disability" shall mean the Employee is unable to substantially perform the customary duties and responsibilities of Employee's employment for one hundred and eighty (180) consecutive calendar days or one hundred and eighty (180) or more calendar days during any three hundred and sixty-five (365) calendar day period by reason of a physical or mental incapacity..
  - (D) "Good Reason" shall have the meaning ascribed to such term under the Employment Agreement.
- (E) "*Release*" refers to a valid waiver and general release of claims against the Company, in a form and manner as set forth in your Employment Agreement, with such revisions reasonably determined by the Company to be necessary at the applicable time.
  - (F) "*Restricted Period*" shall have the meaning ascribed to such term under your Employment Agreement.
- (G) "Service" means your employment or other service relationship with the Company or your Employer so long as your Employer is an Affiliate of the Company, except that if you cease to be a "common law employee" of the Company or any of its Affiliates but you continue to provide bona fide services (which shall not include any period of salary continuation commencing after termination due to your Employment Agreement (if applicable) or any Company severance plan) to the Company or any of its Affiliates following such cessation in a different capacity, including without limitation as a director, consultant or independent contractor, then a termination of your employment or service relationship will not be deemed to have occurred for purposes of this Agreement upon such change in capacity. In the event that your employment or service relationship is with a business, trade or entity that, after the Grant Date, ceases for any reason to be part of the Company or an Affiliate, your employment or service relationship will be deemed to have terminated for purposes of this Agreement upon such cessation if your employment or service relationship does not continue uninterrupted immediately thereafter with the Company or an Affiliate of the Company.

(H) "You," "Your" means the recipient of the Award Shares as reflected in the first paragraph of this Agreement. Whenever the word "you" or "your" is used in any provision of this Agreement under circumstances where the provision should logically be construed, as determined by the Committee, to apply to the estate, personal representative, or beneficiary to whom the Award Shares may be transferred by will or by the laws of descent and distribution, the words "you" and "your" will be deemed to include such person.

{Signature Page follows on the next page.}

| [IN WITNESS WHEREOF, this Agreement is dated and has been executed as of the date electronically acknowledged and accepted by the award recipient.]  |                      |
|--|----------------------|
| [IN WITNESS WHEREOF, the Company and the award recipient have caused this Agreement to be executed as of the day of,                                 |                      |
|  | FTI CONSULTING, INC. |
|  | Ву:                  |
|  | Name                 |
|  | Title:               |
| The undersigned hereby acknowledges that he/she has carefully read this Agreement and agrees to be bound by all of the provisions set forth herein.] |                      |
|  | AWARD RECIPIENT      |
|  |                      |

### FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan

#### RESTRICTED STOCK UNIT AWARD AGREEMENT

| FTI Consulting, Inc., a Maryland corporation (the "Company"), has granted you an award (this "Award") of                                 |
|--|
| restricted stock units (the "Units") of the Company's common stock, \$0.01 par value (the "Common Stock"), under the                     |
| FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan, effective as of June 7, 2017, as further amended or restated from         |
| time to time (the " <i>Plan</i> "), conditioned upon your agreement to the terms and conditions described below. Each Unit represents on |
| the books of the Company, a unit which is equivalent to one share of the Company's common stock, par value \$0.01 per share              |
| ("Common Stock"), such shares of Common Stock hereafter collectively referred to as the "Award Shares"). The effective "Grant            |
| <i>Date</i> " will be, subject to your promptly electronically acknowledging and accepting] [signing and returning] a                    |
| copy of this Agreement (as defined below).   |
|  |

This Restricted Stock Unit Award Agreement (the "Agreement") evidences the Award of the Units. This Agreement and the Award are made in consideration of your Service with the Company or your Employer (as hereafter defined) and are subject to any applicable terms of your written employment or Service arrangements, as amended from time to time, to which you are subject ("Employment Agreement"), as applicable, between or among, you, the Company and/or an Affiliate of the Company (the "Employer"). The Award is subject in all respects to and incorporates by reference the terms and conditions of the Plan. You agree to accept as binding, conclusive, and final all decisions or interpretations of the Committee arising under this Agreement, or the Plan with respect to the Award.

Copies of the Plan and the Prospectus for the Plan, as amended or restated from time to time (the "*Prospectus*"), are attached or have otherwise been electronically provided to you. By executing this Agreement, you acknowledge that you have received copies of the Plan and the Prospectus and have read, understand and agree to all terms. You may request additional copies of the Plan and the Prospectus by contacting the Secretary of the Company at FTI Consulting, Inc., 2 Hamill Road, North Building, Baltimore, Maryland 21210 (Phone: (410) 951-4867). You also may request from the Secretary of the Company copies of the other documents that make up a part of the Prospectus (described more fully at the end of the Prospectus), as well as all reports, proxy statements and other communications distributed to the Company's security holders generally.

2017 Omnibus Incentive Compensation Plan RSU Award Agreement

To \_\_\_\_\_:

| 1.             | <u>Vesting</u> . [Vesting and Forfeiture Terms are Subject to Change at the Discretion of the Plan |
|----------------|--|
| Administrator] |  |

- (a) *Credit to Account.* The Units shall be credited to your account on the books of the Company (your "*Account*" as of the Grant Date.
- (b) *As of Grant Date.* All of the Units are nonvested and forfeitable as of the Grant Date. No nonvested Units shall become vested and nonforfeitable after your Service with the Company and its Affiliate ceases unless this Agreement or your Employment Agreement provides to the contrary.
- (c) *Normal Vesting.* Except as provided otherwise in this Agreement, provided that your Service (as hereafter defined) with the Company or an Affiliate of the Company continues through the applicable date upon which vesting is scheduled to occur, the Units shall be vested and nonforfeitable **[To be Completed at Time of Award]** (the "*Vesting Date*"); except that none of the Award will become vested after your Service ceases unless otherwise provided in this Agreement or the Employment Agreement (if applicable)..
- (d) *Termination due to Death.* Provided that your administrator or executor, on behalf of your estate, timely executes and delivers a Release (as hereafter defined) in accordance with the Employment Agreement, all Units that are not then vested or are forfeitable on the date of death shall vest 100% upon your death.
- (d) *Termination due to Disability*. Provided that you (or your legally authorized guardian or personal representative, on your behalf) timely execute and deliver a Release in accordance with the Employment Agreement, all Units that are not then vested or are forfeitable on the date of "Disability," shall vest 100% upon completion of the "Restricted Period" (or if you die during the "Restricted Period" within thirty (30) days of your date of death).
- (e) Termination by the Company or the Employer without Cause, Termination by Employee for Good Reason, and Termination Within One Year Following a Change in Control. In the event of termination of your Service by the Company or your Employer without Cause (as hereafter defined) or termination of your Service by you for Good Reason (as hereafter defined) as provided under the Employment Agreement (the "**Termination Date**"), prior to the Vesting Date, 100% of the Units that are not then vested or are forfeitable on the Termination Date shall be fully vested and nonforfeitable upon completion of the Restricted Period.

In the event of a termination of Service under this Section 1(e) upon or within one year following the occurrence of a Change in Control, provided that you timely execute and deliver a Release in accordance with the Employment Agreement, the unvested and forfeitable Units outstanding as of such Termination Date shall be fully vested and nonforfeitable upon completion of the Restricted Period.

If you fail to continue to comply with the non-disclosure, non-solicitation and/or non-competition provisions set forth in the Employment Agreement until the expiration of the Restricted Period, all Units that are not then vested or are forfeitable shall be immediately forfeited for no consideration upon such non-compliance.

- (f) *Termination for Cause*. In the event of termination of your Service by the Company or your Employer (or successor thereto) for Cause, all Units that are not then vested or are forfeitable at the date of termination shall be immediately forfeited for no consideration upon such termination.
- (g) *Termination by Employee Without Good Reason*. In the event of you terminating your Service for any reason (excepting Good Reason, if applicable), all Units that are not then vested or are forfeitable at the date of termination shall be immediately forfeited for no consideration upon such termination without Good Reason.
- (h) *Releases*. The failure to timely execute and deliver a Release in accordance with the Employment Agreement as required under Section 1 above by you (or if applicable, your executor, administrator, or legally authorized guardian or personal representative) shall result in the immediate forfeiture of all unvested Units.
- 2. <u>Issuance of Award Shares</u>. Upon vesting of Units, the Company shall issue to you, or your estate, as applicable, a number of Award Shares equal to the number of vested Units credited to your Account.
- 3. <u>Restrictions on Transfer.</u> Prior to settlement, you may not sell, assign, transfer, pledge, hedge, hypothecate, encumber or dispose of in any way (whether by operation of law or otherwise) any Units, and Units may not be subject to execution, attachment or similar process. Any sale or transfer, or purported sale or transfer, shall be null and void. The Company will not be required to recognize on its books any action taken in contravention of these restrictions..
- 4,. Registration of Shares; Stock Certificates. The Award Shares issued in settlement of the vested Units shall be registered in your name, or, if applicable, in the names of your heirs or your estate. In the Company's discretion, such shares may be issued either in certificated form or in uncertificated, book entry form. The certificate or book entry account shall bear such restrictive legends or restrictions as the Company, in its sole discretion, shall require. The Company may deliver a share certificate to you or may deliver shares electronically or in certificate form to your designated broker on your behalf. If you are deceased (or if Disabled and if necessary) at the time that a delivery of shares is to be made, the shares will be delivered to your executor, administrator, legally authorized guardian or personal representative, in

accordance with instructions received from your executor, administrator, legally authorized guardian or personal representative (as applicable).

- 5. Restrictions on Grant of Units and Issuance of Award Shares. The grant of the Units and issuance of Award Shares upon settlement of the vested Units will be subject to all applicable requirements of federal, state or foreign law with respect to such securities. No Award Shares may be issued hereunder if the issuance of such shares would constitute a violation of any applicable federal, state or foreign securities laws or other law or regulations or the requirements of any stock exchange or market system upon which the Common Stock may then be listed. The inability of the Company to obtain from any regulatory body having jurisdiction the authority, if any, deemed by the Company's legal counsel to be necessary to the lawful issuance of any Award Shares subject to the Units shall relieve the Company of any liability in respect of the failure to issue such shares as to which such requisite authority shall not have been obtained. As a condition to the settlement of the vested Units, the Company may require you to satisfy any qualifications that may be necessary or appropriate, to evidence compliance with any applicable law or regulation and to make any representation or warranty with respect thereto as may be requested by the Company.
- 6. *Fractional Shares*. The Company will not be required to issue fractional Award Shares upon settlement of the vested Units. Fractional shares of Common Stock will be rounded down to the nearest whole share.
- 7. *Postponement of Delivery*. The Company may postpone the issuance and delivery of any Award Shares upon vesting of Units, provided for under this Agreement for so long as the Company determines to be necessary or advisable to satisfy the following:
  - (1) the completion or amendment of any registration of such shares or satisfaction of any exemption from registration under any securities law, rule, or regulation;
  - (2) compliance with any requests for representations; and
  - (3) receipt of proof satisfactory to the Company that a person seeking such shares on your behalf upon your disability (if necessary), or upon your estate's behalf after your death, is appropriately authorized.
- 8. Dividend Equivalents. As of the date the Company pays any dividend (whether in cash or in kind) on shares of Common Stock, your Account shall be credited with that number of Units, rounded down to the nearest whole share, determined by dividing (i) the product of (A) the amount of the cash dividend per share of Common Stock multiplied by (B) the number of whole Units credited to the Non-Employee Director's Account as of the dividend record date, by (ii) the Fair Market Value of a share of Common Stock on the payment date of the dividend;

<u>provided</u>, that such dividend equivalent Units will only be credited to your Account if sufficient shares of Common Stock are available for award under the Omnibus Plan, or another equity compensation plan approved by stockholders of the Company, as of the dividend payment date to credit such dividend equivalent Units. You will not have any right to dividends equivalents or other distributions declared or paid with respect to unvested and forfeitable Units. All dividends equivalents and any other distributions paid with respect to unvested Units will be held by the Company in trust for your benefit and paid to you upon vesting of the Units. Upon forfeiture of any Units, any dividend equivalents and distributions then held in trust with respect to such Units will be forfeited and will be returned to the Company. All fractional units shall be rounded down to the nearest whole unit.

- 9. <u>Legends</u>. The Company may at any time place legends referencing any applicable federal, state or foreign securities law restrictions on all certificates representing Award Shares issued pursuant to this Agreement. You will, at the request of the Company, promptly present to the Company any and all certificates representing Award Shares acquired pursuant to this Agreement in your possession in order to carry out the provisions of this Section.
- 10. Taxation; Tax Withholding. By signing this Agreement, you authorize your Employer and the Company, except as provided below, to deduct from any compensation or any other payment of any kind due you the amount of any federal, state, local or foreign taxes required by law to be withheld as a result of the grant or vesting of the Units and release of the Award Shares in whole or in part. The Company may, in its discretion, agree that it will, upon your request, permit you to satisfy, in whole or in part, the Company's minimum statutory withholding tax obligation (based on minimum rates for federal and state law purposes, including payroll taxes) which may arise in connection with the Award, either by electing to have the Company withhold the issuance of, or redeem, shares of Common Stock or by electing to deliver to the Company already-owned shares of Common Stock of the Company, in either case having a Fair Market Value equal to the amount necessary to satisfy the statutory minimum withholding amount due. In lieu of the foregoing, the Company may require you to make a cash payment to such Employer or the Company equal to the amount required to be withheld. If you do not make provision for the payment of such taxes when requested, the Company may refuse to issue any Common Stock certificate under this Agreement until arrangements satisfactory to the Committee for such payment have been made.
  - 11. Adjustments for Corporate Transactions and Other Events.
- (a) Stock Dividend, Stock Split and Reverse Stock Split. Upon a stock dividend of, or stock split or reverse stock split affecting, the Common Stock, the number of Units that are nonvested and forfeitable will, without further action of the Committee, be adjusted to reflect such event. The Committee may make adjustments, in its discretion, to address the treatment of fractional Units with respect to the Units as a result of the stock dividend, stock split or reverse stock split. Adjustments under this Section 11 will be made by the Committee.

whose determination as to what adjustments, if any, will be made and the extent thereof will be final, binding and conclusive. Fractional Units or Award Shares will be rounded down to the nearest whole share.

- (b) *Binding Nature of Agreement.* The terms and conditions of this Agreement will apply with equal force to any additional and/or substitute rights to receive securities received by you in exchange for, or by virtue of your ownership of, the Units, whether as a result of any spin-off, stock split-up, stock dividend, stock distribution, other reclassification of the Common Stock of the Company, or other similar event. If the Units are converted into or exchanged for, or stockholders of the Company receive by reason of any distribution in total or partial liquidation or pursuant to any merger of the Company or acquisition of its assets, securities of another entity, or other property (including cash), then the rights of the Company under this Agreement will inure to the benefit of the Company's successor, and this Agreement will apply to the securities or other property received upon such conversion, exchange or distribution in the same manner and to the same extent as the Units.
- 12. <u>Non-Guarantee of Employment or Service Relationship</u>. Nothing in the Plan or this Agreement alters your atwill or other employment status pursuant to your Employment Agreement, or other Service relationship with the Company (or your Employer). This Agreement is not to be construed as a contract of employment or Service relationship between the Company (or your Employer) or any of its Affiliates and you, nor as a contractual right of you to continue in the employ of, or in a Service relationship with, the Company (or your Employer) or any of its Affiliates for any period of time. This Agreement does not limit in any manner the right of the Company (or your Employer) to discharge you at any time with or without cause or notice and whether or not such discharge results in the forfeiture of any Units or any other adverse effect on your interests under the Plan.
- 13. <u>Rights as Stockholder</u>. You shall not have any of the rights of a stockholder with respect to any Units until Award Shares have been issued to you upon settlement of the vested Units. No adjustment shall be made for dividends, distributions or other rights for which the record date is prior to the date such Award Shares are issued, except as provided in Sections 8 and 11 of this Agreement.
- 14. The Company's Rights. The existence of the Units does not affect in any way the right or power of the Company or its stockholders to make or authorize any or all adjustments, recapitalizations, reorganizations or other changes in the Company's capital structure or its business, including that of its Affiliates, or any merger or consolidation of the Company or any Affiliate, or any issue of bonds, debentures, preferred or other stocks with preference ahead of or convertible into, or otherwise affecting the Common Stock or the rights thereof, or the dissolution or liquidation of the Company or any Affiliate, or any sale or transfer of all or any part of the Company's or any Affiliate's assets or business, or any other corporate act or proceeding, whether of a similar character or otherwise.

- 15. Entire Agreement. This Agreement, inclusive of the Plan, and the Employment Agreement, contains the entire agreement between you, your Employer and the Company with respect to the Units and the Award Shares. Any and all existing oral or written agreements, representations, warranties, written inducements, or other communications made prior to the execution of this Agreement by any person with respect to the Award, the Units or the Award Shares are superseded by this Agreement and are void and ineffective for all purposes.
- 16. Terminology; Conformity and Conflict. This Agreement includes a Glossary that provides definitions of certain terms used in this Agreement. All terms not defined in this Agreement (including the Glossary) have the meanings given in the Plan (or, if applicable, the Employment Agreement). Unless otherwise specifically provided in this Agreement, in the event of a conflict, inconsistency or ambiguity between or among any provision, term or condition of this Agreement, the Plan, or your Employment Agreement, the provisions of, first, the Plan, second, this Agreement, third, the Employment Agreement, will control in that order of priority, except in the case of Section 18 of this Agreement which will control in all cases.
- 17. <u>Amendment</u>. This Agreement may be amended from time to time by the Committee in its discretion; <u>provided</u>, <u>however</u>, that this Agreement may not be modified in a manner that would have a materially adverse effect on the Award as determined in the discretion of the Committee, except as provided in the Plan, this Agreement, the Employment Agreement or in any other written document signed by you and the Company.
- 18. <u>Governing Law.</u> The validity, construction and effect of this Agreement, and of any determinations or decisions made by the Committee relating to this Agreement, and the rights of any and all persons having or claiming to have any interest under this Agreement, will be determined exclusively in accordance with the laws of the State of Maryland, without regard to its provisions concerning the applicability of laws of other jurisdictions. Any suit or action with respect to the Award, the Units or the Award Shares will be brought in the federal or state courts in the districts which include Baltimore, Maryland, and you agree and submit to the personal jurisdiction and venue thereof.
- Severability. If a court of competent jurisdiction (or arbitrator(s), as applicable) determines that any portion of this Agreement is in violation of any statute or public policy, then only the portions of this Agreement which violate such statute or public policy shall be stricken, and all portions of this Agreement which do not violate any statute or public policy shall continue in full force and effect. Further, it is the parties' intent that any court order (or decision of the arbitrator(s), as applicable) striking any portion of this Agreement should modify the terms as narrowly as possible to give as much effect as possible to the intentions of the parties' under this Agreement.
- 20. <u>Further Assurances</u>. You agree to use your reasonable and diligent best efforts to proceed promptly with the transactions contemplated herein, to fulfill the conditions

precedent for your benefit or to cause the same to be fulfilled and to execute such further documents and other papers and perform such further acts as may be reasonably required or desirable to carry out the provisions hereof and the transactions contemplated herein.

- 21. <u>Unfunded Status</u>. The Units and the Account to which they are credited constitute and at all times shall be interpreted and administered as an unfunded compensation arrangement. Your settlement of rights pursuant to this Agreement shall be no greater than the right of any unsecured creditor of the Company.
- 22. <u>Headings</u>. Section headings are used in this Agreement for convenience of reference only and shall not affect the meaning of any provision of this Agreement.
- 23. <u>Counterparts</u>. This Agreement may be executed in counterparts (including electronic signatures or facsimile copies), each of which will be deemed an original, but all of which together will constitute the same instrument.

{Glossary follows on the next page.}

### **GLOSSARY**

- (A) "Cause" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (B) "*Change in Control*" shall have the meaning ascribed to such term under the Plan, provided that such event is also a "change in control event" as described in Code Section 409A.
- (C) "Disability" shall have the meaning ascribed to such term or words of similar import in your Employment Agreement or if not defined therein, "Disability" shall mean the Employee is unable to substantially perform the customary duties and responsibilities of Employee's employment for one hundred and eighty (180) consecutive calendar days or one hundred and eighty (180) or more calendar days during any three hundred and sixty-five (365) calendar day period by reason of a physical or mental incapacity..
  - (D) "Good Reason" shall have the meaning ascribed to such term under the Employment Agreement.
- (E) "*Release*" refers to a valid waiver and general release of claims against the Company, in a form and manner as set forth in your Employment Agreement, with such revisions reasonably determined by the Company to be necessary at the applicable time.
  - (F) "*Restricted Period*" shall have the meaning ascribed to such term under your Employment Agreement.
- (G) "Service" means your employment or other service relationship with the Company or your Employer so long as your Employer is an Affiliate of the Company, except that if you cease to be a "common law employee" of the Company or any of its Affiliates but you continue to provide bona fide services (which shall not include any period of salary continuation commencing after termination due to your Employment Agreement (if applicable) or any Company severance plan) to the Company or any of its Affiliates following such cessation in a different capacity, including without limitation as a director, consultant or independent contractor, then a termination of your employment or service relationship will not be deemed to have occurred for purposes of this Agreement upon such change in capacity. In the event that your employment or service relationship is with a business, trade or entity that, after the Grant Date, ceases for any reason to be part of the Company or an Affiliate, your employment or service relationship will be deemed to have terminated for purposes of this Agreement upon such cessation if your employment or service relationship does not continue uninterrupted immediately thereafter with the Company or an Affiliate of the Company.

| (H)              | "You," "Your" means the recipient of the Units as reflected in the first paragraph of this                      |
|------------------|---|
| Agreement. W     | henever the word "you" or "your" is used in any provision of this Agreement under circumstances where the       |
| provision shoul  | d logically be construed, as determined by the Committee, to apply to the estate, personal representative, or   |
| beneficiary to w | hom the Units may be transferred by will or by the laws of descent and distribution, the words "you" and "your" |
| will be deemed   | to include such person.   |

{Signature Page follows on the next page.}

| [IN WITNESS WHEREOF, this Agreement is dated and has been executed as of the date electronically acknowledged and accepted by the award recipient.]  |                      |
|--|----------------------|
| [IN WITNESS WHEREOF, the Company and the award recipient have caused this Agreement to be executed as of the,  |                      |
|  | FTI CONSULTING, INC. |
|  | By:                  |
|  | Name                 |
|  | Title:               |
| The undersigned hereby acknowledges that he/she has carefully read this Agreement and agrees to be bound by all of the provisions set forth herein.] |                      |
|  | AWARD RECIPIENT      |
|  |                      |

## FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan Incentive Stock Option Award Agreement

| FTI Consulting, Inc. (the "Company") has granted you an award (the "Award") of a stock option (the "Option"), under the      |
|--|
| FTI Consulting, Inc. 2009 Omnibus Incentive Compensation Plan, effective as of June 7, 2017, as further amended from time to |
| time (the "Plan"), exercisable for up to shares ("Option Shares") of common stock, \$0.01 par value ("Common Stock") of      |
| the Company (the "Shares"), at the exercise price of \$ per share (the "Exercise Price"). The effective "Date of Grant" with |
| be , subject to your promptly [acknowledging and accepting] [signing and returning a copy of] this Agreement (as defined     |
| below).  |

This Incentive Stock Option Award Agreement (the "*Agreement*") and the Award of the Option are made in consideration of your employment with the Company (as hereafter defined) and are subject to any applicable terms of the written employment or Service arrangements, as amended from time to time, to which you are subject ("*Employment Agreement*"), as applicable, between or among, you, the Company and/or an Affiliate of the Company (the "*Employer*"). This Agreement incorporates the Plan and any terms and conditions relating to the Option or the Award contained in the Employment Agreement (if applicable) by reference, and specifies other applicable terms and conditions of your Award. You agree to accept as binding, conclusive, and final all decisions or interpretations of the Compensation Committee (the "*Committee*") of the Board of Directors of the Company concerning any questions arising under this Agreement or the Plan with respect to the Award.

Copies of the Plan and the Prospectus for the Plan are attached or have otherwise been electronically provided to you. By executing this Agreement, you acknowledge that you have received copies of those documents and have read, understand and agree to all terms. You may request additional copies of those documents by contacting the Secretary of the Company at FTI Consulting, Inc., 2 Hamill Road, North Building, Baltimore, Maryland 21210 (Phone: (410) 591-4800). You also may request from the Secretary of the Company copies of the other documents that make up a part of the Prospectus (described more fully at the end of the Prospectus), as well as all reports, proxy statements and other communications distributed to the Company's security holders generally.

The Glossary at the end of this Agreement includes definitions of capitalized words used in this Agreement. Unless otherwise noted, all terms not defined in this Agreement (including the Glossary) have the meanings given in the Plan or, if applicable, the Employment Agreement.

The Option is intended to be an "incentive stock option" within the meaning of Section 422 of the Internal Revenue Code of 1986, as amended (the "*Code*"), to the fullest extent permitted by that Section. The Company, however, does not warrant any particular tax consequences of the Option. Any portion of the Option that does not meet the applicable requirements under Code Section 422 will be treated as a nonstatutory stock option.

In addition to the terms, conditions, and restrictions set forth in the Plan or your Employment Agreement (if applicable), the following terms, conditions, and restrictions apply to the Option and the Option Shares:

- (1) <u>Exercise</u>. You may not exercise the Option before \_\_\_\_\_\_, except as otherwise provided below.
  - a. Except as provided otherwise in this Agreement or your Employment Agreement (if applicable), so long as your Service continues through the applicable date upon which vesting is scheduled to occur, you may exercise the Option for [To be Completed at Time of Award]; except that none of the Option will become vested after your Service ceases unless otherwise provided in this Agreement or the Employment Agreement (if applicable).
  - b. The Option will expire at 5:00 p.m. Eastern Time on the tenth anniversary of the Grant Date.

# [Sections c – g to be Updated at Time of Award]

- c. Notwithstanding the foregoing or any provision of the Employment Agreement (if applicable) to the contrary, the unvested portion of the Option shall be fully vested and exercisable (i) upon termination of the Employee's Service as a result of the Employee's death or Total and Permanent Disability or (ii) upon termination of the Employee's Service by the Employer or by the Company (or its successor) without Cause within one year following a Change in Control (as defined in the Employment Agreement (if applicable), or if not defined therein, as defined in this Agreement).
- d. Except as provided in Sections 1(e), 1(f) or 1(h) below, if the Employee terminates Service for "Good Reason" or if the Company terminates Employee's employment without "Cause," the vested portion of the Option will remain exercisable until the later of (i) the \_\_\_\_\_ period following such termination event and (ii) the exercise period stipulated in Employee's Employment Agreement (if applicable) (but in no event beyond the expiration date of the Option set forth in Section 1(b) hereof) and any unexercised portion of the Option will be immediately forfeited for no consideration.

- e. If you terminate Service due to your death or Disability (as hereafter defined), the vested portion of the Option will remain exercisable for a \_\_\_\_\_ period following Employee's termination (but in no event beyond the expiration date of the Option set forth in Section 1(b) hereof) and any unexercised portion of the Option will be immediately forfeited for no consideration.
- f. If the Employee's Service is terminated by the Company with "Cause" or as a result of the Employee's voluntary resignation or retirement, the unexercised Option (vested and not vested) will be immediately forfeited for no consideration.
- g. You may exercise the vested portion of the Option only in multiples of whole Option Shares and may not exercise the Option as to fewer than one hundred Option Shares (unless the Option is then exercisable for fewer than one hundred Option Shares) at any one time. Fractional shares will be rounded down to the nearest whole share and the Company will not make any cash or other payments in settlement of fractional shares.
- (3) <u>Method of Exercise</u>. Subject to this Agreement or the Plan, you may exercise the Option only by notice to the Company, in such form and manner as the Committee may require, on or before the Option's expiration date or earlier forfeiture. Each such notice must:
  - a. state the election to exercise the Option and the number of Option Shares with respect to which it is being exercised; and
  - b. contain such representations as the Company may require.
  - c. be accompanied by full payment of the Exercise Price in cash or through net settlement, whereby the Company shall withhold a number of Option Shares with an equivalent value to the required full payment of the exercise price of the number of Option Shares for which the Option has been exercised, rounded up to the nearest whole share, or, if the Company so determines, through broker assisted cashless exercise. The Exercise Price may be paid to the Company via cash, check, money order or wire transfer or the withholding of Option Shares, as applicable, or subject to such limits as the Committee may impose, from time to time, tender (via actual delivery or attestation) of other shares of the Company's Common Stock previously owned by you. The Company shall not make any cash or other payment in settlement of fractional Option Shares withheld to net settle the exercise price of all or a portion of the Option.

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For all purposes of this Agreement and the Plan, the date of exercise will be the date on which you have delivered the notice and any required payment (or, in the case of a broker-assisted cashless exercise, irrevocable broker instructions) acceptable to the Committee to the Company.

- (4) <u>Notice of Certain Disposition</u>. With respect to that potion of the Option Shares that qualify for treatment as an "incentive stock option," you agree to give prompt notice to the Company if you dispose of any Option Shares acquired upon exercise of the Option within one (1) year after you acquire them or within two (2) years after the Date of Grant.
- (5) Forfeiture. [To be Completed at the Time of Award]

If you cease to be a "common law employee" of the Company or any of its Affiliates but you continue to provide bona fide Services (which shall not include any period of salary continuation commencing after termination due to your Employment Agreement (if applicable) or any Company severance plan) to the Company or any of its Affiliates following such cessation in a different capacity, including without limitation as a director, consultant or independent contractor, then a termination of your employment or Service relationship will not be deemed to have occurred for purposes of this Agreement upon such change in capacity. However, the Option will not be treated as an "incentive stock option" within the meaning of Section 422 of the Internal Revenue Code of 1986, as amended ("Code Section 422") with respect to any exercise that occurs more than three months after such cessation of the common law employee relationship (except as otherwise permitted by Section 421 of the Internal Revenue Code of 1986, as amended, or Code Section 421). In the event that your employment or Service relationship is with a business, trade or entity that, after the Date of Grant, ceases for any reason to be part of the Company or an Affiliate, your employment or Service relationship will be deemed to have terminated for purposes of this Agreement upon such cessation if your employment or Service relationship does not continue uninterrupted immediately thereafter with the Company, an Affiliate of the Company or the acquirer of the Company upon a Change in Control.

(6) Stock Certificates. As soon as practicable after exercise of the Option, the Company will deliver a share certificate to you, or deliver Option Shares electronically or in certificate form to your designated broker on your behalf, for the Option Shares issued upon exercise. Any share certificates delivered or Option Shares delivered electronically will, unless the Option Shares are registered and such registration is in effect, or an exemption from registration is available, under applicable federal and state law, bear a legend (or electronic notation) restricting transferability of such Option Shares. If you are deceased (or in case of your Disability and if necessary) at the time that a delivery of Option Shares is to be made, the Option Shares will be delivered in accordance with the instructions received from your executor, administrator, legally authorized guardian or personal representative.

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- (7) <u>Postponement of Exercise</u>. The Company may postpone the exercise of any portion of the Option Shares for so long as the Company determines to be necessary or advisable to satisfy the following, subject to the limitations of Code Section 409A:
  - a. the completion or amendment of any registration of the Option Shares or satisfaction of any exemption from registration under any securities law, rule or regulation;
  - b. compliance with any requests for representations; and
  - c. receipt of proof satisfactory to the Company that a person seeking to exercise the Option on your behalf upon your Disability (if necessary), or upon your estate's behalf after your death, is authorized and entitled to exercise the Option.
- (8) Non-Guarantee of Employment or Service Relationship. Nothing in the Plan or this Agreement alters your at-will or other employment status pursuant to your Employment Agreement (if applicable) or other Service relationship with your Employer and the Company. This Agreement is not to be construed as a contract of employment or Service relationship between the Company (or your Employer) or any of its Affiliates and you, nor as a contractual right of you to continue in the employ of, or in a Service relationship with, the Company (or your Employer) or any of its Affiliates for any period of time. This Agreement does not limit in any manner the right of the Company or Employer to discharge you at any time with or without Cause or notice and whether or not such discharge results in the forfeiture of the Award, Option and Option Shares or any other adverse effect on your interests under the Plan.
- (9) Entire Agreement. This Agreement, inclusive of the Plan and the terms of the Employment Agreement (if applicable) incorporated into this Agreement, contain the entire agreement between you and the Company with respect to the Award, Option and Option Shares. Any and all existing oral or written agreements, representations, warranties, written inducements, or other communications made prior to the execution of this Agreement by any person with respect to the Award, Option and Option Shares are superseded by this Agreement and are void and ineffective for all purposes.
- (10) <u>Rights as Stockholder</u>. You understand and agree that you will not be deemed for any purpose to be a stockholder of the Company with respect to any of the Option Shares underlying the Option unless and until they have been issued to you after exercise of this Option and payment for the Option Shares.

2017 Omnibus Incentive Compensation Plan ISO Award Agreement

- (11) Restrictions on Transfer. This Option cannot be assigned, transferred, pledged, hypothecated, hedged or disposed of in any way and cannot be subject to execution, attachment or similar process; however, the Option is transferable by way of will or the laws of descent and distribution. Any sale or transfer, pledge, hedge, hypothecation, encumbrance or other disposition, or purported sale or transfer, pledge, hedge, hypothecation, encumbrance or other disposition, shall be null and void. The Company will not be required to recognize on its books any action taken in contravention of these restrictions. During your lifetime, only you (or, upon death your estate or personal representative, or your Disability and if necessary, a guardian or legal representative) may exercise the Option.
- (12) <u>Company's Rights</u>. You understand and agree that the existence of this Option will not affect in any way the right or power of the Company or its stockholders to make or authorize any or all adjustments, recapitalizations, reorganizations, or other changes in the Company's capital structure or its business, including that of its Affiliates, or any merger or consolidation of the Company or any Affiliate, or any issue of bonds, debentures, preferred or other stocks with preference ahead of or convertible into, or otherwise affecting the Common Stock or the rights thereof, or the dissolution or liquidation of the Company or any Affiliate, or any sale or transfer of all or any part of the Company's or any Affiliate's assets or business, or any other corporate act or proceeding, whether of a similar character or otherwise.
- (13) Tax Withholding. At the time of exercise, the Company or its Affiliates may withhold from your payroll or any other payment due to you, and you agree to make adequate provision for, all taxes required by law to be withheld in connection with the Option. The Company or its Affiliates may require you to make a cash payment to cover any withholding tax obligation as a condition of exercise of the Option and delivery of the Option Shares. The Company may, in its sole discretion, permit you to satisfy, in whole or in part, any withholding tax obligation which may arise in connection with the Option either by electing to have the Company withhold from the Option Shares to be issued upon exercise that number of Option Shares, or by electing to deliver to the Company already-owned shares of Common Stock of the Company, in either case having a Fair Market Value equal to the amount necessary to satisfy the statutory minimum withholding amount due.
- (14) Governing Law. The validity, construction and effect of this Agreement, and of any determinations or decisions made by the Committee relating to this Agreement, and the rights of any and all persons having or claiming to have any interest under this Agreement, will be determined exclusively in accordance with the laws of the State of Maryland, without regard to its provisions concerning the applicability of laws of other jurisdictions. Any suit with respect to the Award, the Option or the Option Shares will be brought in the federal or state courts in the districts, which include Baltimore, Maryland, and you agree and submit to the personal jurisdiction and venue thereof.

2017 Omnibus Incentive Compensation Plan ISO Award Agreement

- (15) Adjustments. The Committee shall make various adjustments to your Option, including adjustments to the number and type of securities subject to the Option and the Exercise Price, in accordance with the terms of the Plan. In the event of any transaction resulting in a Change in Control of the Company, the Option will terminate upon the effective time of such Change in Control unless provision is made in connection with the transaction for the continuation or assumption of the Option by, or for the substitution of the equivalent awards of, the surviving or successor entity or a parent thereof. In the event of such termination, you will be permitted, immediately before the Change in Control, to exercise the Option.
- (16) <u>Amendment</u>. This Agreement may be amended from time to time by the Committee in its discretion; however, this Agreement may not be modified in a manner that would have a materially adverse effect on the Award, Option or Option Shares, as determined by the Committee, except as provided in the Plan, the Employment Agreement (if applicable) or in a written document signed by you and the Company.
- (17) <u>Notice</u>. Any notice that you are required to give the Company under this Agreement must be delivered to the Secretary of the Company or his or her designee at the principal executive office of the Company. Notice will be deemed to have been duly delivered when received by the Secretary or his or her designee in such form and manner as the Company finds to be acceptable.
- (18) <u>Conformity and Conflict</u>. Unless otherwise specifically provided in this Agreement, in the event of any conflict, ambiguity or inconsistency between or among any term in this Agreement, the Plan or your Employment Agreement (if applicable), the provisions of, first, the Plan, second, this Agreement, and lastly, your Employment Agreement (if applicable), will control in that order of priority, except in the case of Section 14 of this Agreement, which will control in all cases.
- (19) <u>Severability</u>. If a court of competent jurisdiction (or arbitrator(s), as applicable) determines that any portion of this Agreement is in violation of any statute or public policy, then only the portions of this Agreement which violate such statute or public policy shall be stricken, and all portions of this Agreement which do not violate any statute or public policy shall continue in full force and effect. Further, it is the parties' intent that any court order (or decision of arbitrator(s) as applicable) striking any portion of this Agreement should modify the terms as narrowly as possible to give as much effect as possible to the intentions of the parties' under this Agreement.

2017 Omnibus Incentive Compensation Plan ISO Award Agreement

- (20) <u>Further Assurances</u>. You agree to use your reasonable and diligent best efforts to proceed promptly with the transactions contemplated herein, to fulfill the conditions precedent for your benefit or to cause the same to be fulfilled and to execute such further documents and other papers and perform such further acts as may be reasonably required or desirable to carry out the provisions hereof and the transactions contemplated herein.
- (21) <u>Headings</u>. Section headings are used in this Agreement for convenience of reference only and shall not affect the meaning of any provision of this Agreement.
- (22) <u>Counterparts</u>. This Agreement may be executed in counterparts (including electronic signatures or facsimile copies), each of which will be deemed an original, but all of which together will constitute the same instrument.
- (23) <u>Code Section 409A Compliance</u>. Although the Company does not guarantee the tax treatment of the Option or any Option Shares hereunder, the intent of the parties is that the Option and the Option Shares under this Agreement be exempt from, or comply with, Code Section 409A and the treasury regulations and other official guidance promulgated thereunder and, accordingly, to the maximum extent permitted, this Agreement shall be interpreted in a manner consistent therewith.

{The Glossary follows on the next page}

2017 Omnibus Incentive Compensation Plan ISO Award Agreement

#### **GLOSSARY**

- (a) "Cause" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (b) "*Change in Control*" shall have the meaning ascribed to such term under the Plan, provided that, such event is also a "change in control event" as described in Code Section 409A.
  - (c) "Good Reason" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (d) "Service" means your employment or other Service relationship with the Company or your Employer so long as your Employer is an Affiliate of the Company, except that if you cease to be a "common law employee" of the Company or any of its Affiliates but you continue to provide bona fide Services (which shall not include any period of salary continuation commencing after termination due to your Employment Agreement (if applicable) or any Company severance plan) to the Company or any of its Affiliates following such cessation in a different capacity, including without limitation as a director, consultant or independent contractor, then a termination of your employment or Service relationship will not be deemed to have occurred for purposes of this Agreement upon such change in capacity. In the event that your employment or Service relationship is with a business, trade or entity that, after the Grant Date, ceases for any reason to be part of the Company or an Affiliate, your employment or Service relationship will be deemed to have terminated for purposes of this Agreement upon such cessation if your employment or Service relationship does not continue uninterrupted immediately thereafter with the Company or an Affiliate of the Company.
- (e) "*Disability*" has the meaning ascribed to such term or words of similar import in your Employment Agreement (if applicable) and, in the absence of an effective Employment Agreement (if applicable), means the inability to engage in any substantial gainful activity by reason of any medically determinable physical or mental impairment which can be expected to result in your death or which has lasted or can be expected to last for a continuous period of not less than twelve months. The Committee may require such proof of Disability as the Committee in its sole discretion deems appropriate and the Committee's good faith determination as to whether and when you are disabled will be final and binding on all parties concerned.
- (f) "You," "Your" means the recipient of the Award as reflected in the first paragraph of this Agreement. Whenever the word "you" or "your" is used in any provision of this Agreement under circumstances where the provision should logically be construed, as determined by the Committee, to apply to the estate, personal representative, or beneficiary to whom the Award may be transferred by will or by the laws of descent and distribution, the words "you" and "your" will be deemed to include such person.

{Signature page follows}

2017 Omnibus Incentive Compensation Plan ISO Award Agreement

| [IN WITNESS WHEREOF, this Agreement is dated and h accepted by the award recipient.]   | as been executed as of the date electronically acknowledged and |
|--|---|
| [IN WITNESS WHEREOF, the Company and the award reday of,   | ecipient have caused this Agreement to be executed as of the    |
|  | FTI CONSULTING, INC.  |
|  | By:   |
|  | Name<br>Title:  |
| The undersigned hereby acknowledges that he/she has carefully read this Agreement and agrees to be bound by all of the provisions set forth herein.] |   |
|  | AWARD RECIPIENT   |
|  |   |

2017 Omnibus Incentive Compensation Plan ISO Award Agreement

# FTI CONSULTING, INC. 2017 OMNIBUS INCENTIVE COMPENSATION PLAN NONSTATUTORY STOCK OPTION AWARD AGREEMENT

| FTI Consulting, Inc. (the "Company") has granted you an award (the "Award") of a stock option (the "Option"), under the      |
|--|
| FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan, effective as of June 7, 2017, as further amended from time to |
| time (the "Plan"), exercisable for up to shares ("Option Shares") of common stock, \$0.01 par value ("Common Stock") of      |
| the Company (the "Shares"), at the exercise price of \$ per share (the "Exercise Price"). The effective "Date of Grant" will |
| be,, subject to your promptly [acknowledging and accepting][signing and returning] a copy of this Agreement (as              |
| defined below).  |
|  |

This Nonstatutory Stock Option Award Agreement (the "Agreement") and the Award of the Option are made in consideration of your employment with the Company (as hereafter defined) and are subject to any applicable terms of the written employment or Service arrangements, as amended from time to time, to which you are subject ("Employment Agreement"), as applicable, between or among, you, the Company and/or an Affiliate of the Company (the "Employer"). This Agreement incorporates the Plan and any terms and conditions relating to the Option or the Award contained in the Employment Agreement (if applicable) by reference, and specifies other applicable terms and conditions of your Award. You agree to accept as binding, conclusive, and final all decisions or interpretations of the Compensation Committee (the "Committee") of the Board of Directors of the Company concerning any questions arising under this Agreement or the Plan with respect to the Award.

Copies of the Plan and the Prospectus for the Plan are attached or have otherwise been electronically provided to you. By executing this Agreement, you acknowledge that you have received copies of those documents and have read, understand and agree to all terms. You may request additional copies of those documents by contacting the Secretary of the Company at FTI Consulting, Inc., 2 Hamill Road, North Building, Baltimore, Maryland 21210 (Phone: (410) 591-4800). You also may request from the Secretary of the Company copies of the other documents that make up a part of the Prospectus (described more fully at the end of the Prospectus), as well as all reports, proxy statements and other communications distributed to the Company's security holders generally.

The Glossary at the end of this Agreement includes definitions of capitalized words used in this Agreement. Unless otherwise noted, all terms not defined in this Agreement (including the Glossary) have the meanings given in the Plan or, if applicable, the Employment Agreement.

2017 Omnibus Compensation Incentive Plan Nonstatutory Option Award Agreement

To

| follov              |                | g terms, conditions, and restrictions apply to the Option and the Option Shares:   |
|---------------------|----------------|--|
| (1)                 | <u>E</u> :     | xercise. You may not exercise the Option before,, except as otherwise provided below.  |
|                     | a.             | Except as provided otherwise in this Agreement or your Employment Agreement (if applicable), so long as your Service continues through the applicable date upon which vesting is scheduled to occur, you may exercise the Option for <b>[TO BE COMPELTED AT TIME OF AWARD]</b> ; except that none of the Option will become vested after your Service ceases unless otherwise provided in this Agreement or the Employment Agreement (if applicable).  |
|                     | b.             | The Option will expire at 5:00 p.m. Eastern Time on the tenth anniversary of the Grant Date.   |
|                     |                | [Sections c – g to be Updated at Time of Award]  |
|                     | c.             | Notwithstanding the foregoing or any provision of the Employment Agreement (if applicable) to the contrary, the Option shall be fully vested and exercisable (i) upon termination of the Employee's Service as a result of the Employee's death or Disability or (ii) upon termination of the Employee's Service by the Employer or by the Company (or its successor) without Cause within one year following a Change in Control (as defined in the Employment Agreement (if applicable), or if not defined therein, as defined in this Agreement).   |
|                     | d.             | Except as provided in Sections 1(e), 1(f) or 1(h) below, if the Employee terminates Service for "Good Reason" or if the Company terminates Employee's employment without "Cause," the vested portion of the Option will remain exercisable until the later of (i) the period following such termination event and (ii) the exercise period stipulated in Employee's Employment Agreement (if applicable) (but in no event beyond the expiration date of the Option set forth in Section 1(b) hereof) and any unexercised portion of the Option will be immediately forfeited for no consideration. |
|                     | e.             | If you terminate Service due to your death or Disability (as hereafter defined), the vested portion of the Option will remain exercisable for a period following Employee's termination (but in no event beyond the expiration date of the Option set forth in Section 1(b) hereof) and any unexercised portion of the Option will be immediately forfeited for no consideration.  |
|                     | f.             | If the Employee's Service is terminated by the Company with "Cause" or as a result of the Employee's voluntary resignation or retirement, the unexercised Option (vested and not vested) will be immediately forfeited for no consideration.   |
| 2017 On<br>Nonstatu | nnibu<br>itory | as Compensation Incentive Plan Option Award Agreement  |
|                     |                |  |
|                     |                |  |
|                     |                |  |
|                     |                |  |

- g. You may exercise the vested portion of the Option only in multiples of whole Option Shares and may not exercise the Option as to fewer than one hundred Option Shares (unless the Option is then exercisable for fewer than one hundred Option Shares) at any one time. Fractional shares will be rounded down to the nearest whole share and the Company will not make any cash or other payments in settlement of fractional shares.
- (3) <u>Method of Exercise</u>. Subject to this Agreement or the Plan, you may exercise the Option only by notice to the Company, in such form and manner as the Committee may require, on or before the Option's expiration date or earlier forfeiture. Each such notice must:
  - a. state the election to exercise the Option and the number of Option Shares with respect to which it is being exercised; and
  - b. contain such representations as the Company may require.
  - c. be accompanied by full payment of the Exercise Price in cash or through net settlement, whereby the Company shall withhold a number of Option Shares with an equivalent value to the required full payment of the exercise price of the number of Option Shares for which the Option has been exercised, rounded up to the nearest whole share, or, if the Company so determines, through broker assisted cashless exercise. The Exercise Price may be paid to the Company via cash, check, money order or wire transfer or the withholding of Option Shares, as applicable, or subject to such limits as the Committee may impose, from time to time, tender (via actual delivery or attestation) of other shares of the Company's Common Stock previously owned by you. The Company shall not make any cash or other payment in settlement of fractional Option Shares withheld to net settle the exercise price of all or a portion of the Option.

For all purposes of this Agreement and the Plan, the date of exercise will be the date on which you have delivered the notice and any required payment pursuant to this clause (3).

### (4) RESERVED

# (5) Forfeiture. [To be Completed at Time of Award]

If you cease to be a "common law employee" of the Company or any of its Affiliates but you continue to provide bona fide Services (which shall not include any period of salary continuation commencing after termination due to your Employment Agreement (if applicable) or any Company severance plan) to the Company or any of its Affiliates following such cessation in a different capacity, including without limitation as a director, consultant or independent contractor, then a termination of your employment or Service relationship will not be deemed to have occurred for purposes of this Agreement upon such change in capacity. In the event that your employment or Service relationship is with a business, trade or entity that, after the Date of Grant, ceases for any reason to be part of the Company or an Affiliate, your employment or Service relationship will be deemed to have terminated for purposes of this Agreement upon such cessation if your employment or Service relationship does not continue uninterrupted immediately thereafter with the Company, an Affiliate of the Company or the acquirer of the Company upon a Change in Control.

- (6) <u>Stock Certificates</u>. As soon as practicable after exercise of the Option, the Company will deliver a share certificate to you, or deliver Option Shares electronically or in certificate form to your designated broker on your behalf, for the Option Shares issued upon exercise. Any share certificates delivered or Option Shares delivered electronically will, unless the Option Shares are registered and such registration is in effect, or an exemption from registration is available, under applicable federal and state law, bear a legend (or electronic notation) restricting transferability of such Option Shares. If you are deceased (or in case of your Disability and if necessary) at the time that a delivery of Option Shares is to be made, the Option Shares will be delivered in accordance with the instructions received from your executor, administrator, legally authorized guardian or personal representative.
- (7) <u>Postponement of Exercise</u>. The Company may postpone the exercise of any portion of the Option Shares for so long as the Company determines to be necessary or advisable to satisfy the following, subject to the limitations of Code Section 409A:
  - a. the completion or amendment of any registration of the Option Shares or satisfaction of any exemption from registration under any securities law, rule or regulation;
  - b compliance with any requests for representations; and
  - c. receipt of proof satisfactory to the Company that a person seeking to exercise the Option on your behalf upon your Disability (if necessary), or upon your estate's behalf after your death, is authorized and entitled to exercise the Option.

- (8) Non-Guarantee of Employment or Service Relationship. Nothing in the Plan or this Agreement alters your at-will or other employment status pursuant to your Employment Agreement (if applicable) or other Service relationship with your Employer and the Company. This Agreement is not to be construed as a contract of employment or Service relationship between the Company (or your Employer) or any of its Affiliates and you, nor as a contractual right of you to continue in the employ of, or in a Service relationship with, the Company (or your Employer) or any of its Affiliates for any period of time. This Agreement does not limit in any manner the right of the Company or Employer to discharge you at any time with or without Cause or notice and whether or not such discharge results in the forfeiture of the Award, Option and Option Shares or any other adverse effect on your interests under the Plan.
- (9) Entire Agreement. This Agreement, inclusive of the Plan and the terms of the Employment Agreement (if applicable) incorporated into this Agreement, contain the entire agreement between you and the Company with respect to the Award, Option and Option Shares. Any and all existing oral or written agreements, representations, warranties, written inducements, or other communications made prior to the execution of this Agreement by any person with respect to the Award, Option and Option Shares are superseded by this Agreement and are void and ineffective for all purposes.
- (10) <u>Rights as Stockholder</u>. You understand and agree that you will not be deemed for any purpose to be a stockholder of the Company with respect to any of the Option Shares underlying the Option unless and until they have been issued to you after exercise of this Option and payment for the Option Shares.
- (11) Restrictions on Transfer. This Option cannot be assigned, transferred, pledged, hypothecated, hedged or disposed of in any way and cannot be subject to execution, attachment or similar process; however, the Option is transferable by way of will or the laws of descent and distribution. Any sale or transfer, pledge, hedge, hypothecation, encumbrance or other disposition, or purported sale or transfer, pledge, hedge, hypothecation, encumbrance or other disposition, shall be null and void. The Company will not be required to recognize on its books any action taken in contravention of these restrictions. During your lifetime, only you (or, upon death your estate or personal representative, or your Disability and if necessary, a guardian or legal representative) may exercise the Option.

- (12) Company's Rights. You understand and agree that the existence of this Option will not affect in any way the right or power of the Company or its stockholders to make or authorize any or all adjustments, recapitalizations, reorganizations, or other changes in the Company's capital structure or its business, including that of its Affiliates, or any merger or consolidation of the Company or any Affiliate, or any issue of bonds, debentures, preferred or other stocks with preference ahead of or convertible into, or otherwise affecting the Common Stock or the rights thereof, or the dissolution or liquidation of the Company or any Affiliate, or any sale or transfer of all or any part of the Company's or any Affiliate's assets or business, or any other corporate act or proceeding, whether of a similar character or otherwise.
- (13) Tax Withholding. At the time of exercise, the Company or its Affiliates may withhold from your payroll or any other payment due to you, and you agree to make adequate provision for, all taxes required by law to be withheld in connection with the Option. The Company or its Affiliates may require you to make a cash payment to cover any withholding tax obligation as a condition of exercise of the Option and delivery of the Option Shares. The Company may, in its sole discretion, permit you to satisfy, in whole or in part, any withholding tax obligation which may arise in connection with the Option either by electing to have the Company withhold from the Option Shares to be issued upon exercise that number of Option Shares, or by electing to deliver to the Company already-owned shares of Common Stock of the Company, in either case having a Fair Market Value equal to the amount necessary to satisfy the statutory minimum withholding amount due.
- (14) Governing Law. The validity, construction and effect of this Agreement, and of any determinations or decisions made by the Committee relating to this Agreement, and the rights of any and all persons having or claiming to have any interest under this Agreement, will be determined exclusively in accordance with the laws of the State of Maryland, without regard to its provisions concerning the applicability of laws of other jurisdictions. Any suit with respect to the Award, the Option or the Option Shares will be brought in the federal or state courts in the districts, which include Baltimore, Maryland, and you agree and submit to the personal jurisdiction and venue thereof.
- (15) Adjustments. The Committee shall make various adjustments to your Option, including adjustments to the number and type of securities subject to the Option and the Exercise Price, in accordance with the terms of the Plan. In the event of any transaction resulting in a Change in Control of the Company, the Option will terminate upon the effective time of such Change in Control unless provision is made in connection with the transaction for the continuation or assumption of the Option by, or for the substitution of the equivalent awards of, the surviving or successor entity or a parent thereof. In the event of such termination, you will be permitted, immediately before the Change in Control, to exercise the Option.

- (16) Amendment. This Agreement may be amended from time to time by the Committee in its discretion; however, this Agreement may not be modified in a manner that would have a materially adverse effect on the Award, Option or Option Shares, as determined by the Committee, except as provided in the Plan, the Employment Agreement (if applicable) or in a written document signed by you and the Company.
- (17) <u>Notice</u>. Any notice that you are required to give the Company under this Agreement must be delivered to the Secretary of the Company or his or her designee at the principal executive office of the Company. Notice will be deemed to have been duly delivered when received by the Secretary or his or her designee in such form and manner as the Company finds to be acceptable.
- (18) <u>Conformity and Conflict</u>. Unless otherwise specifically provided in this Agreement, in the event of any conflict, ambiguity or inconsistency between or among any term in this Agreement, the Plan or your Employment Agreement (if applicable), the provisions of, first, the Plan, second, this Agreement, and lastly, your Employment Agreement (if applicable), will control in that order of priority, except in the case of Section 14 of this Agreement, which will control in all cases.
- (19) <u>Severability</u>. If a court of competent jurisdiction (or arbitrator(s), as applicable) determines that any portion of this Agreement is in violation of any statute or public policy, then only the portions of this Agreement which violate such statute or public policy shall be stricken, and all portions of this Agreement which do not violate any statute or public policy shall continue in full force and effect. Further, it is the parties' intent that any court order (or decision of arbitrator(s) as applicable) striking any portion of this Agreement should modify the terms as narrowly as possible to give as much effect as possible to the intentions of the parties' under this Agreement.
- (20) <u>Further Assurances</u>. You agree to use your reasonable and diligent best efforts to proceed promptly with the transactions contemplated herein, to fulfill the conditions precedent for your benefit or to cause the same to be fulfilled and to execute such further documents and other papers and perform such further acts as may be reasonably required or desirable to carry out the provisions hereof and the transactions contemplated herein.
- (21) <u>Headings</u>. Section headings are used in this Agreement for convenience of reference only and shall not affect the meaning of any provision of this Agreement.
- (22) <u>Counterparts</u>. This Agreement may be executed in counterparts (including electronic signatures or facsimile copies), each of which will be deemed an original, but all of which together will constitute the same instrument.

(23) <u>Code Section 409A Compliance</u>. Although the Company does not guarantee the tax treatment of the Option or any Option Shares hereunder, the intent of the parties is that the Option and the Option Shares under this Agreement be exempt from, or comply with, Code Section 409A and the treasury regulations and other official guidance promulgated thereunder and, accordingly, to the maximum extent permitted, this Agreement shall be interpreted in a manner consistent therewith.

{The Glossary follows on the next page}

#### **GLOSSARY**

- (a) "Cause" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (b) "*Change in Control*" shall have the meaning ascribed to such term under the Plan, provided that, such event is also a "change in control event" as described in Code Section 409A.
  - (c) "Good Reason" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (d) "Service" means your employment or other Service relationship with the Company or your Employer so long as your Employer is an Affiliate of the Company, except that if you cease to be a "common law employee" of the Company or any of its Affiliates but you continue to provide bona fide Services (which shall not include any period of salary continuation commencing after termination due to your Employment Agreement (if applicable) or any Company severance plan) to the Company or any of its Affiliates following such cessation in a different capacity, including without limitation as a director, consultant or independent contractor, then a termination of your employment or Service relationship will not be deemed to have occurred for purposes of this Agreement upon such change in capacity. In the event that your employment or Service relationship is with a business, trade or entity that, after the Grant Date, ceases for any reason to be part of the Company or an Affiliate, your employment or Service relationship will be deemed to have terminated for purposes of this Agreement upon such cessation if your employment or Service relationship does not continue uninterrupted immediately thereafter with the Company or an Affiliate of the Company.
- (e) "*Disability*" has the meaning ascribed to such term or words of similar import in your Employment Agreement (if applicable) and, in the absence of an effective Employment Agreement (if applicable), means the inability to engage in any substantial gainful activity by reason of any medically determinable physical or mental impairment which can be expected to result in your death or which has lasted or can be expected to last for a continuous period of not less than twelve months. The Committee may require such proof of Disability as the Committee in its sole discretion deems appropriate and the Committee's good faith determination as to whether and when you are disabled will be final and binding on all parties concerned.
- (f) "**You**," "**Your**" means the recipient of the Award as reflected in the first paragraph of this Agreement. Whenever the word "you" or "your" is used in any provision of this Agreement under circumstances where the provision should logically be construed, as determined by the Committee, to apply to the estate, personal representative, or beneficiary to whom the Award may be transferred by will or by the laws of descent and distribution, the words "you" and "your" will be deemed to include such person.

{Signature page follows}

| [IN WITNESS WHEREOF, this Agreement is dated and has been executed by the award recipient.]  | cuted as of the date electronically acknowledged and |
|--|--|
| [IN WITNESS WHEREOF, the Company and the award recipient have day of,  | e caused this Agreement to be executed as of the     |
|  | FTI CONSULTING, INC.                                 |
|  | By:  |
|  | Name   |
|  | Title:   |
| The undersigned hereby acknowledges that he/she has carefully read this Agreement and agrees to be bound by all of the provisions set forth herein.] |  |
|  | AWARD RECIPIENT                                      |
|  |  |
|  |  |

#### FTI CONSULTING, INC. 2017 OMNIBUS INCENTIVE COMPENSATION PLAN

#### PERFORMANCE RESTRICTED STOCK UNIT AWARD AGREEMENT

| FTI Consulting, Inc., a Maryland corporation (the "Company"), has granted you an award (the "Award") of up to                          |
|--|
| performance units (the " <i>Performance Units</i> ") under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation                |
| Plan, effective as of June 7, 2017, as further amended from time to time (the " <i>Plan</i> "), conditioned upon your agreement to the |
| terms and conditions described below. [Each Performance Unit represents, on the books of the Company, a unit which is equivalent       |
| in value to one share of the Company's common stock, \$0.01 par value (the "Common Stock").] The effective date of grant shall be      |
|  |
| returning] a copy of this Agreement.   |

This Performance Restricted Stock Unit Award Agreement (this "Agreement") and the Award and the Performance Units are made in consideration of your employment with the Company (as hereafter defined) and are subject to any applicable terms of the written employment arrangements, or successor agreement, as amended from time to time, to which you are subject ("Employment Agreement"), if applicable, between you (the "Employee") and the Company or an Affiliate of the Company (the "Employer"). This Agreement incorporates the Plan by reference, and specifies other applicable terms and conditions of your Award and Performance Units. You agree to accept as binding, conclusive, and final all decisions or interpretations of the Compensation Committee (the "Committee") of the Board of Directors of the Company concerning any questions arising under this Agreement or the Plan with respect to the Award or the Performance Units. Unless otherwise noted, all terms not defined by this Agreement (or the Glossary hereto) have the meanings given in the Plan (or if applicable, the Employment Agreement).

Copies of the Plan and the Prospectus for the Plan are attached or haves otherwise been electronically provided to you. By executing this Agreement, you acknowledge that you have received copies of those documents and have read, understand and agree to all terms. You may request additional copies of those documents by contacting the Secretary of the Company at FTI Consulting, Inc., 2 Hamill Road, North Building, Baltimore, Maryland 21210 (Phone: (410) 591-4867). You also may request from the Secretary of the Company copies of the other documents that make up a part of the Prospectus (described more fully at the end of the Prospectus), as well as all reports, proxy statements and other communications distributed to the Company's security holders generally.

2017 Omnibus Incentive Compensation Plan Performance Stock Unit Agreement

To \_\_\_\_:

| 1.  | Terms and   | d Conditions of the Award. The following term  | ns and conditions shall apply:  |
|---|---|--|---|
| 1 have been met for<br>the Committee's de<br>condition that has lead<br>calculated by the C | or the<br>etermination<br>been achie<br>Company's | ion, shall determine and certify the extent to be performance measurement period ending _ on and certification shall be final, conclusive a wed, and the number of Performance Units the | sting and payment of the Performance Units, the which the performance conditions set forth in this Section, (the " <i>Final Determination Date</i> "), and and binding. The determination of the performance at have vested, if any, based on performance, shall be pany's independent public accounting firm. This Award |
|   |   | [Insert Performance Goal(s)]   | [Insert Number of Performance Units]  |
|   |   | rmination Date, without any further action of  | the foregoing schedule shall be immediately forfeited, the Company whatsoever and without any consideration accordance with Section 1(b) or 1(c) hereof.  |
| Performance Units   | earned pu   | ormance conditions under Section 1(a) hereof rsuant to the performance vesting condition(s   | e nonvested and forfeitable as of the Grant Date. Subject, <b>[To be Completed at Time of Award]</b> % of the ) set forth in Section 1(a) hereof shall time vest as of <b>[To</b> the Company or any of its Affiliates on such date.  |
|   | (d)   | (c) <u>Acceleration of Vesting</u> . [RESERVED]  | FOR OTHER VESTING TERMS]  |
|   | (e)   | (d) Forfeiture. [RESERVED FOR FORFE  | CITURE TERMS]   |
| 2.<br>account the applica<br>days following the   | ation of the                                      | provisions of Sections and hereof) of  | ed and payable pursuant to Section 1(a) (taking into of this Agreement shall be paid out within thirty (30)   |
| 3.  | Form of F   | P <u>ayment</u> .  |   |
| Determination Dat   | e, rounded  | he time provided in Section 2 above, equal to  | he Performance Units under this Award will be settled in<br>the number of Performance Units earned at the Final<br>that sufficient shares are then available for award under the<br>IX of the Plan.   |
| 2017 Omnibus Incentive Co<br>Performance Stock Unit Ag                                      | ompensation Pla<br>reement                        | n  |   |
|   |   | 2  |   |
|   |   |  |   |

- 4. <u>Stock Certificates</u>. Any shares of Common Stock issued in settlement of the Performance Units shall be issued in your name, or, if applicable, in the names of your heirs or your estate. In the Company's discretion, such shares may be issued either in certificated form or in uncertificated, book entry form. The certificate or book entry account (by electronic notation) shall bear such restrictive legends or restrictions as the Company, in its sole discretion, shall require. If delivered in certificate form, the Company may deliver a share certificate to you, or deliver shares electronically or in certificate form to your designated broker on your behalf. If you are deceased (or if Disabled and if necessary) at the time that a delivery of shares of Common Stock is to be made, the shares will be delivered to your executor, administrator, legally authorized guardian or personal representative, in accordance with instructions received from your executor, administrator, legally authorized guardian or personal representative (as applicable).
- 5. <u>Dividends or Dividend Equivalents</u>. As of the date the Company pays any dividend or other distribution (whether in cash or in kind) on shares of Common Stock, you shall be credited with that number of Performance Units equal to the quotient, rounded down to the nearest whole share, determined by dividing (i) the aggregate value of the dividend that would have been payable on the Performance Units immediately prior to such payment date had the shares of Common Stock represented by such Performance Units been outstanding as of such payment date, by (ii) the Fair Market Value of a share of Common Stock on the payment date of the dividend; <u>provided</u>, <u>however</u>, that if the Committee determines, in its sole discretion, that there are then shares of Common Stock unavailable for awards under the Plan or a stockholder approved equity compensation plan, as of the dividend or distribution payment date to credit such dividend or distribution in the form of shares of Common Stock, then the Committee, in its sole discretion, may credit a bookkeeping account established by the Company for the Executive on the books and records of the Company with dividend equivalents in the form of cash credits in lieu of shares of Common Stock. You will not have any right to dividends or other distributions declared or paid with respect to unvested and forfeitable Performance Units. All dividends and any other distributions paid with respect to unvested Performance Units will be held by the Company in trust for your benefit and paid to you upon vesting of the Performance Units. Upon forfeiture of any Performance Units, any dividends and distributions then held in trust with respect to such Performance Units will be forfeited and will be returned to the Company. All fractional units shall be rounded down to the nearest whole unit.
- 6. <u>Postponement of Delivery or Payment</u>. The Company may postpone the delivery of shares of Common Stock for the Performance Units for so long as the Company determines to be necessary or advisable to satisfy the following, subject to the requirements and limitations of Code Section 409A:
  - i. the completion or amendment of any registration of such shares of Common Stock or satisfaction of any exemption from registration under any securities law, rule, or regulation; and
  - ii. compliance with any requests for representations.

- 7. <u>Tax Withholding</u>. By signing this Agreement, you authorize your Employer and the Company to withhold any federal, state and local taxes required by law to be withheld in connection with the vesting of Performance Units and issuance of shares of Common Stock with respect thereto from any payment due you on account of the vesting of the Performance Units in accordance with the provisions of Section 12.1 of the Plan.
- 8. Restrictions on Transfer. The Executive may not sell, assign, transfer, pledge, hypothecate, encumber or dispose of in any way (whether by operation of law or otherwise) the Award and the Performance Units, and none of the Award or Performance Units may be subject to execution, attachment or similar process. Any sale or transfer, pledge, hedge, hypothecation, encumbrance or other disposition, or purported sale or transfer, pledge, hedge, hypothecation, encumbrance or other disposition, shall be null and void. The Company will not be required to recognize on its books any action taken in contravention of these restrictions.
- 9. <u>Adjustments for Corporate Transactions and Other Events</u>. The Award shall be subject to the provisions of the Plan relating to adjustments for changes in corporate capitalization and other extraordinary or unusual or non-recurring events.
- 10. Non-Guarantee of Service Relationship. Nothing in the Plan or this Agreement alters your service relationship with the Company or shall constitute or be evidence of any agreement or understanding, express or implied, that the Company will retain you as an employee or other service provider for any period of time. This Agreement is not to be construed as a contract of service relationship between the Company and you. This Agreement does not limit in any way the possibility of your termination of service with the Company or its subsidiaries at any time or for any reason (or no reason), whether or not such termination results in the forfeiture of any portion of the Award or any other adverse effect on your interests under the Plan.
- The Company's Rights. The existence of the Award and the Performance Units does not affect in any way the right or power of the Company or its stockholders to make or authorize any or all adjustments, recapitalizations, reorganizations or other changes in the Company's capital structure or its business, including that of its Affiliates, or any merger or consolidation of the Company or any Affiliate, or any issue of bonds, debentures, preferred or other stocks with preference ahead of or convertible into, or otherwise affecting the Common Stock or the rights thereof, or the dissolution or liquidation of the Company or any Affiliate, or any sale or transfer of all or any part of the Company's or any Affiliate's assets or business, or any other corporate act or proceeding, whether of a similar character or otherwise.
- 12. <u>Entire Agreement</u>. This Agreement, inclusive of the Plan (which are incorporated by reference into this Agreement), contains the entire agreement between you and the Company with respect to the Award and the Performance Units. Any and all existing oral or written agreements, representations, warranties, written inducements, or other communications made prior to the execution of this Agreement by any person with respect to the Award, Performance Units are superseded by this Agreement and are void and ineffective for all purposes.

- 13. <u>Conformity and Conflict</u>. Unless otherwise specifically provided in this Agreement, in the event of a conflict, inconsistency or ambiguity between or among any provision, term or condition of this Agreement, the Plan or your Employment Agreement (if applicable), the provisions of first, the Plan, second, this Agreement and, lastly, your Employment Agreement (if applicable), will control, except in the case of Section 15 of this Agreement, which shall control in all cases.
- 14. <u>Amendment</u>. This Agreement may be amended from time to time by the Committee in its discretion; <u>provided</u>, <u>however</u>, that this Agreement may not be modified in a manner that would have a materially adverse effect on the Award and the Performance Units as determined in the discretion of the Committee, except as provided in the Plan or the Employment Agreement (if applicable), or in any other written document signed by you and the Company.
- 15. <u>Governing Law.</u> The validity, construction and effect of this Agreement, and of any determinations or decisions made by the Committee relating to this Agreement, and the rights of any and all persons having or claiming to have any interest under this Agreement, shall be determined exclusively in accordance with the laws of the State of Maryland, without regard to its provisions concerning the applicability of laws of other jurisdictions. Any suit with respect to the Award shall be brought in the federal or state courts in the districts which include Baltimore, Maryland, and you agree and submit to the personal jurisdiction and venue thereof.
- 16. <u>Unfunded Status</u>. The Performance Units and the bookkeeping account to which they are credited shall not be deemed to create a trust or other funded arrangement. Your rights with respect to the Award shall be those of a general unsecured creditor of the Company, and under no circumstances shall you have any other interest in any asset of the Company by virtue of the Award.
- 17. Severability. If a court of competent jurisdiction (or arbitrator(s), as applicable) determines that any portion of this Agreement is in violation of any statute or public policy, then only the portions of this Agreement that violate such statute or public policy shall be stricken, and all portions of this Agreement that do not violate any statute or public policy shall continue in full force and effect. Further, it is the intention of the parties that any court order (or decision of arbitrator(s), as applicable) striking any portion of this Agreement should modify the terms as narrowly as possible to give as much effect as possible to the intentions of the parties under this Agreement.
- 18. <u>Further Assurances</u>. You agree to use your reasonable and diligent best efforts to proceed promptly with the transactions contemplated herein, to fulfill the conditions precedent for your benefit or to cause the same to be fulfilled and to execute such further documents and other papers and perform such further acts as may be reasonably required or desirable to carry out the provisions hereof and the transactions contemplated herein.

- 19. <u>Headings</u>. Section headings are used in this Agreement for convenience of reference only and shall not affect the meaning of any provision of this Agreement.
- 20. <u>Counterparts</u>. This Agreement may be executed in counterparts (including electronic signatures or facsimile copies), each of which shall be deemed an original, but all of which together shall constitute the same instrument.
- 21. <u>Transfer of Personal Data</u>. You authorize, agree and unambiguously consent to the transmission by the Company (or any subsidiary) of any personal data information related to the Award, Performance Units under this Agreement, for legitimate business purposes (including, without limitation, the administration of the Plan) out of your home country and including to countries with less data protection than the data protection provided by your home country. This authorization and consent is freely given by you.
- 22. <u>Section 409A Compliance</u>. Although the Company does not guarantee the tax treatment of any payment hereunder, the intent of the parties is that payments under this Agreement be exempt from, or comply with, Code Section 409A and the treasury regulations and other official guidance promulgated thereunder and, accordingly, to the maximum extent permitted, this Agreement shall be interpreted in a manner consistent therewith.

{The Glossary follows on the next page}

#### **GLOSSARY**

- (a) "Cause" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (b) "*Change in Control*" shall have the meaning ascribed to such term under the Plan, provided that, such event is also a "change in control event" as described in Code Section 409A.
  - (c) "Disability" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (d) "Service" means your employment or other Service relationship with the Company or your Employer so long as your Employer is an Affiliate of the Company, except that if you cease to be a "common law employee" of the Company or any of its Affiliates but you continue to provide bona fide Services (which shall not include any period of salary continuation commencing after termination due to your Employment Agreement (if applicable) or any Company severance plan) to the Company or any of its Affiliates following such cessation in a different capacity, including without limitation as a director, consultant or independent contractor, then a termination of your employment or Service relationship will not be deemed to have occurred for purposes of this Agreement upon such change in capacity. In the event that your employment or Service relationship is with a business, trade or entity that, after the Grant Date, ceases for any reason to be part of the Company or an Affiliate, your employment or Service relationship will be deemed to have terminated for purposes of this Agreement upon such cessation if your employment or Service relationship does not continue uninterrupted immediately thereafter with the Company or an Affiliate of the Company.
- (e) "You," "Your" means the recipient of the Award as reflected in the first paragraph of this Agreement. Whenever the word "you" or "your" is used in any provision of this Agreement under circumstances where the provision should logically be construed, as determined by the Committee, to apply to the estate, personal representative, or beneficiary to whom the Award may be transferred by will or by the laws of descent and distribution, the words "you" and "your" will be deemed to include such person.

{Signature page follows}

| [IN WITNESS WHEREOF, this Agreement is dated and has been accepted by the award recipient.]  | n executed as of the date electronically acknowledged and |
|--|---|
| [IN WITNESS WHEREOF, the Company and the award recipier day of,  | nt have caused this Agreement to be executed as of the    |
|  | FTI CONSULTING, INC.                                      |
|  | By:   |
|  | Name  |
|  | Title:  |
| The undersigned hereby acknowledges that he/she has carefully read this Agreement and agrees to be bound by all of the provisions set forth herein.] |   |
|  | AWARD RECIPIENT   |
|  |   |

#### FTI CONSULTING, INC.

## 2017 Omnibus Incentive Compensation Plan Cash Unit Award Agreement

| FTI Consulting, Inc., a Maryland corporation (the "Company"), has granted you an award (the "Award") of                         |
|---|
| cash units (the "Units") pursuant to the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan, effective as of June 7, |
| 2017, as amended or restated from time to time (the "Omnibus Plan"), conditioned upon your agreement to the terms and           |
| conditions described below. The effective " <i>Grant Date</i> " will be, subject to your promptly [electronically               |
| acknowledging and accepting] [signing and returning] a copy of this Agreement (as defined below).                               |

This Cash Unit Agreement (the "Agreement") evidences the Award of the Units pursuant to the Omnibus Plan. This Agreement and the Award of the Units are made in consideration of your employment with the Company or your Employer (as hereafter defined) and is subject to any applicable terms of the written employment arrangements or successor agreement, as amended from time to time, to which you are subject ("Employment Agreement"), if applicable, between you (the "Employee") and the Company or an Affiliate of the Company (the "Employer"). The Award is subject in all respects to and incorporates by reference the terms and conditions of the Omnibus Plan and any terms and conditions relating to Units or this Award contained in the Employment Agreement (if applicable), and specifies other applicable terms and conditions of your Award. You agree to accept as binding, conclusive, and final all decisions or interpretations of the Committee (as defined in the Plan) concerning any questions arising under this Agreement or the Omnibus Plan with respect to the Award.

Copies of the Plan and the Prospectus for the Plan, as amended or restated from time to time (the "*Prospectus*"), are attached or have otherwise been electronically provided to you. By executing this Agreement, you acknowledge that you have received copies of the Plan and the Prospectus and have read, understand and agree to all terms. You may request additional copies of the Plan or Prospectus by contacting the Secretary of the Company at FTI Consulting, Inc., 2 Hamill Road, North Building, Baltimore, MD 21210 (Phone: (410) 951-4867). You also may request from the Secretary of the Company copies of the other documents that make up a part of the Prospectus (described more fully at the end of the Prospectus), as well as all reports, proxy statements and other communications distributed to the Company's security holders generally.

1. <u>Terminology; Conflicts</u>. The Glossary at the end of this Agreement includes definitions of capitalized words used in this Agreement. Unless otherwise noted, all terms not defined in this Agreement (including the Glossary) have the meanings given in the Omnibus Plan (or if applicable, the Employment Agreement).

- 2. <u>Vesting Terms and Conditions</u>. Notwithstanding any provision of the Omnibus Plan or the Employment Agreement to the contrary, the following terms and conditions will apply:
- (a) *Vesting*. All of the Units are nonvested and forfeitable as of the Grant Date. So long as your Service with the Company or an Affiliate of the Company continues through the applicable date upon which vesting is scheduled to occur, **[To be Completed at Time of Award]**; except none of the Units will become vested and nonforfeitable after your Service with the Company and its Affiliates ceases unless otherwise provided in this Agreement or the Employment Agreement (if applicable).
  - (b) Acceleration of Vesting; Continued Post-Termination Vesting. [To be Completed at Time of

### Award]

- (c) *Termination of Service; Forfeiture.* [To be Completed at Time of Award]
- 3. <u>Restrictions on Transfer.</u> You may not sell, assign, transfer, pledge, hedge, hypothecate, encumber or dispose of in any way (whether by operation of law or otherwise) any unvested Units, and unvested Units may not be subject to execution, attachment or similar process. Any sale or transfer, pledge, hedge, hypothecation, encumbrance or other disposition, or purported sale or transfer, pledge, hedge, hypothecation, encumbrance or other disposition, shall be null and void. The Company will not be required to recognize on its books any action taken in contravention of these restrictions.
- 4. <u>Payment</u>. Subject to the provisions of Section 2 above, Units that vest and are payable hereunder shall be paid within two and one-half months of the applicable vesting date under Section 3(a) or Section 3(b) hereof. Such payment shall be made in a lump sum cash amount determined by multiplying (i) the number of vested Units that have become payable by (ii) the Fair Market Value (as defined in the Omnibus Plan) of a share of common stock of the Company for the vesting date.
- 5. Postponement *of Payment*. The Company may postpone the delivery of payment for the Units for so long as the Company determines to be necessary or advisable to satisfy the following:
  - i. compliance with any requests for representations; and
  - ii. receipt of proof satisfactory to the Company that a person seeking payment for the Units on your behalf upon your Disability (if necessary), or upon your estate's behalf after your death, is appropriately authorized.
- 6. <u>Tax Withholding</u>. By signing this Agreement, you authorize your Employer and the Company to withhold any federal, state and local taxes required by law to be withheld in

connection with any tax withholding obligation on account of the vesting of Units from the proceeds of the vested Units.

- 7. <u>Adjustments for Corporate Transactions and Other Events</u>. The Award shall be subject to the provisions of the Omnibus Plan relating to adjustments for changes in corporate capitalization and other extraordinary or unusual or non-recurring events.
- 8. Non-Guarantee of Employment or Service Relationship. Nothing in the Omnibus Plan or this Agreement alters your at-will or other employment status pursuant to your Employment Agreement (if applicable) or other Service relationship with your Employer and the Company. This Agreement is not to be construed as a contract of employment or Service relationship between the Company (or your Employer) or any of its Affiliates and you, nor as a contractual right of you to continue in the employ of, or in a service relationship with, the Company (or your Employer) or any of its Affiliates for any period of time. This Agreement does not limit in any manner the right of your Employer or the Company to discharge you at any time with or without Cause or notice and whether or not such discharge results in the forfeiture of any Units or any other adverse effect on your interests under the Omnibus Plan.
- 9. <u>Company's Rights</u>. The existence of the Award and the Units does not affect in any way the right or power of the Company or its stockholders to make or authorize any or all adjustments, recapitalizations, reorganizations or other changes in the Company's capital structure or its business, including that of its Affiliates, or any merger or consolidation of the Company or any Affiliate, or any issue of bonds, debentures, preferred or other stocks with preference ahead of or convertible into, or otherwise affecting the common stock or the rights thereof, or the dissolution or liquidation of the Company or any Affiliate, or any sale or transfer of all or any part of the Company's or any Affiliate's assets or business, or any other corporate act or proceeding, whether of a similar character or otherwise.
- 10. <u>Entire Agreement</u>. This Agreement, inclusive of the Omnibus Plan and the terms of the Employment Agreement (if applicable) incorporated into this Agreement, contains the entire agreement between you, your Employer and the Company with respect to the Award and the Units. Any and all existing oral or written agreements, representations, warranties, written inducements, or other communications made prior to the execution of this Agreement by any person with respect to the Award or the Units are superseded by this Agreement and are void and ineffective for all purposes.
- 11. <u>Conformity and Conflicts</u>. Unless otherwise specifically provided in this Agreement, in the event of any conflict, ambiguity or inconsistency between or among any term in this Agreement, the Omnibus Plan or your Employment Agreement (if applicable), the provisions of, first, the Omnibus Plan, second, this Agreement, lastly, your Employment Agreement (if applicable), will control in that order of priority, except in the case of Section 13 of this Agreement, which will control in all cases.

- 12. <u>Amendment</u>. This Agreement may be amended from time to time by the Committee in its discretion; <u>provided, however</u>, that this Agreement may not be modified in a manner that would have a materially adverse effect on the Award and Units as determined in the discretion of the Committee, except as provided in the Omnibus Plan, the Employment Agreement (if applicable) or in any other written document signed by you and the Company.
- 13. <u>Governing Law.</u> The validity, construction and effect of this Agreement, and of any determinations or decisions made by the Committee relating to this Agreement, and the rights of any and all persons having or claiming to have any interest under this Agreement, will be determined exclusively in accordance with the laws of the State of Maryland, without regard to its provisions concerning the applicability of laws of other jurisdictions. Any suit with respect to the Award or the Units will be brought in the federal or state courts in the districts which include Baltimore, Maryland, and you agree and submit to the personal jurisdiction and venue thereof.
- 14. <u>Severability</u>. If a court of competent jurisdiction (or arbitrator(s), as applicable) determines that any portion of this Agreement is in violation of any statute or public policy, then only the portions of this Agreement which violate such statute or public policy shall be stricken, and all portions of this Agreement which do not violate any statute or public policy shall continue in full force and effect. Further, it is the parties' intent that any court order (or decision of arbitrator(s) as applicable) striking any portion of this Agreement should modify the terms as narrowly as possible to give as much effect as possible to the intentions of the parties' under this Agreement.
- 15. <u>Further Assurances</u>. You agree to use your reasonable and diligent best efforts to proceed promptly with the transactions contemplated herein, to fulfill the conditions precedent for your benefit or to cause the same to be fulfilled and to execute such further documents and other papers and perform such further acts as may be reasonably required or desirable to carry out the provisions hereof and the transactions contemplated herein.
- 16. <u>Headings</u>. Section headings are used in this Agreement for convenience of reference only and shall not affect the meaning of any provision of this Agreement.
- 17. <u>Counterparts</u>. This Agreement may be executed in counterparts (including electronic signatures or facsimile copies), each of which will be deemed an original, but all of which together will constitute the same instrument.

{The Glossary follows on the next page.}

#### **GLOSSARY**

- (a) "Cause" has the meaning ascribed to such term or words of similar import in your Employment Agreement (if applicable), and, in the absence of an effective Employment Agreement (if applicable), means (i) conviction of or pleading of nolo contendre to a felony, (ii) fraud on or misappropriation of any funds or property of the Company, an Affiliate, customer or client, (iii) your breach of any provision of any employment, non-disclosure, non-competition, non-solicitation, assignment of inventions, or other similar agreement executed by you for the benefit of the Company and its Affiliates, (iv) dishonesty, (v) engaging in any act or omission which is in material violation of any Company or Employer policy, (vi) willful misconduct in connection with your duties or responsibilities or otherwise, gross negligence in the performance of your duties or responsibilities, or (vii) failure to perform your responsibilities in the best interests of the Company or any of its Affiliates, each as determined in good faith by the Company, which determination is conclusive.
- (b) "Service" means your employment or other service relationship with the Company or your Employer so long as your Employer is an Affiliate of the Company, except that if you cease to be a "common law employee" of the Company or any of its Affiliates but you continue to provide bona fide services (which shall not include any period of salary continuation commencing after termination due to your Employment Agreement (if applicable) or any Company severance plan) to the Company or any of its Affiliates following such cessation in a different capacity, including without limitation as a director, consultant or independent contractor, then a termination of your employment or service relationship will not be deemed to have occurred for purposes of this Agreement upon such change in capacity. In the event that your employment or service relationship is with a business, trade or entity that, after the Grant Date, ceases for any reason to be part of the Company or an Affiliate, your employment or service relationship will be deemed to have terminated for purposes of this Agreement upon such cessation if your employment or service relationship does not continue uninterrupted immediately thereafter with the Company or an Affiliate of the Company.
- (c) "Disability" has the meaning ascribed to such term or words of similar import in your Employment Agreement (if applicable) and, in the absence of an effective Employment Agreement (if applicable), means the inability to engage in any substantial gainful activity by reason of any medically determinable physical or mental impairment which can be expected to result in your death or which has lasted or can be expected to last for a continuous period of not less than twelve months. The Committee may require such proof of Disability as the Committee in its sole discretion deems appropriate and the Committee's good faith determination as to whether and when you are disabled will be final and binding on all parties concerned.
- (d) "**You**," "**Your**" means the recipient of the Award Shares as reflected in the first paragraph of this Agreement. Whenever the word "you" or "your" is used in any provision of this Agreement under circumstances where the provision should logically be construed, as

determined by the Committee, to apply to the estate, personal representative, or beneficiary to whom the Award Shares may be transferred by will or by the laws of descent and distribution, the words "you" and "your" will be deemed to include such person.

# {Signature page follows}

| IN WITNESS WHEREOF, this Agreement is dated and h and accepted by the award recipient. | as been executed as of the date electronically acknowledged      |
|--|--|
| [IN WITNESS WHEREOF, the Company and the award a day of,                               | recipient have caused this Agreement to be executed as of the    |
|  | FTI CONSULTING, INC.   |
|  | By:  |
|  | Name   |
|  | Title:   |
| The undersigned hereby acknowledges that he/she has car provisions set forth herein.]  | refully read this Agreement and agrees to be bound by all of the |
|  | AWARD RECIPIENT  |
|  |  |

# FTI CONSULTING, INC. 2009 OMNIBUS INCENTIVE COMPENSATION PLAN CASH-BASED STOCK APPRECIATION RIGHT AWARD AGREEMENT

| FTI Consulting, Inc. (the "Company") has granted you an award (the "Award") of a stock appreciation right (the "SAR")                    |
|--|
| under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan, as effective as of June 7, 2017, as further amended             |
| from time to time (the " <i>Plan</i> "), with respect to up to shares of common stock, \$0.01 par value (" <i>Common Stock</i> ") of the |
| Company (the " <i>Shares</i> "), at \$ per share (the " <i>Exercise Price</i> "). The SAR represents the right to receive cash upon      |
| exercise equal to the product of (i) the aggregate number of Shares with respect to which the SAR is exercised and (ii) the excess of    |
| (A) the "Fair Market Value" (as defined in the Plan) of a Share as of the date of exercise over (B) the Exercise Price specified         |
| above (such cash payment being referred to as a "SAR Payment"). The effective "Date of Grant" will be,,                                  |
| subject to your promptly [electronically acknowledging and accepting] [signing and returning] a copy of this Agreement (as               |
| defined below).  |

This Cash-Based Stock Appreciation Right Award Agreement (the "Agreement") and the Award of the SAR and the SAR Payment are made in consideration of your employment with the Company (as hereafter defined) and are subject to any applicable terms of the written employment arrangements, or successor agreement, as amended from time to time, to which you are subject ("Employment Agreement"), if applicable, between you (the "Employee") and the Company or an Affiliate of the Company (the "Employer"). This Agreement incorporates the Plan and any terms and conditions relating to the SAR or the Award contained in the Employment Agreement (if applicable) by reference, and specifies other applicable terms and conditions of your SAR. You agree to accept as binding, conclusive, and final all decisions or interpretations of the Compensation Committee (the "Committee") of the Board of Directors of the Company concerning any questions arising under this Agreement or the Plan with respect to the Award.

Copies of the Plan and the Prospectus for the Plan are attached or have otherwise been electronically provided to you. By executing this Agreement, you acknowledge that you have received copies of those documents and have read, understand and agree to all terms. You may request additional copies of those documents by contacting the Secretary of the Company at FTI Consulting, Inc., 2 Hamill Road, North Building, Baltimore, Maryland 21210 (Phone: (410) 591-4867). You also may request from the Secretary of the Company copies of the other documents that make up a part of the Prospectus (described more fully at the end of the Prospectus), as well as all reports, proxy statements and other communications distributed to the Company's security holders generally.

Unless otherwise noted, all terms not defined by this Agreement (or the Glossary hereto) have the meanings given in the Plan or if applicable, the Employment Agreement.

2017 Omnibus Incentive Compensation Plan Cash-Based Stock Appreciation Right Award Agreement

| follow |   | lition to the terms, conditions, and restrictions set forth in the Plan or your Employment Agreement (if applicable), the rms, conditions, and restrictions apply to the SAR:   |
|--------|---|---|
| (1)    | Exerc   | ise. You may not exercise the SAR before,, except as otherwise provided below.  |
|        | a.  | Except as provided otherwise in this Agreement or your Employment Agreement (if applicable), so long as your Service continues through the applicable date upon which vesting is scheduled to occur, you may exercise the SAR to receive the SAR Payment for up to of the Shares on or after,, [Dates], such that the SAR will be exercisable for 100% of the Shares on,, [Date]; except that none of the SAR will become vested after your Service ceases unless otherwise provided in this Agreement or the Employment Agreement (if applicable). |
|        | b.  | The SAR will expire at 5:00 p.m. Eastern Time on the tenth anniversary of the Grant Date.   |
|        | c.  | The Committee may, in its sole discretion, accelerate the time at which you may exercise part or all of the SAR.  |
|        | [d].  | [RESERVED FOR OTHER VESTING TERMS]  |
|        | e.  | If the Employee's Service is terminated by the Company for (other than as provided in Section hereof), the entire SAR (vested and not vested) shall terminate and expire upon such event.   |
|        | f.  | You may exercise the vested portion of the SAR only in multiples of whole SAR Shares and may not exercise the SAR as to fewer than one hundred SAR Shares (unless the SAR is then exercisable for fewer than one hundred SAR Shares) at any one time.   |
|        |   | od of Exercise. Subject to this Agreement or the Plan, you may exercise the SAR only by notice to the Company, in form and manner as the Committee may require, on or before the SAR's expiration date or earlier forfeiture. Each such must:   |
|        | a.  | state the election to exercise the SAR and the number of SAR Shares with respect to which it is being exercised; and  |
|        | b.  | contain such representations as the Company may require.  |
|        |   | For all purposes of this Agreement or the Plan, the date of exercise will be the date on which you have delivered the notice and any required payment to the Company.   |
| (3)    | Forfeiture. [RESERVED FOR FORFEITURE TERMS].  |   |
| (4)    | <u>Postponement of Exercise</u> . The Company may postpone the exercise of any portion of the SAR for so long as the Condetermines to be necessary or advisable to satisfy the following: |   |
|        | a.  | compliance with any requests for representations; and   |
|        |   | entive Compensation Plan Appreciation Right Award Agreement   |
|        |   |   |

- b. receipt of proof satisfactory to the Company that a person seeking to exercise the SAR on your behalf upon your Disability (if necessary), or upon your estate's behalf after your death, is authorized and entitled to exercise the SAR.
- (5) Non-Guarantee of Employment or Service Relationship. Nothing in the Plan or this Agreement alters your at-will or other employment status pursuant to your Employment Agreement (if applicable) or other Service relationship with your Employer and the Company. This Agreement is not to be construed as a contract of employment or Service relationship between the Company (or your Employer) or any of its Affiliates and you, nor as a contractual right of you to continue in the employ of, or in a Service relationship with, the Company (or your Employer) or any of its Affiliates for any period of time. This Agreement does not limit in any manner the right of the Company or Employer to discharge you at any time with or without Cause or notice and whether or not such discharge results in the forfeiture of the SAR and SAR Payments or any other adverse effect on your interests under the Plan.
- (6) Entire Agreement. This Agreement, inclusive of the Plan and the terms of the Employment Agreement (if applicable) incorporated into this Agreement, contain the entire agreement between you and the Company with respect to the SAR and SAR Payments. Any and all existing oral or written agreements, representations, warranties, written inducements, or other communications made prior to the execution of this Agreement by any person with respect to the SAR and SAR Payments are superseded by this Agreement and are void and ineffective for all purposes.
- (7) <u>Rights as Stockholder</u>. You understand and agree that you will not be deemed for any purpose to be a stockholder of the Company with respect to any of the Shares underlying the SAR.
- (8) Restrictions on Transfer. This SAR cannot be assigned, transferred, pledged, hypothecated, hedged or disposed of in any way and cannot be subject to execution, attachment or similar process; however, the SAR is transferable by way of will or the laws of descent and distribution. Any sale or transfer, pledge, hedge, hypothecation, encumbrance or other disposition, or purported sale or transfer, pledge, hedge, hypothecation, encumbrance or other disposition, shall be null and void. The Company will not be required to recognize on its books any action taken in contravention of these restrictions. During your lifetime, only you (or, upon your Disability and if necessary, a guardian or legal representative) may exercise the SAR.
- (9) <u>Company's Rights</u>. You understand and agree that the existence of this SAR will not affect in any way the right or power of the Company or its stockholders to make or authorize any or all adjustments, recapitalizations, reorganizations, or other changes in the Company's capital structure or its business, including that of its Affiliates, or any merger or consolidation of the Company or any Affiliate, or any issue of bonds, debentures, preferred or other stocks with preference ahead of or convertible into, or otherwise affecting the Common Stock or the rights thereof, or the dissolution or liquidation of the

2017 Omnibus Incentive Compensation Plan Cash-Based Stock Appreciation Right Award Agreement

- Company or any Affiliate, or any sale or transfer of all or any part of the Company's or any Affiliate's assets or business, or any other corporate act or proceeding, whether of a similar character or otherwise.
- (10) <u>Tax Withholding</u>. At the time of exercise, the Company or its Affiliates may withhold from your payroll or any other payment due to you, and you agree to make adequate provision for, all taxes required by law to be withheld in connection with the SAR Payment. The Company or its Affiliates may require you to make a cash payment to cover any withholding tax obligation as a condition of exercise of the SAR and delivery of the SAR Payment or you may elect to have the Company withhold a portion of any cash proceeds of the SAR Payment to satisfy such tax withholding obligations.
- (11) Governing Law. The validity, construction and effect of this Agreement, and of any determinations or decisions made by the Committee relating to this Agreement, and the rights of any and all persons having or claiming to have any interest under this Agreement, will be determined exclusively in accordance with the laws of the State of Maryland, without regard to its provisions concerning the applicability of laws of other jurisdictions. Any suit with respect to the Award, the SAR or the SAR Payment will be brought in the federal or state courts in the districts, which include Baltimore, Maryland, and you agree and submit to the personal jurisdiction and venue thereof.
- (12) <u>Adjustments</u>. The Award shall be subject to the provisions of the Plan relating to adjustments for changes in corporate capitalization and other extraordinary or unusual or non-recurring events.
- (13) <u>Amendment</u>. This Agreement may be amended from time to time by the Committee in its discretion; however, this Agreement may not be modified in a manner that would have a materially adverse effect on the SAR, Shares or SAR Payment, as determined by the Committee, except as provided in the Plan, the Employment Agreement (if applicable) or in a written document signed by you and the Company.
- (14) Notice. Any notice that you are required to give the Company under this Agreement must be delivered to the Secretary of the Company or his or her designee at the principal executive office of the Company. Notice will be deemed to have been duly delivered when received by the Secretary or his or her designee in such form and manner as the Company finds to be acceptable.
- (15) <u>Conformity and Conflict</u>. Unless otherwise specifically provided in this Agreement, in the event of any conflict, ambiguity or inconsistency between or among any term in this Agreement, the Plan or your Employment Agreement (if applicable), the provisions of, first, the Plan, second, this Agreement, and lastly, your Employment Agreement (if applicable), will control in that order of priority, except in the case of Section 11 of this Agreement, which will control in all cases.
- (16) <u>Severability</u>. If a court of competent jurisdiction (or arbitrator(s), as applicable) determines that any portion of this Agreement is in violation of any statute or public policy, then only the portions of this Agreement which violate such statute or public policy shall be stricken,

and all portions of this Agreement which do not violate any statute or public policy shall continue in full force and effect. Further, it is the parties' intent that any court order (or decision of arbitrator(s) as applicable) striking any portion of this Agreement should modify the terms as narrowly as possible to give as much effect as possible to the intentions of the parties' under this Agreement.

- (17) <u>Further Assurances</u>. You agree to use your reasonable and diligent best efforts to proceed promptly with the transactions contemplated herein, to fulfill the conditions precedent for your benefit or to cause the same to be fulfilled and to execute such further documents and other papers and perform such further acts as may be reasonably required or desirable to carry out the provisions hereof and the transactions contemplated herein.
- (18) <u>Headings</u>. Section headings are used in this Agreement for convenience of reference only and shall not affect the meaning of any provision of this Agreement.
- (19) <u>Counterparts</u>. This Agreement may be executed in counterparts (including electronic signatures or facsimile copies), each of which will be deemed an original, but all of which together will constitute the same instrument.
- (20) Transfer of Personal Data. You authorize, agree and unambiguously consent to the transmission by the Company (or any subsidiary) of any personal data information related to the SAR awarded under this Agreement, for legitimate business purposes (including, without limitation, the administration of the Plan) out of your home country and including to countries with less data protection than the data protection provided by your home country. This authorization and consent is freely given by you.
- (21) <u>Unfunded Status</u>. The SAR and the bookkeeping account to which they are credited shall not be deemed to create a trust or other funded arrangement. Your rights with respect to the Award shall be those of a general unsecured creditor of the Company, and under no circumstances shall you have any other interest in any asset of the Company by virtue of the Award.
- (22) <u>Section 409A Compliance</u>. Although the Company does not guarantee the tax treatment of any payment hereunder, the intent of the parties is that payments under this Agreement be exempt from, or comply with, Code Section 409A and the treasury regulations and other official guidance promulgated thereunder and, accordingly, to the maximum extent permitted, this Agreement shall be interpreted in a manner consistent therewith.

{The Glossary follows on the next page}

#### **GLOSSARY**

- (a) *Cause*" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (b) "*Change in Control*" shall have the meaning ascribed to such term under the Plan, provided that, such event is also a "change in control event" as described in Code Section 409A.
- (c) "Disability" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (d) "Service" means your employment or other Service relationship with the Company or your Employer so long as your Employer is an Affiliate of the Company, except that if you cease to be a "common law employee" of the Company or any of its Affiliates but you continue to provide bona fide Services (which shall not include any period of salary continuation commencing after termination due to your Employment Agreement (if applicable) or any Company severance plan) to the Company or any of its Affiliates following such cessation in a different capacity, including without limitation as a director, consultant or independent contractor, then a termination of your employment or Service relationship will not be deemed to have occurred for purposes of this Agreement upon such change in capacity. In the event that your employment or Service relationship is with a business, trade or entity that, after the Grant Date, ceases for any reason to be part of the Company or an Affiliate, your employment or Service relationship will be deemed to have terminated for purposes of this Agreement upon such cessation if your employment or Service relationship does not continue uninterrupted immediately thereafter with the Company or an Affiliate of the Company.
- (e) "You," "Your" means the recipient of the Award as reflected in the first paragraph of this Agreement. Whenever the word "you" or "your" is used in any provision of this Agreement under circumstances where the provision should logically be construed, as determined by the Committee, to apply to the estate, personal representative, or beneficiary to whom the Award may be transferred by will or by the laws of descent and distribution, the words "you" and "your" will be deemed to include such person.

{Signature page follows}

| [IN WITNESS WHEREOF, this Agreement is dated and has been executed as of the date electronically acknowledged and accepted by the award recipient.] |                      |
|---|----------------------|
| [IN WITNESS WHEREOF, the Company and the award recipient have caused this Agreement to be executed as of the day of,                                |                      |
|   | FTI CONSULTING, INC. |
|   | By:                  |
|   | Name<br>Title:       |
| The undersigned hereby acknowledges that he/she has carefully read provisions set forth herein.]  |                      |
|   | AWARD RECIPIENT      |
|   |                      |

#### FTI CONSULTING, INC. 2017 OMNIBUS INCENTIVE COMPENSATION PLAN CASH-BASED PERFORMANCE AWARD AGREEMENT

| FTI Consulting, Inc., a Maryland corporation (the "Company"), has granted you an award (the "Award") of up to                      |
|--|
| cash-based performance units (the " <i>Performance Units</i> ") under the FTI Consulting, Inc. 2017 Omnibus Incentive              |
| Compensation Plan, effective as of June 7, 2017, as further amended from time to time (the " <i>Plan</i> "), conditioned upon your |
| agreement to the terms and conditions described below. [Each Performance Unit represents, on the books of the Company, a unit      |
| which is equivalent in value to one share of the Company's common stock, \$0.01 par value (the "Common Stock").] The effective     |
| date of grant shall be, (the " <i>Grant Date</i> "), subject to your promptly [electronically acknowledging and accepting]         |
| [signing and returning] a copy of this Agreement.  |

This Cash-Based Performance Award Agreement (this "Agreement") and the Award and the Performance Units are made in consideration of your employment with the Company (as hereafter defined) and are subject to any applicable terms of the written employment arrangements, or successor agreement, as amended from time to time, to which you are subject ("Employment Agreement"), if applicable, between you (the "Employee") and the Company or an Affiliate of the Company (the "Employer"). This Agreement incorporates the Plan by reference, and specifies other applicable terms and conditions of your Award and Performance Units. You agree to accept as binding, conclusive, and final all decisions or interpretations of the Compensation Committee (the "Committee") of the Board of Directors of the Company concerning any questions arising under this Agreement or the Plan with respect to the Award or the Performance Units. Unless otherwise noted, all terms not defined by this Agreement (or the Glossary hereto) have the meanings given in the Plan (or if applicable, the Employment Agreement).

Copies of the Plan and the Prospectus for the Plan are attached or haves otherwise been electronically provided to you. By executing this Agreement, you acknowledge that you have received copies of those documents and have read, understand and agree to all terms. You may request additional copies of those documents by contacting the Secretary of the Company at FTI Consulting, Inc., 2 Hamill Road, North Building, Baltimore, Maryland 21210 (Phone: (410) 591-4867). You also may request from the Secretary of the Company copies of the other documents that make up a part of the Prospectus (described more fully at the end of the Prospectus), as well as all reports, proxy statements and other communications distributed to the Company's security holders generally.

2017 Omnibus Incentive Compensation Plan Cash-Based Performance Award Agreement

To \_\_\_\_\_:

| (a) Performance-Based Vesting. Prior to any vesting and p           | ayment of the Performance Units, the Committee, in its sole        |
|---|--|
| discretion, shall determine and certify the extent to which the per | formance conditions set forth in this Section 1 have been met for  |
| the performance measurement period ending                           | , (the "Final Determination Date"), and the Committee's            |
| determination and certification shall be final, conclusive and bind | ling. The determination of the performance condition that has been |
| achieved, and the number of Performance Units that have vested,     | if any, based on performance, shall be calculated by the           |
| Company's Accounting group and reviewed by the Company's in         | dependent public accounting firm. This Award shall be subject to   |
| the following performance conditions:                               |  |

|                              | [Insert Number of  |
|------------------------------|--------------------|
| [Insert Performance Goal(s)] | Performance Units] |

Performance Units that do not vest based on the foregoing schedule shall be immediately forfeited, effective as of the Final Determination Date, without any further action of the Company whatsoever and without any consideration being paid therefore, and shall cease to be eligible to become fully vested in accordance with Section 1(b) or 1(c) hereof.

- (b) <u>Vesting</u>. All of the Performance Units are nonvested and forfeitable as of the Grant Date. Subject to the satisfaction of the performance conditions under Section 1(a) hereof, **[To be Completed at Time of Award]** \_\_% of the Performance Units earned pursuant to the performance vesting condition(s) set forth in Section 1(a) hereof shall time vest as of **[To be Completed at Time of Award]**, subject to your continued service with the Company or any of its Affiliates on such date.
  - (c) <u>Acceleration of Vesting</u>. [RESERVED FOR OTHER VESTING TERMS]

1. Terms and Conditions of the Award. The following terms and conditions shall apply:

- (d) Forfeiture. [RESERVED FOR FORFEITURE TERMS]
- 2. <u>Payment</u>. Subject to the provisions of Section 1 hereof, Performance Units that become vested and payable hereunder, shall be paid within two and one-half months following the Final Determination Date. Such payment shall be in a cash amount **[To Be Completed at Time of Award]** determined by multiplying the number of vested Performance Units that have become payable by the "Fair Market Value" (as defined in the Plan) of a share of Common Stock on the vesting date.

- 3. <u>Postponement of Payment</u>. The Company may postpone the delivery of payment for the Performance Units for so long as the Company determines to be necessary or advisable to satisfy the following, subject to the requirements and limitations of Code Section 409A:
  - i. compliance with any requests for representations; and
  - ii. receipt of proof satisfactory to the Company that a person seeking payment for the Performance Units on your behalf upon your estate's behalf after your death is appropriately authorized.
- 4. <u>Tax Withholding</u>. By signing this Agreement, you authorize your Employer and the Company to withhold any federal, state and local taxes required by law to be withheld in connection with the vesting of Performance Units and payment on account of the Award from the payment due you on account of the Vesting of the Performance Units.
- 5. <u>Termination of Service</u>. All Performance Units that have not become vested and payable hereunder as of the date of your termination of Service with the Company and its Affiliates shall be immediately forfeited and cancelled upon such termination without any further action of the Company whatsoever and without any consideration being paid therefor.
- 6. <u>Restrictions on Transfer</u>. Prior to payment, you may not sell, assign, transfer, pledge, hypothecate, encumber or dispose of in any way (whether by operation of law or otherwise) the Award, and the Award may not be subject to execution, attachment or similar process. Any sale or transfer, or purported sale or transfer, shall be null and void. The Company shall not be required to recognize on its books any action taken in contravention of these restrictions.
- 7. <u>Adjustments for Corporate Transactions and Other Events</u>. The Award shall be subject to the provisions of the Plan relating to adjustments for changes in corporate capitalization and other extraordinary or unusual or non-recurring events.
- 8. <u>Non-Guarantee of Service Relationship</u>. Nothing in the Plan or this Agreement alters your service relationship with the Company or shall constitute or be evidence of any agreement or understanding, express or implied, that the Company will retain you as an employee or other service provider for any period of time. This Agreement is not to be construed as a contract of service relationship between the Company and you. This Agreement does not limit in any way the possibility of your termination of service with the Company or its subsidiaries at any time or for any reason (or no reason), whether or not such termination results in the forfeiture of any portion of the Award or any other adverse effect on your interests under the Plan.
- 9. <u>The Company's Rights</u>. The existence of the Award and the Performance Units does not affect in any way the right or power of the Company or its stockholders to make or authorize any or all adjustments, recapitalizations, reorganizations or other changes in the Company's capital structure or its business, including that of its Affiliates, or any merger or consolidation of

the Company or any Affiliate, or any issue of bonds, debentures, preferred or other stocks with preference ahead of or convertible into, or otherwise affecting the Common Stock or the rights thereof, or the dissolution or liquidation of the Company or any Affiliate, or any sale or transfer of all or any part of the Company's or any Affiliate's assets or business, or any other corporate act or proceeding, whether of a similar character or otherwise.

- 10. Entire Agreement. This Agreement, inclusive of the Plan (which are incorporated by reference into this Agreement), contains the entire agreement between you and the Company with respect to the Award and the Performance Units. Any and all existing oral or written agreements, representations, warranties, written inducements, or other communications made prior to the execution of this Agreement by any person with respect to the Award or the Performance Units are superseded by this Agreement and are void and ineffective for all purposes.
- 11. <u>Conformity and Conflict</u>. Unless otherwise specifically provided in this Agreement, in the event of a conflict, inconsistency or ambiguity between or among any provision, term or condition of this Agreement, the Plan or your Employment Agreement (if applicable), the provisions of first, the Plan, second, this Agreement and, lastly, your Employment Agreement (if applicable), will control, except in the case of Section 13 of this Agreement, which shall control in all cases.
- 12. <u>Amendment</u>. This Agreement may be amended from time to time by the Committee in its discretion; <u>provided</u>, <u>however</u>, that this Agreement may not be modified in a manner that would have a materially adverse effect on the Award and the Performance Units as determined in the discretion of the Committee, except as provided in the Plan or the Employment Agreement (if applicable), or in any other written document signed by you and the Company.
- 13. <u>Governing Law.</u> The validity, construction and effect of this Agreement, and of any determinations or decisions made by the Committee relating to this Agreement, and the rights of any and all persons having or claiming to have any interest under this Agreement, shall be determined exclusively in accordance with the laws of the State of Maryland, without regard to its provisions concerning the applicability of laws of other jurisdictions. Any suit with respect to the Award shall be brought in the federal or state courts in the districts which include Baltimore, Maryland, and you agree and submit to the personal jurisdiction and venue thereof.
- 14. <u>Unfunded Status</u>. The Performance Units and the bookkeeping account to which they are credited shall not be deemed to create a trust or other funded arrangement. Your rights with respect to the Award shall be those of a general unsecured creditor of the Company, and under no circumstances shall you have any other interest in any asset of the Company by virtue of the Award.

- 15. <u>Severability</u>. If a court of competent jurisdiction (or arbitrator(s), as applicable) determines that any portion of this Agreement is in violation of any statute or public policy, then only the portions of this Agreement that violate such statute or public policy shall be stricken, and all portions of this Agreement that do not violate any statute or public policy shall continue in full force and effect. Further, it is the intention of the parties that any court order (or decision of arbitrator(s), as applicable) striking any portion of this Agreement should modify the terms as narrowly as possible to give as much effect as possible to the intentions of the parties under this Agreement.
- 16. <u>Further Assurances</u>. You agree to use your reasonable and diligent best efforts to proceed promptly with the transactions contemplated herein, to fulfill the conditions precedent for your benefit or to cause the same to be fulfilled and to execute such further documents and other papers and perform such further acts as may be reasonably required or desirable to carry out the provisions hereof and the transactions contemplated herein.
- 17. <u>Headings</u>. Section headings are used in this Agreement for convenience of reference only and shall not affect the meaning of any provision of this Agreement.
- 18. <u>Counterparts</u>. This Agreement may be executed in counterparts (including electronic signatures or facsimile copies), each of which shall be deemed an original, but all of which together shall constitute the same instrument.
- 19. <u>Transfer of Personal Data</u>. You authorize, agree and unambiguously consent to the transmission by the Company (or any subsidiary) of any personal data information related to the Performance Units awarded under this Agreement, for legitimate business purposes (including, without limitation, the administration of the Plan) out of your home country and including to countries with less data protection than the data protection provided by your home country. This authorization and consent is freely given by you.
- 20. <u>Section 409A Compliance</u>. Although the Company does not guarantee the tax treatment of any payment hereunder, the intent of the parties is that payments under this Agreement be exempt from, or comply with, Code Section 409A and the treasury regulations and other official guidance promulgated thereunder and, accordingly, to the maximum extent permitted, this Agreement shall be interpreted in a manner consistent therewith.

{The Glossary follows on the next page}

#### **GLOSSARY**

- (a) *Cause*" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (b) "*Change in Control*" shall have the meaning ascribed to such term under the Plan, provided that, such event is also a "change in control event" as described in Code Section 409A.
- (c) "Disability" has the meaning ascribed to such term or words of similar import in your Employment Agreement.
- (d) "Service" means your employment or other Service relationship with the Company or your Employer so long as your Employer is an Affiliate of the Company, except that if you cease to be a "common law employee" of the Company or any of its Affiliates but you continue to provide bona fide Services (which shall not include any period of salary continuation commencing after termination due to your Employment Agreement (if applicable) or any Company severance plan) to the Company or any of its Affiliates following such cessation in a different capacity, including without limitation as a director, consultant or independent contractor, then a termination of your employment or Service relationship will not be deemed to have occurred for purposes of this Agreement upon such change in capacity. In the event that your employment or Service relationship is with a business, trade or entity that, after the Grant Date, ceases for any reason to be part of the Company or an Affiliate, your employment or Service relationship will be deemed to have terminated for purposes of this Agreement upon such cessation if your employment or Service relationship does not continue uninterrupted immediately thereafter with the Company or an Affiliate of the Company.
- (e) "You," "Your" means the recipient of the Award as reflected in the first paragraph of this Agreement. Whenever the word "you" or "your" is used in any provision of this Agreement under circumstances where the provision should logically be construed, as determined by the Committee, to apply to the estate, personal representative, or beneficiary to whom the Award may be transferred by will or by the laws of descent and distribution, the words "you" and "your" will be deemed to include such person.

{Signature page follows}

| [IN WITNESS WHEREOF, this Agreement is dated and has been executed as of the date electronically acknowledged and accepted by the award recipient.] |   |
|---|---|
| [IN WITNESS WHEREOF, the Company and the award recipient have caused this Agreement to be executed as of the day of,                                |   |
|   | FTI CONSULTING, INC.                              |
|   | By:   |
|   | Name  |
|   | Title:  |
| The undersigned hereby acknowledges that he/she has carefully read this provisions set forth herein.]   | is Agreement and agrees to be bound by all of the |
|   | AWARD RECIPIENT                                   |
|   |   |

### FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan

RESTRICTED STOCK AWARD AGREEMENT FOR NON-EMPLOYEE DIRECTORS PURSUANT TO THE FTI CONSULTING, INC. NON-EMPLOYEE DIRECTOR COMPENSATION PLAN

| FTI Consulting, Inc., a Maryland corporation (the "Company"), has granted you an award (this "Award") of                        |
|---|
| restricted shares (the "Award Shares") of the Company's common stock, \$0.01 par value (the "Common Stock"), under              |
| the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan, effective as of June 7, 2017, as further amended or restated |
| from time to time (the "Omnibus Plan"), in accordance with the FTI Consulting, Inc. Non-Employee Director Compensation Plan,    |
| as amended and restated effective January 1, 2016, as further amended or restated from time to time (the "Director Plan"),      |
| conditioned upon your agreement to the terms and conditions described below. The effective date of grant will be                |
| (the "Grant Date"), subject to your promptly [electronically acknowledging and accepting] [signing and returning] a copy of     |
| this Agreement (as defined below).  |
|   |

This Restricted Stock Agreement for Non-Employee Directors (the "*Agreement*") evidences the Award of the Award Shares. This Agreement and the Award are made in consideration of your service as a member of the Board of Directors (the "*Board*") of the Company. The Award is subject in all respects to and incorporates by reference the terms and conditions of the Omnibus Plan and the Director Plan. You agree to accept as binding, conclusive, and final all decisions or interpretations of the Compensation Committee of the Board (the "*Committee*") concerning any questions arising under this Agreement, the Omnibus Plan or the Director Plan, as the case may be, with respect to the Award.

By executing this Agreement, you acknowledge that you have received copies of the Director Plan, the Prospectus for the Director Plan, as amended and restated effective as of January 1, 2016, as further amended or restated from time to time (the "Director Plan Prospectus"), the Omnibus Plan and the Prospectus for the Omnibus Plan, effective as of June 7, 2017, as further amended or restated from time to time (the "Omnibus Plan Prospectus"), and have read, understand and agree to all terms. You may request additional copies of the Omnibus Plan, the Omnibus Plan Prospectus, the Director Plan and the Director Plan Prospectus by contacting the Secretary of the Company at FTI Consulting, Inc., 2 Hamill Road, North Building, Baltimore, Maryland 21210 (Telephone No. (410) 951-4867). You also may request from the Secretary of the Company copies of the other documents that make up a part of the Omnibus Plan Prospectus (described more fully at the end of the Omnibus Plan Prospectus), as well as all reports, proxy statements and other communications distributed to the Company's security holders generally.

- 1. <u>Terms and Conditions of this Award</u>. The following terms and conditions will apply:
- (a) *Vesting*. All of the Award Shares are nonvested, nontransferable and forfeitable as of the Grant Date. The Award Shares will vest and no longer be subject to risk of forfeiture as to 100% of the Award Shares on the first anniversary of the Grant Date.
- (b) *Acceleration of Vesting*. All outstanding Award Shares will become fully vested, transferable and nonforfeitable upon the earliest of:
  - i. your death;
  - ii. your disability; or
  - iii. your cessation of service date, if your cessation of service as a member of the Board is in accordance with the provisions of Section 7.1(e) of the Director Plan.
- (c) Change in Control. Subject to the provisions of Section 7.1(e) of the Director Plan, unvested Award Shares outstanding at the time of a "Change in Control" will be treated in accordance with the Omnibus Plan; provided, that absent a different treatment under the Omnibus Plan, in the event of a Non-Employee Director's cessation of service as a member of the Board upon or within one-year following the occurrence of a Change in Control (other than (i) for cause (as determined by the Board in its good-faith discretion), (ii) due to the request of such Non-Employee Director, or (iii) as a result of a voluntary resignation), the unvested and forfeitable Award Shares outstanding as of the date of such cessation of service shall immediately fully vest and be nonforfeitable as of the cessation date."
- (d) *Cessation of Service Date.* All Award Shares that are unvested as of your cessation of service date, subject to the acceleration of vesting provisions set forth in Section 2(b) or Section 2(c) herein, shall be forfeited to the Company for no consideration on such cessation date.
- (e) *Fractional Shares*. The Company will not be required to issue fractional Award Shares. Fractional shares of Award Shares will be rounded down to the nearest whole share.
- (f) *Dividends; Rights as Stockholders.* As the owner of record of Award Shares, you are entitled to all rights of a stockholder of the Company, including the right to vote the Award Shares and the right to receive cash dividends or other distributions declared or paid with respect to Award Shares, but excluding the right to freely transfer the Award Shares until they become vested. You will not have any right to dividends or other distributions declared or paid with respect to unvested and forfeitable Award Shares. All dividends and any other

distributions paid with respect to unvested and forfeitable Award Shares will be held by the Company in trust for your benefit and paid to you upon vesting of the Award Shares. Upon forfeiture of any Award Shares, any dividends and distributions then held in trust with respect to such Award Shares will be forfeited and will be returned to the Company.

2. <u>Restrictions on Transfer</u>. You may not sell, assign, transfer, pledge, hypothecate, encumber or dispose of in any way (whether by operation of law or otherwise) any unvested Award Shares, and unvested Award Shares may not be subject to execution, attachment or similar process. The Company will not be required to recognize on its books any action taken in contravention of these restrictions.

#### 3. Stock Certificates.

- (a) *Unvested Award Shares*. You are reflected as the owner of record of the Award Shares on the Company's books. The Company will hold the share certificates for safekeeping, or otherwise retain the Award Shares in uncertificated book entry form, until the Award Shares become vested and nonforfeitable, and any share certificates (or book entry) representing such unvested shares will include a legend (or electronic notation) to the effect that you may not sell, assign, transfer, pledge, hedge or hypothecate the Award Shares. If you forfeit any Award Shares, the share certificate (or book entry), as the case may be, will be cancelled by the Company's transfer agent upon instructions from the Company.
- (b) *Vested Award Shares*. As soon as practicable after the Award Shares vest, the Company will deliver a share certificate to you, or deliver shares electronically or in certificate form to your designated broker on your behalf. If you are deceased (or in case of your disability (if necessary)) at the time that a delivery of shares is to be made, the shares will be delivered to your executor, administrator, legally authorized guardian or personal representative, in accordance with the instructions received from your executor, administrator, legally authorized guardian or personal representative (as applicable).
- (c) *Legends*. Any share certificates delivered or Award Shares delivered electronically will, unless the Award Shares are registered and such registration is in effect, or an exemption from registration is available, under applicable federal and state law, bear a legend (or electronic notation) restricting transferability of such Award Shares.
- (d) *Postponement of Delivery*. The Company may postpone the issuance and delivery of any Award Shares for so long as the Company determines to be necessary or advisable to satisfy the following:
  - i. the completion or amendment of any registration of the Award Shares or satisfaction of any exemption from registration under any securities law, rule, or regulation;

- ii. compliance with any requests for representations; and
- iii. receipt of proof satisfactory to the Company that a person seeking such Award Shares on your behalf upon your death or disability is appropriately authorized.

#### 4. Taxation.

- (a) *Tax Withholding.* Since you are not an employee of the Company or any Affiliate, the Company is not required to, and the Company will not, deduct from any compensation or any other payment of any kind due you the amount of any federal, state, local or foreign taxes required to be paid by you as a result of the grant or vesting of the Award Shares in whole or in part. You expressly acknowledge that you are solely responsible for the payment of any such federal, state, local or foreign taxes, and you may not rely on the Company for any assistance with regard to withholding or paying such taxes.
- (b) Tax Election. You are advised to seek independent tax advice from your own advisors regarding the availability and advisability of making an election under Section 83(b) of the Internal Revenue Code of 1986, as amended. Any such election, if made, must be made within 30 days of the Grant Date. You expressly acknowledge that you are solely responsible for filing any such Section 83(b) election with the appropriate governmental authorities, irrespective of the fact that such election is also delivered to the Company. You may not rely on the Company or any of its respective officers, directors or employees for tax or legal advice regarding this Award. You acknowledge that you have sought tax and legal advice from your own advisors regarding this Award or have voluntarily and knowingly foregone such consultation.
- 5. <u>Legends</u>. The Company may at any time place legends referencing any applicable federal, state or foreign securities law restrictions on all certificates representing Award Shares issued pursuant to this Agreement. You will, at the request of the Company, promptly present to the Company any and all certificates representing Award Shares acquired pursuant to this Agreement in your possession in order to carry out the provisions of this Section.

### 6. <u>Adjustments for Corporate Transactions and Other Events.</u>

- (a) *Stock Dividend, Stock Split and Reverse Stock Split.* Upon a stock dividend of, or stock split or reverse stock split affecting, the Common Stock, the number of Award Shares hereunder shall be adjusted as provided under the Director Plan.
- (b) *Other Transactions Affecting the Common Stock.* The terms and conditions of this Agreement will apply with equal force to any additional and/or substitute rights to receive securities received by you in exchange for, or by virtue of your ownership of, the Award Shares, whether as a result of any spin-off, stock split-up, stock dividend, stock

distribution, other reclassification of the Common Stock of the Company, or other similar event. If the Award Shares are converted into or exchanged for, or stockholders of the Company receive by reason of any distribution in total or partial liquidation or pursuant to any merger of the Company or acquisition of its assets, rights to receive securities of another entity, or other property (including cash), then the rights of the Company under this Agreement will inure to the benefit of the Company's successor, and this Agreement will apply to the rights to receive securities or other property received upon such conversion, exchange or distribution in the same manner and to the same extent as the Award Shares.

- 7. Non-Guarantee of Service Relationship. Nothing in the Omnibus Plan, the Director Plan or this Agreement alters your service relationship with the Company or shall constitute or be evidence of any agreement or understanding, express or implied, that you will continue as a member of the Board for any period of time. This Agreement is not to be construed as a contract of service relationship between the Company and you. This Agreement does not limit in any way the possibility of your removal from the Board in accordance with the By-Law provisions in effect at the relevant time, whether or not such removal results in the forfeiture of any Award Shares or any other adverse effect on your interests under the Omnibus Plan or the Director Plan.
- 8. The Company's Rights. The existence of the Award Shares does not affect in any way the right or power of the Company or its stockholders to make or authorize any or all adjustments, recapitalizations, reorganizations or other changes in the Company's capital structure or its business, including that of its Affiliates, or any merger or consolidation of the Company or any Affiliate, or any issue of bonds, debentures, preferred or other stocks with preference ahead of or convertible into, or otherwise affecting the Common Stock or the rights thereof, or the dissolution or liquidation of the Company or any Affiliate, or any sale or transfer of all or any part of the Company's or any Affiliate's assets or business, or any other corporate act or proceeding, whether of a similar character or otherwise.
- 9. <u>Entire Agreement</u>. This Agreement, inclusive of the Omnibus Plan and the terms of the Director Plan incorporated into this Agreement, contains the entire agreement between you and the Company with respect to the Award Shares. Any and all existing oral or written agreements, representations, warranties, written inducements, or other communications made prior to the execution of this Agreement by any person with respect to the Award, the Award Shares are superseded by this Agreement and are void and ineffective for all purposes.
- 10. <u>Terminology; Conformity and Conflict</u>. All terms not defined in this Agreement have the meanings given in, first, the Director Plan, and if not defined in the Director Plan, second, in the Omnibus Plan. Unless otherwise specifically provided in this Agreement, in the event of a conflict, inconsistency or ambiguity between or among any provision, term or condition of this Agreement, the Omnibus Plan, or the Director Plan, the provisions of, first, the Director Plan, second, the Omnibus Plan, and lastly, this Agreement, will control in that order of priority, except in the case of Section 12 of this Agreement which will control in all cases.

- 11. <u>Amendment</u>. This Agreement may be amended from time to time by the Committee in its discretion; <u>provided</u>, <u>however</u>, that this Agreement may not be modified in a manner that would have a materially adverse effect on the Award as determined in the discretion of the Committee, except as provided in the Omnibus Plan, the Director Plan or in any other written document signed by you and the Company.
- 12. <u>Governing Law.</u> The validity, construction and effect of this Agreement, and of any determinations or decisions made by the Committee relating to this Agreement, and the rights of any and all persons having or claiming to have any interest under this Agreement, will be determined exclusively in accordance with the laws of the State of Maryland, without regard to its provisions concerning the applicability of laws of other jurisdictions. Any suit with respect to the Award or the Award Shares will be brought in the federal or state courts in the districts which include Baltimore, Maryland, and you agree and submit to the personal jurisdiction and venue thereof.
- 13. <u>Severability</u>. If a court of competent jurisdiction (or arbitrator(s), as applicable) determines that any portion of this Agreement is in violation of any statute or public policy, then only the portions of this Agreement which violate such statute or public policy shall be stricken, and all portions of this Agreement which do not violate any statute or public policy shall continue in full force and effect. Further, it is the parties' intent that any court order (or decision of arbitrator(s), as applicable) striking any portion of this Agreement should modify the terms as narrowly as possible to give as much effect as possible to the intentions of the parties' under this Agreement.
- 14. <u>Further Assurances</u>. You agree to use your reasonable and diligent best efforts to proceed promptly with the transactions contemplated herein, to fulfill the conditions precedent for your benefit or to cause the same to be fulfilled and to execute such further documents and other papers and perform such further acts as may be reasonably required or desirable to carry out the provisions hereof and the transactions contemplated herein.
- 15. <u>Headings; Interpretation</u>. Section headings are used in this Agreement for convenience of reference only and shall not affect the meaning of any provision of this Agreement. Whenever the context requires, all words under in the singular shall be construed to include the plural and vice versa. Words of the masculine gender shall be deemed to include the correlative words of the feminine gender. The word "you" or "your" means the recipient of the Award Shares as reflected in the first paragraph of this Agreement. Whenever the word "you" or "your" is used in any provision of this Agreement under circumstances where the provision should logically be construed, as determined by the Committee, to apply to the estate, personal representative, or beneficiary to whom the Award Shares may be transferred by will or by the laws of descent and distribution, the words "you" and "your" will be deemed to include such person.

| 16.                 | Counterparts. This Agreement may be executed in counterparts (including electronic signatures or facsimile |
|---------------------|--|
| copies), each of wh | ich will be deemed an original, but all of which together will constitute the same instrument.             |

{The signature page follows.}

| [IN WITNESS WHEREOF, this Agreement is dated and has been exec accepted by the award recipient.]                     | uted as of the date electronically acknowledged and |
|--|---|
| [IN WITNESS WHEREOF, the Company and the award recipient have caused this Agreement to be executed as of the day of, |   |
|  | FTI CONSULTING, INC.                                |
|  | By:   |
|  | Name  |
|  | Title:  |
| The undersigned hereby acknowledges that he/she has carefully read the provisions set forth herein.]                 | is Agreement and agrees to be bound by all of the   |
|  | AWARD RECIPIENT                                     |
|  |   |
|  |   |

## FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan

RESTRICTED STOCK UNIT AWARD AGREEMENT FOR NON-EMPLOYEE DIRECTORS PURSUANT TO THE FTI CONSULTING, INC. NON-EMPLOYEE DIRECTOR COMPENSATION PLAN

| FTI Consulting, Inc., a Maryland corporation (the "Company"), has granted you an award (this "Award") of                           |
|--|
| restricted stock units (the "Restricted Stock Units") under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan,     |
| effective as of June 7, 2017, as further amended or restated from time to time (the "Omnibus Plan"), in accordance with the FTI    |
| Consulting, Inc. Non-Employee Director Compensation Plan, as amended and restated effective January 1, 2016, as further            |
| amended or restated from time to time (the "Director Plan"), conditioned upon your agreement to the terms and conditions           |
| described below. Each Restricted Stock Unit represents on the books of the Company, a unit which is equivalent to one share of the |
| Company's common stock, \$0.01 par value per share (the "Common Stock"), such shares of Common Stock hereafter collectively        |
| referred to as " <i>Award Shares</i> ". The effective date of grant will be  |
| promptly [electronically acknowledging and accepting] [signing and returning] a copy of this Agreement (as defined below).         |

This Restricted Stock Unit Agreement for Non-Employee Directors (the "*Agreement*") evidences the Award of the Restricted Stock Units. This Agreement and the Award are made in consideration of your service as a member of the Board of Directors (the "*Board*") of the Company. The Award is subject in all respects to and incorporates by reference the terms and conditions of the Omnibus Plan and the Director Plan. You agree to accept as binding, conclusive, and final all decisions or interpretations of the Compensation Committee of the Board (the "*Committee*") concerning any questions arising under this Agreement, the Omnibus Plan or the Director Plan, as the case may be, with respect to the Award.

By executing this Agreement, you acknowledge that you have received copies of the Director Plan, the Prospectus for the Director Plan, as amended and restated effective as of January 1, 2016, as further amended or restated from time to time (the "*Director Plan Prospectus*"), the Omnibus Plan and the Prospectus for the Omnibus Plan, effective as of June 7, 2017, as further amended or restated from time to time (the "*Omnibus Plan Prospectus*"), and have read, understand and agree to all terms. You may request additional copies of the Omnibus Plan, the Omnibus Plan Prospectus, the Director Plan and the Director Plan Prospectus by contacting the Secretary of the Company at FTI Consulting, Inc., 2 Hamill Road, North Building, Baltimore, Maryland 21210 (Telephone No. (410) 951-4867). You also may request from the Secretary of the Company copies of the other documents that make up a part of the Omnibus Plan Prospectus (described more fully at the end of the Omnibus Plan Prospectus), as well as all reports, proxy statements and other communications distributed to the Company's security holders generally.

- 1. <u>Terms and Conditions of this Award</u>. The following terms and conditions will apply:
- (a) *Credit to Account*. The Restricted Stock Units shall be credited to your account on the books of the Company (your "*Account*") as of the Grant Date.
- (b) *Vesting*. All of the Restricted Stock Units are nonvested, nontransferable and forfeitable as of the Grant Date. The Restricted Stock Units will vest and no longer be subject to risk of forfeiture as to 100% of the Restricted Stock Units on the first anniversary of the Grant Date.
- (c) *Acceleration of Vesting.* All outstanding Restricted Stock Units will become fully vested and nonforfeitable upon the earliest of:
  - i. your death;
  - ii. your disability; or
  - iii. your cessation of service date, if your cessation of service as a member of the Board is in accordance with the provisions of Section 7.1(e) of the Director Plan.
- (d) Change in Control. Subject to the provisions of Section 7.1(e) of the Director Plan, unvested Restricted Stock Units outstanding at the time of a "Change in Control" will be treated in accordance with the Omnibus Plan; provided, that absent a different treatment under the Omnibus Plan, in the event of a Non-Employee Director's cessation of service as a member of the Board upon or within one-year following the occurrence of a Change in Control (other than (i) for cause (as determined by the Board in its good-faith discretion), (ii) due to the request of such Non-Employee Director, or (iii) as a result of a voluntary resignation), the unvested and forfeitable Restricted Stock Units outstanding as of the date of such cessation of service shall immediately fully vest and be nonforfeitable as of the cessation date."
- (e) *Cessation of Service Date*. [All Restricted Stock Units that are unvested as of your cessation of service date, subject to the acceleration of vesting provisions set forth in Section 2(c) or 2(d) herein, shall be forfeited to the Company for no consideration on such cessation date.
- (f) *Issuance of Award Shares*. Upon vesting, the Company shall issue to you, or your estate, as applicable, a number of Award Shares equal to the number of vested Restricted Stock Units credited to your Account.
- (g) *Registration of Shares; Stock Certificates*. The Award Shares issued in settlement of the vested Restricted Stock Units shall be registered in your name, or, if applicable, in the names of your heirs or your estate. In the Company's discretion, such shares

may be issued either in certificated form or in uncertificated, book entry form. The certificate or book entry account shall bear such restrictive legends or restrictions as the Company, in its sole discretion, shall require. The Company may deliver a share certificate to you or may deliver shares electronically or in certificate form to your designated broker on your behalf. If you are deceased (or if Disabled and if necessary) at the time that a delivery of shares is to be made, the shares will be delivered to your executor, administrator, legally authorized guardian or personal representative, in accordance with instructions received from your executor, administrator, legally authorized guardian or personal representative (as applicable).

- (h) Restrictions on Grant of Restricted Stock Units and Issuance of Award Shares. The grant of the Restricted Stock Units and issuance of Award Shares upon settlement of the vested Restricted Stock Units will be subject to all applicable requirements of federal, state or foreign law with respect to such securities. No Award Shares may be issued hereunder if the issuance of such shares would constitute a violation of any applicable federal, state or foreign securities laws or other law or regulations or the requirements of any stock exchange or market system upon which the Common Stock may then be listed. The inability of the Company to obtain from any regulatory body having jurisdiction the authority, if any, deemed by the Company's legal counsel to be necessary to the lawful issuance of any Award Shares subject to the Restricted Stock Units shall relieve the Company of any liability in respect of the failure to issue such shares as to which such requisite authority shall not have been obtained. As a condition to the settlement of the vested Restricted Stock Units, the Company may require you to satisfy any qualifications that may be necessary or appropriate, to evidence compliance with any applicable law or regulation and to make any representation or warranty with respect thereto as may be requested by the Company.
- (i) *Fractional Shares*. The Company will not be required to issue fractional Award Shares upon settlement of the vested Restricted Stock Units. Fractional shares of Common Stock will be rounded down to the nearest whole share.
- (j) *Postponement of Delivery*. The Company may postpone the issuance and delivery of any Award Shares provided for under this Agreement for so long as the Company determines to be necessary or advisable to satisfy the following:
  - (1) the completion or amendment of any registration of such shares or satisfaction of any exemption from registration under any securities law, rule, or regulation;
  - (2) compliance with any requests for representations; and
  - (3) receipt of proof satisfactory to the Company that a person seeking such shares on your behalf upon your disability (if necessary), or upon your estate's behalf after your death, is appropriately authorized.

- (k) *Dividend Equivalents*. As of the date the Company pays any dividend (whether in cash or in kind) on shares of Common Stock, your Account shall be credited with that number of Restricted Stock Units, rounded down to the nearest whole share, determined by dividing (i) the product of (A) the amount of the cash dividend per share of Common Stock multiplied by (B) the number of whole Restricted Stock Units credited to the Non-Employee Director's Account as of the dividend record date, by (ii) the Fair Market Value of a share of Common Stock on the payment date of the dividend; provided, that such dividend equivalent Restricted Stock Units will only be credited to your Account if sufficient shares of Common Stock are available for award under the Omnibus Plan, or another equity compensation plan approved by stockholders of the Company, as of the dividend payment date to credit such dividend equivalent Restricted Stock Units. You will not have any right to dividend equivalents or other distributions declared or paid with respect to unvested and forfeitable Restricted Stock Units. All dividend equivalents and any other distributions paid with respect to unvested Restricted Stock Units will be held by the Company in trust for your benefit and paid to you upon vesting of the Restricted Stock Units. Upon forfeiture of any Restricted Stock Units, any dividend equivalents and distributions then held in trust with respect to such Restricted Stock Units will be forfeited and will be returned to the Company. All fractional units shall be rounded down to the nearest whole unit.
- 2. <u>Restrictions on Transfer</u>. Prior to settlement, you may not sell, assign, transfer, pledge, hedge, hypothecate, encumber or dispose of in any way (whether by operation of law or otherwise) any Restricted Stock Units, and Restricted Stock Units may not be subject to execution, attachment or similar process. Any sale or transfer, or purported sale or transfer, shall be null and void. The Company will not be required to recognize on its books any action taken in contravention of these restrictions.
- 3. <u>Legends</u>. The Company may at any time place legends referencing any applicable federal, state or foreign securities law restrictions on all certificates representing Award Shares issued pursuant to this Agreement. You will, at the request of the Company, promptly present to the Company any and all certificates representing Award Shares acquired pursuant to this Agreement in your possession in order to carry out the provisions of this Section.
- 4. <u>Tax Withholding; Payment of Taxes</u>. Since you are not an employee of the Company or any Affiliate, the Company will not deduct from any compensation or any other payment of any kind due you, the amount of any federal, state, local or foreign taxes required to be paid by you as a result of the grant, vesting or settlement of the Restricted Stock Units or Award Shares, in whole or in part. You expressly acknowledge that you are solely responsible for the payment of any such federal, state, local or foreign taxes, and you may not rely on the Company for any assistance with regard to withholding or paying such taxes.

| 5. <u>Adjustments for Corporate Transactions and Other Ev</u> |
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|---|

- (a) *Stock Dividend, Stock Split and Reverse Stock Split.* Upon a stock dividend of, or stock split or reverse stock split affecting, the Common Stock, the number of Restricted Stock Units hereunder shall be adjusted as provided under the Director Plan.
- (b) Other Transactions Affecting the Common Stock. The terms and conditions of this Agreement will apply with equal force to any additional and/or substitute rights to receive securities received by you in exchange for, or by virtue of your ownership of, the Restricted Stock Units, whether as a result of any spin-off, stock split-up, stock dividend, stock distribution, other reclassification of the Common Stock of the Company, or other similar event. If the Restricted Stock Units are converted into or exchanged for, or stockholders of the Company receive by reason of any distribution in total or partial liquidation or pursuant to any merger of the Company or acquisition of its assets, rights to receive securities of another entity, or other property (including cash), then the rights of the Company under this Agreement will inure to the benefit of the Company's successor, and this Agreement will apply to the rights to receive securities or other property received upon such conversion, exchange or distribution in the same manner and to the same extent as the Restricted Stock Units.
- 6. Non-Guarantee of Service Relationship. Nothing in the Omnibus Plan, the Director Plan or this Agreement alters your service relationship with the Company or shall constitute or be evidence of any agreement or understanding, express or implied, that you will continue as a member of the Board for any period of time. This Agreement is not to be construed as a contract of service relationship between the Company and you. This Agreement does not limit in any way the possibility of your removal from the Board in accordance with the By-Law provisions in effect at the relevant time, whether or not such removal results in the forfeiture of any Restricted Stock Units or any other adverse effect on your interests under the Omnibus Plan or the Director Plan.
- 7. <u>Rights as Stockholder</u>. You shall not have any of the rights of a stockholder with respect to any Restricted Stock Units until Award Shares have been issued to you upon settlement of the vested Restricted Stock Units. No adjustment shall be made for dividends, distributions or other rights for which the record date is prior to the date such Award Shares are issued, except as provided in Sections 1(j) and 5 of this Agreement.
- 8. The Company's Rights. The existence of the Restricted Stock Units does not affect in any way the right or power of the Company or its stockholders to make or authorize any or all adjustments, recapitalizations, reorganizations or other changes in the Company's capital structure or its business, including that of its Affiliates, or any merger or consolidation of the Company or any Affiliate, or any issue of bonds, debentures, preferred or other stocks with preference ahead of or convertible into, or otherwise affecting the Common Stock or the rights thereof, or the dissolution or liquidation of the Company or any Affiliate, or any sale or transfer of all or any part of the Company's or any Affiliate's assets or business, or any other corporate act or proceeding, whether of a similar character or otherwise.

- 9. <u>Entire Agreement</u>. This Agreement, inclusive of the Omnibus Plan and the terms of the Director Plan incorporated into this Agreement, contains the entire agreement between you and the Company with respect to the Restricted Stock Units and the Award Shares. Any and all existing oral or written agreements, representations, warranties, written inducements, or other communications made prior to the execution of this Agreement by any person with respect to the Award, the Restricted Stock Units or the Award Shares are superseded by this Agreement and are void and ineffective for all purposes.
- 10. <u>Terminology; Conformity and Conflict</u>. All terms not defined in this Agreement have the meanings given in, first, the Director Plan, and if not defined in the Director Plan, second, in the Omnibus Plan. Unless otherwise specifically provided in this Agreement, in the event of a conflict, inconsistency or ambiguity between or among any provision, term or condition of this Agreement, the Omnibus Plan, or the Director Plan, the provisions of, first, the Director Plan, second, the Omnibus Plan, and lastly, this Agreement, will control in that order of priority, except in the case of Section 12 of this Agreement which will control in all cases.
- 11. <u>Amendment</u>. This Agreement may be amended from time to time by the Committee in its discretion; <u>provided</u>, <u>however</u>, that this Agreement may not be modified in a manner that would have a materially adverse effect on the Award as determined in the discretion of the Committee, except as provided in the Omnibus Plan, the Director Plan or in any other written document signed by you and the Company.
- 12. <u>Governing Law.</u> The validity, construction and effect of this Agreement, and of any determinations or decisions made by the Committee relating to this Agreement, and the rights of any and all persons having or claiming to have any interest under this Agreement, will be determined exclusively in accordance with the laws of the State of Maryland, without regard to its provisions concerning the applicability of laws of other jurisdictions. Any suit with respect to the Award, the Restricted Stock Units or the Award Shares will be brought in the federal or state courts in the districts which include Baltimore, Maryland, and you agree and submit to the personal jurisdiction and venue thereof.
- 13. <u>Unfunded Status</u>. The Restricted Stock Units and the Account to which they are credited constitute and at all times shall be interpreted and administered as an unfunded compensation arrangement. Your settlement rights pursuant to this Agreement shall be no greater than the right of any unsecured general creditor of the Company.
- 14. <u>Severability</u>. If a court of competent jurisdiction (or arbitrator(s), as applicable) determines that any portion of this Agreement is in violation of any statute or public policy, then only the portions of this Agreement which violate such statute or public policy shall be stricken, and all portions of this Agreement which do not violate any statute or public policy shall continue in full force and effect. Further, it is the parties' intent that any court order (or decision of arbitrator(s), as applicable) striking any portion of this Agreement should modify the terms as narrowly as possible to give as much effect as possible to the intentions of the parties' under this Agreement.

- 15. <u>Further Assurances</u>. You agree to use your reasonable and diligent best efforts to proceed promptly with the transactions contemplated herein, to fulfill the conditions precedent for your benefit or to cause the same to be fulfilled and to execute such further documents and other papers and perform such further acts as may be reasonably required or desirable to carry out the provisions hereof and the transactions contemplated herein.
- 16. <u>Headings; Interpretation</u>. Section headings are used in this Agreement for convenience of reference only and shall not affect the meaning of any provision of this Agreement. Whenever the context requires, all words under in the singular shall be construed to include the plural and vice versa. Words of the masculine gender shall be deemed to include the correlative words of the feminine gender. The word "you" or "your" means the recipient of the Restricted Stock Units as reflected in the first paragraph of this Agreement. Whenever the word "you" or "your" is used in any provision of this Agreement under circumstances where the provision should logically be construed, as determined by the Committee, to apply to the estate, personal representative, or beneficiary to whom the Restricted Stock Units may be transferred by will or by the laws of descent and distribution, the words "you" and "your" will be deemed to include such person.
- 17. <u>Counterparts</u>. This Agreement may be executed in counterparts (including electronic signatures or facsimile copies), each of which will be deemed an original, but all of which together will constitute the same instrument.
- Transfer of Personal Data. You authorize, agree and unambiguously consent to the transmission by the Company (or any subsidiary) of any personal data information related to the Award under this Agreement, for legitimate business purposes (including, without limitation, the administration of the Plan) out of your home country and including to countries with less data protection than the data protection provided by your home country. This authorization and consent is freely given by you.

{The signature page follows.}

| [IN WITNESS WHEREOF, this Agreement is dated and has been executed as of the date electronically acknowledged and accepted by the award recipient.] |  |
|---|--|
| [IN WITNESS WHEREOF, the Company and the award recipient have caused this Agreement to be executed as of the day of,                                |  |
|   | FTI CONSULTING, INC.                               |
|   | By:  |
|   | Name   |
|   | Title:   |
| The undersigned hereby acknowledges that he/she has carefully read the provisions set forth herein.]  | nis Agreement and agrees to be bound by all of the |
|   | AWARD RECIPIENT                                    |
|   |  |

## FTI CONSULTING, INC. FTI CONSULTING, INC. 2017 OMNIBUS INCENTIVE COMPENSATION PLAN

DEFERRED STOCK UNIT AWARD AGREEMENT FOR NON-EMPLOYEE DIRECTORS PURSUANT TO THE FTI CONSULTING, INC. NON-EMPLOYEE DIRECTOR COMPENSATION PLAN

| FTI Consulting, Inc., a Maryland corporation (the "Company"), has granted you an award (this "Award") of stock                    |
|---|
| units (the "Stock Units") under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan, effective as of June 7, 2017,  |
| as further amended or restated from time to time (the "Omnibus Plan"), conditioned upon your agreement to the terms and           |
| conditions described below. Each Stock Unit represents, on the books of the Company, a unit which is equivalent to one share of   |
| the Company's common stock, \$0.01 par value (the "Common Stock"). [You have designated a settlement date of                      |
| (an "Elected Payment Date") for this Award.] The effective date of grant will be, (the "Grant Date"),                             |
| subject to your promptly [electronically acknowledging and accepting][signing and returning a copy of] this Agreement (as defined |
| below). The Award has been made in fulfillment of your election under the FTI Consulting, Inc. Non-Employee Director              |
| Compensation Plan, as amended and restated effective January 1, 2016, as further amended or restated from time to time (the       |

This Stock Unit Agreement for Non-Employee Directors (the "*Agreement*") evidences the Award of the Stock Units. This Agreement and the Award are made in consideration of your service as a member of the Board of Directors of the Company. The Award is subject in all respects to and incorporates by reference the terms and conditions of the Omnibus Plan and the Director Plan. You agree to accept as binding, conclusive, and final all decisions or interpretations of the Committee concerning any questions arising under this Agreement, the Omnibus Plan or the Director Plan, as the case may be, with respect to the Award.

"*Director Plan*"), to defer receipt of your Annual Retainer payment that was otherwise payable in cash.

By [electronically acknowledging and accepting][executing and returning] this Agreement, you acknowledge that you have received copies of the Omnibus Plan, the Prospectus for the Omnibus Plan, as further amended or restated from time to time (the "*Omnibus Plan Prospectus*"), the Director Plan, and the Prospectus for the Director Plan (the "*Director Plan Prospectus*") and have read, understand and agree to all terms. You may request additional copies of the Omnibus Plan, the Omnibus Plan Prospectus, the Director Plan, and the Director Plan Prospectus by contacting the Secretary of the Company at FTI Consulting, Inc., 2 Hamill Road, North Building, Baltimore, Maryland 21202 (Phone: (410) 951-4867). You also may request from the Secretary of the Company copies of the other documents that make up a part of the Omnibus Plan Prospectus (described more fully at the end of the Omnibus Plan Prospectus), as well as all reports, proxy statements and other communications distributed to the Company's security holders generally.

- 1. <u>Terms and Conditions of this Award</u>. The following terms and conditions will apply:
  - (a) *Credit to Account.* The Stock Units shall be credited to your Account as of the Grant Date.
  - (b) *Vesting*. All of the Stock Units are fully vested and nonforfeitable as of the Grant Date.
  - (c) Payment.
- (i) *Timing*. The Stock Units under this Award will be settled in shares of Common Stock upon or as soon as practicable following the earlier of:
  - (1) your Elected Payment Date, if applicable;
  - (2) your date of Separation from Service;
  - (3) an Unforeseeable Emergency; or
  - (4) the occurrence of a Change in Control Event.

Notwithstanding the foregoing, the amount distributed to satisfy an Unforeseeable Emergency shall not exceed the amounts necessary to satisfy such Unforeseeable Emergency plus amounts necessary to pay taxes reasonably anticipated as a result of the distribution (the "Unforeseeable Emergency Amount"), after taking into account the extent to which such Unforeseeable Emergency is or may be relieved through reimbursement or compensation by insurance or otherwise or by liquidation of the non-employee director's assets (to the extent that the liquidation of such assets would not itself cause severe financial hardship). The Committee shall have full and final authority to determine the Unforeseeable Emergency Amount, and shall make such determination consistent with Section 409A. After such distribution of the Unforeseeable Emergency Amount, amounts remaining in the non-employee director's account shall continue to be subject to the terms of the Omnibus Plan and Director Plan, as applicable.

- (ii) *Issuance of Shares of Common Stock*. Upon settlement, subject to Sections 1(c)(iii)-(vi) of this Agreement, the Company shall issue to you, or your estate as applicable, a number of shares of Common Stock equal to the number of Stock Units credited to your Account.
- (iii) *Registration of Shares; Stock Certificates.* The shares of Common Stock issued in settlement of the Stock Units shall be registered in your name, or, if applicable, in the names of your heirs or your estate. In the Company's discretion, such shares may be issued either in certificated form or in uncertificated book entry form. The certificate or book entry account shall bear such restrictive legends or restrictions as the Company, in its sole

discretion, shall require. If delivered in certificate form, the Company may deliver a share certificate to you, or the Company may deliver shares electronically or in certificate form to your designated broker on your behalf. If you are deceased (or if Disabled and if necessary) at the time that a delivery of share certificates is to be made, the certificates will be delivered to your executor, administrator, or legally authorized guardian or personal representative (as applicable).

- (iv) Restrictions on Grant of Stock Units and Issuance of Shares of Common Stock. The grant of the Stock Units and issuance of shares of Common Stock upon settlement of the Stock Units will be subject to and in compliance with all applicable requirements of federal, state or foreign law with respect to such securities. No shares of Common Stock may be issued hereunder if the issuance of such shares would constitute a violation of any applicable federal, state or foreign securities laws or other law or regulations or the requirements of any stock exchange or market system upon which the Common Stock may then be listed. The inability of the Company to obtain from any regulatory body having jurisdiction the authority, if any, deemed by the Company's legal counsel to be necessary to the lawful issuance of any shares subject to the Stock Units shall relieve the Company of any liability in respect of the failure to issue such shares as to which such requisite authority shall not have been obtained. As a condition to the settlement of the Stock Units, the Company may require you to satisfy any qualifications that may be necessary or appropriate, to evidence compliance with any applicable law or regulation, and to make any representation or warranty with respect thereto as may be requested by the Company.
- (v) *Fractional Shares*. The Company will not be required to issue fractional shares of Common Stock upon settlement of the Stock Units. Fractional shares of Common Stock will be rounded down to the nearest whole share.
- (vi) *Postponement of Delivery*. The Company may postpone the issuance and delivery of any shares of Common Stock provided for under this Agreement for so long as the Company determines to be necessary or advisable to satisfy the following:
  - (1) the completion or amendment of any registration of such shares or satisfaction of any exemption from registration under any securities law, rule, or regulation;
  - (2) compliance with any requests for representations; and
  - (3) receipt of proof satisfactory to the Company that a person seeking such shares on your behalf upon your Disability (if necessary), or upon your estate's behalf after your death, is appropriately authorized.
- (d) *Dividend Equivalents*. As of the date the Company pays any dividend (whether in cash or in kind) on shares of Common Stock, your Account shall be credited with

that number of additional Stock Units, rounded down to the nearest whole share, determined by dividing (i) the product of (A) the amount of the cash dividend per share of Common Stock multiplied by (B) the number of whole Stock Units credited to the Non-Employee Director's Account as of the dividend record date, by (ii) the Fair Market Value of a share of Common Stock on the payment date of the dividend; provided, that such dividend equivalent Stock Units will only be credited to your Account if sufficient shares of Common Stock are available for award under the Omnibus Plan, or another equity compensation plan approved by stockholders of the Company, as of the dividend payment date to credit such Stock Units. All fractional units shall be rounded down to the nearest whole unit.

- 2. <u>Restrictions on Transfer</u>. Prior to settlement, you may not sell, assign, transfer, pledge, hedge, hypothecate, encumber or dispose of in any way (whether by operation of law or otherwise) any Stock Units, and Stock Units may not be subject to execution, attachment or similar process. Any sale or transfer, or purported sale or transfer, shall be null and void. The Company will not be required to recognize on its books any action taken in contravention of these restrictions.
- 3. <u>Legends</u>. The Company may at any time place legends referencing any applicable federal, state or foreign securities law restrictions on all certificates representing shares of Common Stock issued pursuant to this Agreement. You will, at the request of the Company, promptly present to the Company any and all certificates representing shares acquired pursuant to this Agreement in your possession in order to carry out the provisions of this Section.
- 4. <u>Tax Withholding</u>. Since you are not an employee of the Company or any Affiliate, the Company is not required to, and the Company will not, deduct from any compensation or any other payment of any kind due you the amount of any federal, state, local or foreign taxes required to be paid by you as a result of the grant, vesting or settlement of the Stock Units in whole or in part. You expressly acknowledge that you are solely responsible for the payment of any such federal, state, local or foreign taxes, and you may not rely on the Company for any assistance with regard to withholding or paying such taxes.
  - 5. <u>Adjustments for Corporate Transactions and Other Events.</u>
- (a) *Stock Dividend, Stock Split and Reverse Stock Split.* Upon a stock dividend of, or stock split or reverse stock split affecting, the Common Stock, the number of Stock Units hereunder shall be adjusted as provided under the Director Plan.
- (b) Other Transactions Affecting the Common Stock. The terms and conditions of this Agreement will apply with equal force to any additional and/or substitute rights to receive securities received by you in exchange for, or by virtue of your ownership of, the Stock Units, whether as a result of any spin-off, stock split-up, stock dividend, stock distribution, other reclassification of the Common Stock of the Company, or other similar event. If the Stock Units are converted into or exchanged for, or stockholders of the Company

receive by reason of any distribution in total or partial liquidation or pursuant to any merger of the Company or acquisition of its assets, rights to receive securities of another entity, or other property (including cash), then the rights of the Company under this Agreement will inure to the benefit of the Company's successor, and this Agreement will apply to the rights to receive securities or other property received upon such conversion, exchange or distribution in the same manner and to the same extent as the Stock Units.

- 6. <u>Non-Guarantee of Service Relationship.</u> Nothing in the Omnibus Plan, the Director Plan or this Agreement alters your service relationship with the Company or shall constitute or be evidence of any agreement or understanding, express or implied, that the Company will retain you as a member of the Board of Directors for any period of time. This Agreement is not to be construed as a contract of service relationship between the Company and you. This Agreement does not limit in any way the possibility of your removal from the Board of Directors in accordance with the By-Law provisions in effect at the relevant time, whether or not such removal results in the forfeiture of any Stock Units or any other adverse effect on your interests under the Omnibus Plan or the Director Plan.
- 7. <u>Rights as Stockholder</u>. You shall not have any of the rights of a stockholder with respect to any Stock Units until shares of Common Stock have been issued to you upon settlement of the Stock Units. No adjustment shall be made for dividends, distributions or other rights for which the record date is prior to the date such certificate or certificates are issued, except as provided in Sections 1(d) and 5 of this Agreement.
- 8. The Company's Rights. The existence of the Stock Units does not affect in any way the right or power of the Company or its stockholders to make or authorize any or all adjustments, recapitalizations, reorganizations or other changes in the Company's capital structure or its business, including that of its Affiliates, or any merger or consolidation of the Company or any Affiliate, or any issue of bonds, debentures, preferred or other stocks with preference ahead of or convertible into, or otherwise affecting the Common Stock or the rights thereof, or the dissolution or liquidation of the Company or any Affiliate, or any sale or transfer of all or any part of the Company's or any Affiliate's assets or business, or any other corporate act or proceeding, whether of a similar character or otherwise.
- 9. <u>Entire Agreement</u>. This Agreement, inclusive of the Omnibus Plan and the terms of the Director Plan incorporated into this Agreement, contains the entire agreement between you and the Company with respect to the Stock Units. Any and all existing oral or written agreements, representations, warranties, written inducements, or other communications made prior to the execution of this Agreement by any person with respect to the Award or the Stock Units are superseded by this Agreement and are void and ineffective for all purposes.
- 10. <u>Terminology</u>; <u>Conformity and Conflict</u>. All terms not defined in this Agreement have the meanings given in, first, the Director Plan, and if not defined in the Director Plan, second, in the Omnibus Plan. Unless otherwise specifically provided in this Agreement, in the event of a conflict, inconsistency or ambiguity between or among any provision, term or

condition of this Agreement, the Omnibus Plan, or the Director Plan, the provisions of, first, the Director Plan, second, the Omnibus Plan, and lastly, this Agreement, will control in that order of priority, except in the case of Section 12 of this Agreement which will control in all cases.

- 11. <u>Amendment</u>. This Agreement may be amended from time to time by the Committee in its discretion; <u>provided</u>, <u>however</u>, that this Agreement may not be modified in a manner that would have a materially adverse effect on the Stock Units as determined in the discretion of the Committee, except as provided in the Omnibus Plan, the Director Plan or in any other written document signed by you and the Company.
- 12. <u>Governing Law.</u> The validity, construction and effect of this Agreement, and of any determinations or decisions made by the Committee relating to this Agreement, and the rights of any and all persons having or claiming to have any interest under this Agreement, will be determined exclusively in accordance with the laws of the State of Maryland, without regard to its provisions concerning the applicability of laws of other jurisdictions. Any suit with respect to the Award or the Stock Units will be brought in the federal or state courts in the districts which include Baltimore, Maryland, and you agree and submit to the personal jurisdiction and venue thereof.
- 13. <u>Unfunded Status</u>. The Stock Units and the Account to which they are credited are intended to constitute and at all times shall be interpreted and administered so as to qualify as an unfunded deferred compensation arrangement for a select group of management of the Company under the Employee Retirement Income Security Act of 1974, as amended. Your settlement rights pursuant to this Agreement shall be no greater than the right of any unsecured general creditor of the Company.
- 14. <u>Severability</u>. If a court of competent jurisdiction (or arbitrator(s), as applicable) determines that any portion of this Agreement is in violation of any statute or public policy, then only the portions of this Agreement which violate such statute or public policy shall be stricken, and all portions of this Agreement which do not violate any statute or public policy shall continue in full force and effect. Further, it is the parties' intent that any court order (or decision of arbitrator(s), as applicable) striking any portion of this Agreement should modify the terms as narrowly as possible to give as much effect as possible to the intentions of the parties' under this Agreement.
- 15. <u>Further Assurances</u>. You agree to use your reasonable and diligent best efforts to proceed promptly with the transactions contemplated herein, to fulfill the conditions precedent for your benefit or to cause the same to be fulfilled and to execute such further documents and other papers and perform such further acts as may be reasonably required or desirable to carry out the provisions hereof and the transactions contemplated herein.
- 16. <u>Headings; Interpretation</u>. Section headings are used in this Agreement for convenience of reference only and shall not affect the meaning of any provision of this Agreement. Whenever the context requires, all words under in the singular shall be construed

to include the plural and vice versa. Words of the masculine gender shall be deemed to include the correlative words of the feminine gender. The word "you" or "your" means the recipient of the Stock Units as reflected in the first paragraph of this Agreement. Whenever the word "you" or "your" is used in any provision of this Agreement under circumstances where the provision should logically be construed, as determined by the Committee, to apply to the estate, personal representative, or beneficiary to whom the Stock Units may be transferred by will or by the laws of descent and distribution, the words "you" and "your" will be deemed to include such person.

17. <u>Counterparts</u>. This Agreement may be executed in counterparts (including electronic signatures or facsimile copies), each of which will be deemed an original, but all of which together will constitute the same instrument.

{The signature page follows.}

| [IN WITNESS WHEREOF, this Agreement is dated and has been executed as of the date electronically acknowledged and accepted by the award recipient.]  |                      |
|--|----------------------|
| [IN WITNESS WHEREOF, the Company and the award recipient have caused this Agreement to be executed as of the day of,                                 |                      |
|  | FTI CONSULTING, INC. |
|  | By:                  |
|  | Name                 |
|  | Title:               |
| The undersigned hereby acknowledges that he/she has carefully read this Agreement and agrees to be bound by all of the provisions set forth herein.] |                      |
|  | AWARD RECIPIENT      |
|  |                      |

# FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan

DEFERRED RESTRICTED STOCK UNIT AWARD AGREEMENT FOR NON-Employee Directors Pursuant to the FTI Consulting, Inc.
Non-Employee Director Compensation Plan

| To:   |
|---|
| FTI Consulting, Inc., a Maryland corporation (the "Company"), has granted you an award (this "Award") of restricted stock units (the "Restricted Stock Units") under the FTI Consulting, Inc. 2017 Omnibus Incentive Compensation Plan, effective as of June 7, 2017, as further amended or restated from time to time (the "Omnibus Plan"), in accordance with the FTI Consulting, Inc. Non-Employee Director Compensation Plan, as amended and restated effective January 1, 2016, as further amended or restated from time to time (the "Director Plan"), conditioned upon your agreement to the terms and conditions described below. Each Restricted Stock Unit represents, on the books of the Company, a unit which is equivalent to one share of the Company's common stock, \$0.01 par value (the "Common Stock"). [You have designated an elected payment date of, (your "Elected Payment Date").] The effective date of grant will be, (the "Grant Date"), subject to your promptly [electronically acknowledging and accepting] [signing and returning a copy of] this Agreement (as defined below). The Award has been made in fulfillment of your election under the Director Plan to receive your "Cyclical Equity Grant" (as defined in the Director Plan) in the form of Restricted Stock Units. |
| This Restricted Stock Unit Agreement for Non-Employee Directors (the " <i>Agreement</i> ") evidences the Award of the Restricted Stock Units. This Agreement and the Award are made in consideration of your service as a member of the Board of Directors of the Company. The Award is subject in all respects to and incorporates by reference the terms and conditions of the Omnibus Plan and the Director Plan. You agree to accept as binding, conclusive, and final all decisions or interpretations of the Committee concerning any questions arising under this Agreement, the Omnibus Plan or the Director Plan, as the case may be, with respect to the Award.   |
| By [electronically acknowledging and accepting] [executing and returning] this Agreement, you acknowledge that you have received copies of the Director Plan, the Prospectus for the Director Plan (the " <i>Director Plan Prospectus</i> "), the Omnibus Plan and the Prospectus for the Omnibus Plan, as further amended or restated from time to time (the " <i>Omnibus Plan Prospectus</i> "), and have read, understand and agree to all terms. You may request additional copies of the Omnibus Plan, the Omnibus Plan Prospectus, the Director Plan and the Director Plan Prospectus by contacting the Secretary of the Company at FTI Consulting, Inc., 2 Hamill Road, North Building, Baltimore, Maryland 21210 (Telephone No. (410) 951-4867). You also may request from the Secretary of the Company copies of the other documents that make up a part of the Omnibus Plan Prospectus (described more fully at the end of the Omnibus Plan   |
| 2017 Omnibus Incentive Compensation Plan<br>Deferred RSU Award Agreement  |

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Prospectus), as well as all reports, proxy statements and other communications distributed to the Company's security holders generally.

- 1. <u>Terms and Conditions of this Award</u>. The following terms and conditions will apply:
  - (a) *Credit to Account.* The Restricted Stock Units shall be credited to your Account as of the Grant Date.
- (b) *Vesting.* All of the Restricted Stock Units are nonvested and forfeitable as of the Grant Date. The Restricted Stock Units will vest and no longer be subject to risk of forfeiture as to **[To be Completed at Time of Award]**.
- (c) *Accelerated Vesting.* Notwithstanding the foregoing, all outstanding unvested Restricted Stock Units will become fully vested and nonforfeitable upon the earliest of: **[To be Updated at Time of Award]** 
  - (i) your death;
  - (ii) your disability; or
- (iii) your termination date if your termination of service as a member of the Board is in accordance with the provisions of Section 7.1(e) of the Director Plan.
- (d) Change in Control. Subject to the provisions of Section 7.1(e) of the Director Plan, unvested Restricted Stock Units outstanding at the time of a "Change in Control" will be treated in accordance with the Omnibus Plan; provided, that absent a different treatment under the Omnibus Plan, in the event of a Non-Employee Director's cessation of service as a member of the Board upon or within one-year following the occurrence of a Change in Control (for "Cause" (as determined by the Board in its good-faith discretion), or due to the request of such Non-Employee Director, or as a result of a voluntary resignation), the unvested and forfeitable Restricted Stock Units outstanding as of the date of such termination shall immediately fully vest and be nonforfeitable as of the termination date."
  - (e) Settlement or Forfeiture.
- (i) *Timing*. Vested Restricted Stock Units under this Award will be settled in shares of Common Stock upon or as soon as practicable following the earlier of:
  - (1) your Elected Payment Date, if applicable;
  - (2) your date of Separation from Service;

- (3) an Unforeseeable Emergency; or
- (4) the occurrence of a Change in Control Event.

Any Restricted Stock Units that are unvested as of your date of Separation from Service shall be forfeited for no consideration on your date of Separation from Service.

Notwithstanding the foregoing, the amount distributed to satisfy an Unforeseeable Emergency shall not exceed the amounts necessary to satisfy such Unforeseeable Emergency plus amounts necessary to pay taxes reasonably anticipated as a result of the distribution (the "*Unforeseeable Emergency Amount*"), after taking into account the extent to which such Unforeseeable Emergency is or may be relieved through reimbursement or compensation by insurance or otherwise or by liquidation of the non-employee director's assets (to the extent that the liquidation of such assets would not itself cause severe financial hardship). The Committee shall have full and final authority to determine the Unforeseeable Emergency Amount, and shall make such determination consistent with Section 409A. After such distribution of the Unforeseeable Emergency Amount, amounts remaining in the non-employee director's account shall continue to be subject to the terms of the Omnibus Plan and Director Plan, as applicable.

- (ii) *Issuance of Shares of Common Stock*. Upon settlement, subject to Sections 1(c)(iii)-(vi) of this Agreement, the Company shall issue to you, or your estate, as applicable, a number of shares of Common Stock equal to the number of vested Restricted Stock Units credited to your Account.
- (iii) Registration of Shares; Stock Certificates. The shares of Common Stock issued in settlement of the vested Restricted Stock Units shall be registered in your name, or, if applicable, in the names of your heirs or your estate. In the Company's discretion, such shares may be issued either in certificated form or in uncertificated, book entry form. The certificate or book entry account shall bear such restrictive legends or restrictions as the Company, in its sole discretion, shall require. If delivered in certificate form, the Company may deliver a share certificate to you. The Company may deliver shares electronically or in certificate form to your designated broker on your behalf. If you are deceased (or if Disabled and if necessary) at the time that a delivery of shares is to be made, the shares will be delivered to your executor, administrator, legally authorized guardian or personal representative, in accordance with instructions received from your executor, administrator, legally authorized guardian and personal administrator (as applicable).
- (iv) Restrictions on Grant of Restricted Stock Units and Issuance of Shares of Common Stock. The grant of the Restricted Stock Units and issuance of shares of Common Stock upon settlement of the vested Restricted Stock Units will be subject to and in compliance with all applicable requirements of federal, state or foreign law with respect to such securities. No shares of Common Stock may be issued hereunder if the issuance of such shares would constitute a violation of any applicable federal, state or foreign securities laws or other

law or regulations or the requirements of any stock exchange or market system upon which the Common Stock may then be listed. The inability of the Company to obtain from any regulatory body having jurisdiction the authority, if any, deemed by the Company's legal counsel to be necessary to the lawful issuance of any shares subject to the Restricted Stock Units shall relieve the Company of any liability in respect of the failure to issue such shares as to which such requisite authority shall not have been obtained. As a condition to the settlement of the vested Restricted Stock Units, the Company may require you to satisfy any qualifications that may be necessary or appropriate, to evidence compliance with any applicable law or regulation and to make any representation or warranty with respect thereto as may be requested by the Company.

- (v) Fractional Shares. The Company will not be required to issue fractional shares of Common Stock upon settlement of the vested Restricted Stock Units. Fractional shares of Common Stock will be rounded down to the nearest whole share.
- (vi) *Postponement of Delivery*. The Company may postpone the issuance and delivery of any shares of Common Stock provided for under this Agreement for so long as the Company determines to be necessary or advisable to satisfy the following:
  - (1) the completion or amendment of any registration of such shares or satisfaction of any exemption from registration under any securities law, rule, or regulation;
  - (2) compliance with any requests for representations; and
  - (3) receipt of proof satisfactory to the Company that a person seeking such shares on your behalf upon your disability (if necessary), or upon your estate's behalf after your death, is appropriately authorized.
- (f) Dividend Equivalents. As of the date the Company pays any dividend (whether in cash or in kind) on shares of Common Stock, your Account shall be credited with that number of Restricted Stock Units, rounded down to the nearest whole share, determined by dividing (i) the product of (A) the amount of the cash dividend per share of Common Stock multiplied by (B) the *number* of whole Restricted Stock Units credited to the Non-Employee Director's Account as of the dividend record date, by (ii) the Fair Market Value of a share of Common Stock on the payment date of the dividend; provided, that such dividend equivalent Restricted Stock Units will only be credited to your Account if sufficient shares of Common Stock are available for award under the Omnibus Plan, or another equity compensation plan approved by stockholders of the Company, as of the dividend payment date to credit such dividend equivalent Restricted Stock Units. You will not have any right to dividends equivalents or other distributions declared or paid with respect to unvested and forfeitable Restricted Stock Units. All dividends equivalents and any other distributions paid with respect to unvested Restricted Stock Units will be held by the Company in trust for your benefit and paid to you

upon vesting of the Restricted Stock Units. Upon forfeiture of any Restricted Stock Units, any dividend equivalents and distributions then held in trust with respect to such Restricted Stock Units will be forfeited and will be returned to the Company. All fractional units shall be rounded down to the nearest whole unit.

- 2. <u>Restrictions on Transfer</u>. Prior to settlement, you may not sell, assign, transfer, pledge, hedge, hypothecate, encumber or dispose of in any way (whether by operation of law or otherwise) any Restricted Stock Units, and Restricted Stock Units may not be subject to execution, attachment or similar process. Any sale or transfer, or purported sale or transfer, shall be null and void. The Company will not be required to recognize on its books any action taken in contravention of these restrictions.
- 3. <u>Legends</u>. The Company may at any time place legends referencing any applicable federal, state or foreign securities law restrictions on all certificates representing shares of Common Stock issued pursuant to this Agreement. You will, at the request of the Company, promptly present to the Company any and all certificates representing shares acquired pursuant to this Agreement in your possession in order to carry out the provisions of this Section.
- 4. <u>Tax Withholding</u>. Since you are not an employee of the Company or any Affiliate, the Company is not required to, and the Company will not, deduct from any compensation or any other payment of any kind due you the amount of any federal, state, local or foreign taxes required to be paid by you as a result of the grant, vesting or settlement of the Restricted Stock Units in whole or in part. You expressly acknowledge that you are solely responsible for the payment of any such federal, state, local or foreign taxes, and you may not rely on the Company for any assistance with regard to withholding or paying such taxes.
  - 5. <u>Adjustments for Corporate Transactions and Other Events.</u>
- (a) Stock Dividend, Stock Split and Reverse Stock Split. Upon a stock dividend of, or stock split or reverse stock split affecting, the Common Stock, the number of Restricted Stock Units hereunder shall be adjusted as provided under the Director Plan.
- (b) Other Transactions Affecting the Common Stock. The terms and conditions of this Agreement will apply with equal force to any additional and/or substitute rights to receive securities received by you in exchange for, or by virtue of your ownership of, the Restricted Stock Units, whether as a result of any spin-off, stock split-up, stock dividend, stock distribution, other reclassification of the Common Stock of the Company, or other similar event. If the Restricted Stock Units are converted into or exchanged for, or stockholders of the Company receive by reason of any distribution in total or partial liquidation or pursuant to any merger of the Company or acquisition of its assets, rights to receive securities of another entity, or other property (including cash), then the rights of the Company under this Agreement will inure to the benefit of the Company's successor, and this Agreement will apply to the rights to

receive securities or other property received upon such conversion, exchange or distribution in the same manner and to the same extent as the Restricted Stock Units.

- 6. <u>Non-Guarantee of Service Relationship.</u> Nothing in the Omnibus Plan, the Director Plan or this Agreement alters your service relationship with the Company or shall constitute or be evidence of any agreement or understanding, express or implied, that the Company will retain you as a member of the Board of Directors for any period of time. This Agreement is not to be construed as a contract of service relationship between the Company and you. This Agreement does not limit in any way the possibility of your removal from the Board of Directors in accordance with the By-Law provisions in effect at the relevant time, whether or not such removal results in the forfeiture of any Restricted Stock Units or any other adverse effect on your interests under the Omnibus Plan or the Director Plan.
- 7. <u>Rights as Stockholder</u>. You shall not have any of the rights of a stockholder with respect to any Restricted Stock Units until shares of Common Stock have been issued to you upon settlement of the vested Restricted Stock Units. No adjustment shall be made for dividends, distributions or other rights for which the record date is prior to the date such certificate or certificates are issued, except as provided in Sections 1(d) and 5 of this Agreement.
- 8. The Company's Rights. The existence of the Restricted Stock Units does not affect in any way the right or power of the Company or its stockholders to make or authorize any or all adjustments, recapitalizations, reorganizations or other changes in the Company's capital structure or its business, including that of its Affiliates, or any merger or consolidation of the Company or any Affiliate, or any issue of bonds, debentures, preferred or other stocks with preference ahead of or convertible into, or otherwise affecting the Common Stock or the rights thereof, or the dissolution or liquidation of the Company or any Affiliate, or any sale or transfer of all or any part of the Company's or any Affiliate's assets or business, or any other corporate act or proceeding, whether of a similar character or otherwise.
- 9. <u>Entire Agreement</u>. This Agreement, inclusive of the Omnibus Plan and the terms of the Director Plan incorporated into this Agreement, contains the entire agreement between you and the Company with respect to the Restricted Stock Units. Any and all existing oral or written agreements, representations, warranties, written inducements, or other communications made prior to the execution of this Agreement by any person with respect to the Award or the Restricted Stock Units are superseded by this Agreement and are void and ineffective for all purposes.
- 10. <u>Terminology; Conformity and Conflict</u>. All terms not defined in this Agreement have the meanings given in, first, the Director Plan, and if not defined in the Director Plan, second, in the Omnibus Plan. Unless otherwise specifically provided in this Agreement, in the event of a conflict, inconsistency or ambiguity between or among any provision, term or condition of this Agreement, the Omnibus Plan, or the Director Plan, the provisions of, first, the

Director Plan, second, the Omnibus Plan, and lastly, this Agreement, will control in that order of priority, except in the case of Section 12 of this Agreement which will control in all cases.

- 11. <u>Amendment</u>. This Agreement may be amended from time to time by the Committee in its discretion; <u>provided, however</u>, that this Agreement may not be modified in a manner that would have a materially adverse effect on the Restricted Stock Units as determined in the discretion of the Committee, except as provided in the Omnibus Plan, the Director Plan or in any other written document signed by you and the Company.
- 12. <u>Governing Law.</u> The validity, construction and effect of this Agreement, and of any determinations or decisions made by the Committee relating to this Agreement, and the rights of any and all persons having or claiming to have any interest under this Agreement, will be determined exclusively in accordance with the laws of the State of Maryland, without regard to its provisions concerning the applicability of laws of other jurisdictions. Any suit with respect to the Award or the Restricted Stock Units will be brought in the federal or state courts in the districts which include Baltimore, Maryland, and you agree and submit to the personal jurisdiction and venue thereof.
- 13. <u>Unfunded Status</u>. The Restricted Stock Units and the Account to which they are credited are intended to constitute and at all times shall be interpreted and administered so as to qualify as an unfunded deferred compensation arrangement for a select group of management of the Company under the Employee Retirement Income Security Act of 1974, as amended. Your settlement rights pursuant to this Agreement shall be no greater than the right of any unsecured general creditor of the Company.
- 14. <u>Severability</u>. If a court of competent jurisdiction (or arbitrator(s), as applicable) determines that any portion of this Agreement is in violation of any statute or public policy, then only the portions of this Agreement which violate such statute or public policy shall be stricken, and all portions of this Agreement which do not violate any statute or public policy shall continue in full force and effect. Further, it is the parties' intent that any court order (or decision of arbitrator(s), as applicable) striking any portion of this Agreement should modify the terms as narrowly as possible to give as much effect as possible to the intentions of the parties' under this Agreement.
- 15. <u>Further Assurances</u>. You agree to use your reasonable and diligent best efforts to proceed promptly with the transactions contemplated herein, to fulfill the conditions precedent for your benefit or to cause the same to be fulfilled and to execute such further documents and other papers and perform such further acts as may be reasonably required or desirable to carry out the provisions hereof and the transactions contemplated herein.
- 16. <u>Headings; Interpretation</u>. Section headings are used in this Agreement for convenience of reference only and shall not affect the meaning of any provision of this Agreement. Whenever the context requires, all words under in the singular shall be construed to include the plural and vice versa. Words of the masculine gender shall be deemed to include

the correlative words of the feminine gender. The word "you" or "your" means the recipient of the Restricted Stock Units as reflected in the first paragraph of this Agreement. Whenever the word "you" or "your" is used in any provision of this Agreement under circumstances where the provision should logically be construed, as determined by the Committee, to apply to the estate, personal representative, or beneficiary to whom the Restricted Stock Units may be transferred by will or by the laws of descent and distribution, the words "you" and "your" will be deemed to include such person.

17. <u>Counterparts</u>. This Agreement may be executed in counterparts (including electronic signatures or facsimile copies), each of which will be deemed an original, but all of which together will constitute the same instrument.

{The signature page follows.}

| [IN WITNESS WHEREOF, this Agreement is dated and has been executed by the award recipient.]  | uted as of the date electronically acknowledged and |
|--|---|
| [IN WITNESS WHEREOF, the Company and the award recipient have day of,  | e caused this Agreement to be executed as of the    |
|  | FTI CONSULTING, INC.                                |
|  | By:   |
|  | Name:   |
|  | Title:  |
| The undersigned hereby acknowledges that he/she has carefully read this Agreement and agrees to be bound by all of the provisions set forth herein.] |   |
|  | AWARD RECIPIENT                                     |
|  |   |

# Certification of Principal Executive Officer Pursuant to Rule 13a-14(a) and 15d-14(a) (Section 302 of the Sarbanes-Oxley Act of 2002)

# I, Steven H. Gunby, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of FTI Consulting, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 27, 2017

| By: | /S/ STEVEN H. GUNBY                   |
|-----|---------------------------------------|
|     | Steven H. Gunby                       |
|     | President and Chief Executive Officer |
|     | (principal executive officer)         |

# Certification of Principal Financial Officer Pursuant to Rule 13a-14(a) and 15d-14(a) (Section 302 of the Sarbanes-Oxley Act of 2002)

#### I, Ajay Sabherwal, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of FTI Consulting, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 27, 2017

| By: | /S/ AJAY SABHERWAL            |
|-----|-------------------------------|
|     | Ajay Sabherwal                |
|     | Chief Financial Officer       |
|     | (principal financial officer) |

### Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350 (Section 906 of the Sarbanes-Oxley Act of 2002)

In connection with the Quarterly Report of FTI Consulting, Inc. (the "Company") on Form 10-Q for the quarter ended June 30, 2017, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Steven H. Gunby, President and Chief Executive Officer (principal executive officer) of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- 1. the Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
- 2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: July 27, 2017

By: /s/ STEVEN H. GUNBY

Steven H. Gunby

President and Chief Executive Officer
(principal executive officer)

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

# Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350 (Section 906 of the Sarbanes-Oxley Act of 2002)

In connection with the Quarterly Report of FTI Consulting, Inc. (the "Company") on Form 10-Q for the quarter ended June 30, 2017, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Ajay Sabherwal, Chief Financial Officer (principal financial officer) of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- 1. the Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
- 2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: July 27, 2017

| By: | /s/ AJAY SABHERWAL                        |
|-----|---|
|     | Ajay Sabherwal<br>Chief Financial Officer |
|     | (   |

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.