

FTI Consulting Reports Third Quarter 2015 Results

October 29, 2015

- Third Quarter Revenues of \$455.5 Million
- Third Quarter Adjusted EPS of \$0.53; Fully Diluted EPS of \$0.25
- Company Updates Revenue Guidance for 2015 of between \$1.74 Billion and \$1.78 Billion and Adjusted EPS Guidance of between \$1.80 and \$1.95

WASHINGTON, Oct. 29, 2015 (GLOBE NEWSWIRE) -- FTI Consulting, Inc. (NYSE:FCN) (the "Company"), the global business advisory firm dedicated to helping organizations protect and enhance their enterprise value, today released its financial results for the quarter ended September 30, 2015.

For the quarter, revenues increased 1.0 percent to \$455.5 million compared to \$451.2 million in the prior year quarter. Excluding the estimated negative impact of foreign currency translation ("FX"), revenues increased 4.1 percent compared to the prior year quarter. Fully diluted earnings per share ("EPS") were \$0.25 compared to \$0.55 in the prior year quarter. EPS in the quarter includes a \$19.6 million loss on early extinguishment of debt, which decreased EPS by \$0.28. EPS in the prior year quarter included a special charge of \$5.3 million, which decreased EPS by \$0.08. Adjusted EPS and Adjusted EBITDA, which exclude the loss on extinguishment of debt and special charges, were \$0.53 and \$56.1 million, respectively, compared to \$0.63 and \$63.4 million, respectively, in the prior year quarter. Adjusted EBITDA was 12.3 percent of revenues as compared to 14.1 percent of revenues in the prior year quarter.

Adjusted EPS, Adjusted EBITDA and Adjusted Segment EBITDA are non-GAAP measures defined elsewhere in this press release and are reconciled to GAAP measures in the accompanying financial tables.

Commenting on these results, <u>Steven H. Gunby</u>, President and Chief Executive Officer of FTI Consulting, said, "While we had a solid quarter, persistent headwinds facing three of our core businesses have caused us to downgrade our expectations for 2015 and our aspirational targets for 2016. Notwithstanding those headwinds, however, I am pleased that we continue to anticipate double-digit EPS growth."

Cash Position

Net cash provided by operating activities for the quarter was \$74.0 million compared to net cash provided by operating activities of \$97.6 million in the prior year quarter. Cash and cash equivalents were \$105.0 million at September 30, 2015 compared to \$178.8 million at September 30, 2014.

Third Quarter Segment Results

Corporate Finance & Restructuring

Revenues in the Corporate Finance & Restructuring (f/k/a Corporate Finance/Restructuring) segment increased \$13.4 million or 13.4 percent to \$113.5 million in the quarter compared to \$100.0 million in the prior year quarter. Excluding the estimated negative impact of FX, revenues increased \$17.8 million or 17.8 percent compared to the prior year quarter. The increase in revenues was driven by higher demand for distressed service offerings in North America. Adjusted Segment EBITDA was \$26.7 million, or 23.5 percent of segment revenues, compared to \$15.5 million, or 15.5 percent of segment revenues in the prior year quarter. The increase in Adjusted Segment EBITDA margin was due to the higher demand for distressed service offerings, which contributed to improvements in staff leverage and utilization.

Forensic and Litigation Consulting

Revenues in the Forensic and Litigation Consulting segment decreased \$5.6 million or 4.6 percent to \$116.2 million in the quarter compared to \$121.7 million in the prior year quarter. Excluding the estimated negative impact of FX, revenues decreased \$2.8 million or 2.3 percent. The decrease in revenues was driven by lower demand in the global disputes and investigations practices, which was partially offset by higher demand in the financial and enterprise data analytics practice and success fees in the health solutions practice. Adjusted Segment EBITDA was \$13.4 million, or 11.5 percent of segment revenues, compared to \$22.3 million, or 18.3 percent of segment revenues in the prior year quarter. The decrease in Adjusted Segment EBITDA margin was due to lower demand in the global disputes and investigations practices coupled with the ramp up of hiring in certain core practices and higher bad debt expenses compared to recoveries in the prior year quarter. These decreases were partially offset by the increase in success fees.

Economic Consulting

Revenues in the Economic Consulting segment decreased \$6.0 million or 4.9 percent to \$114.5 million in the quarter compared to \$120.5 million in the prior year quarter. Revenues increased \$1.7 million, or 1.4 percent, from an acquisition as compared to the same prior year period. Excluding the estimated negative impact of FX, revenues declined organically \$5.0 million or 4.2 percent. The decline in organic revenues was driven by decreased demand in non-mergers and acquisitions ("M&A") related antitrust and financial economics services, which was partially offset by higher demand for M&A and international arbitration services. Adjusted Segment EBITDA was \$16.7 million, or 14.5 percent of segment revenues, compared to \$18.4 million, or 15.3 percent of segment revenues in the prior year quarter. The decrease in Adjusted Segment EBITDA margin was impacted by lower revenue realization in the international arbitration, regulatory and valuation practices in the Europe, Middle East and Africa ("EMEA") region. Lower utilization in the antitrust and financial economics practices were offset by lower variable compensation.

Technology

Revenues in the Technology segment decreased \$6.8 million or 10.9 percent to \$55.6 million in the quarter compared to \$62.4 million in the prior year quarter. Excluding the estimated negative impact of FX, revenues decreased \$5.9 million, or 9.4 percent. The decline in revenues was impacted by a

decline in consulting and a decline in other services related to financial services and cross-border investigations, which were partially offset by higher M&A-related "second request" work. Adjusted Segment EBITDA was \$10.8 million, or 19.5 percent of segment revenues, compared to \$17.8 million, or 28.6 percent of segment revenues in the prior year quarter. The decrease in Adjusted Segment EBITDA margin was due to lower utilization and realized pricing related to client mix and reduced licensing revenues.

Strategic Communications

Revenues in the Strategic Communications segment increased \$9.2 million or 19.7 percent to \$55.7 million in the quarter compared to \$46.6 million in the prior year quarter. Excluding the estimated negative impact of FX, revenues increased \$12.4 million or 26.7 percent with \$9.3 million of higher pass-through income and higher M&A and public affairs project revenues in EMEA and North America. Adjusted Segment EBITDA was \$8.7 million, or 15.6 percent of segment revenues, compared to \$6.6 million, or 14.2 percent of segment revenues in the prior year quarter. The increase in Adjusted Segment EBITDA margin was due to an increase in higher priced project revenues combined with improved staff leverage.

2015 Guidance Update

The Company now estimates that revenue for 2015 will be between \$1.74 billion and \$1.78 billion and Adjusted EPS will be between \$1.80 and \$1.95.

Third Quarter 2015 Conference Call

FTI Consulting will host a conference call for analysts and investors to discuss third quarter 2015 financial results at 9:00 a.m. Eastern Time on October 29, 2015. The call can be accessed live and will be available for replay over the Internet for 90 days by logging onto the Company's website at www.fticonsulting.com.

About FTI Consulting

FTI Consulting, Inc. is a global business advisory firm dedicated to helping organizations protect and enhance enterprise value in an increasingly complex legal, regulatory and economic environment. With more than 4,400 employees located in 26 countries, FTI Consulting professionals work closely with clients to anticipate, illuminate and overcome complex business challenges in areas such as investigations, litigation, mergers and acquisitions, regulatory issues, reputation management, strategic communications and restructuring. The company generated \$1.76 billion in revenues during fiscal year 2014. More information can be found at www.fticonsulting.com.

Use of Non-GAAP Measures

Note: We define Segment Operating Income (Loss) as a segment's share of consolidated operating income (Loss). We define Total Segment Operating Income (Loss) as the total of Segment Operating Income (Loss) for all segments, which excludes unallocated corporate expenses. We use Segment Operating Income (Loss) for the purpose of calculating Adjusted Segment EBITDA. We define Adjusted EBITDA as consolidated net income (loss) before income tax provision, other non-operating income (expense), depreciation, amortization of intangible assets, remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt. We define Adjusted Segment EBITDA as a segment's share of consolidated operating income (loss) before depreciation, amortization of intangible assets, remeasurement of acquisition-related contingent consideration, special charges and goodwill impairment charges. We define Total Adjusted Segment EBITDA as the total of Adjusted Segment EBITDA for all segments, which excludes unallocated corporate expenses. We define Adjusted Segment EBITDA margin as Adjusted Segment EBITDA as a percentage of a segment's share of revenue. We use Adjusted Segment EBITDA to internally evaluate the financial performance of our segments because we believe it is a useful supplemental measure which reflects current core operating performance and provides an indicator of the segment's ability to generate cash. We also believe that these measures, when considered together with our GAAP financial results, provide management and investors with a more complete understanding of our operating results, including underlying trends, by excluding the effects of remeasurement of acquisition-related contingent consideration, special charges and goodwill impairment charges. In addition, EBITDA and Adjusted EBITDA are common alternative measures of operating performance used by many of our competitors. It is used by investors, financial analysts, rating agencies and others to value and compare the financial performance of companies in our industry. Therefore, we also believe that these measures, considered along with corresponding GAAP measures, provide management and investors with additional information for comparison of our operating results to the operating results of other companies.

We define Adjusted Net Income and Adjusted Earnings per Diluted Share ("Adjusted EPS") as net income (loss) and earnings per diluted share, respectively, excluding the impact of remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt. We use Adjusted Net Income for the purpose of calculating Adjusted EPS. Management uses Adjusted EPS to assess total Company operating performance on a consistent basis. We believe that this measure, when considered together with our GAAP financial results, provides management and investors with a more complete understanding of our business operating results, including underlying trends, by excluding the effects of remeasurement of acquisition-related contingent consideration, special charges, goodwill impairment charges and losses on early extinguishment of debt. Non-GAAP financial measures are not defined in the same manner by all companies and may not be comparable to other similarly titled measures of other companies. Non-GAAP financial measures should be considered in addition to, but not as a substitute for or superior to, the information contained in our Consolidated Statements of Comprehensive Income. Reconciliations of GAAP to non-GAAP financial measures are included in the financial tables accompanying this press release.

Safe Harbor Statement

This press release includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which involve uncertainties and risks. Forward-looking statements include statements concerning our plans, objectives, goals, strategies, future events, future revenues, future results and performance, expectations, plans or intentions relating to acquisitions and other matters, business trends and other information that is not historical, including statements regarding estimates of our future financial results. When used in this press release, words such as "estimates," "expects," "anticipates," "projects," "plans," "intends," "believes," "forecasts" and variations of such words or similar expressions are intended to identify forward-looking statements. All forward-looking statements, including, without limitation, estimates of our future financial results, are based upon our expectations at the time we make them and various assumptions. Our expectations, beliefs and projections are expressed in good faith, and we believe there is a reasonable basis for them. However, there can be no assurance that management's expectations, beliefs and estimates will be achieved, and the Company's actual results may differ materially from our expectations, beliefs and estimates. Further, preliminary results are subject to normal year-end adjustments. The Company has experienced fluctuating revenues, operating income and cash flow in prior periods and expects that this will occur from time to time in the future. Other

factors that could cause such differences include declines in demand for, or changes in, the mix of services and products that we offer, the mix of the geographic locations where our clients are locoh yes ated or where services are performed, adverse financial, real estate or other market and general economic conditions, which could impact each of our segments differently, the pace and timing of the consummation and integration of past and future acquisitions, the Company's ability to realize cost savings and efficiencies, competitive and general economic conditions, retention of staff and clients and other risks described under the heading "Item 1A Risk Factors" in the Company's most recent Form 10-K filed with the SEC and in the Company's other filings with the SEC, including the risks set forth under "Risks Related to Our Reportable Segments" and "Risks Related to Our Operations". We are under no duty to update any of the forward looking statements to conform such statements to actual results or events and do not intend to do so.

FINANCIAL TABLES FOLLOW

FTI CONSULTING, INC.
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
FOR THE THREE MONTHS ENDED September 30, 2015 AND 2014
(in thousands, except per share data)
(unaudited)

	Th	ree Month	s Eı	nded
	Se	eptember 3	0,	
		2015		2014
Revenues	\$	455,470	\$	451,178
Operating expenses				
Direct cost of revenues		301,609		293,244
Selling, general and administrative expenses		105,058		102,461
Special charges		-		5,347
Acquisition-related contingent consideration		159		257
Amortization of other intangible assets		2,900		3,398
		409,726		404,707
Operating income		45,744		46,471
Other income (expense)				
Interest income and other		2,027		1,014
Interest expense		(11,696)		(12,634)
Loss on early extinguishment of debt		(19,589)		-
		(29,258)		(11,620)
Income before income tax provision		16,486		34,851
Income tax provision		6,177		12,329
Net income	\$	10,309	\$	22,522
Earnings per common share - basic	\$	0.25	\$	0.57
Earnings per common share - diluted	\$	0.25	\$	0.55
Weighted average common shares outstanding - basic		41,094		39,789
Weighted average common shares outstanding - diluted	I	41,982		40,819
Other comprehensive loss, net of tax:				
Foreign currency translation adjustments, net of tax of \$0	\$	(17,229)	\$	(22,542)
Total other comprehensive loss, net of tax	•	(17,229)	*	(22,542)
Comprehensive loss	\$	(6,920)	\$	(20)

FTI CONSULTING, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE Nine MONTHS ENDED September 30, 2015 AND 2014 (in thousands, except per share data) (unaudited)

		ne Months	ed			
		2015			2014	
Revenues	\$	1,336,945	5	\$	1,331,054	4
Operating expenses						
Direct cost of revenues		872,108			863,068	
Selling, general and administrative expenses		316,317			317,880	
Special charges		-			14,711	
Acquisition-related contingent consideration		(1,145)		(1,591)
Amortization of other intangible assets		8,919			11,466	
		1,196,199)		1,205,534	4
Operating income		140,746			125,520	
Other income (expense)						
Interest income and other		2,840			3,465	
Interest expense		(36,537)		(38,197)
Loss on early extinguishment of debt		(19,589)		-	
		(53,286)		(34,732)
Income before income tax provision		87,460			90,788	
Income tax provision		31,756			32,902	
Net income	\$	55,704		\$	57,886	
Earnings per common share - basic	\$	1.37		\$	1.46	
Earnings per common share - diluted	\$	1.34		\$	1.43	
Weighted average common shares outstanding - basic		40,771			39,637	
Weighted average common shares outstanding - diluted	t	41,682			40,608	
Other comprehensive loss, net of tax:						
Foreign currency translation adjustments, net of tax of \$0	\$	(24,412)	\$	(10,120)
Total other comprehensive loss, net of tax	Ψ	(24,412)	Ψ	(10,120)
Comprehensive income	\$	•	,	\$	47,766	,
Comprehensive income	Φ	31,282		Φ	+1,100	

FTI CONSULTING, INC.

OPERATING RESULTS BY BUSINESS SEGMENT

		Adjusted			Average Billable	Revenue- Generating
	Revenues	EBITDA	Margin	Utilization	Rate	Headcount
	(in thousands	s)				(at period end)
Three Months Ended September 30, 2015						
Corporate Finance/Restructuring	\$ 113,487	\$ 26,662	23.5 %	69 %	\$ 390	830

Forensic and Litigation Consulting Economic Consulting		116,158 114,541	13,406 16,654	11.5 % 14.5 %	60 71	% %	\$ \$	318 523	1,209 594
Technology ⁽¹⁾		55,568	10,813	19.5 %	N/M	70	Ψ N/		354
Strategic Communications (1)		55,716	8,717	15.6 %	N/M		N/		594
Strategic Communications (7	\$	455,470	76,252	16.7 %	1 4/101		1 1/	IVI	3,581
Selling, general and administrative expenses	Ψ	400,470	(20,150)	10.7 70					3,301
Adjusted EBITDA			\$ 56,102	12.3 %					
Nine Months Ended September 30, 2015									
Corporate Finance/Restructuring	\$	328,812	\$ 71,174	21.6 %	71	%	\$	382	830
Forensic and Litigation Consulting		365,554	55,456	15.2 %	65	%	\$	315	1,209
Economic Consulting		329,320	43,502	13.2 %	72	%	\$	506	594
Technology ⁽¹⁾		172,048	33,052	19.2 %	N/M		N/	′M	354
Strategic Communications (1)		141,211	20,100	14.2 %	N/M		N/	′M	594
	\$	1,336,945	223,284	16.7 %					3,581
Corporate			(52,725)						
Adjusted EBITDA			\$ 170,559	12.8 %					
Three Months Ended September 30, 2014									
Corporate Finance/Restructuring	\$	100,041	\$ 15,534	15.5 %	70	%	\$	396	722
Forensic and Litigation Consulting		121,732	22,260	18.3 %	68	%	\$	323	1,135
Economic Consulting		120,494	18,426	15.3 %	77	%	\$	535	551
Technology ⁽¹⁾		62,359	17,835	28.6 %	N/M		N/	′M	335
Strategic Communications (1)		46,552	6,605	14.2 %	N/M		N/	′M	549
	\$	451,178	80,660	17.9 %					3,292
Corporate			(17,265)						
Adjusted EBITDA			\$ 63,395	14.1 %					
Nine Months Ended September 30, 2014									
Corporate Finance/Restructuring	\$	298,043	\$ 45,618	15.3 %	71	%	\$	388	722
Forensic and Litigation Consulting		362,242	71,025	19.6 %	71	%	\$	323	1,135
Economic Consulting		344,572	49,499	14.4 %	77	%	\$	517	551
Technology (1)		183,142	50,287	27.5 %	N/M		N/	′M	335
Strategic Communications (1)		143,055	15,168	10.6 %	N/M		N/	′M	549
	\$	1,331,054	231,597	17.4 %					3,292
Corporate			(57,103)						
Adjusted EBITDA			\$ 174,494	13.1 %					

FTI CONSULTING, INC. RECONCILIATION OF NON-GAAP FINANCIAL MEASURES FOR THE THREE AND Nine MONTHS ENDED September 30, 2015 AND 2014 (in thousands, except per share data)

	Three Months En	ided September	Nine Months Ended Septembe 30,				
	2015	2014	2015	2014			
Net income	\$ 10,309	\$ 22,522	\$ 55,704	\$ 57,886			

⁽¹⁾ The majority of the Technology and Strategic Communications segments' revenues are not generated based on billable hours. Accordingly, utilization and average billable rate metrics are not presented as they are not meaningful as a segment-wide metric.

back:

Special charges, net of tax effect (1)	-	3,154	-		8,676	
Remeasurement of acquisition-related contingent consideration, net of tax effect $^{(2)}$	-	-	(1,005)	(1,514)
Loss on early extinguishment of debt, net of tax effect (3)	11,881	-	11,881		-	
Adjusted net income	\$ 22,190	\$ 25,676	\$ 66,580		\$ 65,048	
Earnings per common share – diluted	\$ 0.25	\$ 0.55	\$ 1.34		\$ 1.43	
Add back:						
Special charges, net of tax effect (1)	-	0.08	-		0.21	
Remeasurement of acquisition-related contingent consideration, net of tax effect $^{(2)}$	-	-	(0.02)	(0.04)
Loss on early extinguishment of debt, net of tax effect (3)	0.28	-	0.28		-	
Adjusted EPS – diluted	\$ 0.53	\$ 0.63	\$ 1.60		\$ 1.60	
Weighted average number of common shares outstanding – diluted	41,982	40,819	41,682		40,608	

- (1) The tax effect takes into account the tax treatment and related tax rate(s) that apply to each adjustment in the applicable tax jurisdiction(s). As a result, the effective tax rate for the adjustments related to special charges for the three and nine months ended September 30, 2014 was 41.0%. The tax expense related to the adjustment for special charges for the three and nine months ended September 30, 2014 was \$2.2 million, or a \$0.05 impact on diluted earnings per share, and \$6.0 million, or a \$0.15 impact on diluted earnings per share, respectively. During the three and nine months ended, September 30, 2015, there were no special charges.
- (2) The tax effect takes into account the tax treatment and related tax rate(s) that apply to each adjustment in the applicable tax jurisdiction(s). As a result, the effective tax rates for the adjustments related to the remeasurement of acquisition-related contingent consideration for the nine months ended September 30, 2015 was 40.0%. The tax expense related to the remeasurement of acquisition-related contingent consideration for the nine months ended September 30, 2015 was \$0.7 million, or a \$0.02 impact on diluted earnings per share. The effective tax rates for the adjustments related to the remeasurement of acquisition-related contingent consideration for the nine months ended September 30, 2014 was 36.5%. The tax expense related to the remeasurement of acquisition-related contingent consideration for the nine months ended September 30, 2014 was \$0.9 million, or a \$0.02 impact on diluted earnings per share. There were no adjustments related to the remeasurement of acquisition-related contingent consideration for the three months ended September 30, 2015 and 2014.
- (3) The tax effect takes into account the tax treatment and related tax rate(s) that apply to each adjustment in the applicable tax jurisdiction(s). As a result, the effective tax rates for the loss on early extinguishment of debt for the three and nine months ended September 30, 2015 was 39.3%. The tax expense related to the loss on early extinguishment of debt for the three and nine months ended September 30, 2015 was \$7.7 million, or a \$0.18 impact on diluted earnings per share. During the three and nine months ended, September 30, 2014, there was no loss on early extinguishment of debt.

RECONCILIATION OF NET INCOME AND OPERATING INCOME TO ADJUSTED EBITDA (in thousands)

Three Mont September		Corporate Finance / Restructuring	Forensic and Litigation Consulting	Economic Consulting	Technology	Strategic Communications	Corp HQ	To	otal
Net income								\$	10,309
	Interest income and other								(2,027)
	Interest expense								11,696
	Loss on extinguishment of debt								19,589
	Income tax provision								6,177

Operating in	come	\$	25,112	\$	11,944	\$ 15,498	\$	6,830	\$ 7,235	\$ _{(20,875})	\$	45,744
	Depreciation and amortization		677		925	848		3,784	499	725		7,458
	Amortization of other intangible assets		873		537	308		199	983	-		2,900
Adjusted EE		\$	26,662	\$	13,406	\$ 16,654	\$	10,813	\$ 8,717	\$ _{(20,150})	\$	56,102
Nine Months September 3												
Net income											\$	55,704
	Interest income and other											(2,840)
	Interest expense Loss on											36,537
	extinguishment of debt											19,589
	Income tax provision											31,756
Operating in	come	\$	67,782	\$	50,894	\$ 40,076	\$	21,493	\$ 15,558	\$ _{(55,057})	\$	140,746
	Depreciation and amortization		2,141		2,862	2,686		10,969	1,579	2,332		22,569
	Amortization of other											
	intangible assets		2,742		1,700	924		590	2,963	-		8,919
	Remeasurement of acquisition-related contingent consideration		(1,491)		-	(184)		-	-	-		(1,675)
Adjusted EE	BITDA	\$	71,174	\$	55,456	\$ 43,502	\$	33,052	\$ 20,100	\$ (52,725)	\$	170,559
Three Months Ended September 30, 2014		Fir	orporate nance / structuring	ar Li	orensic nd tigation onsulting	conomic onsulting	Te	chnology	ategic mmunications	Corp HQ	To	otal
Net income											\$	22,522
	Interest income and other											(1,014)
	Interest expense											12,634
	Income tax provision											12,329
Operating in	come	\$	13,406	\$	20,276	\$ 17,245	\$	13,741	\$ 4,875	\$ (23,072)	\$	46,471
	Depreciation and amortization		869		1,023	934		3,857	610	886		8,179
	Amortization of other intangible assets		1,175		653	235		218	1,117	-		3,398
	Special charges		84		308	12		19	3	4,921		5,347
Adjusted EE	BITDA	\$	15,534	\$	22,260	\$ 18,426	\$	17,835	\$ 6,605	\$ _{(17,265})	\$	63,395

Nine Months Ended September 30, 2014

Net income									\$ 57,886
Interest income and other									(3,465)
Interest expense									38,197
Income tax provision									32,902
Operating income	\$	39,081		\$ 66,517	\$ 46,515	\$ 37,712	\$ 9,910	\$ (74,215)	\$ 125,520
Depreciation and amortization		2,514		3,057	2,996	11,902	1,884	2,827	25,180
Amortization of other intangible assets		4,601		2,077	763	654	3,371	-	11,466
Special charges		84		308	12	19	3	14,285	14,711
Remeasurement of acquisition-related contingent consideration	•	(662)	(934)	(787)	-	-	-	(2,383)
Adjusted EBITDA	\$	45,618		\$ 71,025	\$ 49,499	\$ 50,287	\$ 15,168	\$ _{(57,103})	\$ _{174,494}

FTI CONSULTING, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE Nine MONTHS ENDED September 30, 2015 AND 2014 (in thousands) (unaudited)

	 ne Month		 ed	
	2015		2014	
Operating activities				
Net income	\$ 55,704		\$ 57,886	
Adjustments to reconcile net income to net cash provided by operating activities				
Depreciation and amortization	22,569		26,318	
Amortization of other intangible assets	8,919		11,466	
Selling, general and administrative expenses	(1,145)	(1,591)
Provision for doubtful accounts	10,364		11,896	
Non-cash share-based compensation	14,356		18,930	
Non-cash interest expense	2,029		2,020	
Loss on early extinguishment of debt	19,589		-	
Other	(674)	(358)
Changes in operating assets and liabilities, net of effects from acquisitions:				
Accounts receivable, billed and unbilled	(84,411)	(107,847	')
Notes receivable	(334)	(18,266)
Prepaid expenses and other assets	(4,396)	7,099	
Accounts payable, accrued expenses and other	10,158		10,538	
Income taxes	15,371		8,315	
Accrued compensation	(19,518)	(16,958)

Billings in excess of services provided Net cash provided by operating activities	(5,278 43,303)		11,031 20,479	
Investing activities					
Payments for acquisition of businesses, net of cash received	(575)		(15,684	١
Purchases of property and equipment	(24,674	,			′
	•)		(31,797)
Other	94			69	
Net cash used in investing activities	(25,155)		(47,412)
Financing activities					
Borrowings under revolving line of credit, net	220,000			-	
Payments of long-term debt	(425,671)		(6,014)
Payments of debt financing fees	(3,701)		-	
Purchase and retirement of common stock	-			(4,367)
Net issuance of common stock under equity compensation plans	13,931			(29)
Deposits	2,406			12,956	
Other	124			(1,036)
Net cash (used in) provided by financing activities	(192,911)		1,510	
Effect of exchange rate changes on cash and cash equivalents	(3,943)		(1,632)
Net decrease in cash and cash equivalents	(178,706	:)		(27,055	١
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Cash and cash equivalents, beginning of period	283,680		•	205,833	
Cash and cash equivalents, end of period	\$ 104,974		\$	178,778	

${\bf FTI\ CONSULTING,\ INC.}$

CONDENSED CONSOLIDATED BALANCE SHEETS AT September 30, 2015 AND DECEMBER 31, 2014 (in thousands, except per share amounts)

	September 30,		December 31,		
		2015	2014		
Assets	(unaudited)				
Current assets					
Cash and cash equivalents	\$	104,974	\$	283,680	
Accounts receivable:					
Billed receivables		426,947		381,464	
Unbilled receivables		310,778		248,462	
Allowance for doubtful accounts and unbilled services		(183,325)		(144,825)	
Selling, general and administrative expenses		554,400		485,101	
Current portion of notes receivable		35,097		27,208	
Prepaid expenses and other current assets		55,166		60,852	
Current portion of deferred tax assets		38,842		27,332	
Total current assets		788,479		884,173	
Property and equipment, net of accumulated depreciation		77,716		82,163	
Goodwill		1,199,490		1,211,689	
Other intangible assets, net of amortization		67,252		77,034	
Notes receivable, net of current portion		112,711		122,149	
Other assets		48,364		53,319	
Total assets	\$	2,294,012	\$	2,430,527	

Liabilities and Stockholders' Equity

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Current liabilities					
Accounts payable, accrued expenses and other	\$	101,464	\$	99,494	
Accrued compensation		203,492		220,959	
Current portion of long-term debt		-		11,000	
Billings in excess of services provided		29,554		35,639	
Total current liabilities		334,510		367,092	
Long-term debt, net of current portion		520,000		700,000	
Deferred income taxes		178,180		161,932	
Other liabilities		98,919		98,757	
Total liabilities		1,131,609		1,327,781	
Stockholders' equity					
Preferred stock, \$0.01 par value; shares authorized — 5,000; none outstanding		-		-	
Common stock, $\$0.01$ par value; shares authorized — $75,000$; shares issued and outstanding — $41,88$ and $41,181$ (2014)	37 (2015)	419		412	
Additional paid-in capital		421,532		393,174	
Retained earnings		845,132		789,428	
Accumulated other comprehensive loss		(104,680)		(80,268)
Total stockholders' equity		1,162,403		1,102,746	
Total liabilities and stockholders' equity	\$	2,294,012	\$;	2,430,527	

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